



City of  
**Brentwood**  
Tennessee



**COMPREHENSIVE ANNUAL  
FINANCIAL REPORT  
FOR FISCAL YEAR ENDED  
JUNE 30, 2018**

**CITY OF BRENTWOOD, TENNESSEE**  
**COMPREHENSIVE ANNUAL FINANCIAL REPORT**  
**FOR THE YEAR ENDED JUNE 30, 2018**

**PREPARED BY:**  
**DEPARTMENT OF FINANCE**

CITY OF BRENTWOOD, TENNESSEE  
COMPREHENSIVE ANNUAL FINANCIAL REPORT  
FOR THE YEAR ENDED JUNE 30, 2018

Table of Contents

	<u>Page</u>
<b>INTRODUCTORY SECTION</b>	
Letter of Transmittal.....	i - x
GFOA Certificate of Achievement.....	xi
Organization Chart .....	xii
List of Principal Officials.....	xiii
<b>FINANCIAL SECTION</b>	
INDEPENDENT AUDITOR’S REPORT.....	1 - 3
MANAGEMENT’S DISCUSSION AND ANALYSIS .....	4 - 18
<b>BASIC FINANCIAL STATEMENTS</b>	
Government-Wide Financial Statements:	
Statement of Net Position .....	19
Statement of Activities.....	20
Fund Financial Statements:	
Balance Sheet - Governmental Funds .....	21
Reconciliation of Balance Sheet to Statement of Net Position of Governmental Activities.....	22
Statement of Revenues, Expenditures and Changes in Fund Balances - Governmental Funds .....	23
Reconciliation of the Statement of Revenues, Expenditures and Changes in Fund Balances of Governmental Funds to the Statement of Activities.....	24
Statement of Revenues, Expenditures and Changes in Fund Balances - Budget and Actual - General Fund.....	25 - 31
Statement of Net Position - Proprietary Funds .....	32
Statement of Revenues, Expenses and Changes in Fund Net Position - Proprietary Funds.....	33
Statement of Cash Flows - Proprietary Funds .....	34
Statement of Fiduciary and Plan Net Position - Fiduciary Funds.....	35
Statement of Changes in Fiduciary and Plan Net Position - Fiduciary Funds .....	36
Notes to Financial Statements.....	37 - 72
<b>REQUIRED SUPPLEMENTARY INFORMATION</b>	
Schedule of Changes in Net Pension Liability and Related Ratios – City of Brentwood Pension Plan .....	73
Schedule of Changes in Net Pension Liability and Related Ratios – Brentwood Emergency Communications District Pension Plan .....	74

CITY OF BRENTWOOD, TENNESSEE  
COMPREHENSIVE ANNUAL FINANCIAL REPORT  
FOR THE YEAR ENDED JUNE 30, 2018

Table of Contents

	<u>Page</u>
Schedule of Employer Contributions – City of Brentwood Pension Plan.....	75
Schedule of Employer Contributions – Brentwood Emergency Communications District Pension Plan.....	76
Schedule of Changes in City’s Net OPEB Liability and Related Ratios .....	77
Schedule of City Contributions – OPEB Plan.....	78
Schedule of Investment Returns – OPEB Plan.....	79
 COMBINING AND INDIVIDUAL FUND STATEMENTS AND SCHEDULES	
Description of Nonmajor Governmental Funds .....	80
Combining Balance Sheet - Nonmajor Governmental Funds .....	81
Combining Statement of Revenues, Expenditures and Changes in Fund Balances - Nonmajor Governmental Funds .....	82
Combining Schedule of Revenues, Expenditures and Changes in Fund Balances - Budget (GAAP Basis) and Actual - Special Revenue Funds .....	83 - 85
Schedule of Revenues, Expenditures and Changes in Fund Balance - Budget and Actual - Debt Service Fund.....	86
Description of Internal Service Funds.....	87
Combining Statement of Net Position - Internal Service Funds .....	88
Combining Statement of Revenues, Expenditures and Changes in Fund Net Position - Internal Service Funds .....	89
Combining Statement of Cash Flows - Internal Service Funds.....	90
 OTHER SCHEDULES	
Schedule of Changes in Property Taxes Receivable - General Fund.....	91
Schedule of Debt Service Requirements - General Obligation Bonds.....	92 - 93
Schedule of Debt Service Requirements - Business-type Activities Debt Obligations .....	94
Schedule of Expenditures of Federal and State Financial Assistance .....	95
 STATISTICAL SECTION	
Statistical Section Description.....	96
 <u>Financial Trends</u>	
Net Position By Component.....	97
Changes in Net Position .....	98 - 99
Fund Balances, Governmental Funds.....	100
Changes in Fund Balance of the Governmental Funds .....	101 - 102

CITY OF BRENTWOOD, TENNESSEE  
COMPREHENSIVE ANNUAL FINANCIAL REPORT  
FOR THE YEAR ENDED JUNE 30, 2018

Table of Contents

	<u>Page</u>
<u>Revenue Capacity</u>	
Assessed and Estimated Actual Value of Property .....	103
Direct and Overlapping Property Tax Rates .....	104
Principal Property Tax Payers.....	105
Property Tax Levies and Collections .....	106
Local Taxable Sales By Category .....	107
Direct and Overlapping Sales Tax Rates.....	108
Local Sales Tax Revenue by Industry .....	109
<u>Debt Capacity</u>	
Ratios of Outstanding Debt by Type.....	110
Ratios of General Bonded Debt Outstanding and Legal Debt Margin .....	111
Direct and Overlapping Governmental Activities Debt .....	112
Pledged Revenue Coverage.....	113
<u>Demographic and Economic Information</u>	
Demographic and Economic Statistics.....	114
Principal Employers .....	115
<u>Operating Information</u>	
Full-Time Equivalent City Government Employees by Function/Program.....	116
Operating Indicators by Function/Program .....	117
Capital Asset Statistics by Function/Program .....	118
<b>COMPLIANCE SECTION</b>	
<u>State Compliance Schedules</u>	
Schedule of Utility Rate Structure and Number of Customers .....	119
AWWA Water Schedule .....	120 - 121
List of Official Bonds of Principal Officials and Bonded Amounts .....	122
<u>Other Reports</u>	
INDEPENDENT AUDITOR’S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF THE FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH <i>GOVERNMENT AUDITING STANDARDS</i> .....	123 - 124
Summary of Prior Audit Findings.....	125

## INTRODUCTORY SECTION



**City of Brentwood**

JILL BURGIN  
MAYOR

MARK GORMAN  
VICE-MAYOR

KIRK BEDNAR  
CITY MANAGER



## City of Brentwood

COMMISSIONERS  
BETSY CROSSLEY  
ANNE DUNN  
RHEA E. LITTLE, III  
REGINA SMITHSON  
KEN TRAVIS

December 24, 2018

The Honorable Mayor, City Commissioners and Citizens of the City of Brentwood, Tennessee:

The Comprehensive Annual Financial Report of the City of Brentwood, Tennessee (the “City” or “City of Brentwood”) for the fiscal year ending June 30, 2018 is hereby submitted as required by state statutes. These statutes require that all general-purpose local governments publish a complete set of financial statements presented in conformity with accounting principles generally accepted in the United States of America (GAAP) and audited in accordance with auditing standards generally accepted in the United States of America by a firm of licensed certified public accountants. Pursuant to that requirement, we hereby issue the comprehensive annual financial report of the City of Brentwood for the fiscal year ended June 30, 2018.

This report consists of management’s representations concerning the finances of the City. Consequently, management assumes full responsibility for the completeness and reliability of all of the information presented in this report. To provide a reasonable basis for making these representations, management of the City has established a comprehensive internal control framework that is designed both to protect the government’s assets from loss, theft, or misuse and to compile sufficient reliable information for the preparation of the City’s financial statements in conformity with GAAP. Because the cost of internal controls should not outweigh their benefits, the City’s comprehensive framework of internal controls has been designed to provide reasonable rather than absolute assurance that the financial statements will be free from material misstatement. As management, we assert that, to the best of our knowledge and belief, this financial report is complete and reliable in all material respects.

The City’s financial statements have been audited by Crosslin, PLLC, a firm of licensed certified public accountants. The goal of the independent audit was to provide reasonable assurance that the financial statements of the City of Brentwood for the fiscal year ended June 30, 2018, are free of material misstatement. The independent audit involved examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used and significant estimates made by management; and evaluating the overall financial statement presentation. The independent auditor concluded, based upon the audit, that there was a reasonable basis for rendering an unmodified opinion that the City of Brentwood’s financial statements for the fiscal year ended June 30, 2018, are fairly presented in conformity with GAAP. The independent auditor’s report is presented as the first component of the financial section of this report.

GAAP require that management provide a narrative introduction, overview, and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement MD&A and should be read in conjunction with it. The City of Brentwood's MD&A is immediately following the report of the independent auditors.

## **Profile of the Government**

The City of Brentwood is located in middle Tennessee in the northern part of Williamson County, adjacent to the southern border of Metropolitan Nashville-Davidson County. Since the mid-1990's, Middle Tennessee and specifically Williamson County has been the top growth area of the state, and one of the top growth areas in the country. The City of Brentwood currently occupies a land area of 41.3 square miles and has a resident population according to the 2018 special census of 43,889. The City of Brentwood is empowered to levy a property tax on both real and personal properties located within its boundaries. It also is empowered by state statute to extend its corporate limits by annexation into the officially designated urban growth area, subject to property owner request or a successful referendum.

The City was incorporated on May 13, 1969 pursuant to the uniform City Manager-Commission Charter, Title 6, Chapter 18, *Tennessee Code Annotated* as supplemented and amended. The governing body of the City is the Board of Commissioners which consists of seven (7) members who serve four-year terms of office. Non-partisan elections for Commissioners are held on a staggered basis in early May every other odd year on the calendar. Commissioners are elected at-large, rather than by district. Following each regular biennial City election, the Commission elects two of its members to serve for a two-year period as Mayor and Vice Mayor, respectively. The Mayor is the presiding officer of the Commission. The Commission is responsible, among other things, for passing ordinances, adopting the budget, appointing committees, and appointing a City Manager, who is chief executive officer of the City. The City Manager is responsible for carrying out the policies and ordinances of the commission, for overseeing the day-to-day operations of the government, and for appointing the heads of the various departments. The City provides a wide range of services characteristic of similar jurisdictions in the State, including public safety (police, fire and rescue, and emergency communications), street maintenance, parks, library, public improvements, planning, codes enforcement and general administrative services. The City also provides water distribution and sewer collection services through the Water and Sewer Fund, a business-type activities fund that has been included as an integral part of the City of Brentwood's financial statements. Electric power is provided by the Nashville Electric Service (NES) and the Middle Tennessee Electric Cooperative. Piedmont Gas Company and Atmos Energy Corporation provide natural gas service in the City.



The annual budget serves as the foundation for the City of Brentwood's financial planning and control. The budget preparation process begins in December when City departments begin preparation of six-year Capital Improvements Program requests. During January, the staff initiates the review and evaluation of each request in light of available revenues and in accordance with the City's overall goals and objectives. In early March, the City Manager's Office compiles a draft six-year Capital Improvements Plan. After initial review of the draft capital program budget with the City Commission in late March, the program is finalized and submitted to the City Commission for formal consideration beginning in May. The program, as may be modified by the City Commission during the formal review, is adopted by resolution in June.

In early January, City departments begin assessing resource needs for the coming year relative to capital equipment, including fleet; maintenance requirements; technology; and, proposed new or expanded work programs. By late January, a work session is held with the City Commission to review initial revenue projections and receive initial policy guidance on appropriate service levels and personnel policies. Budget requests and supporting documentation are then prepared by individual departments and submitted in February for the Finance Department and the City Manager's review.

During February, the Finance Department staff reviews initial budget submissions and prepares information for the departmental budget review sessions with the City Manager. Generally, the last half of February is set aside for the City Manager's budget review sessions with department heads. Departmental objectives, measures of performance and operating budgets are refined for consolidation in the Proposed Budget document during the month of April. Expenditure and revenue projections for the current fiscal year and estimates for the proposed fiscal year and thereafter are updated with the latest available data. Final adjustments are then made to routine operating expenditures and new and expanded programs for inclusion in the Proposed Budget.

The City Manager's proposed operating budget for the upcoming fiscal year is presented to the City Commission by early May for initial review. A budget work session is held with the City Commission by mid-May to review the budget and proposed nonroutine work plan. This session provides the opportunity for the City Commission to ask questions about the proposed budget and to request additional information or modifications as needed.

After the budget work session, three public hearings are held on the Proposed Budget prior to final reading of the Appropriations and Tax Levy Ordinances. The hearings provide formal citizen input to the City Commission on decisions and issues related to the Budget. The first reading of the Appropriations and Tax Levy Ordinances is typically held at the second regular Board meeting in May. The ordinances are subject to formal consideration and amendments as deemed necessary and adoption on first reading. With the late-June approval on second and final readings of the Ordinances, the Commission officially adopts the Budget for the new fiscal year beginning July 1, and sets the tax rate for the upcoming year.

Amendments may be made to the original appropriations ordinance at any time during a current fiscal year. Except for emergency expenditures, however, increased appropriations may be made only after the City Manager has certified in writing that sufficient unappropriated revenue will be available to cover the additional expenditures.

Budget-to-actual comparisons are provided in this report for each individual governmental fund for which an appropriated annual budget has been adopted. For the general fund, this comparison begins on page 25. The special revenue funds and debt service fund comparison begin on pages 83 and 86, respectively.

## **Factors Affecting Financial Condition**

The information presented in the financial statements is perhaps best understood when it is considered from the broader perspective of the specific environment within which the City of Brentwood operates.

**Local economy.** The local economy in Brentwood and the Nashville/Middle Tennessee area as a whole continues to be very strong compared to many communities and regions across the USA. Through the first quarter of 2018, Williamson County was thirteenth in the nation for year over year job growth rate. The most recently available statistics for May 2018 indicates a 2.2 percent unemployment rate for Brentwood, the same rate as a year ago. This compares to the Williamson County rate of 2.1 percent, the statewide rate of 3.0 percent, and national jobless rate 3.8 percent.

The City's official population has steadily increased from 4,099 in 1970; to 9,433 in 1980, to 16,392 in 1990, to 23,445 in 2000, to 37,060 in 2010, and to 43,889 as a result of special census completed in spring of 2018. The census figures reflect a strong but manageable rate of growth (roughly 5.1% annually) from 1970 to 2018. On average, about 1,136 new residents moved into the City and 290 new homes were constructed annually for the past 18 years.

The strength of the Brentwood economy is reflected in the growth in the tax base. The total valuation for new building related permits issued during the 2017 - 2018 fiscal year was \$252,212,357 with 743 permits being issued. In fiscal year 2018, Brentwood had a total assessed value of taxable property of \$3,380,866,848, which ranks among the highest of any city in the State of Tennessee regardless of size and population.

The Brentwood area has one of the largest concentrations of suburban office space in the Nashville Metropolitan area with 6.4 million square feet of rentable office space. Over 20,000 people are employed in the office complexes in Brentwood. The latest market survey as of June 30, 2018 revealed a vacancy rate for office space of 9.7% in the Brentwood area. Note that this vacancy rate includes some spec office buildings in the portion of Nashville/Davidson County that is included in the Brentwood office market study area. Within Brentwood, the owners of two of the oldest buildings in Maryland Farms will soon be finishing a complete renovation of both buildings, and construction of a new 106,000 square foot office building in the Virginia Springs development will be complete by the second quarter of calendar year 2019. This new building is 100% leased, including the corporate headquarters for VACO and CoreCivic, Inc.

Many companies locate their national or regional corporate headquarters or offices in Brentwood. The diversity of employment opportunities in the community is significant with the City not dependent on a single, large employer. As employers, they represent diverse economic sectors that include health, retail, telecommunications and financial services. Tractor Supply (retail), Comdata (financial services), AT&T (communications), Brookdale Senior Living (senior residences management), GEODIS (logistics), Quorum Health (hospital management), and Lattimore, Black, Morgan & Cain, P.C. (financial services) are examples of companies who have chosen to locate their national or regional offices in Brentwood. In 2018, SpecialtyCare, Inc. relocated its headquarters from Nashville to Brentwood in a recently renovated office building. As noted above, CoreCivic will add to the list of corporate headquarters in Brentwood when it relocates from Nashville in 2019.

The Cool Springs Galleria is located adjacent to the City's southern limits with Brentwood's City limits surrounding the mall on three sides. Since its opening in 1991, the mall has facilitated significant retail development in the Cool Springs area and is now the largest concentration of retail development in the State of Tennessee. This includes significant retail development inside the adjacent Brentwood area resulting in subsequent growth in local sales tax collections. Additional retail development has also occurred in the northern commercial area of the City to serve the office and resident population. The growth in local sales tax collections in the past ten years has allowed the City to maintain a balanced revenue/tax structure and not be heavily dependent on the property tax to fund municipal services. It has also allowed the City to maintain the same effective property tax rate for the past twenty-seven (27) years through FY 2018.

The Brentwood/Williamson County community is firmly committed to providing a quality public education system second to none in the United States. Local students are routinely admitted to the highest ranked colleges and universities across the nation. Both Brentwood and Ravenwood High Schools are consistently ranked among the top schools in the nation and Tennessee. Williamson County provides first class facilities and strives to meet the growth in student enrollment by constructing new schools, as needed. In August 2018, the school district opened the new Jordan Elementary school in southeast Brentwood. The site is large enough to also accommodate a future middle school. Construction is also underway on a new STEM building on the campus that serves both Brentwood High School and Brentwood Middle School to accommodate the growth in student enrollment in these two schools. This facility will open in August of 2019.

In January of 2018, Williamson County voters approved a local option sales tax increase raising the rate from 2.25% to the statutory maximum of 2.75%. Brentwood, along with all of the other municipalities in Williamson County, agreed to forego its local share of the sales tax increase for a three-year period in support of capital financing for the Williamson County school district. When this three-year period expires in April of 2021, it is projected that Brentwood's annual share of the local option sales tax increase will net approximately \$3.7 million in additional revenue.

**Long-term financial planning.** The Six-Year Capital Improvements Program (CIP) is an essential component of the City's budget process and allows for broader understanding and deliberation on the essential long-term capital needs of a growing city. The program is annually reviewed, updated and adopted by the City Commission.

Funding for the CIP program is generally balanced among local sources (pay-as-you-go), inter-governmental funding and the issuance of General Obligation and Water/Sewer Revenue Bonds. Highlights of the FY 2019-24 CIP include:

- Continued construction by the State of Tennessee for Franklin Road Widening Improvements (from Concord Rd to Moores Lane)
- Roadway Widening Improvements on Sunset Road between Ragsdale Road and Concord Road
- Activation of a regional public safety radio communication network in cooperation with the City of Franklin and Williamson County
- Final design services for a planned Police Department headquarters facility
- A Cooperative Effort with the City of Franklin to extend McEwen Drive from its current terminus at Wilson Pike through the Taramore Subdivision in Brentwood
- Continued Rehabilitation of the Brentwood Sewer System
- Brentwood Water System Capacity Improvements, including automated meter reading system expansion

**Major Challenges** - significant challenges, issues and changes that the City will face in the near future include the following:

- ***Local Revenue Growth Trends.*** While the economic conditions in Brentwood and Middle Tennessee are very positive, there are still economic concerns on a national level. Fortunately, the City of Brentwood again ended fiscal year 2017-2018 in excellent financial condition due to conservative financial management. General Fund revenues greatly exceeded amended budget estimates by \$2,316,938 while expenditures were under the revised appropriation by \$1,234,851. Even after taking into account special year-end appropriations transfers from the General Fund to the Capital Projects Fund (\$7,705,000) for advance funding for various capital improvements in fiscal year 2019 and beyond, the fund balance increased by \$2,598,575 from the previous fiscal year (from \$41,893,140 to \$44,491,715). As noted earlier, this positive increase was possible due to continued conservative revenue estimates, an improving local economy and associated retail sales, and continued strong Hall Income Tax revenue distributions even taking into account the additional 1% reduction in the tax rate for the 2017 tax year. Looking ahead to fiscal year 2018 - 2019 and beyond, we anticipate continued moderate revenue growth from key revenue sources such as property taxes and local sales taxes, but acknowledge the potential for an economic slowdown on a national level in the next 12-24 months. Several new development and redevelopment projects either recently completed or under construction will provide additional new office, retail and restaurant options. Also, the City completed a special census during FY 2018 which will result in an estimated additional \$300,000+ in state shared revenues annually beginning in FY 2019. Note that the FY 2017-18 General Fund operating budget reflected a \$175,000 decrease (from \$600,000 down to \$425,000) in budgeted revenue from the Hall Income Tax in an effort to continue reducing operating budget reliance on this expiring revenue source. An additional \$150,000 decrease (from \$425,000 to \$275,000) was included in the FY 2018-19 General Fund operating budget. As noted previously, the City will receive a significant influx of new revenue beginning in FY 2022 from the local sales tax increase approved by voters in January of 2018. This additional revenue will effectively offset the loss of revenue from the Hall Income Tax, which terminates beginning in FY

2022. To continue to meet expenditure obligations in challenging areas such as salaries, health insurance and retirement benefits without a property tax increase or use of reserves to fund on-going operations, the City will continue to focus on controlling expenses and doing “more with less.” From a short-term perspective, the staff is confident that the fiscal year 2019 - 2020 General Fund budget will be balanced without a property tax increase and done in a way that does not reduce essential services or affect the quality of life in Brentwood, assuming no radical revenue adjustments imposed by the state legislature during the 2019 legislative session or no major new program initiatives instituted at the direction of the Board of Commissioners.

- ***Local Housing Market.*** Brentwood continues to be one of the most desirable communities in which to live in the Nashville/Middle Tennessee area. New home starts in fiscal year 2018 totaled 170 compared to 187 in fiscal year 2017. This decrease is attributable to a number of factors including a reduction in the number of available lots and the increasing price of new homes. The majority of new home development includes prices in the \$750,000 - \$1,000,000+ range. The resale of existing homes also shows strong activity, with the median price over the past twelve month being approximately \$700,000. A county-wide property reappraisal process completed in early 2016 reflected an average value increase in Brentwood of 23%. The primary uncertainty in the housing market revolves around future interest rate trends and the impact of the federal tax reform plan as it relates to mortgage interest deductions.
- ***Demands on Infrastructure.*** As Brentwood moves closer to build out of available land within the city limits, attention must be given to ensuring that our infrastructure is sufficient to serve the community at build out. While traffic continues to be the primary infrastructure concern for most residents, it is also the one infrastructure issue least controlled by the City. With an interstate highway bisecting the City from north to south and all of our major arterial roads being state highways, we do not have control of improvement decisions and funding for the most heavily traveled routes through town. In addition, the strong pace of development in our surrounding area means that traffic growth through Brentwood will continue even after build out within Brentwood itself. Finally, simply widening roads, adding interstate exits, etc. as a strategy to address traffic problems is not financially sustainable for either the City or the state. Thus, incremental capacity and traffic signal technology improvements will be the focus of transportation funding in the years to come while the Nashville region strives to reach a consensus on a plan for regional mass transit in the future. Besides transportation, policies related to the long-term capacity of the water and sewer utility infrastructure are the other challenge facing the City in the next few years. During fiscal year 2017, the City implemented the first water rate increase since the early 1990's. This water rate increase was structured to have a greater impact on the higher water usage customers who are the primary source of the demand necessitating expansion of the water system. A small sewer rate increase was also approved. The rate increase approval included scheduled, smaller annual increases thru FY 2021 to keep pace with projected cost increases and fund planned capital improvements and system maintenance.
- ***Competitive Employee Pay and Benefit Programs.*** The strength of the Middle Tennessee economy provides benefits from a revenue perspective, but also creates pressures on the City's ability to maintain a competitive employee compensation and benefits program.

Escalating wage rates in both the surrounding public and private sector job markets necessitated that the City assess its classification and compensation plan. As a result, the Board of Commissioners adopted an updated classification and compensation plan effective July 1, 2017. In addition, the increasing workforce presence of the millennial generation presents unique challenges due to new and different employee expectations of the workplace, leave policies, benefit programs, etc.

**Relevant financial policies.** The City's fund balance policy states that the City maintain a minimum unassigned general fund reserve in excess of forty percent (40%) of annual operating expenses. Such fund balance shall serve cash flow needs, protect against unforeseen emergencies and enhance the credit worthiness of the City. The City exceeded this fiscal policy objective by ending FY 2018 with an unassigned fund balance for the general fund of \$37,878,787, or 87% of FY 2018 general fund expenditures and transfers, including significant year-end transfers to the Capital Projects Fund. Excluding the significant year-end, discretionary transfers to the Capital Projects Fund, the FY 2018 year-end unassigned fund balance was 105% of FY 2018 general fund expenditures.

In addition, the City strives to maintain an unallocated fund balance in the Debt Service Fund equal to one (1) year's General Obligation debt service requirement. During FY 2017, the Board of Commissioner voted to take advantage of the strong cash reserves available in the Debt Service Fund and use cash to retire \$1.58 million of callable 2006 G.O. refunding bonds to achieve interest savings in excess of \$160,000 over the remaining life of the bonds. As a result of this action, the fund balance policy objective was not met, as the FY 2018 ending fund balance in the Debt Service Fund was \$2,352,571 compared to new budgeted debt service payments for FY 2019 of \$2,715,523. Financial modeling of the Debt Service Fund shows that the fund should achieve the one-year fund balance objective again by the end of FY 2019.

Finally, in light of the eventual elimination of the Hall Income Tax and its impact on future capital spending, city staff developed a five-year financial model for the General Fund. This model forecasts General Fund revenues and expenditures for the next five years based on both historical trends and known issues that would materially affect the City's finances in the next five years. The primary purpose of the model is to conservatively project available annual budget surpluses that can be programmed for use in the six-year capital improvements program.

**Major Initiatives for the Year** - The significant projects, events and accomplishments during the City's 2017 - 2018 fiscal year included the following:

- ***Credit Quality*** - The City of Brentwood's financial position remains exceptionally strong with an Aaa bond rating from Moody's Investors Services and an AAA rating from Standard and Poor's, with the Moody's rating reaffirmed in November, 2017. The City has maintained the highest possible bond rating since January 2000.
- ***Capital Improvements Funded*** - The City Commission responsibly addressed the infrastructure demands of the community through formulation, update, adoption and implementation of the City's six-year capital improvements program for FY 2018 - 2023, including a realistic financing and debt management plan.

- ***Stable Property Tax Rate*** - The City of Brentwood property tax rate approved in June 2018 for the new fiscal year beginning July 1, 2018 - June 30, 2019 remained \$.36 per \$100 of assessed value, which represents the same effective tax rate for the 28<sup>th</sup> year in a row. Brentwood continues to have one of the lowest tax rates in the State of Tennessee for any full service municipality, with the City property tax bill for the average home valued at \$700,000 being \$630 annually.
- ***Proactive Focus*** - The City Commission continued to focus staff efforts on identifying and addressing the long-term needs of the City through formal adoption of a non-routine work plan setting goals and objectives for all City departments for the 2018 - 2019 fiscal year. In addition, the Board of Commissioners recently approved the Brentwood 2030 Plan, an update to the City's long-term comprehensive plan.
- ***Productivity Improvement*** - Brentwood is strongly committed to improving the productivity and responsiveness of City departments through the effective use of new technology and equipment in daily operations. This on-going focus has kept the overall growth in City staffing levels low while enabling the City to be responsive to expanding service demands (police, fire, parks, public works, library, inspections, etc.). The result is that the number of full-time employees per 1,000 residents for the adopted fiscal year 2017-2018 budget was 6.5 versus 8.5 in fiscal year 1990-1991 or 24% less. To put this productivity gain in perspective, if the City were operating at the same per capita staffing levels today as in FY 1991, the City would have 82 additional full-time employees (345 rather than 263) with additional personnel cost to the City of \$7.2 million annually. Funding would have required a 63% increase in the City property taxes, a corresponding \$7.2 million or 19% cut in current General Fund services or a combination of tax increases and service reductions.
- ***New Commercial Development Activity*** - Significant commercial development continued during FY 2018. Plans for the next phase of the Hill Center project were approved in early 2018 and construction of a new office building, hotel, and additional retail space is underway. The Mallory Park commercial development continued to experience strong demand with completion a new BMW dealership. Also, CoreCivic, Inc. and VACO announced they would be relocating their corporate headquarters operations to the new office building expected to be completed in mid-2019 in the Virginia Springs development.

## Awards and Acknowledgements

*Certificate of Achievement.* The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the City of Brentwood for its comprehensive annual financial report for the year ended June 30, 2017. This was the thirty-second (32nd) consecutive year (fiscal years ended 1986 - 2017) that the government has achieved this award. The Certificate of Achievement is a prestigious national award that recognizes our conformance with the highest standards for preparation of a state and local government financial report.

In order to be awarded a Certificate of Achievement, a government unit must publish an easily readable and efficiently organized comprehensive annual financial report, whose contents conform to program standards. The CAFR must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year. We believe that our current CAFR continues to meet the Certificate of Achievement requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

*Distinguished Budget Presentation Award.* The City has been recognized by the Government Finance Officers Association of the United States and Canada (GFOA) with the Distinguished Budget Presentation Award for the fiscal year beginning July 1, 2017. This represents the twenty-sixth (26<sup>th</sup>) consecutive year the City has met or exceeded the program's requirements. This award represents the highest recognition possible in governmental budgeting.

The award program critiques the budget document on its proficiency as a policy document, a financial plan, an operations guide and as a communications device. The award is valid for a period of one year. Management will continue to improve the City's budget based on comments and suggestions from the review and will conform to program requirements and changes.

*Acknowledgments.* The efforts of the members of the Finance Department office staff and the cooperation of each of the City's departments were essential in the preparation of this report. Specific appreciation is expressed to Finance Director Richard Parker and City Treasurer Karen Harper on their preparation and thoroughness throughout the audit process.

Also, the City is indebted to the staff of Crosslin, PLLC for its valuable guidance and assistance. Credit also must be given to the Mayor and the Board of Commissioners for their unfailing support for maintaining the highest standards of professionalism in the management of the City of Brentwood's finances.

Respectfully submitted,



Kirk Bednar  
City Manager



Richard Parker  
Finance Director





Government Finance Officers Association

**Certificate of  
Achievement  
for Excellence  
in Financial  
Reporting**

Presented to

**City of Brentwood  
Tennessee**

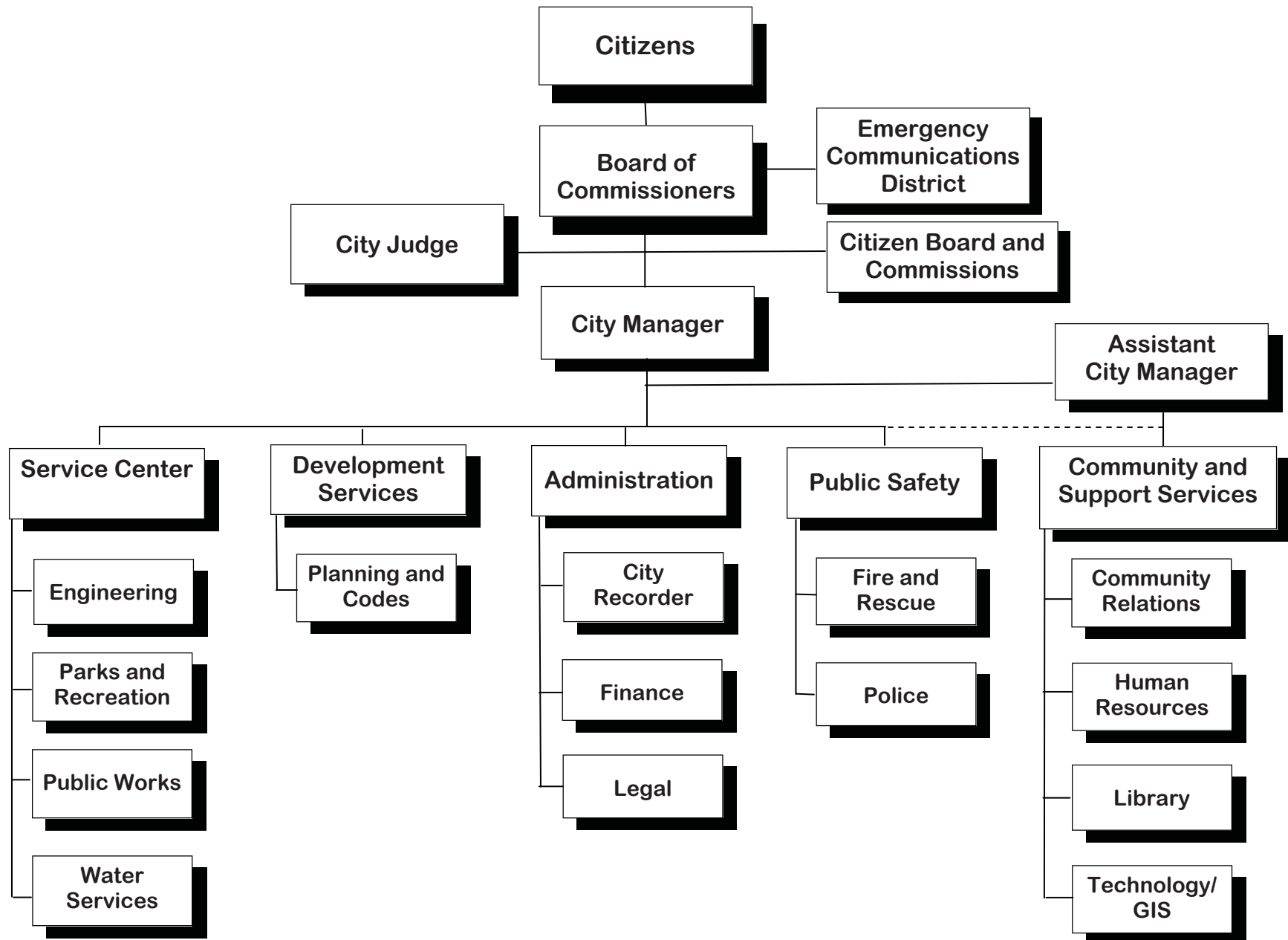
For its Comprehensive Annual  
Financial Report  
for the Fiscal Year Ended

**June 30, 2017**

*Christopher P. Morrell*

Executive Director/CEO

# City of Brentwood Organizational Chart



CITY OF BRENTWOOD  
LIST OF PRINCIPAL OFFICIALS  
JUNE 30, 2018

Elected:

Mayor  
Vice Mayor  
Commissioner  
Commissioner  
Commissioner  
Commissioner  
Commissioner

Jill Burgin  
Mark Gorman  
Betsy Crossley  
Anne Dunn  
Rhea Little, III  
Regina Smithson  
Ken Travis

Appointed:

City Manager  
Assistant City Manager  
City Attorney  
City Recorder  
Finance Director  
City Treasurer  
Human Resource Director  
Police Chief  
Fire Chief  
Planning and Codes Director  
Public Works Director  
Engineering Director  
Water and Sewer Director  
Library Director  
Community Relations Director  
Parks and Recreation Director  
Technology Director  
City Judge

Kirk Bednar  
Jay Evans  
Kristen Corn  
Holly Earls  
Richard Parker  
Karen Harper  
Michael Worsham  
Jeff Hughes  
Brian Goss  
Jeff Dobson  
Todd Hoppenstedt  
Mike Harris  
Chris Milton  
Susan Earl  
Deanna Lambert  
David Bunt  
John Allman  
Laurie Jewett

## FINANCIAL SECTION



**City of Brentwood**



## Independent Auditor's Report

The Honorable Mayor and Board of Commissioners  
City of Brentwood  
Brentwood, Tennessee

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Brentwood, Tennessee, (the "City") as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the City's basic financial statements as listed in the table of contents.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.



### ***Opinions***

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Brentwood, Tennessee, as of June 30, 2018, and the respective changes in financial position, budgetary comparison information for the General Fund and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Emphasis of Matter***

As described in Note 1, in fiscal year 2018, the City adopted Governmental Accounting Standards Board (“GASB” Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefit Other Than Pensions*. Our opinion is not modified with respect to this matter.

### ***Other Matters***

#### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that management’s discussion and analysis on pages 4 through 18, the Schedule of Changes in Net Pension Liability and Related Ratios – City of Brentwood Pension Plan on page 73, the Schedule of Changes in Net Pension Liability and Related Ratios – Brentwood Emergency Communications District Pension Plan on page 74, Schedule of Employer Contributions – City of Brentwood Pension Plan on page 75, the Schedule of Employer Contributions – Brentwood Emergency Communications District Pension Plan on page 76, the Schedule of Changes in City’s Net OPEB Liability and Related Ratios on page 77, the Schedule of City Contributions – OPEB Plan on page 78, and the Schedule of Investment Returns – OPEB Plan on page 79, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management’s responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### ***Other Information***

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City of Brentwood, Tennessee’s basic financial statements. The introductory section, the combining and individual nonmajor fund financial statements and schedules on pages 80 through 86, the combining and individual internal service fund statements on pages 87 through 90, the other schedules on pages 91 through 94, state compliance schedules on pages 119 through 122 and the statistical section on pages 96 through 118 are presented for purposes of additional analysis and are not a required part of the basic financial statements. The schedule of expenditures of federal awards and state financial assistance on page 95 is presented for purposes of additional analysis as required by the State of Tennessee, and is also not a required part of the basic financial statements.



The combining and individual nonmajor fund financial statements and schedules, the combining and individual internal service fund statements, the other schedules on pages 91 through 94 and the schedule of expenditures of federal awards and state financial assistance are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining and individual nonmajor fund financial statements and schedules, the combining and individual internal service fund statements, the other financial schedules on pages 91 through 94, and the schedule of expenditures of federal awards and state financial assistance are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The introductory section on pages i through xiii, state compliance schedules on pages 119 through 122 and the statistical section on pages 96 through 118 have not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on them.

#### **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated December 24, 2018 on our consideration of the City of Brentwood, Tennessee's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the City's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering City of Brentwood, Tennessee's internal control over financial reporting and compliance.

*Crosslin, PLLC*

Nashville, Tennessee  
December 24, 2018

# Management's Discussion and Analysis

As management of the City of Brentwood, Tennessee (the "City" or the "City of Brentwood"), we offer readers of the City's financial statements this narrative overview and analysis of the financial activities of the City for the fiscal year ended June 30, 2018. The analysis focuses on significant financial position, budget changes and variances from the budget, and specific issues related to funds and the economic factors affecting the City.

Management's Discussion and Analysis ("MD&A") focuses on current year activities and resulting changes. Please consider the information presented here in conjunction with our Letter of Transmittal (page i) and the City's financial statements (beginning on page 19).

## Financial Highlights

- The assets and deferred outflows of the City of Brentwood exceeded its liabilities and deferred inflows at the close of the most recent fiscal year by \$381,456,815 (net position). Of this amount, \$96,775,171 (unrestricted net position) may be used to meet the government's ongoing obligations to citizens and creditors.
- The government's total net position increased by \$13,578,245 compared to prior year.
- As of the close of the current fiscal year, the City of Brentwood's governmental funds reported combined ending fund balances of \$76,872,925 an increase of \$5,806,777 in comparison with the prior year. Approximately 49% of this total amount, \$37,878,787 is available for spending at the government's discretion (unassigned fund balance).
- At the end of the current fiscal year, unassigned fund balance for the general fund was \$37,878,787, or 86.7% of fiscal year 2018 final general fund expenditures including transfers. This demonstrates the City's fiscal discipline and places the City in a strong financial position to meet unexpected emergencies, uncertainties at the State level or a slowdown in the economy.
- The City of Brentwood's total debt decreased by \$445,000 during the current fiscal year. The key factors in this decrease were the payment of principal amounts for existing General Obligation and Water and Sewer debt (\$3.3M), the net effect of Refunding Bonds issued (\$0.7M) offset by the issuance of \$3.5M in Capital Outlay Notes.

## **Overview of the Financial Statements**

This discussion and analysis are intended to serve as an introduction of the City of Brentwood's basic financial statements. The City of Brentwood's basic financial statements comprise three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

**Government-wide financial statements.** The *government-wide financial statements* are designed to provide readers with a broad overview of the City of Brentwood's finances, in a manner similar to a private-sector business.



The *statement of net position* presents information on all of the City of Brentwood's assets, deferred outflows, liabilities and deferred inflows, with the difference between assets plus deferred outflows and liabilities plus deferred inflows reported as *net position*. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the City of Brentwood is improving or deteriorating.

The *statement of activities* presents information showing how the government's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, *regardless of the timing of related cash flows*. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

Both of the government-wide financial statements distinguish functions of the City of Brentwood that are principally supported by taxes and intergovernmental revenues (*governmental activities*) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (*business-type activities*). The governmental activities of the City of Brentwood include general government, public safety, roads and streets, public health, parks and recreation, public library, community support, drug education, facilities maintenance projects and interest on long-term debt. The business-type activities of the City of Brentwood include the Water and Sewer Fund, Municipal Center Fund and Emergency Communications District.

The government-wide financial statements can be found on pages 19 - 20 of this report.

**Fund financial statements.** A *fund* is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City of Brentwood, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the City of Brentwood can be divided into four categories: governmental funds, proprietary funds, internal service funds and fiduciary funds.

**Governmental funds.** *Governmental funds* are used to account for essentially the same functions reported as *governmental activities* in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on *near-term inflows and outflows of spendable resources*, as well as on *balances of spendable resources* available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for *governmental funds* with similar information presented for *governmental activities* in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between *governmental funds* and *governmental activities*.

The City of Brentwood reports seven individual governmental funds. Information is presented separately in the governmental fund balance sheet and in the governmental fund statement of revenues, expenditures, and changes in fund balances for the general fund, debt service fund and the capital projects fund, all of which are considered to be major funds. Data from the other four governmental funds are combined into a single, aggregated presentation. Individual fund data for each of these nonmajor governmental funds is provided in the form of *combining statements* elsewhere in this report.

The basic governmental fund financial statements can be found on pages 21 - 24 of this report.

**Budget to Actual Comparisons - General Fund.** The City of Brentwood adopts an annual appropriated budget for its general fund. A budgetary comparison statement has been provided for the general fund to demonstrate compliance with this budget. Budget to actual comparisons for the General Fund can be found on pages 25 - 31 of this report.

**Proprietary funds.** There are two different types of proprietary funds. *Enterprise funds* are used to report the same functions presented as *business-type activities* in the government-wide financial statements. The City of Brentwood uses enterprise funds to account for activities in its Water and Sewer Fund, Municipal Center Fund and Emergency Communications District.

Proprietary funds provide the same type of information as the government-wide financial statements, only in more detail. The proprietary fund financial statements provide separate information for the Water and Sewer Fund, Municipal Center Fund and Emergency Communications District. Conversely, both internal service funds are combined into a single aggregated presentation in the proprietary fund statements. Individual fund data for the internal service funds is provided in the form of *combining statements* elsewhere in this report.

The basic proprietary fund financial statements can be found on pages 32 - 34 of this report.

**Internal service funds.** Internal service funds are an accounting device used to accumulate and allocate costs internally among a City's various functions. The City of Brentwood uses internal service funds to account for its fuel purchases and health insurance. Because these services predominantly benefit governmental rather than business-type functions, they have been included within *governmental activities* in the government-wide financial statements.

**Fiduciary funds.** Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are *not* reflected in the government-wide financial statement because the resources of those funds are *not* available to support a City's own programs. The accounting used for fiduciary funds is much like that used for proprietary funds. The City of Brentwood maintains two fiduciary funds: (1) the Postemployment Benefits Trust and (2) the Donations Held in Trust Fund.

The basic fiduciary fund financial statements can be found on pages 35 - 36 of this report.

**Notes to the financial statements.** The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements can be found on pages 37 - 72 of this report.

**Other information.** Included in Required Supplementary Information, the City of Brentwood's progress in funding its obligation to provide pension benefits and other postemployment benefits to its employees is presented, which can be found on pages 73 - 79 of this report. The combining statements referred to earlier in connection with nonmajor governmental funds and internal service funds, as well as budgetary information for the debt service fund, are presented immediately following the required supplementary information on pensions and other postemployment benefits. Combining and individual fund statements can be found on pages 80 - 90 of this report.

## **Government-wide Financial Analysis**

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. In the case of the City of Brentwood, assets and deferred outflows exceeded liabilities and deferred inflows by \$381,456,815 as of June 30, 2018.

**City of Brentwood, Tennessee**  
**Net Position - Primary Government**  
**June 30, 2018 and 2017**  
**(amounts expressed in thousands)**

	<b>Governmental Activities</b>		<b>Business-Type Activities</b>		<b>Total</b>	
	<b>2018</b>	<b>2017 (1)</b>	<b>2018</b>	<b>2017 (1)</b>	<b>2018</b>	<b>2017 (1)</b>
Current and Other Assets	\$ 100,435	\$ 93,748	\$ 37,399	\$ 35,469	\$ 137,834	\$ 129,217
Capital Assets	<u>242,021</u>	<u>237,995</u>	<u>71,805</u>	<u>71,560</u>	<u>313,826</u>	<u>309,555</u>
Total Assets	<u>342,456</u>	<u>331,743</u>	<u>109,204</u>	<u>107,029</u>	<u>451,660</u>	<u>438,772</u>
Deferred Outflows of Resources	<u>5,540</u>	<u>4,834</u>	<u>1,160</u>	<u>1,061</u>	<u>6,700</u>	<u>5,895</u>
Long-term Liabilities Outstanding	30,481	30,370	23,131	25,044	53,612	55,414
Other Liabilities	<u>6,190</u>	<u>5,347</u>	<u>3,853</u>	<u>2,500</u>	<u>10,043</u>	<u>7,847</u>
Total Liabilities	<u>36,671</u>	<u>35,717</u>	<u>26,984</u>	<u>27,544</u>	<u>63,655</u>	<u>63,261</u>
Deferred Inflows of Resources	<u>13,194</u>	<u>13,424</u>	<u>55</u>	<u>104</u>	<u>13,249</u>	<u>13,528</u>
Net Position:						
Net investment in capital assets	223,487	217,276	49,750	47,812	273,237	265,088
Restricted	11,249	5,426	195	29	11,444	5,455
Unrestricted	<u>63,395</u>	<u>64,734</u>	<u>33,380</u>	<u>32,601</u>	<u>96,775</u>	<u>97,335</u>
Total Net Position	<u>\$ 298,131</u>	<u>\$ 287,436</u>	<u>\$ 83,325</u>	<u>\$ 80,442</u>	<u>\$ 381,456</u>	<u>\$ 367,878</u>

(1) - As restated for GASB Statement No. 75.

By far the largest portion of the City of Brentwood's net position (72%) reflects its investment in capital assets (e.g., land, infrastructure, buildings, machinery, and equipment), less any related debt used to acquire those assets that are still outstanding. The City of Brentwood uses these capital assets to provide services to citizens; consequently, these assets are *not* available for future spending. Although the City of Brentwood's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities. An additional portion of the City's net position represents resources that are subject to restrictions as to how they may be used. These include net position restricted for roads and streets (\$809,318), capital projects (\$8,271,249), and drug enforcement and education (\$389,645).

At the end of the current fiscal year, the City of Brentwood is able to report positive balances in all three categories of net position, both for the government as a whole, as well as for its separate governmental and business-type activities. The same situation held true for the prior fiscal year.

**Governmental activities.** Governmental activities increased the City of Brentwood's net position by \$10,693,793 accounting for 78.8% of the total growth in the net position of the City. The primary factors underlying this increase include:

- Capital grants and contributions totaled \$430,798, primarily from street infrastructure work as well as contributions of street and related infrastructure in fiscal year 2018.
- State Income Tax (Hall Tax) net collections were \$3,407,502 which is \$2,982,502 more than conservative original budget estimates of \$425,000.
- Local sales tax collections were \$16,569,064, a \$658,424 (4.14%) increase over last year's collections and were \$2,516,064 (17.93%) higher than FY 2018 original budget estimates.
- Total actual General Fund departments' cost containment measures resulted in \$1,234,851 less expenditures than the amended budget amount of \$33,531,162.

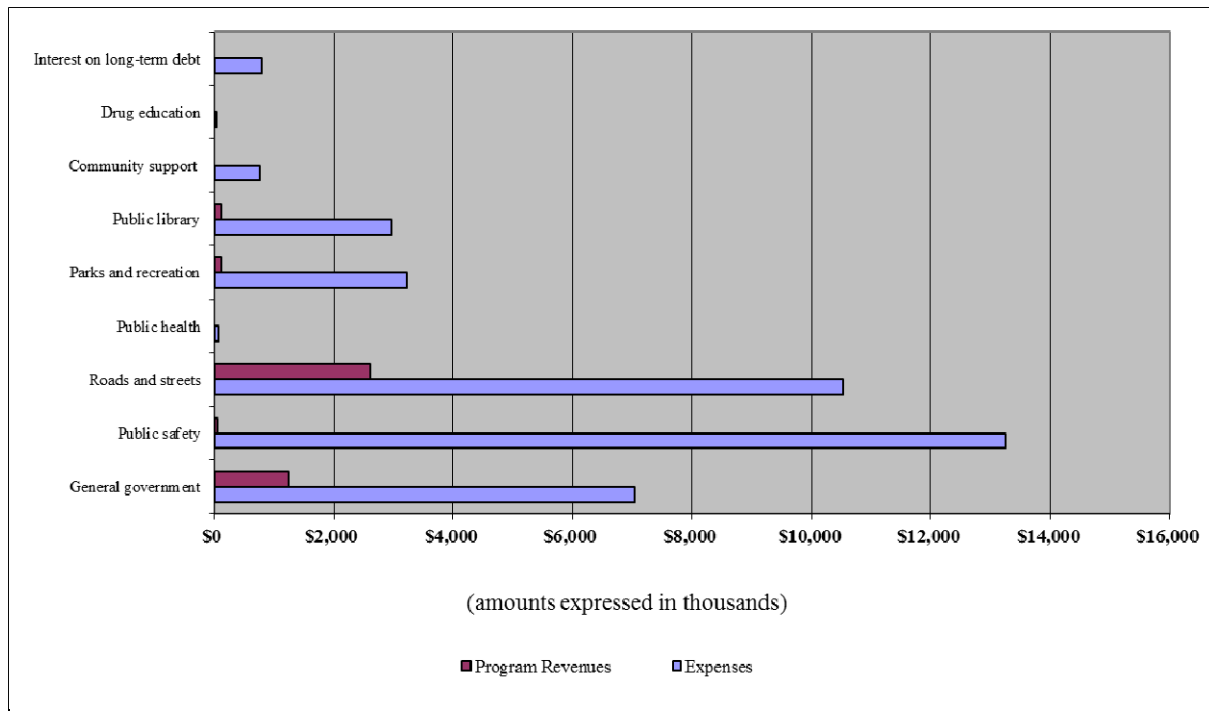
**The City's Changes in Net Position**  
**For the years ended June 30, 2018 and 2017**  
(amounts expressed in thousands)

	<b>Governmental Activities</b>		<b>Business-Type Activities</b>		<b>Total</b>	
	<b>2018</b>	<b>2017 (1)</b>	<b>2018</b>	<b>2017 (1)</b>	<b>2018</b>	<b>2017 (1)</b>
Revenues:						
Charges for services	\$ 2,303	\$ 2,286	\$ 18,402	\$ 18,447	\$ 20,705	\$ 20,733
Operating grants and contributions	1,428	1,154	914	973	2,342	2,127
Capital grants and contributions	431	8,180	2,105	2,055	2,536	10,235
General revenues:						
Property taxes	12,034	11,632	-	-	12,034	11,632
Local option sales tax	16,569	15,911	-	-	16,569	15,911
Hotel/motel taxes	1,853	1,844	-	-	1,853	1,844
Wholesale beer and liquor taxes	1,686	1,623	-	-	1,686	1,623
Adequate schools facilities taxes	586	669	-	-	586	669
Other taxes	857	874	-	-	857	874
State sales tax	3,470	3,348	-	-	3,470	3,348
State income tax	3,408	3,132	-	-	3,408	3,132
Business tax	2,200	1,957	-	-	2,200	1,957
TVA in-lieu of tax	458	456	-	-	458	456
Mixed drink and beer tax	320	257	-	-	320	257
Petroleum special tax	82	82	-	-	82	82
Corporate excise tax	126	116	-	-	126	116
Telecommunications tax	20	4	-	-	20	4
Other intergovernmental	367	330	-	-	367	330
Unrestricted investment earnings	1,500	966	594	312	2,094	1,278
Miscellaneous	196	882	-	-	196	882
<b>Total Revenues</b>	<b>49,894</b>	<b>55,703</b>	<b>22,015</b>	<b>21,787</b>	<b>71,909</b>	<b>77,490</b>
Expenses:						
General government	7,049	6,629	-	-	7,049	6,629
Public safety	13,258	13,349	-	-	13,258	13,349
Roads and streets	10,527	12,964	-	-	10,527	12,964
Public health	74	71	-	-	74	71
Parks and recreation	3,235	3,048	-	-	3,235	3,048
Public library	2,977	2,703	-	-	2,977	2,703
Community support	765	2,365	-	-	765	2,365
Drug education	44	49	-	-	44	49
Interest on long-term debt	786	728	-	-	786	728
Water and sewer	-	-	17,787	17,487	17,787	17,487
Rental facilities	-	-	644	705	644	705
Emergency Communications	-	-	1,186	1,208	1,186	1,208
<b>Total expenses</b>	<b>38,715</b>	<b>41,906</b>	<b>19,617</b>	<b>19,400</b>	<b>58,332</b>	<b>61,306</b>
Increase in net position before transfers	11,179	13,797	2,398	2,387	13,577	16,184
Transfers	(485)	265	485	(265)	-	-
Increase in net position	10,694	14,062	2,883	2,122	13,577	16,184
Net position - beginning	287,437	279,134	80,442	79,021	367,879	358,155
GASB No. 75 restatement	-	(5,760)	-	(701)	-	(6,461)
<b>Net position - ending</b>	<b>\$ 298,131</b>	<b>\$ 287,436</b>	<b>\$ 83,325</b>	<b>\$ 80,442</b>	<b>\$ 381,456</b>	<b>\$ 367,878</b>

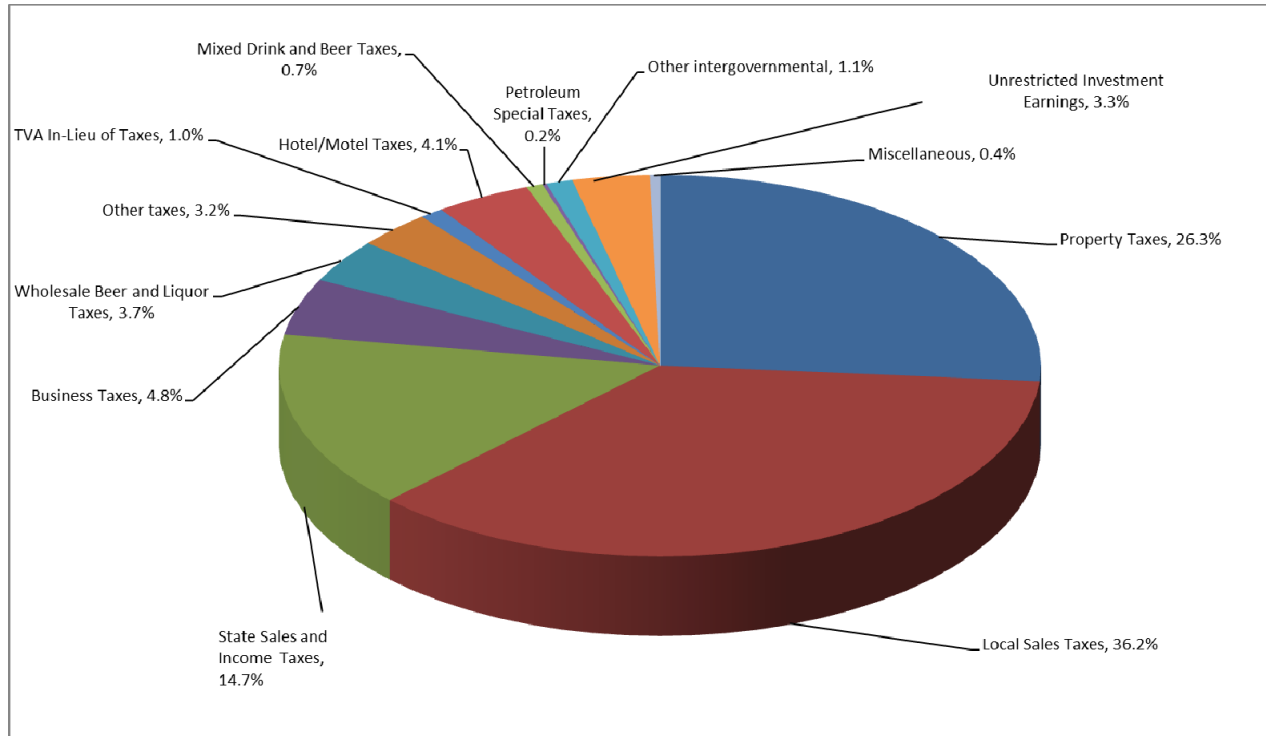
(1) - As restated for GASB Statement No. 75.

## Expenses and Program Revenues - Governmental Activities

As the graph below shows, Public Safety expenses represent one of the largest activities, reflecting the City's commitment to a safe community. Roads and Streets expenses were also a substantial activity. For the most part, expenses closely paralleled inflation and growth in the demand for services.



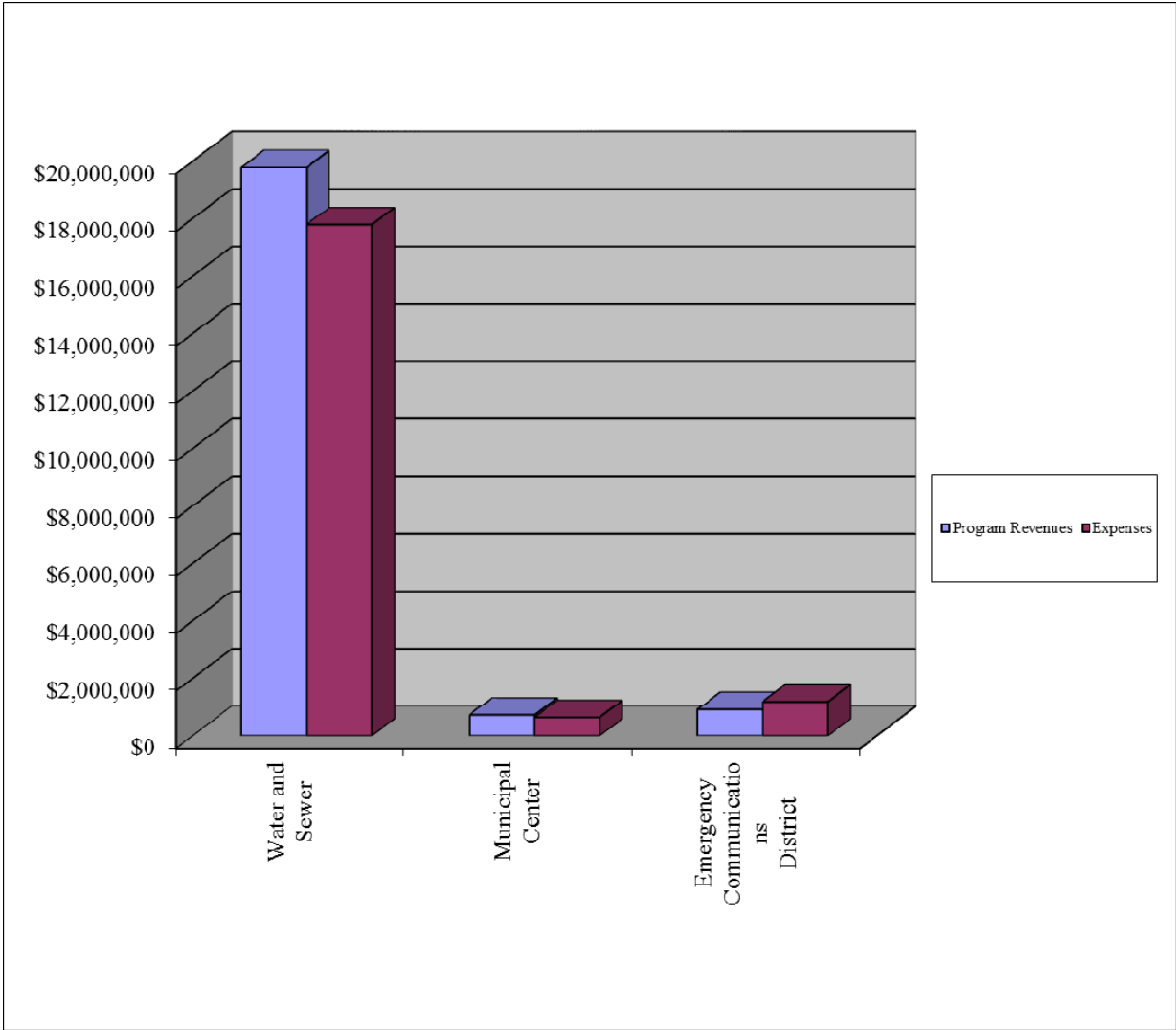
## General Revenue by Source - Governmental Activities



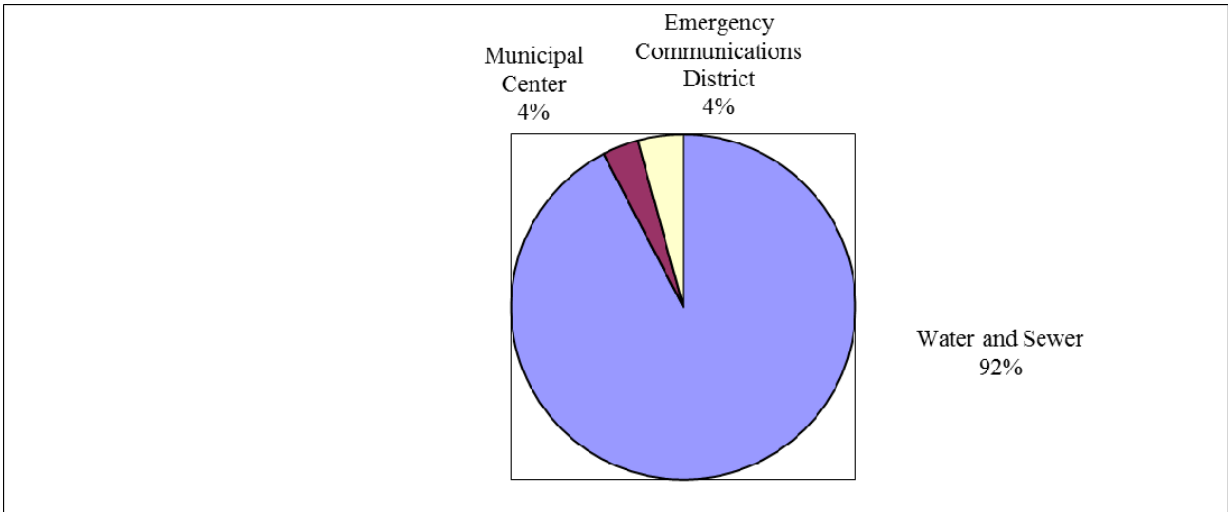
**Business-type activities.** Business-type activities increased the City of Brentwood's net position by \$2,884,452 accounting for 21.2% of the total growth in the government's net position. Key elements of this increase are as follows:

- The City's Water and Sewer Fund accounts had an increase in net position of \$2,473,240 for the year. This reflects a similar increase in net position compared to the prior year. Factors affecting this amount include:
  1. Water/sewer tap fees of \$2,104,515, \$49,409 (2.4%) higher than last year.
  2. An operating income decrease from \$881,456 to \$487,238 primarily driven by a 4.4% decrease in water sales.
  3. An increase in interest income from \$264,902 to \$496,443 driven by the significant increases in rates paid on cash balances.
- The City's Municipal Center Fund accounts had a positive change in net position of \$120,198 for the year, driven primarily by a decrease in maintenance costs and in increase in interest income.
- The Emergency Communications District ("ECD") recorded an increase in net position, including transfers, of \$246,712 which represents an improvement of \$726,192 over last fiscal year. ECD operations were relatively consistent with the prior year. However, during 2017, the District made a \$750,000 contribution to the City's capital projects fund under an Interlocal Agreement to finance equipment purchases which will benefit the District.
- The allocation of the internal service fund net position to the business-type activities resulted in an additional \$44,302 increase in net position at an entity-wide level.

**Expenses and Program Revenues - Business-type Activities**



**Revenues by Source - Business-type Activities**



## Financial Analysis of the Government's Funds

As noted earlier, the City of Brentwood uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

### Assets, Liabilities, Deferred Inflows and Fund Balances Total Governmental Funds

	<u>2018</u>	<u>2017</u>
Total assets	<u>\$ 95,661,946</u>	<u>\$ 88,866,047</u>
Total liabilities	<u>6,033,476</u>	<u>4,967,588</u>
Total deferred inflows of resources	<u>12,755,545</u>	<u>12,832,311</u>
Fund balances:		
Nonspendable	119,832	147,116
Restricted	9,470,212	5,207,778
Committed	29,404,094	30,047,915
Unassigned	<u>37,878,787</u>	<u>35,663,339</u>
Total fund balances	<u>76,872,925</u>	<u>71,066,148</u>
Total liabilities, deferred inflows of resources and fund balances	<u>\$ 95,661,946</u>	<u>\$ 88,866,047</u>

**Governmental funds.** The focus of the City of Brentwood's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the City of Brentwood's financing requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

As of the end of the current fiscal year, the City of Brentwood's governmental funds reported combined ending fund balances of \$76,872,925, an increase of \$5,806,777 in comparison with the prior year amount. Approximately 49% of this total amount (\$37,878,787) constitutes unassigned fund balance, which is available for spending at the government's discretion. Per the City's Fund Balance Policy and pursuant to GASB Statement No. 54, the remainder of fund balance is classified as to nonspendable (\$119,832), restricted for a specific purpose per enabling legislation (street repairs - \$809,318, drug enforcement and education - \$389,645 and capital projects - \$8,271,249) and committed for a specific purpose per action by the Board of Commissioners (capital projects - \$20,558,427, debt service - \$2,352,571, equipment replacement - \$4,081,170, facilities maintenance - \$1,205,478 and postemployment benefits - \$1,206,448).

The general fund is the chief operating fund of the City of Brentwood. At the end of the current fiscal year, the unassigned fund balance of the general fund was \$37,878,787. As a measure of the general fund's liquidity, it may be useful to compare unassigned fund balance to total fund expenditures. Unassigned fund balance represents 86.7% of total fiscal year 2018 general fund expenditures (including transfers).



**Changes in Fund Balances of Governmental Funds**  
**For the years ended June 30, 2018 and 2017**

	<u>2018</u>	<u>2017</u>
REVENUES		
Taxes	\$ 32,747,979	\$ 31,684,419
Licenses and permits	2,022,694	1,942,215
Fines and fees	289,124	217,223
Charges for services	280,625	344,126
Intergovernmental	12,895,241	11,952,530
Uses of money and property	1,499,832	965,518
Other	<u>195,422</u>	<u>882,005</u>
TOTAL REVENUES	<u>49,930,917</u>	<u>47,988,036</u>
EXPENDITURES		
Current:		
General government	7,132,889	6,858,462
Public safety	14,795,938	14,074,463
Roads and streets	5,952,969	6,410,724
Public health	74,054	70,563
Parks and recreation	2,210,780	2,198,078
Public library	2,744,564	2,449,069
Community support	764,894	2,365,054
Drug education	13,740	19,732
Capital outlay	10,830,076	9,038,180
Debt service	<u>2,642,083</u>	<u>4,547,609</u>
TOTAL EXPENDITURES	<u>47,161,987</u>	<u>48,031,934</u>
EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES	<u>2,768,930</u>	<u>(43,898)</u>
OTHER FINANCING SOURCES (USES)		
Transfers in/out (net)	(484,700)	265,300
Proceeds of refunding bonds	5,540,000	3,030,000
Payment to refunded bond escrow agent	(2,155,080)	(3,083,485)
Bond premium/discount (net)	<u>137,627</u>	<u>43,213</u>
TOTAL OTHER FINANCING SOURCES (USES)	<u>3,037,847</u>	<u>255,028</u>
NET CHANGES IN FUND BALANCES	5,806,777	211,130
FUND BALANCES, BEGINNING OF YEAR	<u>71,066,148</u>	<u>70,855,018</u>
FUND BALANCES, END OF YEAR	<u>\$ 76,872,925</u>	<u>\$ 71,066,148</u>

The fund balance of the City of Brentwood's general fund (including committed activity budgeted separately) increased by \$2,598,575 during the current fiscal year. Key highlights in this fund for 2018 include:

- Total revenues exceeded budgetary projections by \$2,316,938.
- Local sales tax collections were \$16,569,064, a \$658,424 increase over last year's collections and were \$2,519,064 (17.93%) higher than FY 2018 original budget estimates.
- State Income Tax (Hall Tax) net collections were \$3,407,502 for FY 2018, which was \$2,982,502 higher than FY 2018 original budget estimates.
- Hotel / Motel taxes and Intergovernmental Business Taxes totaled \$1,853,455 and \$2,199,950, respectively. These taxes increased from prior year by 0.53% and 12.4%, respectively.
- The general fund departments demonstrated fiscal responsibility by under-spending the appropriated budget by \$1,234,851.

The debt service fund has a total fund balance of \$2,352,571. The net increase in fund balance during the current year in the debt service fund was \$375,358. Regularly scheduled principal payments increased \$150,000 and interest payments decreased \$75,139 over FY 2017 amounts. Please see Note 6 for additional information on the City's long-term liabilities.

The capital projects fund has a total fund balance of \$24,118,050 all of which is restricted or committed for the funding of major capital improvements of the City. The current year net increase of \$2,071,424 includes transfers of \$8,605,000, from the General Fund (\$8,005,000) and Public Works Project Fund (\$600,000) to fund certain capital projects in the FY 2018 and beyond. Additional details of major capital expenditures are addressed on page 16 of this narrative overview.

***Proprietary funds.*** The City of Brentwood's proprietary funds provide the same type of information found in the government-wide financial statements, but in more detail.

Unrestricted net position of the Water and Sewer Fund at the end of the year amounted to \$28,527,924, for the Municipal Center Fund, \$2,504,511 and for the Emergency Communications District, \$1,883,146. The total changes in net position for the funds were increases of \$2,473,240 for Water and Sewer, \$120,198 for Municipal Center Fund and \$246,712 for Emergency Communications District. Other factors concerning the finances of these funds have previously been addressed in the discussion of the City of Brentwood's business-type activities.

### **General Fund Budgetary Highlights**

Differences between the original budget and final amended budget (\$6,505,055 increase in revenues and \$6,505,055 in current year appropriations) can be summarized as follows:

## Revenues

Increases were made to the following accounts for higher than budgeted collections due to improvements in the general economic condition of the Middle TN region and the impact on local retail sales and tourism:

Taxes:	
Local sales tax	\$ 2,250,000
Real and personal property	325,000
Hotel/motel taxes	300,000
Wholesale beer tax	65,000
Wholesale liquor tax	160,000
Licenses and permits	175,000
Intergovernmental:	
State sales tax	300,000
State income tax	2,075,000
Business tax	400,000
Other	63,010
Uses of money and property:	
Interest earnings	300,000
Other	<u>92,045</u>
Total Change in Budgeted Revenues	<u>\$ 6,505,055</u>

The following increases to current year appropriations were made:

## Appropriations

1. A special FY 2018 year-end appropriation transfer of \$6,305,000 from the General Fund to the Capital Projects Fund funded through projected excess revenue collections in the current fiscal year to pay for certain proposed FY 2019 and beyond capital projects and equipment.
2. A special FY 2018 year-end appropriation transfer of \$1,400,000 from the General Fund unassigned fund balance to the Capital Projects Fund to provide additional funding for completion of the Sunset-Ragsdale Realignment project.
3. As special FY 2018 year-end transfer of \$45,000 from the General Fund to the Equipment Replacement Fund for the FY 2019 purchase of a chipper machine for the Public Works Department.
4. An appropriation increase of \$49,635 and \$13,375 to the Fire and Rescue activity for incidentals and overtime paid to City of Brentwood firefighters that were deployed to Houston, Texas and Florida for mutual aid emergency service operations and support for hurricane Harvey and hurricane Irma. Funding provided by FEMA reimbursement funds (\$63,010).
5. An appropriation increase in the Legal Department activity of \$65,915 for accrued terminal leave payments in FY 2018.
6. An appropriation increase in the City Recorder activity of \$26,139 for accrued terminal leave payments in FY 2018.

The General Fund unassigned fund balance at June 30, 2018 is \$37,878,787, which exceeds the stated budget policy objective of maintaining a minimum of 40% reserves (based on the amount of the annual budget appropriation) for future needs and emergencies.

Significant differences between the final amended budget and actual amounts can be summarized as follows:

1. State and Local Sales tax was \$338,909 more than budgeted projections due to continued improvement and growth in retail sales both locally and statewide.
2. Real and Personal Property Tax Collections were \$53,893 more than budgeted projections due to new housing starts in FY 2018.
3. The Licenses and Permits collections category were \$114,827 more than budgeted projections due to various revenue accounts under this category exceeding budget FY 2018 projections, including Building Permits (\$76,983), Site Plans Fees (\$5,471), Plumbing Permits (\$6,138), Mechanical Permits (\$24,725) and Other (\$1,510).
4. State income tax collections exceeded budgeted projections by \$907,502 due to conservative budgeting and higher investment market returns.

### **Capital Asset and Debt Administration**

**Capital assets.** The City of Brentwood's investment in capital assets for its governmental and business type activities as of June 30, 2018 amounts to \$313,826,549 (net of accumulated depreciation). This investment in capital assets includes land, buildings and structures, improvements, machinery and equipment, park facilities, roads and bridges. Major capital asset events during the current fiscal year included the following:

- Two Ford Explorers - Codes
- Two LifePack 15 Defibrillators - Fire Department
- Three Chevrolet Silverado 4WD - Public Works/Engineering/Parks
- Econolite Cobalt Controllers - Traffic Signalization
- Two Deck Mowers - Parks Department
- Sand Pro – Parks Department
- Computer Forensic Workstation- Police

**City of Brentwood Capital Assets**  
**(net of depreciation)**  
**June 30, 2018 and 2017**  
**(amounts expressed in thousands)**

	<b>Governmental Activities</b>		<b>Business-Type Activities</b>		<b>Total</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
Land	\$ 117,330	\$ 117,324	\$ 1,194	\$ 1,177	\$ 118,524	\$ 118,501
Buildings and improvements	14,561	14,900	1,251	1,372	15,812	16,272
Utility plant in service	-	-	66,559	66,345	66,559	66,345
Improvements other than buildings	5,613	5,899	1,053	1,172	6,666	7,071
Machinery and equipment	7,315	6,496	820	1,006	8,135	7,502
Infrastructure	82,875	87,952	-	-	82,875	87,952
Construction in progress	14,327	5,424	928	488	15,255	5,912
Net Capital Assets	<u>\$ 242,021</u>	<u>\$ 237,995</u>	<u>\$ 71,805</u>	<u>\$ 71,560</u>	<u>\$ 313,826</u>	<u>\$ 309,555</u>

Additional information on the City of Brentwood's capital assets can be found in Note 4 of this report.

**Long-term bonded debt.** At the end of the current fiscal year, the City of Brentwood had total long-term bonded debt outstanding of \$44,465,000. All of the City's debt is secured by a general obligation pledge. Debt of Business-Type Activities (Water and Sewer Fund) comprises bonds payable primarily from and secured by a pledge of the net revenues to be derived from the operation of the water and / or sewer systems. In the event of a deficiency in such net revenues, the bonds are payable from unlimited ad valorem taxes on all taxable property within the corporate limits of the City. For prompt payment of principal and interest on the bonds the full faith and credit of the City are irrevocably pledged. All debt is through the issuance of bonds and / or notes for periods not exceeding 20 years at fixed interest rates.

**City of Brentwood Outstanding Debt**  
**General Obligation and Revenue Bonds**  
**June 30, 2018 and 2017**  
**(amounts expressed in thousands)**

	<b>Governmental Activities</b>		<b>Business-Type Activities</b>		<b>Total</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
General obligation bonds	\$ 22,395	\$ 20,975	\$ 22,070	\$ 23,935	\$ 44,465	\$ 44,910
Premiums (discounts), net	664	605	453	408	1,117	1,013
Total	<u>\$ 23,059</u>	<u>\$ 21,580</u>	<u>\$ 22,523</u>	<u>\$ 24,343</u>	<u>\$ 45,582</u>	<u>\$ 45,923</u>

The City of Brentwood's total long-term debt decreased by \$445,000 during the current fiscal year. The key factors in this decrease were the payment of principal amounts for existing General Obligation and Water and Sewer debt (\$3.3M), the net effect of Refunding Bonds issued (\$0.7M) offset by the issuance of \$3.5M in Capital Outlay Notes.

The City of Brentwood maintains an Aaa rating from Moody's Investors Service and an AAA rating from Standard and Poor's for its general obligation and revenue and tax bonds debt. This is the highest bond rating possible and permits the City to receive the most favorable interest rates on our bonds.

State statutes set no limit for the amount of general obligation debt a governmental entity may issue. The total long-term bonded debt outstanding for the City of Brentwood of \$44,465,000 translates to approximately \$1,013 per capita using the 2018 City Special Census Certified Population of 43,889.

Additional information on the City of Brentwood's long-term debt can be found in Note 6 of this report.

### **Economic Factors and Next Year's Budgets and Rates**

- The unemployment rate for the City of Brentwood in May 2018 was 2.2%, the same rate as a year ago. This compares to the county's rate of 2.1%, the state's average unemployment rate of 3.0% and the national average rate of 3.8%.
- The office space vacancy rate of the Brentwood submarket, which includes a portion of Davidson County was 9.7% as of June 2018.
- Inflationary trends in the region compare favorably to national indices.

All of these factors were considered in preparing the City of Brentwood's budget for the 2019 fiscal year.

During the current fiscal year, the total unassigned fund balance in the general fund increased to \$37,878,787. The City of Brentwood has not appropriated any of this amount for spending in the 2019 fiscal year budget but may consider doing so at the end of FY 2019 to fund future capital projects subject to continued strong revenue performance.

### **Requests for Information**

This financial report is designed to provide a general overview of the City of Brentwood's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to:

City of Brentwood  
Attn: Finance Director  
PO Box 788  
Brentwood, Tennessee 37024-0788  
E-mail: [financedirector@brentwoodtn.gov](mailto:financedirector@brentwoodtn.gov)  
[www.brentwoodtn.gov](http://www.brentwoodtn.gov)

CITY OF BRENTWOOD, TENNESSEE  
STATEMENT OF NET POSITION  
JUNE 30, 2018

	PRIMARY GOVERNMENT		
	GOVERNMENTAL ACTIVITIES	BUSINESS-TYPE ACTIVITIES	TOTAL
<b>ASSETS</b>			
Cash and cash equivalents	\$ 75,478,580	\$ 33,084,863	\$ 108,563,443
Property tax receivable	12,238,237	-	12,238,237
Sales tax receivable	1,410,218	-	1,410,218
Intergovernmental revenue receivable	5,223,357	-	5,223,357
Accounts receivable	340,712	3,356,995	3,697,707
Internal balances	(433,958)	433,958	-
Inventories	25,773	231,582	257,355
Prepaid expenses	117,990	9,477	127,467
Restricted assets:			
Cash	4,255,507	86,544	4,342,051
Capital assets:			
Utility plant in service	-	115,758,661	115,758,661
Land	117,330,307	1,193,700	118,524,007
Buildings and structures	22,777,774	4,309,777	27,087,551
Improvements other than buildings	16,650,770	2,589,109	19,239,879
Furniture, machinery and equipment	24,217,083	5,009,092	29,226,175
Infrastructure	228,661,284	-	228,661,284
Construction in progress	14,326,558	928,496	15,255,054
Accumulated depreciation	(181,942,580)	(57,983,482)	(239,926,062)
Net pension asset	1,778,968	195,480	1,974,448
<b>TOTAL ASSETS</b>	<b>342,456,580</b>	<b>109,204,252</b>	<b>451,660,832</b>
<b>DEFERRED OUTFLOWS OF RESOURCES</b>	<b>5,539,568</b>	<b>1,159,864</b>	<b>6,699,432</b>
<b>LIABILITIES</b>			
Accounts payable	2,212,958	3,031,576	5,244,534
Claims payable	52,484	-	52,484
Accrued salaries and benefits	263,120	394,963	658,083
Accrued interest	260,198	199,559	459,757
Due to fiduciary funds	100	-	100
Other payables	3,131,235	145,252	3,276,487
Liabilities payable from restricted assets	271,234	80,446	351,680
Long-term liabilities:			
Due within one year	3,064,000	1,655,000	4,719,000
Due in more than one year	23,089,317	20,867,764	43,957,081
Other postretirement benefits	4,327,362	608,690	4,936,052
<b>TOTAL LIABILITIES</b>	<b>36,672,008</b>	<b>26,983,250</b>	<b>63,655,258</b>
<b>DEFERRED INFLOWS OF RESOURCES</b>	<b>13,193,569</b>	<b>54,622</b>	<b>13,248,191</b>
<b>NET POSITION</b>			
Net investment in capital assets	223,486,612	49,750,372	273,236,984
Restricted for:			
Pensions	1,778,968	195,480	1,974,448
Roads and streets	809,318	-	809,318
Capital projects	8,271,249	-	8,271,249
Drug enforcement and education	389,645	-	389,645
Unrestricted	63,394,779	33,380,392	96,775,171
<b>TOTAL NET POSITION</b>	<b>\$ 298,130,571</b>	<b>\$ 83,326,244</b>	<b>\$ 381,456,815</b>

See accompanying notes to financial statements.

CITY OF BRENTWOOD, TENNESSEE  
STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED JUNE 30, 2018

FUNCTIONS/PROGRAMS	EXPENSES	PROGRAM REVENUES			NET (EXPENSE) REVENUE AND CHANGES IN NET POSITION		
		CHARGES FOR SERVICES	OPERATING GRANTS AND CONTRIBUTIONS	CAPITAL GRANTS AND CONTRIBUTIONS	PRIMARY GOVERNMENT		
					GOVERNMENTAL ACTIVITIES	BUSINESS-TYPE ACTIVITIES	TOTAL
Primary Government:							
Governmental activities:							
General government	\$ 7,048,669	\$ 1,108,463	\$ -	\$ 131,522	\$ (5,808,684)	\$ -	\$ (5,808,684)
Public safety	13,258,098	-	63,003	-	(13,195,095)	-	(13,195,095)
Roads and streets	10,527,353	947,462	1,364,811	299,276	(7,915,804)	-	(7,915,804)
Public health	74,054	-	-	-	(74,054)	-	(74,054)
Parks and recreation	3,234,748	125,737	-	-	(3,109,011)	-	(3,109,011)
Public library	2,977,285	121,657	-	-	(2,855,628)	-	(2,855,628)
Community support	764,894	-	-	-	(764,894)	-	(764,894)
Drug education	44,310	-	-	-	(44,310)	-	(44,310)
Interest on long-term debt	785,574	-	-	-	(785,574)	-	(785,574)
Total governmental activities	38,714,985	2,303,319	1,427,814	430,798	(34,553,054)	-	(34,553,054)
Business-type activities:							
Water and Sewer	17,787,324	17,676,055	-	2,104,515	-	1,993,246	1,993,246
Rental facilities	643,934	725,811	-	-	-	81,877	81,877
Emergency Communications District	1,186,228	-	913,910	-	-	(272,318)	(272,318)
Total business-type activities	19,617,486	18,401,866	913,910	2,104,515	-	1,802,805	1,802,805
Total primary government	\$ 58,332,471	\$ 20,705,185	\$ 2,341,724	\$ 2,535,313	(34,553,054)	1,802,805	(32,750,249)
General Revenues:							
Taxes:							
Property taxes					12,034,282	-	12,034,282
Local option sales tax					16,569,064	-	16,569,064
Hotel/motel taxes					1,853,455	-	1,853,455
Wholesale beer and liquor taxes					1,686,036	-	1,686,036
Adequate schools facilities taxes					586,041	-	586,041
Other taxes					856,827	-	856,827
Unrestricted intergovernmental taxes:							
State sales tax					3,469,845	-	3,469,845
State income tax					3,407,502	-	3,407,502
Business tax					2,199,950	-	2,199,950
TVA in-lieu tax					458,127	-	458,127
Mixed drink and beer tax					320,499	-	320,499
Petroleum special tax					81,865	-	81,865
Corporate excise tax					125,704	-	125,704
Telecommunications tax					19,609	-	19,609
Other intergovernmental					367,487	-	367,487
Investment earnings					1,499,832	596,947	2,096,779
Miscellaneous					195,422	-	195,422
Transfers					(484,700)	484,700	-
Total general revenues and transfers					45,246,847	1,081,647	46,328,494
Change in net position					10,693,793	2,884,452	13,578,245
Net Position - beginning, as restated					287,436,778	80,441,792	367,878,570
Net Position - ending					\$ 298,130,571	\$ 83,326,244	\$ 381,456,815

See accompanying notes to financial statements.



CITY OF BRENTWOOD, TENNESSEE  
BALANCE SHEET  
GOVERNMENTAL FUNDS  
JUNE 30, 2018

	GENERAL	DEBT SERVICE	CAPITAL PROJECTS	OTHER GOVERNMENTAL FUNDS	TOTAL GOVERNMENTAL FUNDS
ASSETS:					
Cash and cash equivalents	\$ 42,115,535	\$ 2,352,571	\$ 21,834,526	\$ 5,530,989	\$ 71,833,621
Receivables:					
Property tax	12,238,237	-	-	-	12,238,237
Sales tax	1,410,218	-	-	-	1,410,218
Intergovernmental	4,732,560	-	209,740	281,057	5,223,357
Accounts	339,296	-	-	-	339,296
Miscellaneous	-	-	-	1,416	1,416
Due from other funds:					
Emergency Communications District	25,314	-	-	-	25,314
State Street Aid Fund	215,148	-	-	-	215,148
Prepaid items and deposits	117,990	-	-	-	117,990
Inventories of supplies	1,842	-	-	-	1,842
Restricted assets:					
Cash and cash equivalents	36,421	-	3,830,857	388,229	4,255,507
<b>TOTAL ASSETS</b>	<b>\$ 61,232,561</b>	<b>\$ 2,352,571</b>	<b>\$ 25,875,123</b>	<b>\$ 6,201,691</b>	<b>\$ 95,661,946</b>
LIABILITIES:					
Accounts payable	\$ 555,986	\$ -	\$ 1,485,839	\$ 75,954	\$ 2,117,779
Accrued salaries	263,120	-	-	-	263,120
Due to other funds:					
General Fund	-	-	-	215,148	215,148
Health Insurance Fund	7,450	-	-	-	7,450
Fuel Fund	27,410	-	-	-	27,410
Donations Held in Trust Fund	100	-	-	-	100
Other payables	3,131,235	-	-	-	3,131,235
Retainage payable	-	-	271,234	-	271,234
<b>TOTAL LIABILITIES</b>	<b>3,985,301</b>	<b>-</b>	<b>1,757,073</b>	<b>291,102</b>	<b>6,033,476</b>
DEFERRED INFLOWS OF RESOURCES	12,755,545	-	-	-	12,755,545
FUND BALANCES:					
Nonspendable	119,832	-	-	-	119,832
Restricted for street repairs	-	-	-	809,318	809,318
Restricted for drug enforcement and education	-	-	-	389,645	389,645
Restricted for capital projects	-	-	3,559,623	4,711,626	8,271,249
Committed to capital projects	-	-	20,558,427	-	20,558,427
Committed to debt service	-	2,352,571	-	-	2,352,571
Committed to equipment replacement	4,081,170	-	-	-	4,081,170
Committed to facilities maintenance	1,205,478	-	-	-	1,205,478
Committed to funding postemployment benefits	1,206,448	-	-	-	1,206,448
Unassigned	37,878,787	-	-	-	37,878,787
<b>TOTAL FUND BALANCES</b>	<b>44,491,715</b>	<b>2,352,571</b>	<b>24,118,050</b>	<b>5,910,589</b>	<b>76,872,925</b>
<b>TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES</b>	<b>\$ 61,232,561</b>	<b>\$ 2,352,571</b>	<b>\$ 25,875,123</b>	<b>\$ 6,201,691</b>	<b>\$ 95,661,946</b>

See accompanying notes to financial statements.

CITY OF BRENTWOOD, TENNESSEE  
RECONCILIATION OF BALANCE SHEET TO STATEMENT OF  
NET POSITION OF GOVERNMENTAL ACTIVITIES

JUNE 30, 2018

<b>Total Governmental Funds Balances</b>	<b>\$ 76,872,925</b>
--	----------------------

Amounts reported for governmental activities in the  
Statement of Net Position are different because:

Capital assets used in governmental activities are not financial resources and therefore are not reported in the governmental funds Balance Sheet	242,021,196
--	-------------

Receivables not available to pay for current expenditures, and therefore, are unavailable in the funds	144,171
---	---------

Other postemployment benefits amounts not reported in the funds:	
Net other postemployment benefits liability	(4,327,362)
Deferred outflows of resources related to other postemployment benefits	800,820

In the Statement of Net Position, interest is accrued on outstanding bonds, whereas in governmental funds, interest expenditures are reported when due	(260,198)
--	-----------

The internal service funds are used by management to charge the cost of fuel supplies and health insurance premiums to the individual funds. The assets and liabilities of the internal service funds are included in governmental activities in the Statement of Net Position	3,096,815
---	-----------

Pension amounts not reported in the funds:	
Net pension asset	1,778,968
Deferred outflows of resources related to pensions	4,045,291
Deferred inflows of resources related to pensions	(582,195)

Long-term liabilities, including bonds payable, are not due and payable in the current period and therefore are not reported in the governmental funds:	
Bonds payable	(22,395,000)
Less deferred charges on refunding bonds	693,457
Add bond premium	(663,898)
Compensated absences	<u>(3,094,419)</u>
	<u>(25,459,860)</u>

<b>Net Position of Governmental Activities</b>	<b><u>\$298,130,571</u></b>
--	-----------------------------

See accompanying notes to financial statements.

CITY OF BRENTWOOD, TENNESSEE  
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
GOVERNMENTAL FUNDS  
FOR THE YEAR ENDED JUNE 30, 2018

	GENERAL	DEBT SERVICE	CAPITAL PROJECTS	OTHER GOVERNMENTAL FUNDS	TOTAL GOVERNMENTAL FUNDS
REVENUES					
Taxes	\$ 32,747,979	\$ -	\$ -	\$ -	\$ 32,747,979
Licenses and permits	1,171,627	-	-	851,067	2,022,694
Fines and fees	289,124	-	-	-	289,124
Charges for services	280,625	-	-	-	280,625
Intergovernmental	10,645,113	-	299,276	1,950,852	12,895,241
Uses of money and property	1,027,001	49,832	330,932	92,067	1,499,832
Other	146,462	-	22,303	26,657	195,422
TOTAL REVENUES	<u>46,307,931</u>	<u>49,832</u>	<u>652,511</u>	<u>2,920,643</u>	<u>49,930,917</u>
EXPENDITURES					
Current:					
General government	7,127,951	4,938	-	-	7,132,889
Public safety	14,795,938	-	-	-	14,795,938
Roads and streets	4,951,475	-	-	1,001,494	5,952,969
Public health	74,054	-	-	-	74,054
Parks and recreation	2,210,780	-	-	-	2,210,780
Public library	2,744,564	-	-	-	2,744,564
Community support	364,894	-	-	400,000	764,894
Drug education	-	-	-	13,740	13,740
Capital outlay	-	-	10,686,087	143,989	10,830,076
Debt service	-	2,642,083	-	-	2,642,083
TOTAL EXPENDITURES	<u>32,269,656</u>	<u>2,647,021</u>	<u>10,686,087</u>	<u>1,559,223</u>	<u>47,161,987</u>
EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES	<u>14,038,275</u>	<u>(2,597,189)</u>	<u>(10,033,576)</u>	<u>1,361,420</u>	<u>2,768,930</u>
OTHER FINANCING SOURCES (USES)					
Transfers in	-	2,950,000	8,605,000	-	11,555,000
Transfers out	(11,439,700)	-	-	(600,000)	(12,039,700)
Issuance of debt	-	2,040,000	3,500,000	-	5,540,000
Payment to refunded bond escrow agent	-	(2,155,080)	-	-	(2,155,080)
Premium on refunding bonds issued	-	137,627	-	-	137,627
TOTAL OTHER FINANCING SOURCES (US	<u>(11,439,700)</u>	<u>2,972,547</u>	<u>12,105,000</u>	<u>(600,000)</u>	<u>3,037,847</u>
NET CHANGE IN FUND BALANCE	2,598,575	375,358	2,071,424	761,420	5,806,777
FUND BALANCE, BEGINNING OF YEAR	<u>41,893,140</u>	<u>1,977,213</u>	<u>22,046,626</u>	<u>5,149,169</u>	<u>71,066,148</u>
FUND BALANCE, END OF YEAR	<u>\$44,491,715</u>	<u>\$ 2,352,571</u>	<u>\$24,118,050</u>	<u>\$ 5,910,589</u>	<u>\$ 76,872,925</u>

See accompanying notes to financial statements.

## CITY OF BRENTWOOD, TENNESSEE

RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND CHANGES  
IN FUND BALANCES OF THE GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2018

<b>Net Change in Fund Balance - Governmental Funds</b>	<b>\$ 5,806,777</b>
--	---------------------

Amounts reported for governmental activities in the Statement of Activities are different from amounts reported for governmental funds in the Statement of Revenues, Expenditures and Changes in Fund Balances because:

Governmental funds report capital outlays as expenditures. However, the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense for governmental activities:

Acquisition of capital assets	14,006,716
Disposal of capital assets	-
Contributions of capital assets	-
Depreciation expense	(9,980,726)

Revenues in the statement of activities that do not provide current financial resources are not reported as revenues in the governmental funds	(37,439)
--	----------

The issuance of long-term debt and related items provide current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the current financial resources of governmental funds. Neither transaction, however, has any affect on changes in net position of governmental activities:

Debt issued	(5,540,000)
Premium on refunding bonds issued	(137,627)
Payment to refunding bond escrow agent	2,155,080
Payments on long-term debt	1,964,920

Interest is accrued on the outstanding bonds in the Statement of Activities, whereas in the governmental funds, an interest expenditure is reported when due:

Accrued interest on debt obligations at June 30, 2018	(260,198)
Accrued interest on debt obligations at June 30, 2017	181,812

The internal service funds are used by management to charge the cost of fuel supplies and health insurance premiums to the individual funds. The changes in net position of the internal service funds are reported with governmental activities in the Statement of Activities	260,039
---	---------

Governmental funds report the effects of premiums, discounts and similar items when debt is first issued, whereas these amounts are deferred and amortized for governmental activities:

Amortization of bond premium/discount	78,437
Amortization of deferred amount on refunding	(108,462)

Negative pension expense not reported in the funds	1,764,496
--	-----------

Negative OPEB expense not reported in the funds	604,072
---	---------

Expenses reported for governmental activities do not require the use of current financial resources and are not reported as expenditures in the governmental funds:

Change in accrual for compensated absences	<u>(64,104)</u>
--	-----------------

<b>Change in Net Position of Governmental Activities</b>	<b><u>\$ 10,693,793</u></b>
--	-----------------------------

See accompanying notes to financial statements.

## CITY OF BRENTWOOD, TENNESSEE

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE  
BUDGET AND ACTUAL  
GENERAL FUND

FOR THE YEAR ENDED JUNE 30, 2018

	BUDGETED AMOUNTS			VARIANCE WITH FINAL BUDGET OVER (UNDER)
	ORIGINAL	FINAL	ACTUAL	
REVENUES				
Taxes:				
Local sales tax	\$ 14,050,000	\$ 16,300,000	\$ 16,569,064	\$ 269,064
Real and personal property	11,510,000	11,835,000	11,888,893	53,893
Public utility property tax	100,000	100,000	99,051	(949)
Hotel/motel taxes	1,575,000	1,875,000	1,853,455	(21,545)
Wholesale beer tax	615,000	680,000	697,497	17,497
Wholesale liquor tax	800,000	960,000	988,539	28,539
Television franchise tax	475,000	475,000	542,536	67,536
Other	45,000	45,000	108,944	63,944
Licenses and permits	881,800	1,056,800	1,171,627	114,827
Fines and fees	180,000	180,000	289,124	109,124
Charges for services	411,000	411,000	409,971	(1,029)
Intergovernmental:				
State sales tax	3,100,000	3,400,000	3,469,845	69,845
State income tax	425,000	2,500,000	3,407,502	907,502
Business tax	1,625,000	2,025,000	2,199,950	174,950
TVA in-lieu of tax	435,000	435,000	458,127	23,127
Mixed drink tax	145,000	145,000	301,651	156,651
Beer tax	20,000	20,000	18,848	(1,152)
Petroleum special tax	81,500	81,500	81,865	365
Corporate excise tax	25,000	25,000	125,704	100,704
Telecommunications tax	3,000	3,000	19,609	16,609
Other	143,550	206,560	207,337	777
Uses of money and property:				
Interest earnings	250,000	550,000	613,348	63,348
Other	241,000	241,000	274,793	33,793
Other	170,750	262,795	332,313	69,518
TOTAL REVENUES	37,307,600	43,812,655	46,129,593	2,316,938
EXPENDITURES				
General government:				
City Commission:				
Personnel services	192,705	192,705	189,707	(2,998)
Professional services	15,000	15,000	7,325	(7,675)
Other costs	12,450	12,450	9,079	(3,371)

(Continued on next page)

See accompanying notes to financial statements.

## CITY OF BRENTWOOD, TENNESSEE

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE (CONTINUED)  
BUDGET AND ACTUAL  
GENERAL FUND

FOR THE YEAR ENDED JUNE 30, 2018

	<u>BUDGETED AMOUNTS</u>			VARIANCE WITH FINAL BUDGET OVER (UNDER)
	<u>ORIGINAL</u>	<u>FINAL</u>	<u>ACTUAL</u>	
City Court:				
Personnel services	\$ 25,000	\$ 25,000	\$ 25,345	\$ 345
Other costs	14,500	14,500	13,765	(735)
City Manager's office:				
Personnel services	445,790	445,790	438,014	(7,776)
Supplies and materials	2,500	2,500	2,571	71
Professional services	4,500	4,500	11,091	6,591
Other costs	5,800	5,800	3,099	(2,701)
Finance:				
Personnel services	681,985	681,180	669,120	(12,060)
Supplies and materials	33,000	33,000	23,290	(9,710)
Professional services	130,000	130,000	114,818	(15,182)
Repairs and maintenance	45,600	45,600	48,798	3,198
Other costs	8,000	8,000	4,239	(3,761)
City recorder:				
Personnel services	117,270	143,400	142,955	(445)
Supplies and materials	1,200	1,200	1,880	680
Professional services	5,000	5,000	6,306	1,306
Repairs and maintenance	20,000	20,000	18,091	(1,909)
Other costs	5,000	5,000	5,094	94
Legal services:				
Personnel services	218,085	284,000	249,016	(34,984)
Supplies and materials	18,300	18,300	22,215	3,915
Professional services	50,000	50,000	36,364	(13,636)
Other costs	1,000	1,000	662	(338)
Information/technology:				
Personnel services	613,365	613,370	613,544	174
Supplies and materials	4,700	4,700	3,466	(1,234)
Professional services	55,000	55,000	30,524	(24,476)
Repairs and maintenance	182,000	182,000	137,012	(44,988)
Other costs	95,500	95,500	60,959	(34,541)
Capital outlay	528,000	528,000	513,000	(15,000)

(Continued on next page)

See accompanying notes to financial statements.

## CITY OF BRENTWOOD, TENNESSEE

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE (CONTINUED)  
BUDGET AND ACTUAL  
GENERAL FUND

FOR THE YEAR ENDED JUNE 30, 2018

	BUDGETED AMOUNTS			VARIANCE WITH FINAL BUDGET OVER (UNDER)
	ORIGINAL	FINAL	ACTUAL	
GIS:				
Personnel services	\$ 281,645	\$ 281,645	\$ 282,825	\$ 1,180
Supplies and materials	5,100	5,100	336	(4,764)
Professional services	5,500	5,500	-	(5,500)
Repairs and maintenance	28,650	28,650	26,466	(2,184)
Other costs	8,800	8,800	7,596	(1,204)
Human resources:				
Personnel services	304,120	304,120	301,940	(2,180)
Supplies and materials	4,400	4,400	9,674	5,274
Professional services	90,170	90,170	72,720	(17,450)
Other costs	56,260	56,260	49,089	(7,171)
Community relations:				
Personnel services	208,905	208,905	196,112	(12,793)
Supplies and materials	30,500	30,500	27,446	(3,054)
Professional services	20,000	20,000	17,595	(2,405)
Repairs and maintenance	48,700	48,700	44,339	(4,361)
Other costs	64,500	64,500	53,539	(10,961)
Planning and development:				
Personnel services	363,120	363,120	365,088	1,968
Supplies and materials	23,500	23,500	12,996	(10,504)
Professional services	12,000	12,000	5,275	(6,725)
Repairs and maintenance	40,000	40,000	37,215	(2,785)
Other costs	62,000	62,000	45,295	(16,705)
Codes enforcement:				
Personnel services	828,775	828,770	777,493	(51,277)
Supplies and materials	21,200	21,200	16,439	(4,761)
Professional services	7,500	7,500	10,219	2,719
Repairs and maintenance	11,700	11,700	4,194	(7,506)
Other costs	19,600	19,600	11,271	(8,329)
Capital outlay	53,500	53,500	57,876	4,376
Municipal Center:				
Rent expense	670,000	670,000	670,000	-
Insurance/other benefits:				
Personnel	714,730	714,730	644,765	(69,965)
Other	80,000	80,000	65,890	(14,110)
Total general government	<u>7,596,125</u>	<u>7,687,365</u>	<u>7,215,042</u>	<u>(472,323)</u>

(Continued on next page)

See accompanying notes to financial statements.

## CITY OF BRENTWOOD, TENNESSEE

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE (CONTINUED)  
BUDGET AND ACTUAL  
GENERAL FUND

FOR THE YEAR ENDED JUNE 30, 2018

	<u>BUDGETED AMOUNTS</u>			<u>VARIANCE WITH FINAL BUDGET OVER (UNDER)</u>
	<u>ORIGINAL</u>	<u>FINAL</u>	<u>ACTUAL</u>	
Public safety:				
Police department:				
Personnel services	\$ 6,506,540	\$ 6,506,945	\$ 6,375,825	\$ (131,120)
Supplies and materials	334,120	334,120	327,607	(6,513)
Professional services	73,750	73,750	90,757	17,007
Repairs and maintenance	257,875	257,875	233,072	(24,803)
Other costs	172,200	172,200	159,075	(13,125)
Capital outlay	411,000	411,000	411,000	-
Fire and Rescue department:				
Personnel services	6,514,625	6,578,039	6,542,297	(35,742)
Supplies and materials	124,850	124,850	139,361	14,511
Professional services	30,000	30,000	14,952	(15,048)
Repairs and maintenance	159,100	159,100	163,622	4,522
Other costs	300,000	300,000	265,261	(34,739)
Capital outlay	366,500	411,500	407,670	(3,830)
Brentwood Safety Center East:				
Supplies and materials	6,000	6,000	6,288	288
Professional services	1,000	1,000	524	(476)
Repairs and maintenance	40,000	40,000	36,848	(3,152)
Other costs	<u>30,150</u>	<u>30,150</u>	<u>32,246</u>	<u>2,096</u>
Total public safety	<u>15,327,710</u>	<u>15,436,529</u>	<u>15,206,405</u>	<u>(230,124)</u>
Roads and streets:				
Public works:				
Personnel	1,494,635	1,494,968	1,319,343	(175,625)
Supplies and materials	262,850	262,850	218,683	(44,167)
Professional services	14,500	14,500	6,533	(7,967)
Repairs and maintenance	1,051,850	1,051,850	1,052,700	850
Other	172,300	172,300	117,946	(54,354)
Capital outlay	239,000	239,000	259,755	20,755
Storm drainage:				
Capital outlay	50,000	50,000	20,599	(29,401)

(Continued on next page)

See accompanying notes to financial statements.



## CITY OF BRENTWOOD, TENNESSEE

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE (CONTINUED)  
BUDGET AND ACTUAL  
GENERAL FUND

FOR THE YEAR ENDED JUNE 30, 2018

	BUDGETED AMOUNTS			VARIANCE WITH FINAL BUDGET OVER (UNDER)
	ORIGINAL	FINAL	ACTUAL	
Traffic Signalization:				
Street lighting	\$ 440,000	\$ 440,000	\$ 372,517	\$ (67,483)
Personnel services	155,790	155,875	159,035	3,160
Supplies and materials	27,000	27,000	32,441	5,441
Professional services	25,000	25,000	8,911	(16,089)
Repairs and maintenance	75,410	75,410	74,380	(1,030)
Other	39,500	39,500	45,655	6,155
Capital outlay	21,500	21,500	21,170	(330)
Service center:				
Personnel services	114,815	114,825	112,666	(2,159)
Supplies and materials	20,050	20,050	21,736	1,686
Professional services	7,000	7,000	3,452	(3,548)
Repairs and maintenance	92,440	92,440	106,436	13,996
Other costs	67,750	67,750	64,681	(3,069)
Engineering services:				
Personnel services	544,940	544,940	625,053	80,113
Supplies and materials	8,500	8,500	6,625	(1,875)
Professional services	22,500	22,500	22,525	25
Repairs and maintenance	4,300	4,300	4,392	92
Other costs	57,000	57,000	57,377	377
Total roads and streets	5,008,630	5,009,058	4,734,611	(274,447)
Public health:				
Co. Health Dept. Contract	15,000	15,000	15,000	-
Co. Animal Control Contract	60,000	60,000	59,054	(946)
Total public health	75,000	75,000	74,054	(946)
Parks and recreation:				
Personnel services	1,282,240	1,282,240	1,223,092	(59,148)
Supplies and materials	119,000	119,000	110,512	(8,488)
Repairs and maintenance	532,065	532,065	478,877	(53,188)
Other costs	375,600	375,600	317,171	(58,429)
Capital outlay	86,000	86,000	84,775	(1,225)
Total parks and recreation	2,394,905	2,394,905	2,214,427	(180,478)

(Continued on next page)

See accompanying notes to financial statements.

## CITY OF BRENTWOOD, TENNESSEE

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE (CONTINUED)  
BUDGET AND ACTUAL  
GENERAL FUND

FOR THE YEAR ENDED JUNE 30, 2018

	BUDGETED AMOUNTS			VARIANCE WITH FINAL BUDGET OVER (UNDER)
	ORIGINAL	FINAL	ACTUAL	
Public library:				
Personnel services	\$ 1,378,605	\$ 1,378,605	\$ 1,390,598	\$ 11,993
Supplies and materials	497,350	497,350	445,400	(51,950)
Professional services	60,000	60,000	54,827	(5,173)
Repairs and maintenance	338,500	338,500	332,711	(5,789)
Other costs	249,050	249,050	241,847	(7,203)
Total public library	2,523,505	2,523,505	2,465,383	(58,122)
Community support:				
Education	225,000	225,000	225,000	-
Chamber of Commerce	10,000	10,000	10,000	-
Historic Sites	169,800	169,800	151,389	(18,411)
Total community support	404,800	404,800	386,389	(18,411)
TOTAL EXPENDITURES	33,330,675	33,531,162	32,296,311	(1,234,851)
EXCESS OF REVENUES OVER EXPENDITURES	3,976,925	10,281,493	13,833,282	3,551,789
OTHER FINANCING USES				
Transfers to Debt Service Fund	(2,950,000)	(2,950,000)	(2,950,000)	-
Transfers to Emergency Communication District	(484,700)	(484,700)	(484,700)	-
Transfers to Capital Projects Fund	(300,000)	(8,005,000)	(8,005,000)	-
Transfers to Committed - Facilities Maintenance	(200,000)	(200,000)	(200,000)	-
TOTAL OTHER FINANCING USES	(3,934,700)	(11,639,700)	(11,639,700)	-
CHANGE IN FUND BALANCE - GENERAL FUND - AS BUDGETED	42,225	(1,358,207)	2,193,582	3,551,789

(Continued on next page)

See accompanying notes to financial statements.

## CITY OF BRENTWOOD, TENNESSEE

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE (CONTINUED)  
BUDGET AND ACTUAL  
GENERAL FUND

FOR THE YEAR ENDED JUNE 30, 2018

	<u>BUDGETED AMOUNTS</u>			VARIANCE WITH FINAL BUDGET OVER (UNDER)
	<u>ORIGINAL</u>	<u>FINAL</u>	<u>ACTUAL</u>	
COMMITTED ACTIVITY BUDGETED SEPARATELY				
Equipment replacement:				
Transfers from other departments	\$ 1,467,000	\$ 1,512,000	\$ 1,512,000	\$ -
Interest income	20,000	20,000	77,466	57,466
Other income	10,000	10,000	21,251	11,251
Equipment expenditures	<u>(1,355,000)</u>	<u>(1,355,000)</u>	<u>(1,135,874)</u>	<u>219,126</u>
Net change - equipment replacement	<u>142,000</u>	<u>187,000</u>	<u>474,843</u>	<u>287,843</u>
Facilities maintenance:				
Intergovernmental revenues	-	114,000	131,522	17,522
Committed transfer from General Fund	200,000	200,000	200,000	-
Interest income	6,000	6,000	24,518	18,518
Maintenance expenditures	<u>(515,000)</u>	<u>(687,000)</u>	<u>(399,470)</u>	<u>287,530</u>
Net change - facilities maintenance	<u>(309,000)</u>	<u>(367,000)</u>	<u>(43,430)</u>	<u>323,570</u>
Postemployment benefits:				
Transfers from other departments	75,000	50,000	50,000	-
Interest income	5,000	5,000	15,625	10,625
Transfers to other departments	<u>-</u>	<u>(92,045)</u>	<u>(92,045)</u>	<u>-</u>
Net change - postemployment benefits	<u>80,000</u>	<u>(37,045)</u>	<u>(26,420)</u>	<u>10,625</u>
NET CHANGE IN FUND BALANCE	<u>\$ (44,775)</u>	<u>\$ (1,575,252)</u>	2,598,575	<u>\$ 4,173,827</u>
FUND BALANCE, BEGINNING OF YEAR			<u>41,893,140</u>	
FUND BALANCE, END OF YEAR			<u>\$ 44,491,715</u>	

See accompanying notes to financial statements.

CITY OF BRENTWOOD, TENNESSEE  
STATEMENT OF NET POSITION  
PROPRIETARY FUNDS  
JUNE 30, 2018

	BUSINESS-TYPE ACTIVITIES - ENTERPRISE FUNDS				GOVERNMENTAL ACTIVITIES - INTERNAL SERVICE FUNDS
	WATER AND SEWER FUND	MUNICIPAL CENTER FUND	EMERGENCY COMMUNICATIONS DISTRICT	TOTAL	
<b>ASSETS</b>					
Current Assets:					
Cash and cash equivalents	\$ 28,390,589	\$ 2,757,864	\$ 1,936,410	\$ 33,084,863	\$ 3,644,959
Receivables:					
Accounts	1,792,729	-	-	1,792,729	-
Due from other funds:					
General Fund	-	-	-	-	34,860
Water and Sewer	-	-	-	-	4,159
Emergency Communications District	-	2,650	-	2,650	1,380
Unbilled utility revenue	1,564,266	-	-	1,564,266	-
Inventories of supplies	231,582	-	-	231,582	23,931
Prepaid expenses	2,921	70	6,486	9,477	-
Restricted cash and cash equivalents	86,544	-	-	86,544	-
Total Current Assets	<u>32,068,631</u>	<u>2,760,584</u>	<u>1,942,896</u>	<u>36,772,111</u>	<u>3,709,289</u>
Noncurrent Assets:					
Capital assets, net of accumulated depreciation	68,867,735	2,489,438	448,180	71,805,353	-
Net pension asset	156,797	-	38,683	195,480	-
Total Noncurrent Assets	<u>69,024,532</u>	<u>2,489,438</u>	<u>486,863</u>	<u>72,000,833</u>	<u>-</u>
Total Assets	<u>101,093,163</u>	<u>5,250,022</u>	<u>2,429,759</u>	<u>108,772,944</u>	<u>3,709,289</u>
<b>DEFERRED OUTFLOWS OF RESOURCES</b>					
Advance refundings of debt	461,685	-	-	461,685	-
Pensions	356,549	-	228,986	585,535	-
Other postretirement benefits	83,184	-	29,460	112,644	-
Total Deferred Outflows of Resources	<u>901,418</u>	<u>-</u>	<u>258,446</u>	<u>1,159,864</u>	<u>-</u>
<b>LIABILITIES</b>					
Current Liabilities (payable from current assets):					
Current maturities of long-term debt	1,655,000	-	-	1,655,000	-
Accounts payable	2,765,983	256,073	9,520	3,031,576	95,179
Claims payable	-	-	-	-	52,484
Accrued salaries	26,478	-	11,268	37,746	-
Accrued interest	199,559	-	-	199,559	-
Due to other funds:					
General Fund	-	-	25,314	25,314	-
Fuel Fund	3,379	-	-	3,379	-
Insurance Fund	780	-	1,380	2,160	-
Municipal Center	-	-	2,650	2,650	-
Other payables	129,616	-	15,636	145,252	-
Compensated absences payable	265,351	-	91,866	357,217	-
Current liabilities (payable from restricted assets):					
Retainage payable	80,446	-	-	80,446	-
Total Current Liabilities	<u>5,126,592</u>	<u>256,073</u>	<u>157,634</u>	<u>5,540,299</u>	<u>147,663</u>
Noncurrent Liabilities:					
Long-term debt, net of current maturities	20,867,764	-	-	20,867,764	-
Other postretirement benefits	449,498	-	159,192	608,690	-
Total Noncurrent Liabilities	<u>21,317,262</u>	<u>-</u>	<u>159,192</u>	<u>21,476,454</u>	<u>-</u>
Total Liabilities	<u>26,443,854</u>	<u>256,073</u>	<u>316,826</u>	<u>27,016,753</u>	<u>147,663</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>					
Pensions	53,252	-	1,370	54,622	-
<b>NET POSITION</b>					
Net investment in capital assets	46,812,754	2,489,438	448,180	49,750,372	-
Restricted	156,797	-	38,683	195,480	-
Unrestricted	28,527,924	2,504,511	1,883,146	32,915,581	3,561,626
TOTAL NET POSITION	<u>\$ 75,497,475</u>	<u>\$ 4,993,949</u>	<u>\$ 2,370,009</u>	<u>\$ 82,861,433</u>	<u>\$ 3,561,626</u>
Adjustment to reflect the consolidation of internal service fund activities related to enterprise funds				464,811	
Net position of business-type activities				<u>\$ 83,326,244</u>	
See accompanying notes to financial statements.					

CITY OF BRENTWOOD, TENNESSEE  
STATEMENT OF REVENUES, EXPENSES AND  
CHANGES IN FUND NET POSITION  
PROPRIETARY FUNDS  
FOR THE YEAR ENDED JUNE 30, 2018

	BUSINESS-TYPE ACTIVITIES - ENTERPRISE FUNDS				GOVERNMENTAL ACTIVITIES - INTERNAL SERVICE FUNDS
	WATER AND SEWER FUND	MUNICIPAL CENTER FUND	EMERGENCY COMMUNICATIONS DISTRICT	TOTAL	
OPERATING REVENUES					
Water sales, pledged as security on revenue bonds	\$ 9,934,416	\$ -	\$ -	\$ 9,934,416	\$ -
Sewer service charges, pledged as security on revenue bonds	7,150,766	-	-	7,150,766	-
Rental income	-	725,811	-	725,811	-
Tennessee Emergency Communications Board 911 funding	-	-	913,910	913,910	-
Internal charges	-	-	-	-	4,076,442
Other	590,873	-	-	590,873	332,248
TOTAL OPERATING REVENUES	17,676,055	725,811	913,910	19,315,776	4,408,690
OPERATING EXPENSES					
Water purchased	7,331,597	-	-	7,331,597	-
Depreciation and amortization	2,889,058	266,437	149,530	3,305,025	-
Materials and supplies	353,193	-	43,333	396,526	349,146
Sewage treatment charges	3,100,218	-	-	3,100,218	-
Salaries and benefits	1,965,629	-	786,899	2,752,528	3,823,396
Maintenance	831,207	196,473	94,523	1,122,203	-
Utilities	365,283	145,401	-	510,684	-
Professional services	112,894	22,816	19,152	154,862	-
Communications	7,393	9,145	82,681	99,219	-
Other	232,345	15,233	10,110	257,688	-
TOTAL OPERATING EXPENSES	17,188,817	655,505	1,186,228	19,030,550	4,172,542
OPERATING INCOME (LOSS)	487,238	70,306	(272,318)	285,226	236,148
NONOPERATING REVENUES (EXPENSES)					
Interest income	496,443	49,892	34,330	580,665	68,193
Other	16,282	-	-	16,282	-
Interest expense	(631,238)	-	-	(631,238)	-
TECB grants and reimbursements	-	-	-	-	-
TOTAL NONOPERATING REVENUES (EXPENSES)	(118,513)	49,892	34,330	(34,291)	68,193
INCOME (LOSS) BEFORE CONTRIBUTIONS AND TRANSFERS	368,725	120,198	(237,988)	250,935	304,341
CAPITAL CONTRIBUTIONS - TAP FEES	2,104,515	-	-	2,104,515	-
TRANSFERS IN	-	-	484,700	484,700	-
CHANGE IN NET POSITION	2,473,240	120,198	246,712	2,840,150	304,341
TOTAL NET POSITION, BEGINNING OF YEAR, as restated	73,024,235	4,873,751	2,123,297		3,257,285
TOTAL NET POSITION, END OF YEAR	\$ 75,497,475	\$ 4,993,949	\$ 2,370,009		\$ 3,561,626
Adjustment to reflect the consolidation of internal service funds related to enterprise funds				44,302	
Change in net position of business-type activities				\$ 2,884,452	

See accompanying notes to financial statements.

CITY OF BRENTWOOD, TENNESSEE  
STATEMENT OF CASH FLOWS  
PROPRIETARY FUNDS  
FOR THE YEAR ENDED JUNE 30, 2018

	BUSINESS-TYPE ACTIVITIES - ENTERPRISE FUNDS				GOVERNMENTAL ACTIVITIES - INTERNAL SERVICE FUNDS
	WATER AND SEWER FUND	MUNICIPAL CENTER FUND	EMERGENCY COMMUNICATIONS DISTRICT	TOTAL ENTERPRISE FUNDS	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>					
Receipts from customers	\$ 17,115,803	\$ 725,811	\$ 916,441	\$ 18,758,055	\$ -
Receipts from internal services provided	-	-	-	-	4,411,066
Payments to suppliers	(11,166,457)	(207,891)	(249,883)	(11,624,231)	(4,243,087)
Payments to employees	(2,152,105)	-	(949,110)	(3,101,215)	-
Net cash provided by (used in) operating activities	<u>3,797,241</u>	<u>517,920</u>	<u>(282,552)</u>	<u>4,032,609</u>	<u>167,979</u>
<b>CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES</b>					
Contribution/transfer from general fund	-	-	509,006	509,006	-
Net cash provided by noncapital financing activities	<u>-</u>	<u>-</u>	<u>509,006</u>	<u>509,006</u>	<u>-</u>
<b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES</b>					
Acquisition and construction of capital assets	(3,292,138)	(256,005)	(2,358)	(3,550,501)	-
Proceeds from water and sewer tap fees	2,104,515	-	-	2,104,515	-
Restricted cash used to fund capital asset additions	15,616	-	-	15,616	-
Proceeds from issuance of debt, including premium	3,582,194	-	-	3,582,194	-
Amount placed with refunded bond escrow agent	(3,731,935)	-	-	(3,731,935)	-
Principal paid on long-term debt	(1,628,065)	-	-	(1,628,065)	-
Interest paid on long-term debt	(631,537)	-	-	(631,537)	-
Net cash used in capital and related financing activities	<u>(3,581,350)</u>	<u>(256,005)</u>	<u>(2,358)</u>	<u>(3,839,713)</u>	<u>-</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>					
Proceeds from sale of equipment	16,282	-	-	16,282	-
Interest and other income received	496,443	49,892	34,330	580,665	68,193
Net cash provided by investing activities	<u>512,725</u>	<u>49,892</u>	<u>34,330</u>	<u>596,947</u>	<u>68,193</u>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<u>728,616</u>	<u>311,807</u>	<u>258,426</u>	<u>1,298,849</u>	<u>236,172</u>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR</b>	<u>27,661,973</u>	<u>2,446,057</u>	<u>1,677,984</u>	<u>31,786,014</u>	<u>3,408,787</u>
<b>CASH AND CASH EQUIVALENTS, END OF YEAR</b>	<u>\$ 28,390,589</u>	<u>\$ 2,757,864</u>	<u>\$ 1,936,410</u>	<u>\$ 33,084,863</u>	<u>\$ 3,644,959</u>
Reconciliation of operating income (loss) to net cash provided by (used in) operating activities:					
Operating income (loss)	\$ 487,238	\$ 70,306	\$ (272,318)	\$ 285,226	\$ 236,148
Adjustments to reconcile operating income (loss) to net cash provided by (used in) operating activities:					
Depreciation and amortization	2,889,058	266,437	149,530	3,305,025	-
Pension expense (negative expense)	(140,688)	-	(134,371)	(275,059)	-
OPEB expense (negative expense)	(62,747)	-	(22,222)	(84,969)	-
(Increase) decrease in:					
Accounts receivable	(436,630)	-	2,531	(434,099)	13,226
Due from other funds	-	-	-	-	(9,470)
Unbilled utility revenue	(123,622)	-	-	(123,622)	-
Inventories of supplies	(8,433)	-	-	(8,433)	4,926
Prepaid expenses	(772)	(70)	(4,854)	(5,696)	-
Increase (decrease) in:					
Accounts payable	1,128,815	181,247	3,390	1,313,452	67,684
Due to other funds	(10,054)	-	-	(10,054)	-
Net amount due to primary government	-	-	1,380	1,380	-
Accrued expenses	<u>75,076</u>	<u>-</u>	<u>(5,618)</u>	<u>69,458</u>	<u>(144,535)</u>
<b>TOTAL ADJUSTMENTS</b>	<u>3,310,003</u>	<u>447,614</u>	<u>(10,234)</u>	<u>3,747,383</u>	<u>(68,169)</u>
<b>NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES</b>	<u>\$ 3,797,241</u>	<u>\$ 517,920</u>	<u>\$ (282,552)</u>	<u>\$ 4,032,609</u>	<u>\$ 167,979</u>

See accompanying notes to financial statements.

CITY OF BRENTWOOD, TENNESSEE  
FIDUCIARY FUNDS  
STATEMENT OF FIDUCIARY NET POSITION  
JUNE 30, 2018

	POST EMPLOYMENT BENEFITS TRUST	DONATIONS HELD IN TRUST
	<u>          </u>	<u>          </u>
ASSETS		
Cash and cash equivalents	\$ -	\$ 4,727,973
Accounts receivable	367	5,000
Investments held in trust, at fair value:		
Mutual funds - balanced funds	9,706,919	-
Due from City of Brentwood General Fund	-	100
Prepaid expenses	<u>-</u>	<u>1,000</u>
TOTAL ASSETS	<u>9,707,286</u>	<u>4,734,073</u>
LIABILITIES		
Accounts payable	<u>33,222</u>	<u>1,044</u>
TOTAL LIABILITIES	<u>33,222</u>	<u>1,044</u>
NET POSITION		
Restricted for postemployment benefits other than pensions	9,674,064	-
Held in trust for donations	<u>-</u>	<u>4,733,029</u>
TOTAL NET POSITION	<u>\$ 9,674,064</u>	<u>\$ 4,733,029</u>

See accompanying notes to financial statements.

CITY OF BRENTWOOD, TENNESSEE  
FIDUCIARY FUNDS  
STATEMENT OF CHANGES IN FIDUCIARY NET POSITION  
FOR THE YEAR ENDED JUNE 30, 2018

	POST EMPLOYMENT BENEFITS TRUST	DONATIONS HELD IN TRUST
	<u>                    </u>	<u>                    </u>
ADDITIONS		
Contributions:		
Postemployment benefit other than pensions	\$ 968,650	\$ -
Outside sources	-	4,377,198
Investment earnings:		
Net appreciation in value of investments	<u>438,726</u>	<u>-</u>
Total Additions	<u>1,407,376</u>	<u>4,377,198</u>
DEDUCTIONS		
Benefit payments	547,538	-
Administrative expense	9,500	-
Donations expense	<u>-</u>	<u>61,852</u>
Total Deductions	<u>557,038</u>	<u>61,852</u>
Change in Net Position	850,338	4,315,346
NET POSITION		
Beginning of year	<u>8,823,726</u>	<u>417,683</u>
End of year	<u>\$ 9,674,064</u>	<u>\$ 4,733,029</u>

See accompanying notes to financial statements.



CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Entity

The City of Brentwood (the “City”), located in Williamson County, Tennessee, was incorporated May 13, 1969. The City operates under a City Manager-Commission form of government and provides the following services and facilities, as authorized by its charter: general administrative services, public safety (police and fire protection), roads and streets, parks and recreation, public library, community support, water and sewer utility services and emergency communications services.

The financial statements of the City have been prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) applicable to governmental units, as prescribed by the Governmental Accounting Standards Board (“GASB”). The following is a summary of the significant accounting policies:

Reporting Entity

The accompanying financial statements present the government and its component unit, entity for which the government is considered to be financially accountable. The Brentwood Emergency Communications District (the “District”) was established in September 2002 and, in accordance with §24-52 of the Brentwood Municipal Code, the Board of Commissioners of the City of Brentwood, Tennessee shall act as the Board of Directors for the District and the City has operational responsibility. Blended component units, although legally separate entities, are, in substance, part of the government’s operations. Under GAAP, the District is presented as a separate fund in the proprietary fund statements. A separately audited financial statement is prepared for the Emergency Communications District and may be obtained by contacting the Finance Department (see page 18 for information).

As of June 30, 2018 and for the year then ended, the City had no discretely presented component units which were required to be included in these financial statements.

Government-wide and Fund Financial Statements

The government-wide financial statements, the statement of net position and the statement of activities, report information on all of the nonfiduciary activities of the City. For the most part, the effect of the interfund activity has been removed from these statements. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support.

The Statement of Net Position presents the City’s non-fiduciary assets, deferred outflows of resources, liabilities, and deferred inflows of resources, with the difference reported as net position. Net position is reported in three categories:

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

*Net investment in capital assets* consists of capital assets, net of accumulated depreciation and reduced by outstanding debt that is attributable to the acquisition, construction and improvement of those assets. Debt that was issued for capital purposes is not a part of the calculation of net investment in capital assets, until the proceeds have been used to acquire capital assets.

*Restricted net position* result from restriction placed on net position by external sources such as creditors, grantors and contributors, or imposed by law through constitutional provisions or enabling legislation.

*Unrestricted net position* consist of net position which do not meet the definition of the two proceeding categories.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as general revenues.

Separate financial statements are provided for governmental funds and proprietary funds. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

Measurement Focus, Basis of Accounting and Basis of Presentation

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting, as are the proprietary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flow. Property taxes are recognized as revenues in the year for which the City has legal title to the money. Grants and similar items are recognized as revenue as soon as all eligible requirements imposed by the provider have been met.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the City considers revenues to be available if they are collected within 60 days of the end of the current fiscal period or up to one year for grant revenues. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when the payment is due.

Property taxes, intergovernmental revenues, franchise taxes, licenses, and interest associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenues of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received by the government, at which time it is recognized as revenue.

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

The City reports the following major governmental funds:

The *General Fund* is the City's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

The *Debt Service Fund* accounts for the resources accumulated and payments made for principal and interest on long-term general obligation debt of the governmental funds.

The *Capital Projects Fund* accounts for the acquisition, design and construction of the major capital improvement projects of the City other than improvements financed by the proprietary funds.

The City reports the following major proprietary funds:

The *Water and Sewer Fund* accounts for the activities of the water services department, which operates and maintains a water distribution and a sewer collection system for residents and businesses on a user charge basis. All activities necessary to provide these services are accounted for in such a manner as to show a profit or loss similar to comparable private enterprises.

The *Municipal Center Fund* accounts for the rental operations of the Municipal Center.

The *Brentwood Emergency Communication District* provides for operation, maintenance, funding and enhancement of the City's existing emergency communications system.

*Internal Service Funds* are an accounting device used to accumulate and allocate costs internally among the City's various functions. The City uses internal service funds to account for health insurance and fuel costs. Because both of these services predominantly benefit governmental rather than business-type functions, the balance sheet of these funds has been included within governmental activities in the government-wide financial statements, with an internal due to/due from and corresponding net position allocation resulting from business-type activities.

The fiduciary fund accounts for assets held by the City in a trustee capacity or as an agent on behalf of others. Trust funds account for assets held by the government under terms of a formal trust agreement. The City reports the following fiduciary funds:

The *Post Employment Benefits Trust* was established in 2008 to accumulate and fund other post employment benefits (predominantly retiree health and life insurance) for qualified employees based on minimum age and years of service as actuarially determined. Investments in the Post Employments Benefits Fund consist of diversified managed funds (see Notes 3 and 12).

The *Donations Held in Trust Fund* accumulates and maintains certain accounts, as an agent, funded through private donations, which include the Employee Assistance Trust, the Public Safety Employees Trust, Friends of the Library, the Historic Trust, Concert Series, and John P. Holt Library Bequest.

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

As a general rule the effect of interfund activity has been eliminated from the government-wide financial statements. Exceptions to this general rule are charges between the government's water and sewer function, and various other functions of the government. Elimination of these charges would distort the direct costs and program revenues reported in the various functions concerned.

Amounts reported as program revenues include 1) charges to the customers or applicants for goods, services, or privileges provided, 2) operating grants and contributions, 3) capital grants and contributions, including special assessments. Internally dedicated resources are reported as general revenues rather than as program revenues. Likewise, general revenues include all taxes.

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the City's proprietary water and sewer and the municipal center funds are charges to customers for sales and services. The City also recognizes as operating revenue the portion of tap fees intended to recover the cost of connecting new customers to the system. The principal operating revenues of the Emergency Communications District ("ECD") are emergency telephone service charges levied on residential and business service users. These fees are collected by the Tennessee Emergency Communications Board and remitted to the ECD. Operating expenses for enterprise funds include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the City's policy to use restricted resources first, then unrestricted resources as they are needed.

Cash and Cash Equivalents

The City's cash and cash equivalents are considered to be cash on hand, demand deposits, and short-term (original maturities of three months or less) certificates of deposit.

Statutes authorize the City to invest in: (1) U. S. Government securities and obligations guaranteed by the U. S. Government; (2) deposit accounts at state and federal chartered banks and savings and loan associations; and (3) the Local Government Investment Pool of the State of Tennessee. During the current fiscal year, the City invested funds that were not immediately needed in savings. Deposits in financial institutions are required by State statute to be secured and collateralized by the institutions. The collateral must meet certain requirements and must have a total minimum market value of 105% of the value of the deposits placed in the institutions less the amount protected by federal depository insurance. Collateral requirements are not applicable for financial institutions that participate in the State of Tennessee's collateral pool.

Receivables

All trade and property tax receivables are shown net of an allowance for uncollectible accounts.

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Interfund Receivables/Payables

During the year, numerous transactions occur between individual funds for goods provided or services rendered. These receivables and payables, if any, are classified as “due to/from other funds.” Other activities between funds that are representative of lending or borrowing arrangements outstanding at the end of the fiscal year are referred to as “due to/from other funds.”

Inventories of Supplies and Prepaid Items

Inventories of supplies are valued at cost using the first-in first-out (“FIFO”) method. Inventories of governmental funds are recorded as expenditures when consumed rather than when purchased.

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both the government-wide and fund financial statements.

Restricted Assets

Certain assets of the general fund, the drug special revenue fund and the capital projects fund are classified as restricted assets because their use is limited by applicable debt or other agreements. Additionally any unspent bond proceeds are included in this classification.

Capital Assets

Capital assets, which include property, plant, equipment, and infrastructure assets (e.g., roads, bridges, sidewalks and similar items), are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. Capital assets are defined by the City as assets with an initial, individual cost of \$5,000 or more and an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated cost if purchased or constructed. Donated capital assets are recorded at their estimated fair value at the date of donation.

The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend assets lives are not capitalized. Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets of business-type activities is included as part of the capitalized value of the assets constructed.

Capital assets of the City are depreciated using the straight-line method over the following estimated useful lives:

Buildings	40 - 50 years
Improvements other than buildings	10 - 20 years
Utility plant in service	30 - 50 years
Machinery, equipment and vehicles	5 - 20 years
Computer equipment and software	3 - 5 years
Road system infrastructure	10 - 45 years
Sidewalks	30 years
Bridges	60 years

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Compensated Absences

The City's policy permits employees to accumulate earned but unused annual (vacation) leave and sick days. Annual leave days may accumulate to a maximum of 30 days for employees with up to 5 years of service, 45 days for employees with up to 20 years of service, and 60 days for employees with 20 or more years of service. There is no maximum number of sick days which may be accumulated. Upon termination, employees receive payment for accumulated annual leave days. Employees who leave employment with at least 20 years of service and are at least age 55 are paid for a portion of their accumulated sick days depending on their date of hire. In addition, the City Manager has the authority to pay employees who resign from employment of the City up to 50% of the accrued sick days up to a maximum payment of 30 days.

All annual leave is accrued when incurred in the government-wide and proprietary financial statements. A liability for these amounts is reported in governmental funds only if they have matured, for example, as a result of employee terminations or retirements. The liability will be liquidated from the general fund, the water and sewer fund and the emergency communications district.

Long-term Obligations

In the government-wide financial statements, and proprietary fund types in the fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities, or proprietary fund type statement of net position.

Bond premiums and discounts are deferred and amortized over the life of the bonds using the straight-line method. Bonds payable are reported net of the applicable bond premium or discount. Bond issue costs are expensed in the period incurred.

In the fund financial statements, governmental fund types recognize bond premiums and discounts, as well as bond issuance costs, during the current period. The face amount of debt issued is reported as other financing sources. Premiums received on debt issuance are reported as other financing sources while discounts on debt issuances are reported as other financing uses. Issuance costs, whether or not withheld from the actual debt proceeds received, are reported as debt service expenditures.

Governmental Fund Equity Classification

In the governmental fund financial statements, the City has established and will maintain reservations of fund balance, as defined herein, in accordance with Governmental Accounting and Financial Standards Board Statement No. 54, *Fund Balance Reporting and Governmental Fund Type Definitions* (GASB-54). The main objectives of this standard are to improve, including the understandability, the usefulness of fund balance information by providing clear fund balance classifications, and clarify the definition of existing governmental fund types.

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

This policy shall only apply to the City's governmental funds. Fund balance shall be composed of the following fund types:

- *Non-spendable* - Amounts that cannot be spent because they are either in a (a) non-spendable form, including items not expected to be converted to cash (i.e. inventories, prepaid amounts, long-term portion of loans and notes receivable and property acquired for resale), or (b) legally or contractually required to be maintained intact (i.e. the principal of a permanent fund).
- *Restricted* - Amounts constrained to be used for a specific purpose as per external parties, constitutional provision, or enabling legislation.
- *Committed* - Amounts constrained to be used for a specific purpose as per formal action by the Board of Commissioners, through ordinance. Amounts classified as committed are not subject to legal enforceability like restricted resources; however, they cannot be used for any other purpose unless the Board of Commissioners remove or change the commitment by taking the same action it employed to impose the commitment.
- *Assigned* - Amounts intended to be used by the City for a specific purpose, but are neither restricted nor committed. The intent shall be expressed by the Board of Commissioners or a designee authorized by the Board of Commissioners, such as the City Manager or Finance Director, for a specific purpose in accordance with the fund balance policy established by the Board of Commissioners. The nature of the actions necessary to remove or modify an assignment is not as rigid as required under a committed fund balance classification.
- *Unassigned* - Amounts available for any purpose (amounts that are not non-spendable, restricted, committed, or assigned) in the General Fund, as well as negative fund balance of other funds, if any.

The restricted fund balances consist of the following:

- *State Street Aid Fund* - This fund is restricted by State law for use in construction and maintenance of city streets and certain related street expenditures. Streets are defined as streets, highways, avenues, boulevards, public owned right-of-ways, bridges, tunnels, public parking areas, and other public ways dedicated to public use.
- *Drug Fund* - This fund is restricted under State law for the enforcement of the drug laws, drug education programs, drug treatment and non-recurring general law enforcement expenditures.
- *Public Works Fund* - This fund was established by the Tennessee General Assembly in 1987 by a Private Act and is restricted for use in construction of transportation infrastructure associated with the demands from new development.
- *Adequate School Facilities* - This fund was established by the Tennessee General Assembly in 1987 by a Private Act and is restricted for the purpose of providing public facilities and related capital improvements associated with new residential development. The tax is collected by Williamson County and distributed to the cities in the county on a per capita basis.

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Restricted fund balances may also result from unspent bond proceeds.

Fund balances classified as committed are as follows:

- *Debt Service Fund* - This fund is committed by the Board of Commissioners as set forth in the annual budget (and any amendments thereto) for the payment of the general obligation debt service of the City other than Water and Sewer debt. The City also strives to maintain a fund balance in the Debt Service Fund equal to one year's general obligation debt service requirement.
- *Capital Projects Fund* - This fund is committed by the Board of Commissioners as set forth in the annual budget (and any amendments thereto) for expenditures associated with the acquisition, design, and construction of the major capital improvements and other long range projects other than improvements financed by the proprietary funds such as the Water and Sewer Fund.

The City does not report or anticipate reporting an assigned fund balance.

When expenditures are incurred for purposes for which both restricted and unrestricted (committed, assigned, or unassigned) amounts are available, it shall be the policy of the City to use the restricted amounts first as permitted under the law. When the expenditure is incurred for purposes for which amounts in any of the unrestricted fund balance classifications could be used, it shall be the policy of the City to use the committed amounts first, followed by the assigned amounts and then unassigned amounts.

The City will maintain a minimum unassigned fund balance for the General Fund in excess of forty percent (40%) of annual operating expenses for this fund. Such fund balance shall serve cash flow needs, protect against unforeseen emergencies and enhance the credit worthiness of the City.

Compliance with the provisions of this policy shall be reviewed as part of the closing of the financial records at year-end (June 30) and the amounts of restricted, committed, assigned, and non-spendable fund balance will be determined. Any residual general fund balance amounts will be classified as unassigned.

Deferred Outflows/Inflows of Resources

In addition to assets, the statement of financial position reports a separate section for deferred outflows of resources. This separate financial statement element represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then. The City has the following items that qualify for reporting in this category: (1) deferred charge on bond refundings resulting from the difference in the carrying amount of refunded debt and its requisition price. This amount is deferred and amortized over the shorter of the life of the refunded or refunding debt; (2) deferred outflows of resources relating to pensions and other postretirement benefits may result from differences between expected and actual actuarial experience, differences between expected and actual investment earnings of the pension plan, certain changes in actuarial assumptions, and amounts of employer contributions to the plans made subsequent to the measurement date.



CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

In addition to liabilities, the statement of financial position reports a separate section for deferred inflows of resources. This separate financial statement element represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time.

The City has the following types of deferred inflows of resources: the unavailable revenue reported in the governmental funds balance sheet, which arises under a modified accrual basis of accounting, represents amounts that are deferred and recognized as an inflow of resources in the periods that the amounts become available. These amounts relate primarily to unavailable property taxes and other receivables not within the collection period. The deferred inflows of resources reported in the statement of net position, arises from imposed nonexchange revenues (property taxes) which are assessed prior to the end of the fiscal year, but levied in the subsequent year. Pension and other postretirement benefit related deferred inflows of resources may result from actuarial gains related to the difference between expected and actual experience for the plan's adopted economic and demographic assumptions and differences between expected and actual earnings on plan investments.

Property Taxes

The City's property tax is levied for the current fiscal year each October 1 on the assessed value listed as of the prior January 1 for all real and personal property located in the City's legal boundaries. Property taxes are secured by a statutory lien effective as of the original assessment date of January 1 and as such an enforceable legal claim to the subsequent fiscal year levy exists at year end.

Assessed values are established by the State of Tennessee at the following rates of appraised market value:

Public utility property	55%
Industrial and commercial property:	
Real	40%
Personal	30%
Residential, agricultural, home belt, forest and farm property	25%

Taxes were levied at the rate of \$.36 per \$100 of assessed valuation for the year ended June 30, 2018.

Payments may be made during the period from October 1 through February 28 and property taxes are delinquent on March 1. Current tax collections of \$11,888,893 were reported as revenue for the year ended June 30, 2018 and were approximately 98.6% of the tax levy.

Of the \$12,238,237 property taxes receivable, \$12,056,922 represents the estimated 2018 property taxes to be billed October 2018. This receivable is reported in the Balance Sheet - Governmental Funds with offsetting deferred inflow of resources for the amounts not available at June 30, 2018. Amounts available at June 30, 2018 have been recorded as revenue in the governmental fund statements.

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Pensions

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the City's participation in the Public Employee Retirement Plan of the Tennessee Consolidated Retirement System ("TCRS"), and additions to/deductions from the City's fiduciary net position have been determined on the same basis as they are reported by the TCRS for the Public Employee Retirement Plan. For this purpose, benefits (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms of the Public Employee Retirement Plan of TCRS. Investments are reported at fair value.

Other postemployment benefits ("OPEB")

Postemployment healthcare benefits other than pension benefits are accounted for under GASB Statement No. 75, Accounting and Financial Reporting by Employers for Postemployment Benefits Other than Pensions, which establishes standards for the measurement, recognition, and display of postemployment healthcare benefits expense and related liabilities, assets, note disclosures, and, if applicable, required supplementary information.

Use of Estimates

The preparation of the City's Consolidated Annual Financial Report ("CAFR") in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Restatement of Net Position

The City adopted GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions, for the year ended June 30, 2018. The Statement establishes accounting and financial reporting requirements that, among other things, require the City to recognize a liability equal to the total OPEB liability. The impact on the financial statements was a decrease to beginning net position as follows:

	<u>Governmental</u> <u>Activities</u>	<u>Business-Type</u> <u>Activities</u>
Net position - beginning of the year, as previously reported	\$ 293,196,470	\$ 81,142,807
Adjustment to report OPEB liability	(5,759,692)	(701,015)
Net position - beginning of the year, as restated	<u>\$ 287,436,778</u>	<u>\$ 80,441,792</u>

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 2 - STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY

Budgetary Information

Prior to May 15 of each year, the City Manager formally submits to the Board of Commissioners a proposed operating budget for the fiscal year commencing the following July 1. Public hearings are conducted by the Board of Commissioners to obtain citizen comments on the budget. Prior to June 30, the budget is legally enacted through passage of an ordinance. Annual appropriated budgets for the general fund, special revenue funds, non-major capital projects funds from restricted resources and debt service funds are adopted on a basis consistent with GAAP. Budgeted amounts shown are those originally adopted, as well as the final budgets which reflect amendments by the Board of Commissioners.

Total expenditures for each of these funds may not exceed the total amount appropriated in the budget ordinance. The City Manager is authorized to transfer budgeted amounts between departments within an individual fund; any revisions that alter the total appropriations for any fund must be approved through the passage of an ordinance by the Board of Commissioners. All annual appropriations lapse at year end.

Excess Expenditures

During fiscal year 2018, the City made a \$400,000 expenditure from the Adequate School Facilities fund to Williamson County Schools.

For the year ended June 30, 2018, expenditures did not exceed appropriations in any other fund.

NOTE 3 - DEPOSITS AND INVESTMENTS

Cash Deposits and Certificates of Deposit

The City's cash and cash equivalents at June 30, 2018 were held by financial institutions which participate in the bank collateral pool administered by the Treasurer of the State of Tennessee. Participating banks determine the aggregate balance of their public fund accounts for the City. The amount of collateral required to secure these public deposits must be equal to 105% of the average daily balance of public deposits held. Collateral securities required to be pledged by the participating banks to protect their public fund accounts are pledged to the State Treasurer on behalf of the bank collateral pool. The securities pledged to protect these accounts are pledged in the aggregate rather than against each individual account. The members of the pool may be required by agreement to pay an assessment to cover any deficiency. Under this additional assessment agreement, public fund accounts covered by the pool are considered to be insured for purposes of credit risk disclosure.

Custodial risk is the risk that, in the event of a bank failing, the City's deposits may not be returned. The City minimizes this risk by requiring full collateralization on all demand deposit accounts, including checking accounts and non-negotiable certificates of deposit, except when the institution issuing the certificate of deposit belongs to the State of Tennessee Bank Collateral Pool. As of June 30, 2018, the City's deposits were fully insured or collateralized.

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 3 - DEPOSITS AND INVESTMENTS - Continued

A reconciliation of cash and cash equivalents and investments as shown on the statement of net position follows:

Carrying amount of deposits	\$ 112,904,290
Investments – certificates of deposit	-
Cash on hand	<u>1,204</u>
Total	<u>\$ 112,905,494</u>
Cash and cash equivalents	\$ 108,563,443
Cash and cash equivalents - restricted	<u>4,342,051</u>
Total	<u>\$ 112,905,494</u>

A summary of the City's policies for interest rate risk and credit risk are as follows:

*Credit Risk* - The City will minimize credit risk, which is the risk of loss due to the failure of the investment issuer or backer, by:

- Limiting the portfolio to the types of investments pursuant to TCA 6-56-106.
- Pre-qualifying the financial institutions with which the City will do business.
- Diversifying the investment portfolio so that the impact of potential losses from any one type of security or from any one individual issuer will be minimized.

*Interest Rate Risk* - The City will minimize interest rate risk, which is the risk that the market value of investments in the portfolio will fall due to changes in market interest rates, by:

- Structuring the portfolio to meet the cash requirements of ongoing operations, thereby mitigating the need to liquidate investments at a loss prior to maturity;
- Investing operating funds primarily in shorter-term investments, money market mutual funds, CDs or similar investment pools and limiting the average maturity of the portfolio in accordance with this policy.

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 3 - DEPOSITS AND INVESTMENTS - Continued

Investments of Post Employment Benefits Trust Fund

The Post Employment Benefits Trust Fund holds investments that are measured at fair value on a recurring basis. Investing is a key part of the Fund's activities. The City categorizes its fair value measurements for this Fund within the fair value hierarchy established by generally accepted accounting principles. The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices for identical assets in active markets that can be accessed at the measurement date (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy under GASB 72 are described as follows:

- **Level 1** - Inputs are quoted prices (unadjusted) for identical assets or liabilities in active markets that a government can access at the measurement date.
- **Level 2** - Inputs include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability like interest rates and yield curves observable at commonly quoted intervals, implied volatilities, or credit spreads; inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified term, the level 2 must be observable for substantially the full term of the asset or liability.
- **Level 3** - Inputs are unobservable and significant to the fair value measurement.

The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of relevant observable inputs and minimize the use of unobservable inputs. Descriptions of the valuation methodologies used for each category of investment measured at fair value are listed below as they appear in the fair value table.

The City has the following recurring fair value measurements as of June 30, 2018:

<u>Investment Type</u>	<u>Fair Value</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Bond Index Fund	\$ 1,278,307	\$ -	\$ 1,278,307	\$ -
Balanced Asset Allocation Funds	<u>8,428,612</u>	<u>-</u>	<u>8,428,612</u>	<u>-</u>
	<u>\$ 9,706,919</u>	<u>\$ -</u>	<u>\$ 9,706,919</u>	<u>\$ -</u>

All of the City's investments in the Post Employment Benefits Trust Fund are held in diversified funds managed by ICMA-RC. The daily value of each fund is determined at the close of each business day by adding the value of all of the fund's investments, plus cash and other assets, deductive liabilities, and dividing by the outstanding units in the fund.

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 4 - CAPITAL ASSETS

Capital assets activity for the year ended June 30, 2018, was as follows:

	Beginning Balance	Increases	Decreases	Ending Balance
<b>Governmental activities:</b>				
<u>Capital assets not being depreciated:</u>				
Land	\$ 117,324,211	\$ 6,096	\$ -	\$ 117,330,307
Construction in progress	5,423,959	10,686,086	(1,783,487)	14,326,558
Total capital assets not being depreciated	122,748,170	10,692,182	(1,783,487)	131,656,865
<u>Capital assets being depreciated:</u>				
Buildings and structures	22,607,824	169,950	-	22,777,774
Improvements other than buildings	16,373,263	277,507	-	16,650,770
Furniture, machinery and equipment	22,054,517	2,297,889	(135,323)	24,217,083
Infrastructure	226,308,609	2,352,675	-	228,661,284
Total capital assets being depreciated:	287,344,213	5,098,021	(135,323)	292,306,911
<u>Less accumulated depreciation for:</u>				
Buildings and structures	(7,707,615)	(509,466)	-	(8,217,081)
Improvements other than buildings	(10,474,104)	(562,475)	-	(11,036,579)
Furniture, machinery and equipment	(15,558,616)	(1,478,498)	135,323	(16,901,791)
Infrastructure	(138,356,842)	(7,430,287)	-	(145,787,129)
Total accumulated depreciation	(172,097,177)	(9,980,726)	135,323	(181,942,580)
Governmental activities capital assets, net	\$ 237,995,206	\$ 5,809,477	\$ (1,783,487)	\$ 242,021,196

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 4 - CAPITAL ASSETS - Continued

	Beginning Balance	Increases	Decreases	Ending Balance
<b>Business-type activities:</b>				
<u>Capital assets not being depreciated:</u>				
Land	\$ 1,177,330	\$ 16,370	\$ -	\$ 1,193,700
Construction in progress	487,196	3,349,611	(2,908,311)	928,496
Total capital assets not being depreciated	1,664,526	3,365,981	(2,908,311)	2,122,196
<u>Capital assets being depreciated:</u>				
Utility plant in service	112,775,197	2,983,464	-	115,758,661
Buildings, structures and improvements	4,309,777	-	-	4,309,777
Improvements other than buildings	2,574,301	16,855	(2,047)	2,589,109
Machinery, equipment and vehicles	4,980,355	96,280	(67,543)	5,009,092
Total capital assets being depreciated:	124,639,630	3,096,599	(69,590)	127,666,639
<u>Less accumulated depreciation for:</u>				
Utility plant in service	(46,430,417)	(2,768,913)	-	(49,199,330)
Buildings, structures and improvements	(2,937,562)	(121,322)	-	(3,058,884)
Improvements other than buildings	(1,402,088)	(135,721)	2,047	(1,535,762)
Machinery, equipment and vehicles	(3,974,212)	(279,069)	63,775	(4,189,506)
Total accumulated depreciation	(54,744,279)	(3,305,025)	65,822	(57,983,482)
Business-type activities capital assets, net	\$ 71,559,877	\$ 3,157,555	\$ (2,912,079)	\$ 71,805,353

Depreciation expense was charged to function/programs for the year ended June 30, 2018, as follows:

<b>Governmental activities:</b>	
General government	\$ 401,801
Public safety	727,757
Roads and streets	7,248,697
Parks and recreation	1,205,153
Public library	366,748
Drug education	30,570
Total depreciation expense - governmental activities	<u>\$ 9,980,726</u>
<b>Business-type activities:</b>	
Municipal center	\$ 266,437
Water and sewer	2,889,058
Emergency Communications District	149,530
Total depreciation expense - business-type activities	<u>\$ 3,305,025</u>

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 5 - INTERFUND TRANSACTIONS

Interfund receivables and payables are attributable to charges between funds that are outstanding as of June 30, 2018, and are as follows:

Fund	Interfund Receivable	Interfund Payable
Governmental activities:		
General fund	\$ 240,462	\$ 34,860
Nonmajor funds	-	215,148
Internal service funds	40,399	-
Internal payable created by internal service fund elimination	-	464,811
	<u>280,861</u>	<u>714,819</u>
Net governmental activities payable		<u>\$ 433,958</u>
Business-type activities:		
Water and sewer fund	\$ -	\$ 4,159
Municipal center fund	2,650	-
Emergency Communications District	-	29,344
Internal receivable created by internal service fund elimination	464,811	-
	<u>467,461</u>	<u>33,503</u>
Net business-type activities receivable	<u>\$ 433,958</u>	

Interfund transfers for the year ended June 30, 2018 are attributable to the budgeted allocation of resources from one fund to another, and consist of the following:

Transfer Out:	Transfer In:			Totals
	Debt Service Fund	Capital Projects Fund	Emergency Communications District	
General Fund	\$ 2,950,000	\$ 8,005,000	\$ 484,700	\$ 11,439,700
Nonmajor Governmental Funds	-	600,000	-	600,000
Emergency Communications District	-	-	-	-
Total Transfers	<u>\$ 2,950,000</u>	<u>\$ 8,605,000</u>	<u>\$ 484,700</u>	<u>\$ 12,039,700</u>



CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 5 - INTERFUND TRANSACTIONS - Continued

Interfund revenues and expenses for the year ended June 30, 2018, included the following:

- Payment of rental fees for fire hydrant usage totaling \$100,000 by the general fund to the water and sewer enterprise fund. Such amount is included in public safety expenditures reported by the general fund and other operating revenues reported by the water and sewer enterprise fund for the year.
- The general fund and Emergency Communications District also paid the municipal center enterprise fund rents totaling \$670,000 and \$31,800, respectively, for the year ended June 30, 2018 for its use of the Municipal Center Building. Such amounts are included in the general government expenditures reported by the general fund and operating revenues reported by the municipal center enterprise fund for the year.
- The water and sewer enterprise fund paid the general fund \$125,000 and \$90,000 for its space at the City's Service Center and GIS Mapping Fee, respectively, for the year ended June 30, 2018. Such amount is included in uses of money and property reported by the general fund and in operating expenses reported by the water and sewer enterprise fund for the year.
- The water and sewer fund and Emergency Communications District contributed a total of \$112,644 (\$83,184 and \$29,460, respectively) to the Post Employment Benefits Trust Fund for retiree benefits for the year ended June 30, 2018. These amounts are included in expenditures for the respective funds. The general fund transferred \$800,820 from the current year contributions to the Post Employment Benefits Trust for the year ended June 30, 2018 (see Note 12).

NOTE 6 - LONG-TERM LIABILITIES

During the year ended June 30, 2018, the changes in long-term liabilities were as follows:

	Beginning Balance	Additions	Reductions	Ending Balance	Due within one year
<b>Government Activities:</b>					
General obligation bonds	\$ 20,975,000	\$ 5,540,000	\$ 4,120,000	\$ 22,395,000	\$ 2,064,000
Unamortized (discount) premium	604,708	137,627	78,437	663,898	-
Total bonds	21,579,708	5,677,627	4,198,437	23,058,898	2,064,000
Compensated absences	3,030,315	1,338,188	1,274,084	3,094,419	1,000,000
<b>Total Governmental Activities</b>					
<b>Long-term Liabilities</b>	<u>\$ 24,610,023</u>	<u>\$ 7,015,815</u>	<u>\$ 5,472,521</u>	<u>\$ 26,153,317</u>	<u>\$ 3,064,000</u>
<b>Business-type Activities:</b>					
General obligation bonds, pledge of net revenues	\$ 23,935,000	\$ 3,495,000	\$ 5,360,000	22,070,000	\$ 1,655,000
Unamortized (discount) premium	407,973	274,664	229,873	452,764	-
<b>Total Business-type Activities</b>					
<b>Long-term Liabilities</b>	<u>\$ 24,342,973</u>	<u>\$ 3,769,664</u>	<u>\$ 5,589,873</u>	<u>\$ 22,522,764</u>	<u>\$ 1,655,000</u>

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 6 - LONG-TERM LIABILITIES - Continued

Description of Long-Term Liabilities

Amounts payable at June 30, 2018, were as follows:

**Governmental Activities:**

\$4,760,000 2009 General Obligation Public Improvement Bonds, partially refunded in fiscal year 2016, due in increasing annual installments through March 1, 2020, at varying rates of interest from 2.50% to 4.00%.	\$ 450,000
\$7,385,000 2011 General Obligation Public Refunding Bonds due in varying annual installments through September 1, 2024, at varying rates of interest from 2.00% to 3.00%.	2,155,000
\$4,845,000 2011 General Obligation Public Improvement Bonds due in increasing annual installments through September 1, 2031, at varying rates of interest from 3.00% to 3.625%.	1,640,000
\$3,250,000 2012 General Obligation Public Refunding Bonds due in increasing annual installments through September 1, 2025, at a 2.00% interest rate.	2,530,000
\$4,895,000 2013 General Obligation Public Improvement Bonds due in increasing annual installments through September 1, 2033, at varying rates of interest from 2.00% to 3.75%.	4,110,000
\$3,035,000 2016 General Obligation Public Refunding Bonds due in increasing annual installments through March 1, 2030, at a 2.00% interest rate.	2,960,000
\$3,030,000 2017 General Obligation Public Refunding Bonds due in increasing annual installments through September 1, 2017, at varying rates of interest from 2.00% to 3.00%.	3,010,000
\$2,040,000 2017A General Obligation Public Refunding Bonds due in increasing annual installments through September 1, 2031, at varying rates of interest from 2.50% to 4.00%.	2,040,000
\$1,750,000 2018A General Obligation Capital Outlay Note due in increasing annual installments through March 1, 2030, at a 3.24% interest rate.	1,750,000
\$1,750,000 2018B General Obligation Capital Outlay Note due in increasing annual installments through March 1, 2030, at a 3.24% interest rate.	<u>1,750,000</u>
Total governmental activities general obligation bonds	22,395,000
Unamortized premium	<u>663,898</u>
	<u>\$ 23,058,898</u>

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 6 - LONG-TERM LIABILITIES - Continued

**Business-type Activities Debt:**

\$10,000,000 2008 Water and Sewer Revenue and Tax Bonds, partially refunded in fiscal year 2016, due in increasing annual installments through March 1, 2019, at varying rates of interest from 3.00% to 4.125%.	\$ 470,000
\$10,000,000 2010 General Obligation Public Improvement Bonds due in increasing annual installments through March 1, 2031, at varying rates of interest from 2.00% to 4.00%.	3,440,000
\$6,560,000 2012 General Obligation Public Improvement Bonds due in increasing annual installments through September 1, 2031, at varying rates of interest from 2.00% to 2.63%.	5,075,000
\$3,300,000 2013 General Obligation Public Improvement Bonds due in increasing annual installments through September 1, 2033, at varying rates of interest from 2.00% to 3.75%.	2,770,000
\$6,315,000 2016 General Obligation Public Refunding Bonds due in increasing annual installments through March 1, 2029, at an interest rate of 2.00%.	6,165,000
\$860,000 2017 General Obligation Public Refunding Bonds due in increasing annual installments through September 1, 2017, at varying rates of interest from 2.00% to 3.00%.	655,000
\$3,495,000 2017A General Obligation Public Refunding Bonds due in increasing annual installments through September 1, 2031, at varying rates of interest from 2.50% to 4.00%.	<u>3,495,000</u>
Total business-type activities debt	22,070,000
Unamortized premium	<u>452,764</u>
	<u>\$ 22,522,764</u>

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 6 - LONG-TERM LIABILITIES - Continued

The City issues general obligation bonds to provide funds for the acquisition and construction of major capital projects. General obligation bonds and notes payable are direct obligations of the City for which the full faith and credit are pledged. These obligations are payable from the assessment of ad valorem taxes.

The Water and Sewer department issues revenue and tax bonds, which are collateralized by the revenues of the department. The department has also issued general obligation bonds to provide funds for the acquisition and construction of major water and sewer related capital projects. General obligation bonds are direct obligations of the City; however, water and sewer revenues have been pledged as payment on the obligation.

Bond Refundings and Prepayments

In fiscal year 2018 and in prior years, the City has refunded various bonds in order to take advantage of more favorable interest rates. The difference between reacquisition price and the net carrying amount of the refunded debt has been recorded as a deferred outflow of resources in the statement of net position and is amortized over the remaining life of the refunded debt.

During fiscal year 2018, the City issued \$5,535,000 in general obligation refunding bonds with interest rates of 2.0% to 3.0%. Proceeds of the Bonds were used to “advance” refund the City’s outstanding water and sewer General Obligation Public Improvement Bonds, Series 2010 dated September 21, 2010 maturing on March 1, 2026 through March 1, 2031, inclusive (the “Series 2010 Bonds”) and its outstanding General Obligation Public Improvement Bonds, Series 2011 dated September 12, 2011 maturing on September 1, 2025 through September 1, 2031, inclusive (the “Series 2011 Bonds”); and to pay all or a portion of the costs associated with the sale and issuance of the Bonds. Since par amounts of the Series 2010 Bonds and the Series 2011 Bonds due in fiscal years 2018 through 2025 were not refunded, the remaining debt service due in those fiscal years will be paid as scheduled.

Net proceeds of the refunding totaled \$5,887,015 (including a \$412,291 premium and after payment of \$23,302 in issuance costs). Sufficient proceeds were deposited in an irrevocable trust with an escrow agent to provide funds for the future debt service payment on the Series 2011 and 2010 refunded bonds. As a result, the 2011 and 2010 general obligation bonds maturing on and after 2026 are considered defeased and the liability for those bonds has been removed from the statement of net position.

Total defeased debt as of June 30, 2018, including the 2017A refunding and prior bond refunding transactions, was \$17,230,000.

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 6 - LONG-TERM LIABILITIES - Continued

Debt Service Requirements

The annual debt service requirements to maturity for all long-term obligations outstanding as of June 30, 2018, are as follows:

Year	Governmental Activities		Business-type Activities		Total	
	Bonds		Bonds			
	Principal	Interest	Principal	Interest	Principal	Interest
2019	\$ 2,064,000	\$ 651,523	\$ 1,655,000	\$ 665,553	\$ 3,719,000	\$ 1,317,076
2020	2,115,000	590,469	1,700,000	620,028	3,815,000	1,210,497
2021	1,750,000	536,096	1,750,000	581,516	3,500,000	1,117,612
2022	1,798,000	495,028	1,550,000	544,066	3,348,000	1,039,094
2023	1,831,000	452,348	1,585,000	509,806	3,416,000	962,154
2024-2028	8,629,724	1,379,963	8,422,276	1,580,511	17,052,000	2,960,474
2029-2033	3,882,276	297,592	5,187,724	314,016	9,070,000	611,608
2034	325,000	6,094	220,000	4,125	545,000	10,219
Totals	<u>\$ 22,395,000</u>	<u>\$ 4,409,113</u>	<u>\$ 22,070,000</u>	<u>\$ 4,819,621</u>	<u>\$ 44,465,000</u>	<u>\$ 9,228,734</u>

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 7 - DEFERRED OUTFLOWS (INFLOWS) OF RESOURCES

Deferred outflows (inflows) of resources consist of the following at June 30, 2018:

	Governmental Activities	Business-Type Activities
<u>Deferred outflows of resources:</u>		
Advance refundings of debt	\$ 693,457	\$ 461,685
Pensions	4,045,291	585,535
OPEB	800,820	112,644
	<u>\$ 5,539,568</u>	<u>\$ 1,159,864</u>
 <u>Deferred inflows of resources:</u>		
Property taxes:		
2018 estimated levy	\$ 12,056,922	\$ -
Estimated 2017 Hall Income tax	425,000	-
Other	129,452	-
Pensions	582,195	54,622
	<u>\$ 13,193,569</u>	<u>\$ 54,622</u>

The governmental funds (General Fund) also report deferred inflows of resources relating to delinquent property taxes of \$144,171

NOTE 8 - RISK MANAGEMENT

The City is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The City maintains insurance coverage through the Tennessee Municipal League Risk Management Pool (the "TML Pool"), covering each of those risks of loss. The TML Pool is a cooperative risk sharing arrangement between local government agencies that works in many ways like a traditional insurer. The City pays a premium, receives coverage, and can make claims against that coverage. The City meets the TML Pool's guidelines and complies with its rules and regulations, including loss control requirements as well as its underwriting standards. Rates of the TML Pool are actuarially projected to provide adequate funding to cover loss reserves and expenses, as well as building contingency reserves. Management believes such coverage is sufficient to preclude any significant uninsured losses to the City. Settled claims have not exceeded this commercial coverage in any of the past three fiscal years.

Beginning with calendar year 2010, the City modified its fully insured employee group health insurance plan to include a high-deductible (\$5,000) and high max out-of-pocket (\$6,500) plan coupled with a City-funded Health Reimbursement Arrangement ("HRA"). The HRA was implemented to effectively limit the employee deductible and max out-of-pocket to \$1,000 (\$2,000 for dependent coverage). The City established the Insurance Fund, which functions as an internal service fund, to account and finance its HRA claims obligations and insurance premiums related to employee health and vision insurance coverage.

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 8 - RISK MANAGEMENT - Continued

Effective January 1, 2011, the City terminated its fully insured employee group health insurance plan, and established a partially self-funded insurance plan coupled with a the existing city funded HRA. Under the partially self-funded insurance plan, which is administered by Blue Cross Blue Shield of Tennessee, the City is liable through the HRA for up to \$5,500 of the first \$6,500 of individual employee claims with the employee being liable for up to \$1,000 out of pocket. The City then assumes liability for additional individual medical claims up to \$75,000. To help mitigate losses from high-dollar medical claims beyond the HRA combined City and employee liability of \$80,500 and the employee's out of pocket maximum of \$1,000 (total of \$81,500 funded amount), the City purchased catastrophic insurance coverage plans for Specific Stop Loss and Aggregate Stop Loss coverage. Specific Stop Loss coverage limits the City's potential liability for individual catastrophic claims by covering all costs for an individual member once those costs exceed \$75,000 over and above the HRA funded amount and employee out of pocket maximum. Aggregate stop loss coverage caps the City's liability for all claims in the entire plan at an agreed upon dollar amount. In calendar year 2018, the aggregate stop loss threshold is \$3.66 million.

Revenues of the fund include budgeted amounts from each City fund with personnel assigned to it, as well as employee payroll deductions from those employees who elect to cover dependents under the City's plan. Expenses of the fund include premium costs for the City's stop-loss coverage, administrative fees charged by Blue Cross Blue Shield, HRA claims expenses, and medical claim expenses from the partially self-funded health plans and fully insured vision plans. Other expenses include the CareHere Clinic and healthcare consultant services. The HRA and partially self-funded plans are administered by Blue Cross/Blue Shield and the City is invoiced weekly for such claims. HRA liabilities also include an amount for claims that have been incurred prior to June 30, 2018, but not reported ("IBNRs").

A change in the balances of claims liabilities during the current and prior fiscal years are as follows:

	<u>2018</u>	<u>2017</u>
Unpaid claims, beginning of fiscal year	\$ 197,019	\$ 308,603
Incurred claims	2,630,319	2,726,925
Claim payments	<u>(2,774,854)</u>	<u>(2,838,509)</u>
Unpaid claims, end of fiscal year	<u>\$ 52,484</u>	<u>\$ 197,019</u>

The City continues to carry commercial insurance for other risks of loss, including general liability, property and casualty, and workers' compensation. Settled claims from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years.

The City subject to lawsuits and claims, including various tort claims, and employment-related items. The City is the plaintiff in several eminent domain matters in which the property owners dispute the amount offered by the City as compensation for certain property rights. Although the outcome of these claims and lawsuits is not presently determinable, it is the opinion of the City's legal counsel that resolution of these matters will not have a material adverse effect on the City's financial position. No other provision for any liability resulting from such litigation has been made in the accompanying financial statements.

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 9 - CONTINGENT LIABILITIES

The City has received federal and state grants for specific purposes that are subject to review and audit by the grantor agencies. Although such audits could result in disallowance of expenditures, management believes that expenditures have been made in accordance with the agreements and any required reimbursements would not be significant. Accordingly, no provision has been made for any potential reimbursements to grantors.

NOTE 10 - RECONCILIATION OF BUDGETARY EXPENDITURES PER GENERAL  
FUND TO STATEMENT OF REVENUES, EXPENDITURES AND CHANGES  
IN FUND BALANCE - GOVERNMENTAL FUNDS

For the budget ordinance, the City budgets separately for two funds previously reported as special revenue funds, but no longer meet the definition of special revenue funds for financial reporting under GASB Statement No. 54, *Fund Balance Reporting and Governmental Fund Type Definitions*. The following schedule presents a summary of the differences in the Statement of Revenues, Expenditures and Change in Fund Balance - Governmental Funds and Budget to Actual General Fund, to show how the two statements agree in total change in fund balance:

	Governmental Funds	General Fund	
	(p. 23)	Budget to Actual	
		(p. 25 - 31)	Difference
REVENUES			
Charges for services	\$ 280,625	\$ 409,971	\$ (129,346)
Intergovernmental	10,645,113	10,290,438	354,675
Uses of money and property	1,027,001	888,141	138,860
Other	146,462	332,313	(185,851)
EXPENDITURES			
General government	7,127,951	7,215,042	87,091
Public safety	14,795,938	15,206,405	410,467
Roads and streets	4,951,475	4,734,611	(216,864)
Parks and recreation	2,210,780	2,214,427	3,647
Public library	2,744,564	2,465,383	(279,181)
Community support	364,894	386,389	21,495
OTHER FINANCING USES			
Transfers out	11,439,700	11,639,700	200,000
COMMITTED ACTIVITY BUDGETED SEPARATELY			
Net change - equipment replacement	-	474,843	(474,843)
Net change - facilities maintenance	-	(43,430)	43,430
Net change - postemployment benefits	-	(26,420)	26,420
NET CHANGE IN FUND BALANCE	\$ 2,598,575	\$ 2,598,575	\$ -



CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 11 - DEFERRED COMPENSATION PLANS

The City of Brentwood offers its employees deferred compensation plans created in accordance with Internal Revenue Code Section 457 and 401(a). The plans, available to all full-time City employees at their option, permit participants to defer a portion of their salary until future years. The deferred compensation is not available to participants until termination, retirement, death, or unforeseeable emergency.

The plan's investments are held in trust by ICMA Retirement Corporation and Nationwide Retirement Services.

Upon two years of full-time service, the City matches, on a dollar for dollar basis, a maximum of up to 3% of the employee's base salary into the 401(a) plan. Participants receiving the City matching contribution are immediately and fully vested in the matched funds. As a result no policy regarding forfeiture is required. The City's match for the year ended June 30, 2018 totaled \$291,832.

NOTE 12 - OTHER POSTEMPLOYMENT BENEFITS PLAN AND TRUST

The following disclosure is provided under the requirements of GASB Statement No. 74 "Financial Reporting for Postemployment Benefit Plans Other than Pension Plans" and GASB Statement No. 75 "Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions." The City's OPEB Plan is administered through a trust meeting the definition set forth in GASB No. 74. The plan does not issue a separate financial statement, and accordingly, all disclosures are included in this comprehensive annual financial report of the City.

**Plan Description**

Plan Administration

The City administers a post retirement benefit plan, which is a single-employer defined benefit plan (the "OPEB Plan"). The OPEB Plan provides medical and life insurance benefits to eligible retirees and their spouses. The management of the OPEB Plan is vested in the City Commission. The benefit levels, employee contributions and employer contributions are governed by the City and can be amended by the City, through the Commission.

Plan Membership

Membership in the plan consisted of the following at January 1, 2017, the date of the latest actuarial valuation:

Active employees	252
Retired employees	<u>24</u>
Total	<u>276</u>

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 12 - OTHER POSTEMPLOYMENT BENEFITS PLAN AND TRUST - Continued

Benefits Provided

Employees are fully eligible for post-retirement medical and life insurance once they reach the minimum age of 55 with 20 years of service with the City. For eligible employees hired prior to July 1, 2005 who are not eligible for health insurance coverage from or through another employer, the City pays the total cost for group health insurance coverage for the retired employee. The cost for health insurance coverage for the retired employee's eligible dependents, if any, who are themselves not yet age sixty-five (65) is the same as the cost for dependent coverage for active employees under the City's group health insurance plan. For eligible employees hired post July 1, 2005 who are not eligible for health insurance coverage from or through another employer, the City pays a share of the cost for group health insurance coverage for the retired employee based upon years of full-time service at the time of retirement. If the retiree elects to cover their eligible dependents, the retiree will be required to pay 100% of the additional cost for this dependent coverage. The retiree medical plan is assumed to be the primary plan of benefits prior to age 65. For eligible retirees who have reached age 65, and were hired prior to July 1, 2005, the City reimburses the cost of the Medicare supplement plan for the retiree. For those eligible retirees who have reached age 65, were hired prior to July 1, 2005 and retired after July 1, 2002, the City's reimbursement of the cost of a Medicare supplement plan is limited to the actual cost of the supplemental policy or 40% of the established monthly COBRA rate for employee only group health insurance coverage under the lowest priced group plan for current employees, whichever amount is less.

Funding Policy and Contributions

The contribution requirements are established and may be amended by the Board of Commissioners. The required contribution is based on an actuarial valuation utilizing the entry age normal method. During 2008, the City prefunded a trust account, administered by ICMA Retirement Corporation, in the amount of \$2,260,000, which included the 2008 annual required contribution of \$598,000, less amounts paid as premium benefits. The prefunding will reduce the annual required contribution in future years. For fiscal year 2018, the City's General Fund, Water and Sewer Fund and Emergency Communications District collectively contributed \$968,650 to the Trust and withdrew \$547,538 to pay benefits. All contributions were made by the employer (no contributions by active or retired employees). Employer contributions are calculated as 7.07% of covered payroll for fiscal year 2018.

**Investments**

Investment Policy

The City's policy in regard to the allocation of invested assets is established and may be amended by the City Commission. The Commission has established an Investment Policy and Investment Allocation for the City's Other Postemployment Benefits Trust through Resolution 2006-72. Management and administrative responsibility for the investment program has been delegated by the Commission to the OPEB Investment Committee, consisting of the City Manager, Assistant City Manager, Finance Director, and City Treasurer.

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 12 - OTHER POSTEMPLOYMENT BENEFITS PLAN AND TRUST - Continued

In accordance with the Investment Policy, the City shall pursue an investment strategy to provide sufficient return to meet the current and future OPEB benefit cash flow demands, while conforming to all state statutes governing the OPEB dedicated trust funds. Additionally, the primary objective, in order of priority, shall be: 1) Legality - conformance to the federal, state, and other legal requirements; 2) Safety - preservation of capital and protection of investment principal; and 3) yield - attainment of market rates of return.

The following is the adopted asset allocation policies for the OPEB Trust:

	<u>Target Allocation</u>	<u>Investment Mix</u>
Saving Oriented Portfolio	30%	75% bonds; 25% stocks
Conservative Growth Portfolio	40%	60% bonds; 40% stocks
Traditional Portfolio	30%	40% bonds; 60% stocks

The City, through ICMA Retirement Corporation invests in four exchange traded funds which in turn invest in a broad - range of underlying investments.

Rate of Return

For the year ended June 30, 2018, the annual money - weighted rate of return on investments, net of investment expense, was 6.75%. The money - weighted rate of return expresses investment performance, net of investment expenses, adjusted for changing amounts actually invested.

Actuarial Assumptions

The total OPEB liability was determined by an actuarial valuation as of January 1, 2017, using the following actuarial assumptions, applied to all parties included in the measurement, unless otherwise specified:

Inflation	3.0%
Salary increases	4.0% per annum, average, including inflation
Investment rate of return	6.75%, net of expenses, including inflation
Healthcare cost trend rate	8.0% to grade uniformly to 5.0% over a 10 year period

Mortality rates were based on the RP - 2014 Total DataSet Mortality Table, with adjustments back to 2006 with improvement Scale MP-2014 and then projected forward generationally with Scale MP-2016.

There has not been an experience study performed for the OPEB Plan.

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 12 - OTHER POSTEMPLOYMENT BENEFITS PLAN AND TRUST - Continued

The long-term expected rate of return on OPEB plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in the target asset allocation as of June 30, 2018 (see the discussion of the OPEB investment policy) are summarized in the following table:

<u>Asset Class</u>	<u>Investment Mix</u>			<u>Long-Term Expected Real of Return</u>
Core Bond Index	96% bonds,	0% stocks,	4% other	4.50%
Milestone Retirement	69% bonds,	26% stocks,	5% other	5.50%
Conservative Growth	60% bonds,	40% stocks,	0% other	6.15%
Traditional Growth	40% bonds,	60% stocks,	0% other	6.80%

Discount Rate

The discount rate used to measure the total OPEB liability was 6.75%. The projection of cash flows used to determine the discount rate assumed that City contributions will be made at rates equal to the actuarially determined contribution rates. Based on those assumptions, the OPEB Plan's fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on OPEB plan investments was applied to all periods of projected benefit payments to determine the total OPEB liability.

Changes in the Net OPEB Liability

	<u>Increase (Decrease)</u>		
	<u>Total OPEB Liability (a)</u>	<u>Plan Fiduciary Net Position (b)</u>	<u>Net OPEB Liability (a) - (b)</u>
<b>Balances at 6/30/17</b>	\$ 13,535,355	\$ 8,823,726	\$ 4,711,629
<b>Changes for the year:</b>			
Service cost	424,946	-	424,946
Interest	923,825	-	923,825
Differences between expected and actual experience	273,528	-	273,528
Contributions-employer	-	968,650	(968,650)
Net investment income	-	438,726	(438,726)
Benefit payments, including refunds of employee contrib	(547,538)	(547,538)	-
Administrative expenses	-	(9,500)	9,500
<b>Net changes</b>	<u>1,074,761</u>	<u>850,338</u>	<u>224,423</u>
<b>Balances at 6/30/18</b>	<u>\$ 14,610,116</u>	<u>\$ 9,674,064</u>	<u>\$ 4,936,052</u>

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 12 - OTHER POSTEMPLOYMENT BENEFITS PLAN AND TRUST - Continued

Sensitivity of the net OPEB Liability to Changes in the Discount Rate

The following presents the net OPEB liability of the City, as well as what the City's net OPEB liability would be if it were calculated using a discount rate that is 1-percentage-point lower (5.75%) or 1-percentage-point higher (7.75%) than the current discount rate:

	1% Decrease <u>(5.75%)</u>	Discount Rate <u>(6.75%)</u>	1% Increase <u>(7.75%)</u>
Net OPEB liability	\$7,085,526	\$4,936,052	\$2,924,122

Sensitivity of the Net OPEB Liability to Changes in the Healthcare Cost Trend Rates

The following presents the net OPEB liability of the City, as well as what the City's net OPEB liability would be if it were calculated using healthcare cost trend rates that are 1-percentage-point lower (7% decreasing to 4%) or 1-percentage-point higher (9% decreasing to 6%) over 10 years than the current healthcare cost trend rates:

	1% Decrease (7% decreasing to 4%)	Healthcare Cost Trend Rates (8% decreasing to 5%)	1% Increase (9% decreasing to 6%)
Net OPEB liability	\$2,426,258	\$4,936,052	\$7,784,507

OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

For the year ended June 30, 2018, the City recognized OPEB expense of \$224,423. At June 30, 2018, the City reported deferred outflows of resources of \$913,464, for contributions made subsequent to the measurement date, and no deferred inflows of resources related to OPEB.

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 13 - EMPLOYEE RETIREMENT SYSTEM AND PENSION PLAN

**General Information about the Pension Plans**

Plan Description

Employees of the City are provided a defined benefit pension plan through the Public Employee Retirement Plan, an agent multiple-employer pension plan administered by the TCRS. The TCRS was created by state statute under Tennessee Code Annotated Title 8, Chapters 34-37. The TCRS Board of Trustees is responsible for the proper operation and administration of the TCRS. The Tennessee Treasury Department, an agency in the legislative branch of state government, administers the plans of the TCRS. The TCRS issues a publically available financial report that can be obtained at [www.treasury.state.tn.us/tcrs](http://www.treasury.state.tn.us/tcrs).

The City has two plans through the Public Employee Retirement Plan, one for employees of the Emergency Communications District (“ECD”), and one for all other employees of the City.

Benefits Provided

Tennessee Code Annotated Title 8, Chapters 34-37 establishes the benefit terms and can be amended only by the Tennessee General Assembly. The chief legislative body may adopt the benefit terms permitted by statute. Members are eligible to retire with an unreduced benefit at age 60 with 5 years of service credit or after 30 years of service credit regardless of age. Benefits are determined by a formula using the member’s highest five consecutive year average compensation and the member’s years of service credit. Reduced benefits for early retirement are available at age 55 and vested.

Members vest with five years of service credit. Service related disability benefits are provided regardless of length of service. Five years of service is required for non-service related disability eligibility. The service related and non-service related disability benefits are determined in the same manner as a service retirement benefit but are reduced 10 percent and include projected service credits. A variety of death benefits are available under various eligibility criteria.

Member and beneficiary annuitants are entitled to automatic cost of living adjustments (“COLAs”) after retirement. A COLA is granted each July for annuitants retired prior to the 2nd of July of the previous year. The COLA is based on the change in the consumer price index (“CPI”) during the prior calendar year, capped at 3 percent, and applied to the current benefit. No COLA is granted if the change in the CPI is less than one-half percent. A one percent COLA is granted if the CPI change is between one-half percent and one percent. A member who leaves employment may withdraw their employee contributions, plus any accumulated interest.

Employees Covered by Benefit Terms

At the measurement date of June 30, 2018, the following employees were covered by the benefit terms:

	<u>City</u>	<u>ECD</u>
Inactive employees or beneficiaries currently receiving benefits	89	-
Inactive employees entitled to but not yet receiving benefits	214	-
Active employees	246	11
	<u>549</u>	<u>11</u>

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 13 - EMPLOYEE RETIREMENT SYSTEM AND PENSION PLAN - Continued

Contributions

Contributions for employees are established in the statutes governing the TCRS and may only be changed by the Tennessee General Assembly. The City had previously adopted a noncontributory retirement plan for its employees by assuming employee contributions up to 5% of annual covered payroll. As of January 1, 2010, the City has elected to discontinue the non-contributory provision for all future hires. This will require all new hires to contribute 5% of eligible compensation. Employees who were employed prior to January 1, 2010 will continue to be eligible for noncontributory provision. The City makes employer contributions at the rate set by the Board of Trustees as determined by an actuarial valuation. For the year ended June 30, 2018, employer contributions for the City were \$2,820,943 based on a rate of 17.50% (public safety) and 14.00% (general government) of covered payroll, with a rate of 15.78% for the ECD plan. The actuarially determined contribution rates for fiscal year 2018 were 10.42% for public safety and 6.92% for general government; however, the City elected to contribute at the higher rates. By law, employer contributions are required to be paid. The TCRS may intercept the City's state shared taxes if required employer contributions are not remitted. The employer's actuarially determined contribution (ADC) and member contributions are expected to finance the costs of benefits earned by members during the year, the cost of administration, as well as an amortized portion of any unfunded liability.

**Net Pension Liability (Asset)**

The City's net pension liability (asset) was measured as of June 30, 2017, and the total pension liability used to calculate net pension liability (asset) was determined by an actuarial valuation as of that date.

Actuarial Assumptions

The total pension liability as of June 30, 2017 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	2.5%
Salary increases	Graded salary ranges from 8.72% to 3.46% based on age, including inflation, averaging 4.0%
Investment rate of return	7.25%, net of pension plan investment expenses, including inflation
Cost-of-living adjustment	2.25%, if provided

Mortality rates were based on actual experience from the June 30, 2016 actuarial experience study adjusted for some of the expected future improvement in life expectancy.

The actuarial assumptions used in the June 30, 2017 actuarial valuation were based on the results of an actuarial experience study performed for the period July 1, 2012 through June 30, 2016. The demographic assumptions were adjusted to more closely reflect actual and expected future experience.

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 13 - EMPLOYEE RETIREMENT SYSTEM AND PENSION PLAN - Continued

Changes of assumptions

In 2017, the following assumptions were changed: decreased inflation rate from 3.00 percent to 2.50 percent; decreased the investment rate of return from 7.50 percent to 7.25 percent; decreased the cost-of-living adjustment from 2.50 percent to 2.25 percent; decreased salary growth graded ranges from an average of 4.25 percent to an average of 4.00 percent; and modified mortality assumptions.

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees in conjunction with the June 30, 2016 actuarial experience study. A blend of future capital market projections and historical market returns was used in a building-block method in which a best estimate of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) is developed for each major asset class. These best-estimates are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation of 2.5 percent. The best estimates of geometric real rates of return and the TCRS investment policy target asset allocation for each major asset class are summarized in the following table:

<u>Asset Class</u>	<u>Long-Term Expected Real Rate of Return</u>	<u>Target Allocation</u>
U.S. equity	5.69%	31%
Developed market international equity	5.29%	14%
Emerging market international equity	6.36%	4%
Private equity and strategic lending	5.79%	20%
U.S. fixed income	2.01%	20%
Real estate	4.32%	10%
Short-term securities	0.00%	<u>1%</u>
		100%

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees as 7.25% based on a blending of the three factors described above.

Discount Rate

The discount rate used to measure the total pension liability was 7.25%. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current rate and that contributions from the City will be made at the actuarially determined contribution rate pursuant to an actuarial valuation in accordance with the funding policy of the TCRS Board of Trustees and as required to be paid by state statute. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make projected future benefit payments of current active and inactive members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.



CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 13 - EMPLOYEE RETIREMENT SYSTEM AND PENSION PLAN - Continued

**Changes in the Net Pension Liability (Asset)**

*City Plan*

	Increase (Decrease)		
	Total Pension Liability (a)	Plan Fiduciary Net Position (b)	Net Pension Liability (Asset) (a) - (b)
<b>Balances at 6/30/16, measurement date</b>	\$ 51,571,451	\$ 51,818,901	\$ (247,450)
<b>Changes for the year:</b>			
Service cost	1,156,664	-	1,156,664
Interest	3,902,973	-	3,902,973
Differences between expected and actual experience	1,078,095	-	1,078,095
Changes of assumptions	1,062,242	-	1,062,242
Contributions-employer	-	2,709,932	(2,709,932)
Contributions-employee	-	229,356	(229,356)
Net investment income	-	5,969,974	(5,969,974)
Benefit payments, including refunds of employee contrib	(1,376,938)	(1,376,938)	-
Administrative expenses	-	(20,973)	20,973
<b>Net changes</b>	<b>5,823,036</b>	<b>7,511,351</b>	<b>(1,688,315)</b>
<b>Balances at 6/30/17, measurement date</b>	<b>\$ 57,394,487</b>	<b>\$ 59,330,252</b>	<b>\$ (1,935,765)</b>

*ECD Plan*

	Increase (Decrease)		
	Total Pension Liability (a)	Plan Fiduciary Net Position (b)	Net Pension Liability (Asset) (a) - (b)
<b>Balances at 6/30/16, measurement date</b>	\$ -	\$ -	\$ -
<b>Changes for the year:</b>			
Changes of benefit items	55,869	-	55,869
Contributions-employer	-	68,554	(68,554)
Contributions-employee	-	21,722	(21,722)
Net investment income	-	5,069	(5,069)
Administrative expenses	-	(793)	793
<b>Net changes</b>	<b>55,869</b>	<b>94,552</b>	<b>(38,683)</b>
<b>Balances at 6/30/17, measurement date</b>	<b>\$ 55,869</b>	<b>\$ 94,552</b>	<b>\$ (38,683)</b>

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 13 - EMPLOYEE RETIREMENT SYSTEM AND PENSION PLAN - Continued

Sensitivity of the Net Pension Liability (Asset) to Changes in the Discount Rate

The following presents the net pension liability (asset) of the City calculated using the discount rate of 7.25%, as well as what the net pension liability (asset) would be if it were calculated using a discount rate that is 1-percentage-point lower (6.25%) or 1-percentage-point higher (8.25%) than the current rate:

	<b>1% Decrease (6.25%)</b>	<b>Current Discount Rate (7.25%)</b>	<b>1% Increase (8.25%)</b>
City's net pension liability (asset)	\$ 6,423,350	\$ (1,935,765)	\$ (8,843,294)
ECD's net pension liability (asset)	\$ (25,387)	\$ (38,683)	\$ (48,906)

**Pension Expense (Income) and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions**

Pension Expense

For the year ended June 30, 2018, the City recognized pension expense of \$858,461 and a negative pension expense (\$15,325) on the City and ECD plans, respectively.

Deferred Outflows of Resources and Deferred Inflows of Resources

For the year ended June 30, 2018, the City reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

*City Plan*

	<b>Deferred Outflows of Resources</b>	<b>Deferred Inflows of Resources</b>
Differences between expected and actual experience	\$ 884,922	\$ 470,554
Change in assumptions	885,202	-
Change in proportion between Government-wide and Business-type Activities	-	109,940
Net difference between projected and actual earnings on pension plan investments	-	54,953
Contributions subsequent to the measurement date of June 30, 2017	2,631,716	-
Total	<u>\$ 4,401,840</u>	<u>\$ 635,447</u>

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 13 - EMPLOYEE RETIREMENT SYSTEM AND PENSION PLAN - Continued

*ECD Plan*

	<b>Deferred Outflows of Resources</b>	<b>Deferred Inflows of Resources</b>
Change in proportion between Government-wide and Business-type Activities	\$ 109,940	\$ -
Net difference between projected and actual earnings on pension plan investments	-	1,370
Contributions subsequent to the measurement date of June 30, 2017	119,046	-
Total	<u>\$ 228,986</u>	<u>\$ 1,370</u>

Employer contributions subsequent to the measurement date will be recognized as a reduction of the pension liability in fiscal year 2018. Other amounts reported as deferred outflows of resources related to pensions will be recognized in pension expense as follows:

Year Ended June 30,	<u>City</u>	<u>ECD</u>
2019	(42,020)	21,645
2020	552,711	21,645
2021	381,821	21,645
2022	(92,571)	21,645
2023	334,736	21,990

In the table shown above, positive amounts will increase pension expense, while negative amounts will decrease pension expense.

**Payable to the Pension Plan**

At June 30, 2018, the City had no payables relating to contributions to the Plan.

**Allocation of Pension Related Activity**

The Pension related activity has been allocated to the governmental activities and respective business-type activities by use of an allocation ratio of the fiscal year 2018 pension contributions. A summary of the pension related activity follows:

	<u>Governmental Activities</u>	<u>Business-Type Activities</u>
Net Pension Liability (Asset)	\$ (1,778,968)	\$ (195,480)
Deferred Inflows	582,195	54,622
Deferred Outflows	4,045,291	585,535

CITY OF BRENTWOOD, TENNESSEE  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018

NOTE 14 - COMMITMENTS

Construction commitments amounting to approximately \$2,410,000 and \$3,197,000 were outstanding as of June 30, 2018, for governmental activities and business-type activities (Water and Sewer Fund), respectively.

NOTE 15 - ECONOMIC DEPENDENCY

The City, through its water and sewer enterprise fund, purchases water from the Metropolitan Government of Nashville and Davidson County and Harpeth Valley Utilities District. All of its sewage is treated by the Metropolitan Government of Nashville and Davidson County.

NOTE 16 - TAX ABATEMENT

The City has entered into a payment in lieu of taxes agreement with Williamson County, Tennessee, the Industrial Development Board of Williamson County, Tennessee, and a company located within the City. The agreement was made under the provisions of Tennessee Code Annotated sections 4-17-301 et seq. and 7-53-101 et seq.

Under the agreement, the City abates a portion of the property taxes otherwise payable by the company for a ten-year period and the company maintains its head-quarters within the City. The company also committed to certain full time equivalent employee levels. The City's portion of the abatement cannot exceed \$37,500 annually and \$375,000 in the aggregate. For the fiscal year ended June 30, 2018, the City abated property taxes totaling \$37,500. Future abatements are expected to be \$225,000 over the remainder of the agreement.

NOTE 17 - RECENT ACCOUNTING PRONOUNCEMENTS

The following are recent accounting pronouncements which were adopted by the City:

The City adopted GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions, effective for fiscal year 2018. The primary objective of this Statement is to improve accounting and financial reporting by state and local governments for postemployment benefits other than pensions (other postemployment benefits or OPEB). This Statement establishes standards for recognizing and measuring liabilities, deferred outflows of resources, deferred inflows of resources, and expense/expenditures. For defined benefit OPEB, this Statement identifies the methods and assumptions that are required to be used to project benefit payments, discount projected benefit payments to their actuarial present value, and attribute that present value to periods of employee service. Note disclosure and required supplementary information requirements about defined benefit OPEB also are addressed, see Note 1 and 12.

## **REQUIRED SUPPLEMENTARY INFORMATION**



**City of Brentwood**

CITY OF BRENTWOOD, TENNESSEE  
REQUIRED SUPPLEMENTARY INFORMATION  
SCHEDULE OF CHANGES IN NET PENSION LIABILITY (ASSET) AND RELATED RATIOS  
CITY OF BRENTWOOD PENSION PLAN  
(Unaudited)

	Fiscal Year June 30,			
	2018	2017	2016	2015
<b>Total pension liability</b>				
Service cost	\$ 1,156,664	\$ 1,150,624	\$ 1,150,999	\$ 1,122,965
Interest	3,902,973	3,650,234	3,399,040	3,254,114
Changes of benefit items	-	-	-	-
Differences between expected and actual experience	1,078,095	(132,928)	(47,643)	(1,467,509)
Changes of assumptions	1,062,242	-	-	-
Benefit payments, including refunds of employee contributions	(1,376,938)	(1,231,286)	(1,074,254)	(936,262)
<b>Net change in total pension liability</b>	<b>5,823,036</b>	<b>3,436,644</b>	<b>3,428,142</b>	<b>1,973,308</b>
<b>Total pension liability-beginning</b>	<b>51,571,451</b>	<b>48,134,807</b>	<b>44,706,665</b>	<b>42,733,357</b>
<b>Total pension liability-ending (a)</b>	<b><u>\$57,394,487</u></b>	<b><u>\$51,571,451</u></b>	<b><u>\$48,134,807</u></b>	<b><u>\$44,706,665</u></b>
<b>Plan fiduciary net position</b>				
Contributions-employer	\$ 2,709,932	\$ 2,306,684	\$ 2,329,112	\$ 2,269,893
Contributions-employee	229,356	161,462	141,959	117,752
Net investment income	5,969,974	1,363,718	1,454,368	6,499,814
Benefit payments, including refunds of employee contributions	(1,376,938)	(1,231,286)	(1,074,254)	(936,262)
Administrative expenses	(20,973)	(18,055)	(12,513)	(11,223)
<b>Net change in plan fiduciary net position</b>	<b>7,511,351</b>	<b>2,582,523</b>	<b>2,838,672</b>	<b>7,939,974</b>
<b>Plan fiduciary net position-beginning</b>	<b>51,818,901</b>	<b>49,236,378</b>	<b>46,397,706</b>	<b>38,457,732</b>
<b>Plan fiduciary net position-ending (b)</b>	<b><u>\$59,330,252</u></b>	<b><u>\$51,818,901</u></b>	<b><u>\$49,236,378</u></b>	<b><u>\$46,397,706</u></b>
Net pension liability (asset)-ending (a) - (b)	<u>\$ (1,935,765)</u>	<u>\$ (247,450)</u>	<u>\$ (1,101,571)</u>	<u>\$ (1,691,041)</u>
Plan fiduciary net position as a percentage of the total pension liabi	103.37%	100.48%	102.29%	103.78%
Covered payroll	\$14,575,800	\$13,431,688	\$13,642,197	\$13,468,614
Net pension liability (asset) as a percentage of covered payroll	(13.28%)	(1.84%)	(8.07%)	(12.56%)

This schedule is presented to illustrate information for 10 years; however the information in this schedule is not required to be presented retroactively. Years will be added to this schedule in future fiscal years until 10 years of information is available.

Information in this schedule is presented for the fiscal year. The measurement year is the prior period (i.e. the measurement date for fiscal year 2018 is June 30, 2017).

Information regarding the Plan's annual money-weighted rate of return can be obtained in the separate TCRS report at [www.treasury.state.tn.us/tcrs](http://www.treasury.state.tn.us/tcrs).

CITY OF BRENTWOOD, TENNESSEE  
REQUIRED SUPPLEMENTARY INFORMATION  
SCHEDULE OF CHANGES IN NET PENSION LIABILITY (ASSET) AND RELATED RATIOS  
BRENTWOOD EMERGENCY COMMUNICATIONS DISTRICT PENSION PLAN  
(Unaudited)

	<b>Fiscal Year June 30, 2018</b>
<b>Total pension liability</b>	
Service cost	\$ -
Interest	-
Changes of benefit items	55,869
Differences between expected and actual experience	-
Changes of assumptions	-
Benefit payments, including refunds of employee contributions	-
<b>Net change in total pension liability</b>	<u>55,869</u>
<b>Total pension liability-beginning</b>	<u>-</u>
<b>Total pension liability-ending (a)</b>	<u><u>\$ 55,869</u></u>
<b>Plan fiduciary net position</b>	
Contributions-employer	\$ 68,554
Contributions-employee	21,722
Net investment income	5,069
Benefit payments, including refunds of employee contributions	-
Administrative expenses	(793)
<b>Net change in plan fiduciary net position</b>	<u>94,552</u>
<b>Plan fiduciary net position-beginning</b>	<u>-</u>
<b>Plan fiduciary net position-ending (b)</b>	<u><u>\$ 94,552</u></u>
 Net pension liability (asset)-ending (a) - (b)	 <u><u>\$ (38,683)</u></u>
 Plan fiduciary net position as a percentage of the total pension liability	 169.24%
 Covered payroll	 \$ 434,433
 Net pension liability (asset) as a percentage of covered payroll	 (8.90%)

<p>This schedule is presented to illustrate information for 10 years; however the information in this schedule is not required to be presented retroactively. Years will be added to this schedule in future fiscal years until 10 years of information is available.</p>
---

Information in this schedule is presented for the fiscal year. The measurement year is the prior period (i.e. the measurement date for fiscal year 2018 is June 30, 2017).

Information regarding the Plan's annual money-weighted rate of return can be obtained in the separate TCRS report at [www.treasury.state.tn.us/tcrs](http://www.treasury.state.tn.us/tcrs).

CITY OF BRENTWOOD, TENNESSEE  
REQUIRED SUPPLEMENTARY INFORMATION  
SCHEDULE OF EMPLOYER CONTRIBUTIONS  
CITY OF BRENTWOOD PENSION PLAN  
(Unaudited)

	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>
Actuarially determined contribution	\$ 2,820,943	\$ 2,300,061	\$ 2,306,684	\$ 2,329,112	\$ 2,269,893
Contributions in relation to the actuarially determine contribution	<u>2,820,943</u>	<u>2,709,932</u>	<u>2,306,684</u>	<u>2,329,112</u>	<u>2,269,893</u>
<b>Contribution deficiency (excess)</b>	<u>\$ -</u>	<u>\$ (409,871)</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
<b>Covered payroll</b>	\$ 32,313,207	\$ 14,575,800	\$ 13,431,688	\$ 13,642,197	\$ 13,468,614
<b>Contributions as a percentage of covered payroll</b>	8.73%	18.59%	17.17%	17.07%	16.85%

**Notes to Schedule**

Valuation date: Actuarially determined contribution rates for 2018 were calculated based on the June 30, 2016 actuarial valuation.

Methods and assumptions used to determine contribution rates:

Actuarial cost method	Entry age normal
Amortization method	Level dollar, closed (not to exceed 20 years)
Remaining amortization period	Various
Asset valuation method	10-year smoothed within a 20% corridor to market value
Inflation rate	3.0%
Salary increases	Graded salary ranges from 8.97% to 3.71% based on age, including inflation, averaging 4.25%
Investment rate of return	7.5%, net of investment expense, including inflation
Retirement age	Pattern of retirement determined by experience study
Mortality	Customized table based on actual experience including an adjustment for some anticipated improvement
Cost of living adjustments	2.5%, if provided

<p>This is a 10-year schedule; however, the information in this schedule is not required to be presented retroactively. Years will added to this schedule in future fiscal years until 10 years of information is available.</p>
--



CITY OF BRENTWOOD, TENNESSEE  
REQUIRED SUPPLEMENTARY INFORMATION  
SCHEDULE OF EMPLOYER CONTRIBUTIONS  
BRENTWOOD EMERGENCY COMMUNICATIONS DISTRICT PENSION PLAN  
(Unaudited)

	<u>2018</u>	<u>2017</u>
Actuarially determined contribution	\$ 119,046	\$ 68,554
Contributions in relation to the actuarially determine contribution	<u>119,046</u>	<u>68,554</u>
<b>Contribution deficiency (excess)</b>	<u><u>\$ -</u></u>	<u><u>\$ -</u></u>
<b>Covered payroll</b>	\$ 1,595,791	\$ 434,433
<b>Contributions as a percentage of covered payroll</b>	7.46%	15.78%

**Notes to Schedule**

Valuation date: Actuarially determined contribution rates for 2018 were calculated based on the June 30, 2016 actuarial valuation.

Methods and assumptions used to determine contribution rates:

Actuarial cost method	Entry age normal
Amortization method	Level dollar, closed (not to exceed 20 years)
Remaining amortization period	Various
Asset valuation method	10-year smoothed within a 20% corridor to market value
Inflation rate	3.0%
Salary increases	Graded salary ranges from 8.97% to 3.71% based on age, including inflation, averaging 4.25%
Investment rate of return	7.5%, net of investment expense, including inflation
Retirement age	Pattern of retirement determined by experience study
Mortality	Customized table based on actual experience including an adjustment for some anticipated improvement
Cost of living adjustments	2.5%, if provided

<p>This is a 10-year schedule; however, the information in this schedule is not required to be presented retroactively. Years will added to this schedule in future fiscal years until 10 years of information is available.</p>
--

CITY OF BRENTWOOD, TENNESSEE  
REQUIRED SUPPLEMENTARY INFORMATION  
SCHEDULE OF CHANGES IN CITY'S NET OPEB LIABILITY AND RELATED RATIOS  
OPEB PLAN  
(Unaudited)

	<b>2018</b>	<b>2017</b>
<b>Total OPEB liability</b>		
Service cost	\$ 424,946	\$ 404,710
Interest	923,825	830,275
Changes of benefit items	-	-
Differences between expected and actual experience	273,528	256,256
Changes of assumptions	-	-
Benefit payments, including refunds of employee contributions	(547,538)	(494,941)
<b>Net change in total OPEB liability</b>	1,074,761	996,300
<b>Total OPEB liability-beginning</b>	13,535,355	12,539,055
<b>Total OPEB liability-ending (a)</b>	<u>\$ 14,610,116</u>	<u>\$ 13,535,355</u>
<b>Plan fiduciary net position</b>		
Contributions-employer	\$ 968,650	\$ 740,388
Contributions-employee	-	-
Net investment income	438,726	654,925
Benefit payments, including refunds of employee contributions	(547,538)	(494,941)
Administrative expenses	(9,500)	-
<b>Net change in plan fiduciary net position</b>	850,338	900,372
<b>Plan fiduciary net position-beginning</b>	8,823,726	7,923,354
<b>Plan fiduciary net position-ending (b)</b>	<u>\$ 9,674,064</u>	<u>\$ 8,823,726</u>
 Net OPEB liability -ending (a) - (b)	 <u>\$ 4,936,052</u>	 <u>\$ 4,711,629</u>
 Plan fiduciary net position as a percentage of the total OPEB liability	 66.21%	 65.19%
 Covered payroll	 \$ 13,693,223	 \$ 13,294,391
 Net OPEB liability as a percentage of covered payroll	 36.05%	 35.44%

<p>This schedule is presented to illustrate information for 10 years; however the information in this schedule is not required to be presented retroactively. Years will be added to this schedule in future fiscal years until 10 years of information is available.</p>
---

CITY OF BRENTWOOD, TENNESSEE  
REQUIRED SUPPLEMENTARY INFORMATION  
SCHEDULE OF CITY CONTRIBUTIONS  
OPEB PLAN  
(Unaudited)

	<u>2018</u>	<u>2017</u>
Actuarially determined contribution	\$ 968,650	\$ 740,388
Contributions in relation to the actuarially determine contribution	<u>968,650</u>	<u>740,388</u>
<b>Contribution deficiency (excess)</b>	<u>\$ -</u>	<u>\$ -</u>
<b>Covered payroll</b>	\$ 13,693,223	\$ 13,294,391
<b>Contributions as a percentage of covered payroll</b>	7.07%	5.57%

**Notes to Schedule**

Valuation date: Actuarially determined contribution rates for 2018 were calculated based on the January 1, 2017 actuarial valuation.

Methods and assumptions used to determine contribution rates:

Actuarial cost method	Frozen initial liability
Amortization method	Level percentage of payroll, closed
Remaining amortization period	20 years
Asset valuation method	3-year smoothed market
Inflation rate	3.0%
Healthcare cost trend rate	8.0% initially, graded to 5.0% after six years
Salary increases	4.0% average annually, including inflation
Investment rate of return	6.75%, net of investment expense, including inflation
Retirement age	Vary by age from 10% at age 55 to 100% at age 65 (50% at age 55 to 100% at age 60 for Fire / Police)
Mortality	RP 2000 Table Fully Generational, with projected improvements under Scale AA

This is a 10-year schedule; however, the information in this schedule is not required to be presented retroactively. Years will added to this schedule in future fiscal years until 10 years of information is available.

CITY OF BRENTWOOD, TENNESSEE  
REQUIRED SUPPLEMENTARY INFORMATION  
SCHEDULE OF INVESTMENT RETURNS  
OPEB PLAN  
(Unaudited)

	<u>2018</u>	<u>2017</u>
Annual money - weighted rate of return, net of investment expense	6.75%	7.80%

<p>This is a 10-year schedule; however, the information in this schedule is not required to be presented retroactively. Years will added to this schedule in future fiscal years until 10 years of information is available.</p>
--

**COMBINING AND INDIVIDUAL FUND  
STATEMENTS AND SCHEDULES**



**City of Brentwood**

CITY OF BRENTWOOD, TENNESSEE

**NONMAJOR GOVERNMENTAL FUNDS**

**Special Revenue Funds**

State Street Aid Fund - This fund accounts for all revenue and expenditures from the City's share of state gasoline taxes. Tennessee state law requires these receipts be kept in a separate fund and used for the construction and maintenance of city streets and certain related street expenditures.

Drug Fund - This fund accounts for funds received directly from the enforcement of laws associated with illegal drug activity. Under state law, the funds are to be used only for the enforcement of the drug laws and for the drug education programs of the Police Department.

**Non Major Capital Projects Funds**

Public Works Project Fund - This fund accounts for the collection and disbursement of funds for road improvements needed to meet the traffic demands created by growth in population and business. The funds are disbursed as available to pay for eligible road projects in the Capital Projects Fund.

Adequate Schools Facilities Fund - This fund accounts for all revenue and expenditures from the City's share of Williamson County's Adequate Schools Facilities Tax collections. The funds are to be used to provide public facilities associated with new development. Williamson County has requested that the funds provided to cities under this private act be used for public school improvements or used for City infrastructure improvements related to schools rather than for general municipal facilities.

CITY OF BRENTWOOD, TENNESSEE  
COMBINING BALANCE SHEET  
NONMAJOR GOVERNMENTAL FUNDS  
JUNE 30, 2018

	<u>SPECIAL REVENUE</u>		<u>CAPITAL PROJECTS</u>		<u>TOTAL</u>
	<u>STATE</u> <u>STREET AID</u>	<u>DRUG</u>	<u>PUBLIC WORKS</u> <u>PROJECT</u>	<u>ADEQUATE</u> <u>SCHOOL</u> <u>FACILITIES</u>	<u>NONMAJOR</u> <u>GOVERNMENTAL</u> <u>FUNDS</u>
ASSETS					
Cash and cash equivalents	\$ 852,458	\$ -	\$ 4,093,221	\$ 585,310	\$ 5,530,989
Receivables:					
Taxes	247,962	-	-	33,095	281,057
Miscellaneous	-	1,416	-	-	1,416
Restricted assets:					
Cash and cash equivalents	-	388,229	-	-	388,229
<b>TOTAL ASSETS</b>	<b><u>\$ 1,100,420</u></b>	<b><u>\$ 389,645</u></b>	<b><u>\$ 4,093,221</u></b>	<b><u>\$ 618,405</u></b>	<b><u>\$ 6,201,691</u></b>
LIABILITIES					
Accounts payable	\$ 75,954	\$ -	\$ -	\$ -	\$ 75,954
Due to other funds:					
General Fund	215,148	-	-	-	215,148
<b>TOTAL LIABILITIES</b>	<b><u>291,102</u></b>	<b><u>-</u></b>	<b><u>-</u></b>	<b><u>-</u></b>	<b><u>291,102</u></b>
FUND BALANCE					
Restricted for capital projects	-	-	4,093,221	618,405	4,711,626
Restricted for street repairs	809,318	-	-	-	809,318
Restricted for drug enforcement and education	-	389,645	-	-	389,645
<b>TOTAL FUND BALANCE</b>	<b><u>809,318</u></b>	<b><u>389,645</u></b>	<b><u>4,093,221</u></b>	<b><u>618,405</u></b>	<b><u>5,910,589</u></b>
<b>TOTAL LIABILITIES AND FUND BALANCE</b>	<b><u>\$ 1,100,420</u></b>	<b><u>\$ 389,645</u></b>	<b><u>\$ 4,093,221</u></b>	<b><u>\$ 618,405</u></b>	<b><u>\$ 6,201,691</u></b>

See independent auditor's report.

CITY OF BRENTWOOD, TENNESSEE  
 COMBINING STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
 NONMAJOR GOVERNMENTAL FUNDS  
 FOR THE YEAR ENDED JUNE 30, 2018

	SPECIAL REVENUE		CAPITAL PROJECTS		TOTAL NONMAJOR GOVERNMENTAL FUNDS
	STATE STREET AID	DRUG	PUBLIC WORKS PROJECT	ADEQUATE SCHOOL FACILITIES	
REVENUES					
Licenses and permits	\$ -	\$ -	\$ 851,067	\$ -	\$ 851,067
Intergovernmental:					
Gasoline and motor fuel tax	780,857	-	-	-	780,857
Three cent tax	230,346	-	-	-	230,346
Gas 1989 tax	124,314	-	-	-	124,314
Gas 2017 tax	229,294	-	-	-	229,294
Adequate school facilities tax	-	-	-	586,041	586,041
Uses of money and property	15,073	7,628	63,007	6,359	92,067
Other	-	26,657	-	-	26,657
<b>TOTAL REVENUES</b>	<b>1,379,884</b>	<b>34,285</b>	<b>914,074</b>	<b>592,400</b>	<b>2,920,643</b>
EXPENDITURES					
Current:					
Roads and streets	1,001,494	-	-	-	1,001,494
Drug education	-	13,740	-	-	13,740
Adequate school facilities - Williamson County	-	-	-	400,000	400,000
Capital outlay	-	143,989	-	-	143,989
<b>TOTAL EXPENDITURES</b>	<b>1,001,494</b>	<b>157,729</b>	<b>-</b>	<b>400,000</b>	<b>1,559,223</b>
EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES	378,390	(123,444)	914,074	192,400	1,361,420
OTHER FINANCING SOURCES (USES)					
Transfers out	-	-	(600,000)	-	(600,000)
<b>NET CHANGE IN FUND BALANCE</b>	<b>378,390</b>	<b>(123,444)</b>	<b>314,074</b>	<b>192,400</b>	<b>761,420</b>
<b>FUND BALANCE, BEGINNING OF YEAR</b>	<b>430,928</b>	<b>513,089</b>	<b>3,779,147</b>	<b>426,005</b>	<b>5,149,169</b>
<b>FUND BALANCE, END OF YEAR</b>	<b>\$ 809,318</b>	<b>\$ 389,645</b>	<b>\$ 4,093,221</b>	<b>\$ 618,405</b>	<b>\$ 5,910,589</b>

See independent auditor's report.



CITY OF BRENTWOOD, TENNESSEE  
 COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES  
 BUDGET (GAAP BASIS) AND ACTUAL  
 NONMAJOR GOVERNMENTAL FUNDS  
 FOR THE YEAR ENDED JUNE 30, 2018

	SPECIAL REVENUE FUNDS							
	STATE STREET AID FUND				DRUG FUND			
	ORIGINAL BUDGETED AMOUNTS	FINAL BUDGETED AMOUNTS	ACTUAL	VARIANCE WITH FINAL BUDGET OVER (UNDER)	ORIGINAL BUDGETED AMOUNTS	FINAL BUDGETED AMOUNT	ACTUAL	VARIANCE WITH FINAL BUDGET OVER (UNDER)
REVENUES								
Licenses and permits:								
Public works project fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Intergovernmental:								
Gasoline and motor fuel tax	1,125,000	1,125,000	780,857	(344,143)	-	-	-	-
Three cent tax	-	-	230,346	230,346	-	-	-	-
Gas 1989 tax	-	-	124,314	124,314	-	-	-	-
Gas 2017 tax	-	-	229,294	229,294	-	-	-	-
Adequate school facilities tax	-	-	-	-	-	-	-	-
Uses of money and property	4,000	4,000	15,073	11,073	3,000	3,000	7,628	4,628
Other:								
Drug related fines and contributions	-	-	-	-	20,000	20,000	26,657	6,657
TOTAL REVENUES	<u>1,129,000</u>	<u>1,129,000</u>	<u>1,379,884</u>	<u>250,884</u>	<u>23,000</u>	<u>23,000</u>	<u>34,285</u>	<u>11,285</u>
EXPENDITURES								
Current:								
Roads and streets - street repairs	1,140,000	1,140,000	1,001,494	(138,506)	-	-	-	-
Drug education	-	-	-	-	20,000	20,000	13,740	(6,260)
Adequate school facilities - Williamson County	-	-	-	-	-	-	-	-
Capital outlay	-	-	-	-	200,000	200,000	143,989	(56,011)
TOTAL EXPENDITURES	<u>1,140,000</u>	<u>1,140,000</u>	<u>1,001,494</u>	<u>(138,506)</u>	<u>220,000</u>	<u>220,000</u>	<u>157,729</u>	<u>(62,271)</u>
EXCESS (DEFICIENCY) OF								
REVENUES OVER (UNDER)								
EXPENDITURES	<u>(11,000)</u>	<u>(11,000)</u>	<u>378,390</u>	<u>389,390</u>	<u>(197,000)</u>	<u>(197,000)</u>	<u>(123,444)</u>	<u>73,556</u>
OTHER FINANCING SOURCES (USES)								
Transfers	-	-	-	-	-	-	-	-
Total Other Financing Sources (Uses)	-	-	-	-	-	-	-	-
NET CHANGE IN FUND BALANCE	<u>\$ (11,000)</u>	<u>\$ (11,000)</u>	<u>\$ 378,390</u>	<u>\$ 389,390</u>	<u>\$ (197,000)</u>	<u>\$ (197,000)</u>	<u>\$ (123,444)</u>	<u>\$ 73,556</u>
FUND BALANCE, BEGINNING OF YEAR			<u>430,928</u>				<u>513,089</u>	
FUND BALANCE, END OF YEAR			<u>\$ 809,318</u>				<u>\$ 389,645</u>	

(Continued on next page)

See independent auditor's report.

CITY OF BRENTWOOD, TENNESSEE  
COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES (CONTINUED)  
BUDGET (GAAP BASIS) AND ACTUAL  
NONMAJOR GOVERNMENTAL FUNDS  
FOR THE YEAR ENDED JUNE 30, 2018

	CAPITAL PROJECTS FUNDS					
	PUBLIC WORKS PROJECT FUND			ADEQUATE SCHOOL FACILITIES FUND		
	ORIGINAL AND FINAL BUDGETED AMOUNTS	ACTUAL	VARIANCE WITH FINAL BUDGET OVER (UNDER)	ORIGINAL AND FINAL BUDGETED AMOUNTS	ACTUAL	VARIANCE WITH FINAL BUDGET OVER (UNDER)
REVENUES						
Licenses and permits:						
Public works project fees	\$ 940,000	\$ 851,067	\$ (88,933)	\$ -	\$ -	\$ -
Intergovernmental:						
Gasoline and motor fuel tax	-	-	-	-	-	-
Three cent tax	-	-	-	-	-	-
Gas 1989 tax	-	-	-	-	-	-
Gas 2017 tax	-	-	-	-	-	-
Adequate school facilities tax	-	-	-	450,000	586,041	136,041
Uses of money and property	20,000	63,007	43,007	10,000	6,359	(3,641)
Other:						
Drug related fines and contributions	-	-	-	-	-	-
TOTAL REVENUES	<u>960,000</u>	<u>914,074</u>	<u>(45,926)</u>	<u>460,000</u>	<u>592,400</u>	<u>132,400</u>
EXPENDITURES						
Current:						
Roads and streets - street repairs	-	-	-	-	-	-
Drug education	-	-	-	-	-	-
Adequate school facilities - Williamson County	-	-	-	400,000	400,000	-
Capital outlay	-	-	-	-	-	-
TOTAL EXPENDITURES	<u>-</u>	<u>-</u>	<u>-</u>	<u>400,000</u>	<u>400,000</u>	<u>-</u>
EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES	<u>960,000</u>	<u>914,074</u>	<u>(45,926)</u>	<u>60,000</u>	<u>192,400</u>	<u>132,400</u>
OTHER FINANCING SOURCES (USES)						
Transfers	<u>(600,000)</u>	<u>(600,000)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total Other Financing Sources (Uses)	<u>(600,000)</u>	<u>(600,000)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
NET CHANGE IN FUND BALANCE	<u>\$ 360,000</u>	<u>\$ 314,074</u>	<u>\$ (45,926)</u>	<u>\$ 60,000</u>	<u>\$ 192,400</u>	<u>\$ 132,400</u>
FUND BALANCE, BEGINNING OF YEAR		<u>3,779,147</u>			<u>426,005</u>	
FUND BALANCE, END OF YEAR		<u>\$ 4,093,221</u>			<u>\$ 618,405</u>	

(Continued on next page)

See independent auditor's report.

CITY OF BRENTWOOD, TENNESSEE  
COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES (CONTINUED)  
BUDGET (GAAP BASIS) AND ACTUAL  
NONMAJOR GOVERNMENTAL FUNDS  
FOR THE YEAR ENDED JUNE 30, 2018

	TOTALS			
	ORIGINAL BUDGETED AMOUNTS	FINAL BUDGETED AMOUNTS	ACTUAL	VARIANCE WITH FINAL BUDGET OVER (UNDER)
REVENUES				
Licenses and permits:				
Public works project fees	\$ 940,000	\$ 940,000	\$ 851,067	\$ (88,933)
Intergovernmental:				
Gasoline and motor fuel tax	1,125,000	1,125,000	780,857	(344,143)
Three cent tax	-	-	230,346	230,346
Gas 1989 tax	-	-	124,314	124,314
Gas 2017 tax	-	-	229,294	229,294
Adequate school facilities tax	450,000	450,000	586,041	136,041
Uses of money and property	37,000	37,000	92,067	55,067
Other:				
Drug related fines and contributions	20,000	20,000	26,657	6,657
TOTAL REVENUES	<u>2,572,000</u>	<u>2,572,000</u>	<u>2,920,643</u>	<u>348,643</u>
EXPENDITURES				
Current:				
Roads and streets - street repairs	1,140,000	1,140,000	1,001,494	(138,506)
Drug education	20,000	20,000	13,740	(6,260)
Adequate school facilities - Williamson County	400,000	400,000	400,000	-
Capital outlay	200,000	200,000	143,989	(56,011)
TOTAL EXPENDITURES	<u>1,760,000</u>	<u>1,760,000</u>	<u>1,559,223</u>	<u>(200,777)</u>
EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES	<u>812,000</u>	<u>812,000</u>	<u>1,361,420</u>	<u>549,420</u>
OTHER FINANCING SOURCES (USES)				
Transfers	(600,000)	(600,000)	(600,000)	-
Total Other Financing Sources (Uses)	<u>(600,000)</u>	<u>(600,000)</u>	<u>(600,000)</u>	<u>-</u>
NET CHANGE IN FUND BALANCE	<u>\$ 212,000</u>	<u>\$ 212,000</u>	<u>\$ 761,420</u>	<u>\$ 549,420</u>
FUND BALANCE, BEGINNING OF YEAR			<u>5,149,169</u>	
FUND BALANCE, END OF YEAR			<u>\$ 5,910,589</u>	

See independent auditor's report.

CITY OF BRENTWOOD, TENNESSEE  
SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE  
BUDGET AND ACTUAL  
DEBT SERVICE FUND  
FOR THE YEAR ENDED JUNE 30, 2018

	ORIGINAL AMOUNTS	FINAL AMOUNTS	ACTUAL	VARIANCE WITH FINAL BUDGET OVER (UNDER)
REVENUES				
Intergovernmental	\$ -	\$ 19,370	\$ -	\$ (19,370)
Uses of money and property:				
Interest earnings	<u>23,000</u>	<u>23,000</u>	<u>49,832</u>	<u>26,832</u>
TOTAL REVENUES	<u>23,000</u>	<u>42,370</u>	<u>49,832</u>	<u>7,462</u>
EXPENDITURES				
Debt service:				
Principal	1,850,000	1,905,920	2,085,000	179,080
Interest	527,540	670,400	532,536	(137,864)
Issuance costs	63,800	63,800	24,547	(39,253)
Other:				
Bank service charges	<u>6,200</u>	<u>6,200</u>	<u>4,938</u>	<u>(1,262)</u>
TOTAL EXPENDITURES	<u>2,447,540</u>	<u>2,646,320</u>	<u>2,647,021</u>	<u>701</u>
DEFICIENCY OF REVENUES UNDER EXPENDITURES	<u>(2,424,540)</u>	<u>(2,603,950)</u>	<u>(2,597,189)</u>	<u>6,761</u>
OTHER FINANCING SOURCES (USES)				
Transfers from General Fund	2,950,000	2,950,000	2,950,000	-
Issuance of debt	-	2,040,000	2,040,000	-
Premium on refunding bonds issued	-	137,630	137,627	(3)
Payment to refunded bond escrow agent	<u>-</u>	<u>(2,155,080)</u>	<u>(2,155,080)</u>	<u>-</u>
TOTAL OTHER FINANCING SOURCES (USES)	<u>2,950,000</u>	<u>2,972,550</u>	<u>2,972,547</u>	<u>(3)</u>
NET CHANGE IN FUND BALANCE	<u>\$ 525,460</u>	<u>\$ 368,600</u>	375,358	<u>\$ 6,758</u>
FUND BALANCE, BEGINNING OF YEAR			<u>1,977,213</u>	
FUND BALANCE, END OF YEAR			<u>\$ 2,352,571</u>	

See independent auditor's report.

## CITY OF BRENTWOOD, TENNESSEE

### **Internal Service Funds**

Fuel Fund - This fund accounts for all purchases of gasoline and diesel fuel used by the City. The funds are to be used to purchase fuel at market rates and allow the City's departments to purchase fuel at a set rate established at the beginning of each fiscal year. The purpose of the fund is to mitigate significant budgetary challenges that occur with rapid fluctuations in fuel costs.

Insurance Fund - This fund was created effective January 1, 2010 to centralize the payment of all health insurance related expenditures including group insurance premiums and the health reimbursement arrangement ("HRA") account. For fiscal year 2013, the fund was expanded to include workers compensation coverage. The goal of the fund is to eliminate the double digit growth in the cost of the group health insurance program that was prevalent under the traditional health insurance program through better management of claims and by assuming a calculated risk for direct reimbursement of claims cost through a partially self-insured program.

CITY OF BRENTWOOD, TENNESSEE  
 COMBINING STATEMENT OF NET POSITION  
 INTERNAL SERVICE FUNDS  
 JUNE 30, 2018

	<u>FUEL</u>	<u>INSURANCE</u>	<u>TOTAL</u>
ASSETS			
Cash and cash equivalents	\$ 731,856	\$ 2,913,103	\$ 3,644,959
Receivables:			
Due From General Fund	27,410	7,450	34,860
Due From Water and Sewer Fund	3,379	780	4,159
Due from Emergency Communications District	-	1,380	1,380
Inventory	<u>23,931</u>	<u>-</u>	<u>23,931</u>
 TOTAL ASSETS	 <u>786,576</u>	 <u>2,922,713</u>	 <u>3,709,289</u>
 LIABILITIES			
Accounts payable	9,793	85,386	95,179
Claims payable	<u>-</u>	<u>52,484</u>	<u>52,484</u>
 TOTAL LIABILITIES	 <u>9,793</u>	 <u>137,870</u>	 <u>147,663</u>
 NET POSITION			
Unrestricted	<u>776,783</u>	<u>2,784,843</u>	<u>3,561,626</u>
 TOTAL NET POSITION	 <u>\$ 776,783</u>	 <u>\$ 2,784,843</u>	 <u>\$ 3,561,626</u>

See independent auditor's report.

CITY OF BRENTWOOD, TENNESSEE  
 COMBINING STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION  
 INTERNAL SERVICE FUNDS  
 FOR THE YEAR ENDED JUNE 30, 2018

	<u>FUEL</u>	<u>INSURANCE</u>	<u>TOTAL</u>
OPERATING REVENUES			
Charges for sales and services	\$ 353,691	\$ 3,722,751	\$ 4,076,442
Other	<u>-</u>	<u>332,248</u>	<u>332,248</u>
TOTAL OPERATING REVENUES	<u>353,691</u>	<u>4,054,999</u>	<u>4,408,690</u>
OPERATING EXPENSES			
Costs of sales and services	<u>349,146</u>	<u>3,823,396</u>	<u>4,172,542</u>
TOTAL OPERATING EXPENSES	<u>349,146</u>	<u>3,823,396</u>	<u>4,172,542</u>
OPERATING INCOME	<u>4,545</u>	<u>231,603</u>	<u>236,148</u>
NONOPERATING REVENUES			
Other income	<u>12,246</u>	<u>55,947</u>	<u>68,193</u>
TOTAL NONOPERATING REVENUES	<u>12,246</u>	<u>55,947</u>	<u>68,193</u>
CHANGE IN NET POSITION	<u>16,791</u>	<u>287,550</u>	<u>304,341</u>
TOTAL NET POSITION - BEGINNING OF YEAR	<u>759,992</u>	<u>2,497,293</u>	<u>3,257,285</u>
TOTAL NET POSITION - END OF YEAR	<u>\$ 776,783</u>	<u>\$ 2,784,843</u>	<u>\$ 3,561,626</u>

See independent auditor's report.

CITY OF BRENTWOOD, TENNESSEE  
COMBINING STATEMENT OF CASH FLOWS  
INTERNAL SERVICE FUNDS  
FOR THE YEAR ENDED JUNE 30, 2018

	<u>FUEL</u>	<u>INSURANCE</u>	<u>TOTAL</u>
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from interfund services provided	\$ 352,451	\$ 4,058,615	\$ 4,411,066
Payments to suppliers	<u>(336,790)</u>	<u>(3,906,297)</u>	<u>(4,243,087)</u>
Net cash provided by operating activities	<u>15,661</u>	<u>152,318</u>	<u>167,979</u>
CASH FLOWS FROM INVESTING ACTIVITIES			
Other income received	<u>12,246</u>	<u>55,947</u>	<u>68,193</u>
NET INCREASE IN CASH AND CASH EQUIVALENTS	27,907	208,265	236,172
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>703,949</u>	<u>2,704,838</u>	<u>3,408,787</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$ 731,856</u>	<u>\$ 2,913,103</u>	<u>\$ 3,644,959</u>
Reconciliation of operating income to net cash provided by operating activities:			
Operating income	<u>\$ 4,545</u>	<u>\$ 231,603</u>	<u>\$ 236,148</u>
Adjustments to reconcile operating income to net cash provided by operating activities:			
(Increase) decrease in:			
Accounts receivable	-	13,226	13,226
Due from General Fund	(1,025)	(7,450)	(8,475)
Due from Water and Sewer Fund	(215)	(780)	(995)
Inventory	6,306	(1,380)	4,926
Increase (decrease) in:			
Accounts payable	6,050	61,634	67,684
Claims payable	<u>-</u>	<u>(144,535)</u>	<u>(144,535)</u>
TOTAL ADJUSTMENTS	<u>11,116</u>	<u>(79,285)</u>	<u>(68,169)</u>
NET CASH PROVIDED BY OPERATING ACTIVITIES	<u>\$ 15,661</u>	<u>\$ 152,318</u>	<u>\$ 167,979</u>

See independent auditor's report.



## **FINANCIAL SCHEDULE SECTION**



**City of Brentwood**

## CITY OF BRENTWOOD, TENNESSEE

## SCHEDULE OF CHANGES IN PROPERTY TAXES RECEIVABLE - GENERAL FUND

FOR THE YEAR ENDED JUNE 30, 2018

<u>TAX YEAR</u>	<u>BALANCE JUNE 30, 2017</u>	<u>LEVY</u>	<u>COLLECTIONS</u>	<u>ADJUSTMENTS</u>	<u>BALANCE JUNE 30, 2018</u>
2017	\$ -	\$ 11,834,453	(11,699,673)	-	\$ 134,780
2016	181,062	-	(163,994)	-	17,068
2015	20,276	-	(16,311)	-	3,965
2014	3,778	-	(1,719)	-	2,059
2013	1,150	-	(14)	-	1,136
2012	1,265	-	(11)	-	1,254
2011	1,394	-	-	-	1,394
2010	5,743	-	-	-	5,743
2009	7,339	-	-	-	7,339
2008	6,577	-	-	-	6,577
2007	<u>3,760</u>	<u>-</u>	<u>-</u>	<u>(3,760)</u>	<u>-</u>
Total	<u>\$ 232,344</u>	<u>\$ 11,834,453</u>	<u>\$ (11,881,722)</u>	<u>\$ (3,760)</u>	181,315
Estimated 2018 Tax Levy					<u>12,056,922</u>
					<u>\$ 12,238,237</u>

All uncollected delinquent taxes have been filed, as required, with Williamson County's Clerk and Master.

See independent auditor's report.

CITY OF BRENTWOOD, TENNESSEE  
SCHEDULE OF DEBT SERVICE REQUIREMENTS - GENERAL OBLIGATION BONDS  
JUNE 30, 2018

Year	2009 G.O. Public Improvement Bonds		2011 G.O. Refunding Bonds		2011 G.O. Public Improvement Bonds	
	Principal	Interest	Principal	Interest	Principal	Interest
2019	\$ 220,000	\$ 19,688	\$ 580,000	\$ 50,863	\$ 215,000	\$ 113,825
2020	230,000	10,063	590,000	33,313	220,000	107,300
2021	-	-	190,000	22,563	225,000	100,625
2022	-	-	195,000	18,469	235,000	93,725
2023	-	-	195,000	13,838	240,000	86,600
2024	-	-	200,000	8,775	250,000	79,250
2025	-	-	205,000	3,075	255,000	71,675
2026	-	-	-	-	-	-
2027	-	-	-	-	-	-
2028	-	-	-	-	-	-
2029	-	-	-	-	-	-
2030	-	-	-	-	-	-
2031	-	-	-	-	-	-
2032	-	-	-	-	-	-
2033	-	-	-	-	-	-
2034	-	-	-	-	-	-
	<u>\$ 450,000</u>	<u>\$ 29,751</u>	<u>\$ 2,155,000</u>	<u>\$ 150,896</u>	<u>\$ 1,640,000</u>	<u>\$ 653,000</u>

Year	2017 G.O. Refunding Bonds		2017A G.O. Refunding Bonds		2018A G.O. Capital Outlay Note	
	Principal	Interest	Principal	Interest	Principal	Interest
2019	\$ 270,000	\$ 63,068	\$ -	\$ 64,766	\$ 122,000	\$ 58,275
2020	280,000	54,968	-	64,766	125,000	52,748
2021	285,000	49,368	-	63,660	130,000	48,696
2022	290,000	43,668	-	63,660	134,000	44,484
2023	295,000	37,868	-	63,660	138,000	40,144
2024	305,000	31,968	-	63,660	143,000	35,672
2025	310,000	25,868	-	63,660	147,000	31,040
2026	315,000	19,668	294,851	58,869	152,000	26,276
2027	325,000	13,368	304,065	46,891	157,000	21,352
2028	335,000	6,863	318,808	34,433	162,000	16,264
2029	-	-	328,022	23,957	167,000	11,016
2030	-	-	335,393	15,664	173,000	5,606
2031	-	-	342,764	7,187	-	-
2032	-	-	116,097	1,451	-	-
2033	-	-	-	-	-	-
2034	-	-	-	-	-	-
	<u>\$ 3,010,000</u>	<u>\$ 346,675</u>	<u>\$ 2,040,000</u>	<u>\$ 636,284</u>	<u>\$ 1,750,000</u>	<u>\$ 391,573</u>

See independent auditor's report.

CITY OF BRENTWOOD, TENNESSEE  
SCHEDULE OF DEBT SERVICE REQUIREMENTS - GENERAL OBLIGATION BONDS - CONTINUED  
JUNE 30, 2018

Year	2012 G.O. Refunding Bonds		2013 G.O. Public Improvement Bonds		2016 G.O. Refunding Bonds	
	Principal	Interest	Principal	Interest	Principal	Interest
2019	\$ 295,000	\$ 47,650	\$ 210,000	\$ 120,638	\$ 30,000	\$ 59,200
2020	300,000	41,700	215,000	114,263	30,000	58,600
2021	305,000	35,650	220,000	108,838	265,000	58,000
2022	315,000	29,450	225,000	104,388	270,000	52,700
2023	320,000	23,100	230,000	99,694	275,000	47,300
2024	325,000	16,650	235,000	94,459	280,000	41,800
2025	330,000	10,100	240,000	88,669	285,000	36,200
2026	340,000	3,400	245,000	82,453	290,000	30,500
2027	-	-	255,000	75,413	300,000	24,700
2028	-	-	260,000	67,688	305,000	18,700
2029	-	-	270,000	59,400	310,000	12,600
2030	-	-	280,000	50,113	320,000	6,400
2031	-	-	290,000	40,138	-	-
2032	-	-	300,000	29,438	-	-
2033	-	-	310,000	18,000	-	-
2034	-	-	325,000	6,094	-	-
	<u>\$ 2,530,000</u>	<u>\$ 207,700</u>	<u>\$ 4,110,000</u>	<u>\$ 1,159,686</u>	<u>\$ 2,960,000</u>	<u>\$ 446,700</u>

Year	2018B G.O. Capital Outlay Note		Totals Bonds	
	Principal	Interest	Principal	Interest
2019	\$ 122,000	\$ 53,550	\$ 2,064,000	\$ 651,523
2020	125,000	52,748	2,115,000	590,469
2021	130,000	48,696	1,750,000	536,096
2022	134,000	44,484	1,798,000	495,028
2023	138,000	40,144	1,831,000	452,348
2024	143,000	35,672	1,881,000	407,906
2025	147,000	31,040	1,919,000	361,327
2026	152,000	26,276	1,788,851	247,442
2027	157,000	21,352	1,498,065	203,076
2028	162,000	16,264	1,542,808	160,212
2029	167,000	11,016	1,242,022	117,989
2030	173,000	5,606	1,281,393	83,389
2031	-	-	632,764	47,325
2032	-	-	416,097	30,889
2033	-	-	310,000	18,000
2034	-	-	325,000	6,094
	<u>\$ 1,750,000</u>	<u>\$ 386,848</u>	<u>\$ 22,395,000</u>	<u>\$ 4,409,113</u>

See independent auditor's report.

CITY OF BRENTWOOD, TENNESSEE  
SCHEDULE OF DEBT SERVICE REQUIREMENTS - BUSINESS-TYPE ACTIVITIES DEBT  
JUNE 30, 2018

Year	2008 Water and Sewer Revenue and Tax Bonds		2010 Water and Sewer Improvements Bonds		2012 Water and Sewer Improvements Bonds		2013 Water and Sewer Improvements Bonds	
	Principal	Interest	Principal	Interest	Principal	Interest	Principal	Interest
2019	\$ 470,000	\$ 17,625	\$ 460,000	\$ 208,781	\$ 315,000	\$ 108,388	\$ 140,000	\$ 81,300
2020	-	-	465,000	199,006	320,000	102,038	145,000	77,025
2021	-	-	480,000	187,963	330,000	95,538	150,000	73,350
2022	-	-	490,000	175,963	335,000	88,888	150,000	70,350
2023	-	-	500,000	163,100	340,000	82,138	155,000	67,203
2024	-	-	515,000	149,350	350,000	75,238	160,000	63,656
2025	-	-	530,000	135,188	355,000	68,188	165,000	59,694
2026	-	-	-	-	365,000	60,988	165,000	55,466
2027	-	-	-	-	370,000	53,406	170,000	50,750
2028	-	-	-	-	380,000	45,200	175,000	45,575
2029	-	-	-	-	390,000	36,294	180,000	40,025
2030	-	-	-	-	395,000	26,725	190,000	33,775
2031	-	-	-	-	410,000	16,406	195,000	27,038
2032	-	-	-	-	420,000	5,512	200,000	19,875
2033	-	-	-	-	-	-	210,000	12,188
2034	-	-	-	-	-	-	220,000	4,125
	<u>\$ 470,000</u>	<u>\$ 17,625</u>	<u>\$ 3,440,000</u>	<u>\$ 1,219,351</u>	<u>\$ 5,075,000</u>	<u>\$ 864,947</u>	<u>\$ 2,770,000</u>	<u>\$ 781,395</u>

Year	2016 Water and Sewer Refunding		2017 Water and Sewer Refunding		2017A Water and Sewer Refunding		Total Debt Requirements	
	Principal	Interest	Principal	Interest	Principal	Interest	Principal	Interest
2019	\$ 60,000	\$ 123,300	\$ 210,000	\$ 15,200	\$ -	\$ 110,959	\$ 1,655,000	\$ 665,553
2020	550,000	122,100	220,000	8,900	-	110,959	1,700,000	620,028
2021	565,000	111,100	225,000	4,500	-	109,065	1,750,000	581,516
2022	575,000	99,800	-	-	-	109,065	1,550,000	544,066
2023	590,000	88,300	-	-	-	109,065	1,585,000	509,806
2024	600,000	76,500	-	-	-	109,065	1,625,000	473,809
2025	615,000	64,500	-	-	-	109,065	1,665,000	436,635
2026	630,000	52,200	-	-	505,149	100,856	1,665,149	269,510
2027	645,000	39,600	-	-	520,935	80,334	1,705,935	224,090
2028	660,000	26,700	-	-	546,192	58,992	1,761,192	176,467
2029	675,000	13,500	-	-	561,978	41,043	1,806,978	130,862
2030	-	-	-	-	574,607	26,836	1,159,607	87,336
2031	-	-	-	-	587,236	12,313	1,192,236	55,757
2032	-	-	-	-	198,903	2,486	818,903	27,873
2033	-	-	-	-	-	-	210,000	12,188
2034	-	-	-	-	-	-	220,000	4,125
	<u>\$ 6,165,000</u>	<u>\$ 817,600</u>	<u>\$ 655,000</u>	<u>\$ 28,600</u>	<u>\$ 3,495,000</u>	<u>\$ 1,090,103</u>	<u>\$ 22,070,000</u>	<u>\$ 4,819,621</u>

See independent auditor's report.

CITY OF BRENTWOOD, TENNESSEE  
SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE FINANCIAL ASSISTANCE  
FOR THE YEAR ENDED JUNE 30, 2018

Grant Description	Federal CFDA#	Pass-Through Entity Identifying Number	Accrued (Deferred) 7/1/2017	Federal Receipts and Adjustments	Expenditures	Accrued (Deferred) 6/30/2018
<b>FEDERAL AWARDS:</b>						
<b>U.S. DEPARTMENT OF JUSTICE</b>						
Direct Program:						
Equitable Sharing Program	16.922		\$ (417,758)	\$ 11,239	\$ (143,989)	\$ (285,008)
TOTAL U.S DEPARTMENT OF JUSTICE			<u>(417,758)</u>	<u>11,239</u>	<u>(143,989)</u>	<u>(285,008)</u>
<b>FEDERAL EMERGENCY MANAGEMENT AGENCY</b>						
Passed through Tennessee Department of Military / Tennessee Emergency Management Agency:						
Public Assistance - South Carolina Deployment	97.036	n/a	33,103	33,103	-	-
Public Assistance - East Tennessee	98.036	n/a	<u>26,600</u>	<u>26,600</u>	<u>-</u>	<u>-</u>
TOTAL FEDERAL EMERGENCY MANAGEMENT AGENCY			<u>59,703</u>	<u>59,703</u>	<u>-</u>	<u>-</u>
<b>U.S. DEPARTMENT OF TRANSPORTATION</b>						
Passed through Tennessee Department of Transportation:						
Highway Planning and Construction	20.205	94004-1227-04 105717.00	292,687	322,539	(122,513)	92,661
Highway Planning and Construction	20.205	94LPLM-F0-086	<u>37,019</u>	<u>112,529</u>	<u>(172,591)</u>	<u>97,081</u>
Total Tennessee Highway Planning and Construction			<u>329,706</u>	<u>435,068</u>	<u>(295,104)</u>	<u>189,742</u>
TOTAL U.S DEPARTMENT OF TRANSPORTATION			<u>329,706</u>	<u>435,068</u>	<u>(295,104)</u>	<u>189,742</u>
<b>TOTAL EXPENDITURES OF FEDERAL AWARDS</b>			<u><b>\$ (28,349)</b></u>	<u><b>\$ 506,010</b></u>	<u><b>\$ (439,093)</b></u>	<u><b>\$ (95,266)</b></u>

**NOTE 1 - BASIS OF PRESENTATION**

The Schedule of Expenditures of Federal Awards includes the federal grant activity of the City of Brentwood, Tennessee and is presented in accordance with the requirements of the State of Tennessee. Because this Schedule presents only a selected portion of the operations of the City, it is not intended to and does not present the financial position or changes in financial position of the City.

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The information reported in this Schedule is reported in accordance with accounting principles generally accepted in the United States of America, which is the same basis of accounting as the basic financial statements.

**NOTE 3 - STATE FINANCIAL ASSISTANCE**

The City did not have any direct state financial assistance for the year ended June 30, 2018.

**NOTE 4 - EQUITABLE SHARING PROGRAM**

Deferred amounts remaining on this award are included as Drug Fund restricted fund balance, as there is not a provision for repayment if not used, only restriction for use.

**NOTE 5 - DE MINIMUS INDIRECT COST RATE**

The City has elected not to use the 10-percent de minimus indirect cost rate.

See independent auditor's report.

## STATISTICAL SECTION



**City of Brentwood**

CITY OF BRENTWOOD, TENNESSEE

**STATISTICAL SECTION**  
(Unaudited)

This part of the City of Brentwood’s comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the City’s overall financial health.

**CONTENTS**

**Financial Trends**

These schedules contain trend information to help the reader understand how the City’s financial performance and well-being have changed over time..... 97 - 102

**Revenue Capacity**

These schedules contain information to help the reader assess the factors affecting the City’s ability to generate its property and sales taxes..... 103 - 109

**Debt Capacity**

These schedules present information to help the reader assess the affordability of the City’s current levels of outstanding debt and the City’s ability to issue additional debt in the future..... 110 - 113

**Demographic and Economic Information**

These schedules offer demographic and economic indicators to help the reader understand the environment within which the City’s financial activities take place and to help make comparisons over time and with other governments. .... 114 - 115

**Operating Information**

These schedules contain information about the City’s operations and resources to help the reader understand how the City’s financial information relates to the services the City provides and the activities it performs. .... 116 - 118

*Sources:* Unless otherwise noted, the information in these schedules is derived from the comprehensive annual financial reports for the relevant year.



## CITY OF BRENTWOOD, TENNESSEE

## NET POSITION BY COMPONENT (UNAUDITED)

## LAST TEN FISCAL YEARS

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Governmental activities										
Net investment in capital assets	\$ 157,618,661	\$ 161,999,322	\$ 171,916,717	\$ 178,649,136	\$ 185,860,823	\$ 190,264,011	\$ 206,296,175	\$ 205,432,637	\$ 217,276,026	\$ 223,486,612
Restricted	3,447,290	7,036,941	6,615,744	5,521,606	4,960,235 <sup>(2)</sup>	4,153,551	6,632,641	8,845,277	5,426,005	11,249,180
Unrestricted	<u>40,970,717</u>	<u>40,075,849</u>	<u>34,754,804</u>	<u>40,473,973</u>	<u>46,285,157</u> <sup>(1)</sup>	<u>49,687,981</u> <sup>(3)</sup>	<u>55,659,774</u>	<u>64,855,829</u>	<u>64,734,747</u> <sup>(4)</sup>	<u>63,394,779</u>
Total governmental activities net position	<u>\$ 202,036,668</u>	<u>\$ 209,112,112</u>	<u>\$ 213,287,265</u>	<u>\$ 224,644,715</u>	<u>\$ 237,106,215</u>	<u>\$ 244,105,543</u>	<u>\$ 268,588,590</u>	<u>\$ 279,133,743</u>	<u>\$ 287,436,778</u>	<u>\$ 298,130,571</u>
Business-type activities										
Net investment in capital assets	\$ 45,581,522	\$ 49,282,442	\$ 41,833,117	\$ 51,006,423	\$ 51,490,226	\$ 50,452,428	\$ 48,883,727	\$ 48,665,593	\$ 47,811,476	\$ 49,750,372
Restricted	179,823	-	-	120,000	- <sup>(2)</sup>	-	197,926	126,540	29,223	195,480
Unrestricted	<u>16,384,008</u>	<u>15,459,180</u>	<u>25,853,129</u>	<u>21,681,193</u>	<u>23,873,374</u> <sup>(1)</sup>	<u>26,032,698</u> <sup>(3)</sup>	<u>29,303,286</u>	<u>30,228,416</u>	<u>32,601,093</u> <sup>(4)</sup>	<u>33,380,392</u>
Total business-type activities net position	<u>\$ 62,145,353</u>	<u>\$ 64,741,622</u>	<u>\$ 67,686,246</u>	<u>\$ 72,807,616</u>	<u>\$ 75,363,600</u>	<u>\$ 76,485,126</u>	<u>\$ 78,384,939</u>	<u>\$ 79,020,549</u>	<u>\$ 80,441,792</u>	<u>\$ 83,326,244</u>
Primary government										
Net investment in capital assets	\$ 203,200,183	\$ 211,281,764	\$ 213,749,834	\$ 229,655,559	\$ 237,351,049	\$ 240,716,439	\$ 255,179,902	\$ 254,098,230	\$ 265,087,502	\$ 273,236,984
Restricted	3,627,113	7,036,941	6,615,744	5,641,606	4,960,235 <sup>(2)</sup>	4,153,551	6,830,567	8,971,817	5,455,228	11,444,660
Unrestricted	<u>57,354,725</u>	<u>55,535,029</u>	<u>60,607,933</u>	<u>62,155,166</u>	<u>70,158,531</u> <sup>(1)</sup>	<u>75,720,679</u> <sup>(3)</sup>	<u>84,963,060</u>	<u>95,084,245</u>	<u>97,335,840</u> <sup>(4)</sup>	<u>96,775,171</u>
Total primary government net position	<u>\$ 264,182,021</u>	<u>\$ 273,853,734</u>	<u>\$ 280,973,511</u>	<u>\$ 297,452,331</u>	<u>\$ 312,469,815</u>	<u>\$ 320,590,669</u>	<u>\$ 346,973,529</u>	<u>\$ 358,154,292</u>	<u>\$ 367,878,570</u>	<u>\$ 381,456,815</u>

<sup>(1)</sup> GASB Statement No. 63 and 65 were implemented in FY 2013 and changed the name of governmental activities and business-type/proprietary fund net assets to net position. Additionally, these statements introduced the concept of deferred inflows of resources and deferred outflows of resources for items previously classified as assets and liabilities. These changes are applicable for fiscal years beginning in 2013.

<sup>(2)</sup> OPEB assets previously reported as restricted have been reclassified as a component of unrestricted net position beginning in 2013.

<sup>(3)</sup> A prior period adjustment was posted to unrestricted net position in connection with the adoption of GASB Statement No. 68 for pensions.

<sup>(3)</sup> A prior period adjustment was posted to unrestricted net position in connection with the adoption of GASB Statement No. 75 for other postretirement benefits.

CITY OF BRENTWOOD, TENNESSEE  
CHANGES IN NET POSITION (UNAUDITED)  
LAST TEN FISCAL YEARS

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
<b>EXPENSES</b>										
Governmental activities:										
General government	\$ 6,477,468	\$ 6,100,293	\$ 5,875,080	\$ 6,597,201	\$ 6,853,667	\$ 6,674,735	\$ 6,364,225	\$ 6,502,351	\$ 6,629,447	\$ 7,048,669
Public safety	11,906,523	11,901,013	12,260,875	12,123,456	12,274,641	12,623,784	11,769,252	12,606,876	13,348,931	13,258,098
Roads and streets	9,813,754	9,550,587	10,968,394	8,724,793	9,340,924	9,317,989	10,899,396	13,980,844	1,264,108	10,527,353
Public health	80,858	78,519	81,248	79,638	81,182	88,068	88,524	67,917	70,563	74,054
Parks and recreation	2,257,828	2,253,977	2,475,591	2,527,115	2,635,324	2,630,573	2,720,304	3,098,376	3,047,509	3,234,748
Public library	2,179,852	2,277,395	2,447,976	2,422,613	2,573,378	2,695,163	2,582,263	2,656,773	2,702,615	2,977,285
Community support	256,220	258,112	265,068	294,259	280,627	312,295	336,562	322,525	2,365,054	764,894
Drug education	60,117	113,392	66,972	74,485	24,818	53,055	53,330	38,627	49,292	44,310
Facilities maintenance projects	134,359	413,745	-	-	-	-	-	-	-	-
Interest on long-term debt	1,148,236	1,145,000	1,152,676	930,474	925,012	1,198,233	838,018	841,063	727,578	785,574
Total governmental activities	<u>34,315,215</u>	<u>34,092,033</u>	<u>35,593,880</u>	<u>33,774,034</u>	<u>34,989,573</u>	<u>35,593,895</u>	<u>35,651,874</u>	<u>40,115,352</u>	<u>30,205,097</u>	<u>38,714,985</u>
Business-type activities:										
Water and Sewer	11,671,952	12,150,791	13,092,399	13,140,446	14,507,961	15,954,570	15,569,461	16,792,536	17,486,681	17,787,324
Rental facilities	584,900	515,425	564,841	613,469	635,621	656,642	699,412	723,559	704,672	643,934
911 operations	898,577	922,375	1,064,637	1,149,062	1,194,308	1,224,118	1,130,021	1,191,793	1,208,410	1,186,228
Total business-type activities	<u>13,155,429</u>	<u>13,588,591</u>	<u>14,721,877</u>	<u>14,902,977</u>	<u>16,337,890</u>	<u>17,835,330</u>	<u>17,398,894</u>	<u>18,707,888</u>	<u>19,399,763</u>	<u>19,617,486</u>
<b>TOTAL PRIMARY GOVERNMENT EXPENSES</b>	<u>\$ 47,470,644</u>	<u>\$ 47,680,624</u>	<u>\$ 50,315,757</u>	<u>\$ 48,677,011</u>	<u>\$ 51,327,463</u>	<u>\$ 53,429,225</u>	<u>\$ 53,050,768</u>	<u>\$ 58,823,240</u>	<u>\$ 49,604,860</u>	<u>\$ 58,332,471</u>
<b>PROGRAM REVENUES</b>										
Governmental activities:										
Charges for services:										
General government	\$ 572,763 <sup>(1)</sup>	\$ 826,573	\$ 951,096	\$ 1,206,745	\$ 1,332,955	\$ 1,273,686	\$ 1,268,909	\$ 1,021,064	\$ 984,627	\$ 1,108,463
Roads and streets	41,210 <sup>(1)</sup>	409,300	360,927	676,355	1,514,944	703,350	1,185,065	1,805,840	1,016,607	947,462
Parks and recreation	92,498	98,336	116,950	125,154	112,905	124,736	109,739	116,658	122,130	125,737
Public library	136,250	147,013	156,372	156,636	140,832	148,520	143,688	134,450	128,352	121,657
Community support	22,686	25,141	29,430	29,631	29,977	27,850	31,738	35,250	34,625	-
Operating grants and contributions	1,007,259	1,487,877	1,424,021	1,006,999	1,020,125	1,004,056	1,724,759	1,228,771	1,154,251	1,427,814
Capital grants and contributions	13,452,200 <sup>(1)</sup>	8,604,638	4,508,465	7,711,481	7,833,395	4,107,635	16,726,448	3,460,350	8,179,647	430,798
Total governmental activities program revenues	<u>15,324,866</u>	<u>11,598,878</u>	<u>7,547,261</u>	<u>10,913,001</u>	<u>11,985,133</u>	<u>7,389,833</u>	<u>21,190,346</u>	<u>7,802,383</u>	<u>11,620,239</u>	<u>4,161,931</u>
Business-type activities:										
Charges for services:										
Water and Sewer	13,209,778	12,658,635	13,879,189	14,539,927	13,946,250	14,434,478	15,011,973	15,213,756	17,723,077	17,676,055
Rental facilities	509,673	556,317	611,567	676,488	728,213	675,285	723,714	733,227	724,310	725,811
911 operations	652,548	648,731	663,715	660,316	626,587	576,880	269,612	-	-	-
Operating grants and contributions	-	-	189,153	207,911	271,154	238,727	562,808	880,775	972,979	913,910
Capital grants and contributions	957,013	809,958	1,653,925	3,163,900	2,822,068	2,762,989	2,192,730	1,867,085	2,055,106	2,104,515
Total business-type activities program revenues	<u>15,329,012</u>	<u>14,673,641</u>	<u>16,997,549</u>	<u>19,248,542</u>	<u>18,394,272</u>	<u>18,688,359</u>	<u>18,760,837</u>	<u>18,694,843</u>	<u>21,475,472</u>	<u>21,420,291</u>
<b>TOTAL PRIMARY GOVERNMENT PROGRAM REVENUES</b>	<u>\$ 30,653,878</u>	<u>\$ 26,272,519</u>	<u>\$ 24,544,810</u>	<u>\$ 30,161,543</u>	<u>\$ 30,379,405</u>	<u>\$ 26,078,192</u>	<u>\$ 39,951,183</u>	<u>\$ 26,497,226</u>	<u>\$ 33,095,711</u>	<u>\$ 25,582,222</u>
<b>NET (EXPENSE)/REVENUE</b>										
Governmental activities	\$ (18,990,349)	\$ (22,493,155)	\$ (28,046,619)	\$ (22,861,033)	\$ (23,004,440)	\$ (28,204,062)	\$ (14,461,528)	\$ (32,312,969)	\$ (30,284,858)	\$ (34,553,054)
Business-type activities	2,173,583	1,085,050	2,275,672	4,345,565	2,056,382	853,029	1,361,943	(13,045)	2,075,709	1,802,805
<b>TOTAL PRIMARY GOVERNMENT NET EXPENSE</b>	<u>\$ (16,816,766)</u>	<u>\$ (21,408,105)</u>	<u>\$ (25,770,947)</u>	<u>\$ (18,515,468)</u>	<u>\$ (20,948,058)</u>	<u>\$ (27,351,033)</u>	<u>\$ (13,099,585)</u>	<u>\$ (32,326,014)</u>	<u>\$ (28,209,149)</u>	<u>\$ (32,750,249)</u>

CITY OF BRENTWOOD, TENNESSEE  
CHANGES IN NET POSITION (CONTINUED) (UNAUDITED)  
LAST TEN FISCAL YEARS

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
<b>GENERAL REVENUES AND OTHER CHANGES IN NET POSITION</b>										
Governmental activities:										
Taxes										
Property taxes	\$ 10,349,458	\$ 10,666,669	\$ 10,910,998	\$ 10,857,220	\$ 10,738,390	\$ 11,030,338	\$ 11,290,941	\$ 11,732,828	\$ 11,632,351	\$ 12,034,282
Local option taxes	10,261,708	10,173,406	11,027,909	12,005,650	12,762,673	12,954,622	13,820,565	15,203,893	15,910,640	16,569,064
Hotel/Motel taxes	-	-	-	1,144,406 <sup>(2)</sup>	1,164,600	1,362,325	1,439,717	1,705,447	1,843,667	1,853,455
Wholesale beer and liquor taxes	-	-	-	1,230,697 <sup>(2)</sup>	1,286,492	1,282,506	1,337,106	1,441,703	1,623,339	1,686,036
State sales and income taxes	- <sup>(1)</sup>	4,326,647	4,552,428	- <sup>(2)</sup>	-	-	-	-	-	-
Other business taxes	- <sup>(1)</sup>	3,732,842	3,945,296	- <sup>(2)</sup>	-	-	-	-	-	-
Adequate schools facilities taxes	- <sup>(1)</sup>	218,990	332,178	412,451	494,233	616,142	618,838	713,422	669,388	586,041
Licenses and permits	3,871,297 <sup>(1)</sup>	-	-	-	-	-	-	-	-	-
Other taxes	631,364 <sup>(1)</sup>	767,240	817,978	536,547 <sup>(2)</sup>	526,677	536,418	561,144	896,283	873,811	856,827
State sales, income, and other taxes	6,612,992 <sup>(1)</sup>	-	-	-	-	-	-	-	-	-
Unrestricted intergovernmental taxes:										
State sales	-	-	-	2,513,971 <sup>(2)</sup>	2,561,661	2,647,788	2,829,973	3,267,781	3,348,363	3,469,845
Income	-	-	-	2,284,851 <sup>(2)</sup>	3,269,643	3,237,239	4,004,352	4,420,212	3,132,222	3,407,502
Business	-	-	-	1,339,121 <sup>(2)</sup>	1,639,950	1,881,556	1,667,422	1,851,846	1,956,708	2,199,950
TVA in-lieu	-	-	-	428,175 <sup>(2)</sup>	422,625	410,018	429,531	474,106	455,842	458,127
Mixed drink and beer	-	-	-	152,273 <sup>(2)</sup>	160,299	182,131	178,237	192,560	257,386	320,499
Petroleum special	-	-	-	76,063 <sup>(2)</sup>	75,935	75,841	76,169	82,194	81,603	81,865
Corporate excise	-	-	-	11,633 <sup>(2)</sup>	20,662	48,993	57,008	77,998	115,679	125,704
Telecommunications	-	-	-	2,301 <sup>(2)</sup>	3,312	3,791	3,654	3,433	4,084	19,609
Other intergovernmental	-	-	-	142,463 <sup>(2)</sup>	134,971	343,912	321,960	335,036	329,678	367,487
Unrestricted earnings	1,099,457	731,313	817,401	578,871	621,825	566,443	538,317	676,321	965,518	1,499,832
Miscellaneous	724,916	370,192	236,284	293,655	481,604	213,000	188,341	201,759	882,006	195,422
Transfers	(413,000)	(1,418,700)	(418,700)	(422,950)	(548,700)	(418,700)	(418,700)	(418,700)	265,300	(484,700)
Total government activities	<u>33,138,192</u>	<u>29,568,599</u>	<u>32,221,772</u>	<u>33,587,398</u>	<u>35,816,852</u>	<u>36,974,363</u>	<u>38,944,575</u>	<u>42,858,122</u>	<u>44,347,585</u>	<u>45,246,847</u>
Business-type activities										
Unrestricted investment earnings	157,106	92,519	250,252	156,503	173,623	84,556	119,170	198,789	311,849	596,947
Miscellaneous	-	-	-	196,352	-	-	-	31,166	-	-
Transfers	413,000	1,418,700	418,700	422,950	548,700	418,700	418,700	418,700	(265,300)	484,700
Total business-type activities	<u>570,106</u>	<u>1,511,219</u>	<u>668,952</u>	<u>775,805</u>	<u>722,323</u>	<u>503,256</u>	<u>537,870</u>	<u>648,655</u>	<u>46,549</u>	<u>1,081,647</u>
<b>TOTAL PRIMARY GOVERNMENT</b>	<u>\$ 33,708,298</u>	<u>\$ 31,079,818</u>	<u>\$ 32,890,724</u>	<u>\$ 34,363,203</u>	<u>\$ 36,539,175</u>	<u>\$ 37,477,619</u>	<u>\$ 39,482,445</u>	<u>\$ 43,506,777</u>	<u>\$ 44,394,134</u>	<u>\$ 46,328,494</u>
<b>CHANGE IN NET POSITION</b>										
Governmental activities	\$ 14,147,843	\$ 7,075,444	\$ 4,175,153	\$ 10,726,365	\$ 12,812,412	\$ 8,770,301	\$ 24,483,047	\$ 10,545,153	\$ 14,062,727	\$ 10,693,793
Business-type activities	2,743,689	2,596,269	2,944,624	5,121,370	2,778,705	1,356,285	1,899,813	635,610	2,122,258	2,884,452
<b>TOTAL PRIMARY GOVERNMENT</b>	<u>\$ 16,891,532</u>	<u>\$ 9,671,713</u>	<u>\$ 7,119,777</u>	<u>\$ 15,847,735</u>	<u>\$ 15,591,117</u>	<u>\$ 10,126,586</u>	<u>\$ 26,382,860</u>	<u>\$ 11,180,763</u>	<u>\$ 16,184,985</u>	<u>\$ 13,578,245</u>

(1) In fiscal year 2009, management modified the presentation of certain accounts to better reflect revenues between general revenues and program revenues.

(2) In fiscal year 2012, management modified the presentation of certain accounts to better reflect revenues between general revenues and program revenues.

NOTE: See Notes on page 97.

## CITY OF BRENTWOOD, TENNESSEE

## FUND BALANCES, GOVERNMENTAL FUNDS (UNAUDITED)

## LAST TEN FISCAL YEARS

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
General Fund										
Reserved	\$ -	\$ -								
Unreserved	24,948,669	25,383,963								
Nonspendable	-	-	\$ 106,295 (1)	\$ 40,995	\$ 283,514	\$ 23,877	\$ 88,444	\$ 91,108	\$ 141,698	\$ 119,832
Committed	-	-	2,055,889 (1)	3,841,285	4,191,394	4,673,661	4,922,928	5,493,492	6,088,103	6,493,096
Unassigned	-	-	23,215,831 (1)	26,545,794	29,560,931	30,701,075	32,847,950	32,323,955	35,663,339	37,878,787
Total general fund	<u>\$ 24,948,669</u>	<u>\$ 25,383,963</u>	<u>\$ 25,378,015</u>	<u>\$ 30,428,074</u>	<u>\$ 34,035,839</u>	<u>\$ 35,398,613</u>	<u>\$ 37,859,322</u>	<u>\$ 37,908,555</u>	<u>\$ 41,893,140</u>	<u>\$ 44,491,715</u>
All Other Governmental Funds										
Unreserved	\$ -	\$ -								
Reserved										
Reserved for debt services	3,732,563	3,979,063								
Reserved for capital projects	15,400,265	16,342,312								
Reserved for facilities repairs	363,318	752,919								
Reserved for street repairs	485,175	392,214								
Reserved for drug enforcement and education	118,447	151,811								
Nonspendable	-	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,418	\$ -
Restricted										
Restricted for street repairs	-	-	397,129 (1)	358,999	461,649	382,211	777,195	1,012,840	430,928	809,318
Restricted for drug enforcement and education	-	-	186,549 (1)	284,486	352,764	408,363	448,992	466,094	513,089	389,645
Restricted for capital projects	-	-	1,967,705 (1)	2,237,084	3,161,408	2,232,769	4,541,268	6,391,312	4,263,761	8,271,249
Committed										
Committed to capital projects	-	-	9,258,181 (1)	8,600,375	9,387,496	13,429,400	15,030,317	21,517,308	21,988,017	20,558,427
Committed to debt service	-	-	3,942,590 (1)	3,793,311	3,712,435	3,706,319	3,621,272	3,558,909	1,971,795	2,352,571
Total all other governmental funds	<u>\$ 20,099,768</u>	<u>\$ 21,618,319</u>	<u>\$ 15,752,154</u>	<u>\$ 15,274,255</u>	<u>\$ 17,075,752</u>	<u>\$ 20,159,062</u>	<u>\$ 24,419,044</u>	<u>\$ 32,946,463</u>	<u>\$ 29,173,008</u>	<u>\$ 32,381,210</u>
Total governmental funds	<u>\$ 45,048,437</u>	<u>\$ 47,002,282</u>	<u>\$ 41,130,169</u>	<u>\$ 45,702,329</u>	<u>\$ 51,111,591</u>	<u>\$ 55,557,675</u>	<u>\$ 62,278,366</u>	<u>\$ 70,855,018</u>	<u>\$ 71,066,148</u>	<u>\$ 76,872,925</u>

(1) In fiscal year 2011, the City implemented GASB 54, *Fund Balance Reporting and Governmental Fund Type Definitions*.

## CITY OF BRENTWOOD, TENNESSEE

## CHANGES IN FUND BALANCES, GOVERNMENTAL FUNDS (UNAUDITED)

## LAST TEN FISCAL YEARS

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
<b>REVENUES</b>										
Taxes	\$ 24,482,463	\$ 24,572,917	\$ 25,884,203	\$ 25,774,520	\$ 26,478,832	\$ 27,166,209	\$ 28,453,126	\$30,519,071	\$ 31,684,419	\$ 32,747,979
Licenses and permits	631,364	843,301	1,000,864	1,448,508	2,419,665	1,609,529	2,077,151	2,759,952	1,942,215	2,022,694
Fines and fees	572,763	378,878	277,949	373,100	367,427	307,980	306,362	261,639	217,223	289,124
Charges for services	292,644	284,184	335,962	372,913	344,521	360,633	355,626	353,310	344,126	280,625
Intergovernmental	7,620,251	6,501,066	7,338,849	9,411,861	9,803,416	10,496,352	11,908,249	16,107,709	11,952,530	12,895,241
Uses of money and property	1,099,457	729,251	806,996	571,595	621,825	566,443	538,317	676,321	965,518	1,499,832
Other revenues	663,844	370,192	236,284	293,655	481,604	213,000	188,341	201,759	882,005	195,422
<b>TOTAL REVENUES</b>	<b>35,362,786</b>	<b>33,679,789</b>	<b>35,881,107</b>	<b>38,246,152</b>	<b>40,517,290</b>	<b>40,720,146</b>	<b>43,827,172</b>	<b>50,879,761</b>	<b>47,988,036</b>	<b>49,930,917</b>
<b>EXPENDITURES</b>										
General government	5,527,562	5,306,980	5,380,604	5,710,028	6,130,364	6,061,451	6,388,722	6,603,299	6,858,462	7,132,889
Public safety	11,379,395	11,477,366	12,387,195	11,859,078	12,178,507	12,898,119	13,237,000	13,211,939	14,074,463	14,795,938
Roads and streets	4,437,408	4,478,022	5,129,091	4,739,856	4,631,107	5,146,761	4,874,736	5,375,950	6,410,724	5,952,969
Public health	80,858	78,519	81,248	79,638	81,182	88,068	88,524	67,917	70,563	74,054
Parks and recreation	1,640,627	1,615,046	1,737,854	1,794,215	1,969,273	1,993,508	2,311,010	2,300,504	2,198,078	2,210,780
Public library	1,982,039	1,974,656	2,020,271	2,001,510	2,141,269	2,255,226	2,291,101	2,389,052	2,449,069	2,744,564
Community support	256,220	258,112	265,068	294,259	280,627	312,295	336,562	322,525	2,365,054	764,894
Drug education	25,418	25,278	16,861	14,935	11,879	30,717	17,501	18,862	19,732	13,740
Facility maintenance	134,359	413,745	-	-	-	-	-	-	-	-
Capital outlay	10,251,368	6,043,040	11,060,955	8,914,483	3,783,204	8,611,260	3,700,604	8,162,423	9,038,180	10,830,076
Debt service:										
Principal	2,277,460	1,919,256	2,141,197	2,243,292	2,465,555	2,475,000	2,555,000	2,615,000	3,885,000	2,085,000
Interest	1,140,915	1,146,167	1,114,176	1,021,856	886,361	892,672	887,021	816,938	607,675	532,536
Bond issue costs	-	-	-	198,078	-	80,109	-	44,710	54,934	24,547
<b>Total expenditures</b>	<b>39,133,629</b>	<b>34,736,187</b>	<b>41,334,520</b>	<b>38,871,228</b>	<b>34,559,328</b>	<b>40,845,186</b>	<b>36,687,781</b>	<b>41,929,119</b>	<b>48,031,934</b>	<b>47,161,987</b>
Excess of revenues over (under) expenditures	(3,770,843)	(1,056,398)	(5,453,413)	(625,076)	5,957,962	(125,040)	7,139,391	8,950,642	(43,898)	2,768,930

(continued on following page)

## CITY OF BRENTWOOD, TENNESSEE

## CHANGES IN FUND BALANCES, GOVERNMENTAL FUNDS (CONTINUED) (UNAUDITED)

## LAST TEN FISCAL YEARS

	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
OTHER FINANCING SOURCES (USES)										
Transfers in	\$ 6,652,545	\$ 5,142,275	\$ 9,366,500	\$ 5,582,436	\$ 7,490,000	\$ 11,031,520	\$ 8,495,000	\$ 13,845,000	\$ 11,105,000	\$ 11,555,000
Transfers out	(7,065,545)	(7,060,975)	(9,785,200)	(6,155,386)	(8,038,700)	(11,450,220)	(8,913,700)	(14,263,700)	(10,839,700)	(12,039,700)
Proceeds of general obligation bonds	-	4,760,000	-	4,845,000	-	4,895,000	-	-	-	-
Proceeds of refunding bonds	-	-	-	10,635,000	-	1,005,000	-	3,035,000	3,030,000	5,540,000
Payment of refunded bond escrow agent	-	-	-	(10,924,444)	-	(1,035,464)	-	(3,109,283)	(3,083,485)	(2,155,080)
Bond discount	-	-	-	-	-	-	-	-	-	-
Bond premium	-	168,943	-	583,545	-	125,288	-	118,993	43,213	137,627
Total other financing sources (uses)	<u>(413,000)</u>	<u>3,010,243</u>	<u>(418,700)</u>	<u>4,566,151</u>	<u>(548,700)</u>	<u>4,571,124</u>	<u>(418,700)</u>	<u>(373,990)</u>	<u>255,028</u>	<u>3,037,847</u>
Net Change in Fund Balance	<u>\$ (4,183,843)</u>	<u>\$ 1,953,845</u>	<u>\$ (5,872,113)</u>	<u>\$ 3,941,075</u>	<u>\$ 5,409,262</u>	<u>\$ 4,446,084</u>	<u>\$ 6,720,691</u>	<u>\$ 8,576,652</u>	<u>\$ 211,130</u>	<u>\$ 5,806,777</u>
Debt service as a percentage of noncapital expenditures	<u>11.8 %</u>	<u>10.7 %</u>	<u>11.1 %</u>	<u>11.5 %</u>	<u>11.4 %</u>	<u>11.4 %</u>	<u>11.0 %</u>	<u>9.8 %</u>	<u>12.0 %</u>	<u>12.0 %</u>

CITY OF BRENTWOOD, TENNESSEE

ASSESSED AND ESTIMATED ACTUAL VALUE OF PROPERTY (UNAUDITED)

LAST TEN FISCAL YEARS

FISCAL YEAR *	COMMERCIAL	RESIDENTIAL	FARM	PERSONAL PROPERTY	TOTAL TAXABLE ASSESSED VALUE	TAX RATE	ESTIMATED ACTUAL TAXABLE VALUE	TAXABLE ASSESSED VALUE AS A PERCENTAGE OF ACTUAL TAXABLE VALUE
2009	498,379,173	1,457,432,287	22,325,822	69,298,089	2,047,435,371	0.49	7,362,074,632	27.81 %
2010	503,735,572	1,497,246,346	21,369,957	81,415,649	2,103,767,524	0.49	7,599,886,397	27.68 %
2011	503,799,096	1,513,661,397	21,053,881	78,964,295	2,117,478,669	0.49	7,654,188,725	27.66 %
2012	624,223,809	1,626,787,010	19,035,100	78,672,001	2,348,717,920	0.44	8,408,400,132	27.93 %
2013	615,081,282	1,661,897,110	19,319,400	79,521,200	2,375,818,992	0.44	8,528,935,376	27.86 %
2014	620,333,962	1,703,757,635	18,731,900	74,740,734	2,417,564,231	0.44	8,693,902,911	27.81 %
2015	677,127,197	1,746,730,160	20,910,225	78,099,066	2,522,866,648	0.44	9,029,245,645	27.94 %
2016	680,612,202	1,821,494,380	19,043,950	75,805,127	2,596,955,659	0.44	9,553,528,835	27.18 %
2017	873,720,506	2,203,439,215	25,189,790	83,876,480	3,186,225,991	0.36	11,631,409,401	27.39 %
2018	869,353,401	2,290,626,055	28,596,815	98,614,567	3,287,190,838	0.36	11,631,318,781	28.26 %

\* The fiscal year listed corresponds to the preceding tax year levy (2018 fiscal year would represent the 2017 tax levy)  
This represents the period for which the taxes were levied.

CITY OF BRENTWOOD, TENNESSEE

DIRECT AND OVERLAPPING PROPERTY TAX RATES (UNAUDITED)

LAST TEN FISCAL YEARS

FISCAL YEAR **	DIRECT RATE	OVERLAPPING
	CITY OF BRENTWOOD	RATE * WILLIAMSON COUNTY
2009	.49 / 100	2.26 / 100
2010	.49 / 100	2.26 / 100
2011	.49 / 100	2.26 / 100
2012	.44 / 100	2.26 / 100
2013	.44 / 100	2.26 / 100
2014	.44 / 100	2.26 / 100
2015	.44 / 100	2.26 / 100
2016	.44 / 100	2.26 / 100
2017	.36 / 100	2.10 / 100
2018	.36 / 100	2.10 / 100

\* Overlapping rates are those of local and county governments that apply to property owners within the City of Brentwood.

\*\* The fiscal year listed corresponds to the preceding tax year levy (2018 fiscal year would represent the 2017 tax levy). This represents the period for which the taxes were levied.



CITY OF BRENTWOOD, TENNESSEE

PRINCIPAL PROPERTY TAX PAYERS (UNAUDITED)

CURRENT YEAR AND NINE YEARS AGO

TAXPAYER	FY 2018			FY 2009		
	Taxable Assessed Value*	Rank	Percentage of Total City Taxable Assessed Value	Taxable Assessed Value*	Rank	Percentage of Total City Taxable Assessed Value
Highwoods/Tenn Holdings LP	\$ 72,846,900	1	% 2.26 %	\$ 31,029,080	2	1.46 %
Northwestern Mutual	67,400,700	2	2.09			
Boyle Investments	56,880,000	3	1.76	-		-
CD 402 (Carter Validus)	47,609,600	4	1.48			
SVT LLC	42,184,700	5	1.31			
HG Hill	32,196,700	6	1.00			
Brentwood Place (Sarofim Reality)	29,076,200	7	0.90	-		-
Heritage Retirement Facility	23,395,700	8	0.73			
Emerald Real Estate	22,066,000	9	0.68			
Southeast Venture	17,281,000	10	0.54			
Wells Fargo XII-Reit Joint				9,344,000	7	0.44
Bellsouth Telecommunications				57,098,207	1	2.69
SBP Nashville LP				20,720,040	3	0.98
Kirkland Properties				13,258,520	4	0.62
Duke Realty	-		-	12,315,880	5	0.58
Brentwood Retail LP	-		-	10,641,480	6	0.50
Gateway Kentfield Inc	-		-	9,072,160	8	0.43
DDR MDT Cool Springs				8,860,280	9	0.42
Highwoods/Forsyth LP				8,142,440	10	0.38
Total	\$ 410,937,500		12.74 %	\$ 180,482,087		8.50 %
Total Assessment	\$ 3,226,596,025	**		\$ 2,124,003,335	***	

\* Source: - 2008 and 2017 Williamson County Assessment

\*\* Total Assessment Value for Tax Year 2017 ( does not include public utility assessment)

\*\*\* Comptroller of the Treasury Office of Assessed Properties (does not include public utility assessment)

CITY OF BRENTWOOD, TENNESSEE  
PROPERTY TAX LEVIES AND COLLECTIONS (UNAUDITED)  
LAST TEN FISCAL YEARS

FISCAL YEAR ENDED JUNE 30	TAXES LEVIED FOR THE FISCAL YEAR	COLLECTED WITHIN THE FISCAL YEAR OF THE LEVY			TOTAL COLLECTIONS TO DATE	
		AMOUNT	PERCENTAGE OF LEVY	COLLECTIONS IN SUBSEQUENT YEARS	AMOUNT	PERCENTAGE OF LEVY
2009	10,034,692	9,835,526	98.0%	192,447	10,027,973	99.9%
2010	10,262,147	9,983,488	97.3%	271,322	10,254,810	99.9%
2011	10,356,406	10,098,663	97.5%	252,001	10,350,664	99.9%
2012	10,335,554	10,224,371	98.9%	109,790	10,334,161	100.0%
2013	10,453,923	10,297,356	98.5%	155,313	10,452,669	100.0%
2014	10,637,930	10,473,750	98.5%	163,044	10,636,794	100.0%
2015	11,141,570	11,057,548	99.2%	81,963	11,139,511	100.0%
2016	11,426,757	11,269,592	98.6%	153,200	11,422,792	100.0%
2017	11,503,337	11,322,275	98.4%	164,131	11,486,406	99.9%
2018	11,834,452	11,699,673	98.9%	-	11,699,673	98.9%

Taxes are assessed as of January 1 and are due October 1 of each year. Taxes become delinquent after February 28 of the following year and a combined interest/penalty of 1.5% accrues on the first day of each month that taxes remain delinquent (18% annually). Effective with Tax Year 13

\* The fiscal year listed corresponds to the preceding tax year levy (2018 fiscal year would represent the 2017 tax levy). This represents the period for which the taxes were levied.

CITY OF BRENTWOOD, TENNESSEE

LOCAL TAXABLE SALES BY CATEGORY (UNAUDITED)

LAST TEN CALENDAR YEARS

Category	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
1 Apparel Stores	\$ 34,207,950	\$ 35,603,335	\$ 36,114,319	\$ 42,427,613	\$ 44,738,731	\$ 46,359,901	\$ 58,605,429	\$ 70,644,006	\$ 74,265,860	\$ 76,930,899
2 General Merchandise Stores	102,124,500	103,554,734	106,921,963	112,677,316	124,020,931	133,660,538	143,626,992	158,810,653	169,425,899	203,136,535
3 Food Stores	124,903,787	121,282,425	123,553,923	129,922,134	131,410,673	135,436,755	135,950,643	136,326,653	141,610,787	146,989,411
4 Eating and Drinking Places	64,569,999	62,775,480	64,343,637	69,334,673	74,552,538	77,800,464	83,830,439	92,505,802	103,962,771	111,237,640
5 Furniture Stores	106,871,146	84,004,301	90,529,601	95,062,055	99,785,158	101,560,402	108,254,494	118,562,629	128,910,587	126,948,476
6 Building Materials	49,997,120	42,539,665	43,710,523	45,675,018	54,197,346	55,344,304	58,751,290	64,117,810	68,091,931	71,300,842
7 MV Dealers and Service Stations	27,848,660	26,799,004	28,419,425	30,486,891	32,776,910	34,299,124	42,781,718	54,046,805	55,716,527	56,009,958
8 Other Retail	125,204,559	117,644,106	125,540,882	124,362,484	135,444,730	143,958,140	140,904,812	145,806,779	159,975,458	160,583,966
9 All Other Outlets	<u>197,290,451</u>	<u>179,229,331</u>	<u>200,419,542</u>	<u>228,466,741</u>	<u>286,919,496</u>	<u>283,444,183</u>	<u>255,795,448</u>	<u>283,041,515</u>	<u>286,965,968</u>	<u>318,822,098</u>
Total	<u>\$ 833,018,172</u>	<u>\$ 773,432,381</u>	<u>\$ 819,553,815</u>	<u>\$ 878,414,925</u>	<u>\$ 983,846,513</u>	<u>\$ 1,011,863,811</u>	<u>\$ 1,028,501,265</u>	<u>\$ 1,123,862,652</u>	<u>\$ 1,188,925,788</u>	<u>\$ 1,271,959,825</u>

Source: Tennessee Department of Revenue, Research Section

Note: Figures subject to revision due to amended taxpayer returns.

CITY OF BRENTWOOD, TENNESSEE

DIRECT AND OVERLAPPING SALES TAX RATES (UNAUDITED)

LAST TEN FISCAL YEARS

<u>Fiscal Year</u>	<u>City Direct Rate</u>	<u>Williamson County</u>	<u>State of Tennessee</u>
2009	1.125	1.125	7.00
2010	1.125	1.125	7.00
2011	1.125	1.125	7.00
2012	1.125	1.125	7.00
2013	1.125	1.125	7.00
2014	1.125	1.125	7.00
2015	1.125	1.125	7.00
2016	1.125	1.125	7.00
2017	1.125	1.125	7.00
2018	1.125	1.125/1.175 *	7.00

*Note:* The total local option sales tax of 2.25% consists of the City's rate of 1.125% and County rate of 1.125%, earmarked entirely for Williamson County schools. The local option tax can be increased by a maximum of 0.050% to 1.175% by a referendum vote of the citizens.

\*The local option tax was increased effective April 1, 2018 by 0.050% to 1.175% with the Williamson County schools receiving 100% of the increase for the next three years, approved by referendum vote of the citizens.

CITY OF BRENTWOOD, TENNESSEE

REVENUE CAPACITY INFORMATION (UNAUDITED)

LOCAL SALES TAX REVENUE BY INDUSTRY, PRINCIPAL EMPLOYERS, FISCAL YEARS 2009 AND 2018

Fiscal Year 2009				
Sector	Number of Filers	% of Total	Tax Liability	% of Total
1 Retail Trade	611	47.96%	\$13,658,252	76.61%
2 Services	379	29.75%	\$2,709,599	15.20%
3 Manufacturing	68	5.34%	\$444,578	2.49%
4 Wholesale Trade	104	8.16%	\$322,604	1.81%
5 Construction	23	1.81%	\$126,815	0.71%
6 Finance Insurance Real Estate	12	0.94%	\$16,139	0.09%
7 Transportation and Utilities	14	1.10%	\$371,270	2.08%
8 Agriculture	13	1.02%	\$27,791	0.16%
9 Other, Non Classified	50	3.92%	\$152,354	0.85%
Total	1274	100.00%	\$17,829,402	100.00%

Fiscal Year 2018				
Sector	Number of Filers	% of Total	Tax Liability	% of Total
1 Retail Trade	541	38.07%	\$24,813,385	76.92%
2 Services	356	25.05%	\$3,099,690	9.61%
3 Manufacturing	51	3.59%	\$255,201	0.79%
4 Wholesale Trade	117	8.23%	\$1,065,267	3.30%
5 Construction	25	1.76%	\$534,677	1.66%
6 Finance Insurance Real Estate	18	1.27%	\$453,064	1.40%
7 Transportation and Utilities	15	1.06%	\$338,568	1.05%
8 Agriculture	16	1.13%	\$34,638	0.11%
9 Other, Non Classified	282	19.85%	\$1,664,102	5.16%
Total	1421	100.00%	\$32,258,592	100.00%

Source: Tennessee Department of Revenue, Research Section

Notes:

1. Figures subject to revision due to amended taxpayer returns.
2. Figures represent local sales tax collected by taxpayers during the period, not disbursements from the Department of Revenue. Thus, amounts presented above do not match to amounts reflected within the financial report.
3. Does not include Brentwood's share of county clerk or out-of-state taxpayer amounts.

CITY OF BRENTWOOD, TENNESSEE

RATIOS OF OUTSTANDING DEBT BY TYPE (UNAUDITED)

LAST TEN FISCAL YEARS

FISCAL YEAR	GOVERNMENT ACTIVITIES	BUSINESS TYPE ACTIVITIES			PERCENTAGE OF PERSONAL INCOME *	PER CAPITA *
	GENERAL OBLIGATION & CONSTRUCTION BONDS	WATER & SEWER BONDS	STATE/TML WATER LOANS	TOTAL PRIMARY GOVERNMENT		
2009	25,531,204	15,115,227	179,770	40,826,201	2.0%	1,158
2010	28,612,374	14,153,311	-	42,765,685	1.9%	1,213
2011	26,540,378	23,151,846	-	49,692,224	2.1%	1,341
2012	29,436,074	28,318,417	-	57,754,491	2.4%	1,558
2013	27,926,990	27,068,131	-	54,995,121	2.3%	1,484
2014	30,406,988	28,821,143	-	59,228,131	2.6%	1,480
2015	27,790,080	27,175,100	-	54,965,180	2.3%	1,360
2016	25,380,759	26,176,946	-	51,557,705	2.2%	1,276
2017	21,579,708	24,342,973	-	45,922,681	1.8%	1,137
2018	23,058,898	22,522,764	-	45,581,662	1.6%	1,039

Note: Details regarding the City's outstanding debt can be found in the notes to the financial statements.

\*Calculated information provided on page 114 (Demographic and Economic Statistics).

CITY OF BRENTWOOD, TENNESSEE

RATIOS OF GENERAL BONDED DEBT OUTSTANDING AND LEGAL DEBT MARGIN (UNAUDITED)

LAST TEN FISCAL YEARS

<i>(dollars in thousands, except per capita)</i>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
General bonded debt outstanding general obligation bonds	\$ 25,531	\$ 28,612	\$ 26,540	\$ 29,436	\$ 27,927	\$ 30,407	\$ 27,790	\$ 25,381	\$ 21,580	\$ 23,059
Percentage of estimated actual property value**	1.25%	1.36%	1.25%	1.25%	1.18%	1.26%	1.10%	0.98%	0.68%	0.70%
Per capita***	724.04	811.42	716.15	794.28	753.56	759.78	687.86	628.22	534.14	525.39
Less: Amounts set aside to repay general debt	<u>3,732</u>	<u>3,979</u>	<u>3,943</u>	<u>3,793</u>	<u>3,712</u>	<u>3,706</u>	<u>3,621</u>	<u>3,558</u>	<u>1,977</u>	<u>1,039</u>
Total net debt applicable to debt limit	\$ 21,799	\$ 24,633	\$ 22,597	\$ 25,643	\$ 24,215	\$ 26,701	\$ 24,169	\$ 21,823	\$ 19,603	\$ 22,020
Legal debt limit	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Legal debt margin*	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Legal debt margin as a percentage of the debt limit*	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

\* The City has no legal debt margin set by ordinance.

\*\* Property value obtained from page 103 (Assessed and Estimated Actual Value of Property)

\*\*\*Per capita information calculated with information obtained on page 114 (Demographic and Economic Statistics).

CITY OF BRENTWOOD, TENNESSEE

DIRECT AND OVERLAPPING GOVERNMENTAL ACTIVITIES DEBT (UNAUDITED)

AS OF JUNE 30, 2018

<u>GOVERNMENTAL UNIT</u>	<u>DEBT OUTSTANDING (IN THOUSANDS)</u>	<u>ESTIMATED PERCENTAGE APPLICABLE (1)</u>	<u>ESTIMATED SHARE OF DIRECT AND OVERLAPPING DEBT (2)</u>
Direct:			
City of Brentwood	\$ 23,059	100.0%	\$ 23,059
Overlapping:			
Williamson County	<u>625,670</u>	27.2%	<u>170,047</u>
Total	<u>\$ 648,729</u>		<u>\$ 193,106</u>

(1) Determined by ratio of assessed valuation of property subject to taxation in City of Brentwood to valuation of property subject to taxation in Williamson County as of June 30, 2018

(2) Amount in debt outstanding column multiplied by percentage applicable.



CITY OF BRENTWOOD, TENNESSEE  
 PLEDGED REVENUE COVERAGE (UNAUDITED)  
 LAST TEN FISCAL YEARS

FISCAL YEAR	WATER & SEWER REVENUE BONDS			DEBT SERVICE REQUIREMENTS			COVERAGE
	UTILITY SERVICE CHARGES*	LESS: OPERATING EXPENSES**	NET AVAILABLE REVENUE	PRINCIPAL	INTEREST	TOTAL	
2009	14,298,653	9,283,068	5,015,585	980,000	304,130	1,284,130	3.91
2010	13,549,064	9,367,100	4,181,964	995,000	423,732	1,418,732	2.95
2011	15,386,840	9,967,900	5,418,940	1,030,000	732,818	1,762,818	3.07
2012	17,844,323	9,834,663	8,009,660	1,480,000	795,532	2,275,532	3.52
2013	16,625,776	11,119,462	5,506,314	1,300,000	840,405	2,140,405	2.57
2014	17,181,977	12,394,282	4,787,695	2,220,000	873,342	3,093,342	1.55
2015	17,313,610	11,977,861	5,335,749	1,640,000	844,340	2,484,340	2.15
2016	17,286,453	13,245,935	4,040,518	1,670,000	816,550	2,486,550	1.62
2017	20,043,803	13,983,189	6,060,614	1,810,000	647,426	2,457,426	2.47
2018	20,293,295	14,299,759	5,993,536	1,830,000	592,593	2,422,593	2.47

\*Includes nonoperating revenues (includes water and sewer tap fees).

\*\*Does not include depreciation and amortization.

CITY OF BRENTWOOD, TENNESSEE

DEMOGRAPHIC AND ECONOMIC STATISTICS (UNAUDITED)

LAST TEN CALENDAR YEARS

CALENDAR YEAR	POPULATION		PERSONAL INCOME (IN THOUSANDS OF DOLLARS) <sup>a</sup>	PER CAPITA PERSONAL INCOME <sup>a</sup>	MEDIAN AGE <sup>a</sup>	SCHOOL ENROLLMENT <sup>b</sup>	UNEMPLOYMENT RATE <sup>c</sup>
2009	35,262	<sup>1</sup>	2,046,959	58,050	43.7	10,136	7.1%
2010	35,262	<sup>1</sup>	2,279,265	64,638	44.0	10,896	6.1%
2011	37,060	<sup>2</sup>	2,327,553	62,805	44.0	11,292	6.7%
2012	37,060	<sup>2</sup>	2,380,030	64,221	44.0	11,155	5.9%
2013	37,060	<sup>2</sup>	2,380,030	64,221	40.3	11,078	6.2%
2014	40,021	<sup>3</sup>	2,280,357	56,979	43.3	11,312	5.7%
2015	40,401	<sup>4</sup>	2,384,629	59,024	43.6	11,703	4.9%
2016	40,401	<sup>4</sup>	2,373,357	58,745	41.0	11,811	4.2%
2017	40,401	<sup>4</sup>	2,534,395	62,731 <sup>d</sup>	41.3	11,510	2.2%
2018	43,889	<sup>5</sup>	2,835,537	64,607	41.4	11,879	2.2%

<sup>1</sup> Based on 2006 special census report

<sup>2</sup> Based on 2010 US Bureau of the Census report

<sup>3</sup> Based on 2014 US Bureau of the Census estimate

<sup>4</sup> Based on 2015 City Special Census Certified Report

<sup>5</sup> Based on 2018 City Special Census Certified Report

<sup>a</sup> Source - Williamson Economic Development Council

<sup>b</sup> Source - Williamson County Public Schools and Private School with Brentwood Student Enrollment

<sup>c</sup> Source - U.S. Department of Labor, Bureau of Labor Statistics

<sup>d</sup> Source - U.S. Census Bureau

CITY OF BRENTWOOD, TENNESSEE

PRINCIPAL EMPLOYERS (UNAUDITED)

CURRENT YEAR AND NINE YEARS AGO

EMPLOYER	2018			2009		
	EMPLOYEES	RANK	PERCENTAGE OF TOTAL CITY EMPLOYMENT	EMPLOYEES	RANK	PERCENTAGE OF TOTAL CITY EMPLOYMENT
Tractor Supply Company	1,000	1	4.76 %	600	3	3.81 %
Comdata	769	2	3.66	864	1	5.49
Brookdale Senior Living	668	4	3.18	180	10	
DaVita (acquired Gambro Healthcare)	701	5	3.34			
Ramsey Solutions	685	6	3.26	226	7	1.44
NaviHealth	400	8	1.90			
Lattimore Black Morgan & Cain	425	9	2.02	250	6	1.59
American Addiction Centers	395	10	1.88			
AT&T				800	2	5.08
City of Brentwood				294	4	1.87
Publix				268	5	1.70
LifePoint Hospitals Inc				200	8	1.27
Costo				185	9	1.18
Total	<u>5,043</u>		<u>24.01 %</u>	<u>3,867</u>		<u>23.43 %</u>
Total employment	<u>21,000</u> *			<u>15,736</u> *		

\*Estimate

## CITY OF BRENTWOOD, TENNESSEE

## FULL-TIME EQUIVALENT CITY GOVERNMENT EMPLOYEES BY FUNCTION/PROGRAM (UNAUDITED)

## LAST TEN FISCAL YEARS

FUNCTION/PROGRAM	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
<b>GENERAL GOVT.</b>										
City Manager	2	2	2	2	2	2	2	2	2	2
Administration	3	3	3	3	3	3	3	4	4	4
Finance	7	7	7.5	7.5	7.5	7	7.5	7.5	7.5	7.5
Human Resources	3	3	3	3	3	3	3	3	3	3
Information Technology	4.5	4.5	4.5	5.5	4.5	4.5	4.5	4.5	4.5	5.5
Planning and Development	4	3	3	3	3	3	3	3	3	3
Codes	9.5	9.0	9.5	8.5	9	8.5	8.5	8.5	8.5	8.5
GIS	3.5	4.5	4.5	3	3	3	3	3	3	3
	36.5	36.0	37.0	35.5	35	34	34.5	35.5	35.5	36.5
<b>POLICE</b>										
Officers	58	55.0	55.0	56.0	54	56	58	59	61	63
Civilians	13	13.5	14.0	15.0	14	16.5	15.5	16	16	16
<b>FIRE</b>										
Firefighters & Officers	61	61	63	61	63	62	61	62	65	65
Civilians	1	1	1	1	1	1	1	1	1	1
<b>PUBLIC WORKS</b>										
Engineering	4	4	4	4	4	4	4	4	4	4
Public Works - Streets	22.5	22.5	22	22	22	23	23	25	25	25
<b>UTILITIES</b>										
Water	13	13	12	13	13	13	13	13	13	13
Wastewater	13	12	12	13	12	13	13	13	13	13
<b>PARKS &amp; RECREATION</b>	18	19	18	17	20	21	20	20	21	21
<b>LIBRARY</b>	26	28	26	28.5	29	26	29	29	29	29
<b>Total</b>	<b>266</b>	<b>265</b>	<b>264</b>	<b>266</b>	<b>267</b>	<b>270</b>	<b>272</b>	<b>278</b>	<b>284</b>	<b>287</b>

Source: City of Brentwood Personnel Department

## CITY OF BRENTWOOD, TENNESSEE

## OPERATING INDICATORS BY FUNCTION/PROGRAM (UNAUDITED)

## LAST TEN FISCAL YEARS

FUNCTION/PROGRAM	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
General Government										
Building permits issued	795	909	968	979	974	971	931	903	949	743
Building related inspections	12,320	8,908	9,778	10,318	10,639	10,095	9,927	9,035	14,227	12,452
Police										
Physical arrests	1,251	964	1,082	1,244	1,078	1,137	960	832	917	1,816
Parking violations	122	44	73	70	68	95	24	81	20	41
Traffic violations	8,805	6,632	5,963	6,282	5,875	5,019	3,906	3,512	3,292	6,349
Fire										
Emergency responses	2,455	2,473	2,622	2,742	2,721	2,961	3,018	3,291	3,431	3,535
Fires extinguished	86	67	102	92	81	79	67	82	99	65
Inspections (Commercial)	488	492	494	1,407	716	732	704	744	801	1,476
Public Works										
Street resurfacing (miles)	21.98	18.85	20.60	18.06	16.9	22.20	19.26	19.26	23.92	20.80
Potholes repaired	471	723	352	389	188	285	408	408	75	139
Library										
Volumes in collection	150,610	155,541	165,714	226,180	270,953	316,811	361,486	399,248	383,115	388,563
Total volumes borrowed	566,798	624,000	678,533	653,297	655,761	680,510	677,261	745,386	752,393	733,792
Water										
New connections	80	77	144	172	161	176	182	135	164	134
Water main breaks	11	15	15	12	13	12	7	12	95	10
Monthly average flow	159,000,000	142,754,333	147,709,000	153,415,000	150,165,000	156,000,000	170,300,000	192,900,000	184,543,000	161,110,000
Wastewater										
Average daily sewage treatment (thousands of gallons)	5,380	5,385	4,540	4,400	5,200	5,050	5,187	5,236	5,131	5,717

Source: Various City Departments

CITY OF BRENTWOOD, TENNESSEE

CAPITAL ASSET STATISTICS BY FUNCTION/PROGRAM (UNAUDITED)

LAST TEN FISCAL YEARS

FUNCTION/PROGRAM	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Police										
Stations	1	1	1	1	1	1	1	1	1	1
Patrol Units	66	67	67	66	65	67	67	69	72	72
Fire Stations	4	4	4	4	4	4	4	4	4	4
Public Works										
Streets (miles)	424	456	459	461	466	469	479	479	482	482
Streetlights	3,354	3,401	3,422	3,439	3,491	3,513	3,614	3,614	3,652	3,652
Traffic signals	42	43	44	46	46	46	47	47	47	48
Parks and Recreation										
Acreage	580	610	862	862	965	965	965	965	965	965
Playgrounds	4	4	4	4	4	4	4	5	6	7
Baseball/softball diamonds	11	11	11	11	11	11	11	11	11	11
Soccer/football fields	15	15	15	15	15	15	15	17	17	17
Water										
Water mains (miles)	220	205	206	206	208	213	217	219	223	224
Fire hydrants	2,290	2,320	2,339	2,036	2,411	2,438	2,475	2,501	2,548	2,588
Storage capacity (thousand of gallons)	14,790	14,520	14,020	14,020	14,020	14,020	14,025	14,025	14,025	14,025
Wastewater										
Sanitary sewers (miles)	260	269	269	268	277	281	285	285	289	292

Source: Various City Departments

## COMPLIANCE SECTION



**City of Brentwood**

## CITY OF BRENTWOOD, TENNESSEE


## UTILITY RATE STRUCTURE AND NUMBER OF CUSTOMERS (UNAUDITED)

FOR THE YEAR ENDED JUNE 30, 2018

	<b><u>Number of Customers</u></b>		
<b>Water</b>	<b>9,639</b>		
<b>Sewer</b>	<b>11,401</b>		
	<b><u>Rate Structure</u></b>		
<b>Water</b>			
<i>Residential, institutional, retail, and certain other commercial customers:</i>			
First 2,000 gallons	\$	12.21	(minimum bill)
Next 8,000 gallons		4.28	per 1,000 gallons
Thereafter		6.21	per 1,000 gallons
<i>Commercial office customers:</i>			
Gallons equivalent to total square footage of building space	\$	0.006109	(approx. per ft <sup>2</sup> )
Usage exceeding 1 gallon per square foot (up to 10,000 gallons)		4.28	per 1,000 gallons
Thereafter		6.21	per 1,000 gallons
Water Surcharge		1.20	per 1,000 gallons
<b>Sewer</b>			
<i>In City Limits:</i>			
Residential customers - First 2,000 gallons	\$	15.27	(minimum bill)
Next 8,000 gallons		5.35	per 1,000 gallons
Over 10,000 gallons		6.11	per 1,000 gallons
Commercial office, institutional and certain other commercial customers			
Minimum bill, per square foot of building	\$	0.009540	(approx. per ft <sup>2</sup> )
Up to 10,000 gallons total usage, per 1,000		6.69	per 1,000 gallons
Over 10,000 gallons, per 1,000 gallons		7.63	per 1,000 gallons
Commercial retail customers - Minimum bill, per unit or tenant space	\$	19.08	(minimum bill)
Up to 10,000 gallons total usage, per 1,000 gallons		6.69	per 1,000 gallons
Over 10,000 gallons, per 1,000 gallons		7.63	per 1,000 gallons
<i>Outside City Limits (Sewer Only customers):</i>			
Residential customers - First 2,000 gallons	\$	16.03	(minimum bill)
Next 8,000 gallons		5.61	per 1,000 gallons
Over 10,000 gallons		6.41	per 1,000 gallons
Commercial office, institutional and certain other commercial customers			
Minimum bill, per square foot of building	\$	0.010015	(approx. per ft <sup>2</sup> )
Up to 10,000 gallons total usage, per 1,000		7.02	per 1,000 gallons
Over 10,000 gallons, per 1,000 gallons		8.01	per 1,000 gallons
Commercial retail customers (sewer only); 105% institutional			
Minimum bill, per unit or tenant space	\$	20.03	(minimum bill)
Up to 10,000 gallons total usage, per 1,000 gallons		7.02	per 1,000 gallons
Over 10,000 gallons, per 1,000 gallons		8.01	per 1,000 gallons
Wastewater treatment surcharge for all Brentwood Sewer customers		0.96	per 1,000 gallons



CITY OF BRENTWOOD, TENNESSEE  
AWWA WATER SCHEDULE - UNAUDITED  
JUNE 30, 2018



**AWWA Free Water Audit Software:**  
**Reporting Worksheet**

WAS v5.0  
American Water Works Association  
Copyright © 2014. All Rights Reserved.

? Click to access definition

+ Click to add a comment

**Water Audit Report for:** Brentwood Water Services (TN0000069)  
**Reporting Year:** 2018 7/2017 - 6/2018

Please enter data in the white cells below. Where available, metered values should be used; if metered values are unavailable please estimate a value. Indicate your confidence in the accuracy of the input data by grading each component (n/a or 1-10) using the drop-down list to the left of the input cell. Hover the mouse over the cell to obtain a description of the grades

All volumes to be entered as: MILLION GALLONS (US) PER YEAR

---

To select the correct data grading for each input, determine the highest grade where the utility meets or exceeds all criteria for that grade and all grades below it.

----- Enter grading in column 'E' and 'J' ----->

**WATER SUPPLIED**

Volume from own sources:	+	?	n/a	0.000	MG/Yr
Water imported:	+	?	9	1,996.091	MG/Yr
Water exported:	+	?	n/a	0.000	MG/Yr

**WATER SUPPLIED:** 1,996.091 MG/Yr

**Master Meter and Supply Error Adjustments**

Pcnt:	+	?	n/a	0.000	MG/Yr
	+	?	9	1,996.091	MG/Yr
	+	?	n/a	0.000	MG/Yr

Enter negative % or value for under-registration  
Enter positive % or value for over-registration

---

**AUTHORIZED CONSUMPTION**

Billed metered:	+	?	9	1,427.100	MG/Yr
Billed unmetered:	+	?	10	0.000	MG/Yr
Unbilled metered:	+	?	9	14.350	MG/Yr
Unbilled unmetered:	+	?	?	24.951	MG/Yr

Default option selected for Unbilled unmetered - a grading of 5 is applied but not displayed

**AUTHORIZED CONSUMPTION:** 1,466.401 MG/Yr

**Master Meter and Supply Error Adjustments**

Click here: ? for help using option buttons below

Pcnt:	+	?	n/a	0.000	MG/Yr
	+	?	9	1,427.100	MG/Yr
	+	?	10	0.000	MG/Yr
	+	?	9	14.350	MG/Yr
	+	?	?	24.951	MG/Yr

Use buttons to select percentage of water supplied OR value

Pcnt:	+	?	n/a	0.000	MG/Yr
	+	?	9	1,427.100	MG/Yr
	+	?	10	0.000	MG/Yr
	+	?	9	14.350	MG/Yr
	+	?	?	24.951	MG/Yr

---

**WATER LOSSES (Water Supplied - Authorized Consumption)**

**WATER LOSSES:** 529.690 MG/Yr

**Apparent Losses**

Unauthorized consumption:	+	?	n/a	4.990	MG/Yr
Customer metering inaccuracies:	+	?	6	58.500	MG/Yr
Systematic data handling errors:	+	?	?	3.568	MG/Yr

Default option selected for unauthorized consumption - a grading of 5 is applied but not displayed

Default option selected for Systematic data handling errors - a grading of 5 is applied but not displayed

**Apparent Losses:** 67.058 MG/Yr

**Master Meter and Supply Error Adjustments**

Click here: ? for help using option buttons below

Pcnt:	+	?	n/a	0.000	MG/Yr
	+	?	9	1,427.100	MG/Yr
	+	?	10	0.000	MG/Yr
	+	?	9	14.350	MG/Yr
	+	?	?	24.951	MG/Yr

Use buttons to select percentage of water supplied OR value

Pcnt:	+	?	n/a	0.000	MG/Yr
	+	?	9	1,427.100	MG/Yr
	+	?	10	0.000	MG/Yr
	+	?	9	14.350	MG/Yr
	+	?	?	24.951	MG/Yr

---

**Real Losses (Current Annual Real Losses or CARL)**

**Real Losses = Water Losses - Apparent Losses:** 462.632 MG/Yr

**WATER LOSSES:** 529.690 MG/Yr

---

**NON-REVENUE WATER**

**NON-REVENUE WATER:** 568.991 MG/Yr

= Water Losses + Unbilled Metered + Unbilled Unmetered

---

**SYSTEM DATA**

Length of mains:	+	?	10	225.8	miles
Number of active AND inactive service connections:	+	?	10	9,904	miles
Service connection density:	+	?	?	44	conn./mile main

Are customer meters typically located at the curbside or property line? Yes

Average length of customer service line has been set to zero and a data grading score of 10 has been applied

Average operating pressure: 87.0 psi

---

**COST DATA**

Total annual cost of operating water system:	+	?	9	\$10,753,338	\$/Year
Customer retail unit cost (applied to Apparent Losses):	+	?	9	\$6.83	\$/1000 gallons (US)
Variable production cost (applied to Real Losses):	+	?	9	\$2,614.00	\$/Million gallons

☐ Use Customer Retail Unit Cost to value real losses

---

**WATER AUDIT DATA VALIDITY SCORE:**  
 \*\*\* YOUR SCORE IS: 84 out of 100 \*\*\*

A weighted scale for the components of consumption and water loss is included in the calculation of the Water Audit Data Validity Score

**PRIORITY AREAS FOR ATTENTION:**

Based on the information provided, audit accuracy can be improved by addressing the following components:

1: Water imported

2: Customer metering inaccuracies

3: Unauthorized consumption

- 120 -

CITY OF BRENTWOOD, TENNESSEE  
AWWA WATER SCHEDULE - CONTINUED - UNAUDITED  
JUNE 30, 2018

AWWA Free Water Audit Software: System Attributes and Performance Indicators		WAS v5.0 American Water Works Association Copyright © 2014, All Rights Reserved.																										
<div style="display: flex; justify-content: space-between;"> <div> <b>Water Audit Report for:</b> <span style="border: 1px solid black; padding: 2px;">Brentwood Water Services (TN0000069)</span>  <b>Reporting Year:</b> <span style="border: 1px solid black; padding: 2px;">2018</span> <span style="border: 1px solid black; padding: 2px;">7/2017 - 6/2018</span> </div> <div style="text-align: right; color: red; font-weight: bold;">                     *** YOUR WATER AUDIT DATA VALIDITY SCORE IS: 84 out of 100 ***                 </div> </div>																												
<div> <b>System Attributes:</b> <div style="margin-left: 20px;"> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 40%;">Apparent Losses:</td> <td style="width: 20%; text-align: right;">67.058</td> <td style="width: 40%; text-align: right;">MG/Yr</td> </tr> <tr> <td>+ Real Losses:</td> <td style="text-align: right;">462.632</td> <td style="text-align: right;">MG/Yr</td> </tr> <tr> <td>= <b>Water Losses:</b></td> <td style="text-align: right;">529.690</td> <td style="text-align: right;">MG/Yr</td> </tr> <tr> <td colspan="3" style="padding-top: 10px;"> <div style="display: flex; align-items: center;"> <span style="background-color: #ADD8E6; padding: 2px 5px; margin-right: 5px;">?</span>                     Unavoidable Annual Real Losses (UARL):                     <span style="border: 1px solid black; padding: 2px 20px; margin-left: 10px;">85.97</span> <span style="margin-left: 10px;">MG/Yr</span> </div> </td> </tr> <tr> <td colspan="2">Annual cost of Apparent Losses:</td> <td style="text-align: right; border: 1px solid black;">\$458,006</td> </tr> <tr> <td colspan="2">Annual cost of Real Losses:</td> <td style="text-align: right; border: 1px solid black;">\$1,209,320</td> </tr> </table> <div style="margin-left: 200px; text-align: right; font-size: small;">                         Valued at <b>Variable Production Cost</b>                          Return to Reporting Worksheet to change this assumption                     </div> </div> </div>			Apparent Losses:	67.058	MG/Yr	+ Real Losses:	462.632	MG/Yr	= <b>Water Losses:</b>	529.690	MG/Yr	<div style="display: flex; align-items: center;"> <span style="background-color: #ADD8E6; padding: 2px 5px; margin-right: 5px;">?</span>                     Unavoidable Annual Real Losses (UARL):                     <span style="border: 1px solid black; padding: 2px 20px; margin-left: 10px;">85.97</span> <span style="margin-left: 10px;">MG/Yr</span> </div>			Annual cost of Apparent Losses:		\$458,006	Annual cost of Real Losses:		\$1,209,320								
Apparent Losses:	67.058	MG/Yr																										
+ Real Losses:	462.632	MG/Yr																										
= <b>Water Losses:</b>	529.690	MG/Yr																										
<div style="display: flex; align-items: center;"> <span style="background-color: #ADD8E6; padding: 2px 5px; margin-right: 5px;">?</span>                     Unavoidable Annual Real Losses (UARL):                     <span style="border: 1px solid black; padding: 2px 20px; margin-left: 10px;">85.97</span> <span style="margin-left: 10px;">MG/Yr</span> </div>																												
Annual cost of Apparent Losses:		\$458,006																										
Annual cost of Real Losses:		\$1,209,320																										
<b>Performance Indicators:</b> <div style="margin-left: 20px;"> <table style="width: 100%; border-collapse: collapse;"> <tr> <td rowspan="2" style="vertical-align: middle; width: 10%;">Financial:</td> <td rowspan="2" style="font-size: 3em; vertical-align: middle; width: 2%;">{</td> <td style="width: 40%;">Non-revenue water as percent by volume of Water Supplied:</td> <td style="width: 20%; text-align: right; border: 1px solid black;">28.5%</td> <td rowspan="2" style="width: 30%; vertical-align: bottom; font-size: small;">Real Losses valued at Variable Production Cost</td> </tr> <tr> <td>Non-revenue water as percent by cost of operating system:</td> <td style="text-align: right; border: 1px solid black;">16.5%</td> </tr> <tr> <td rowspan="4" style="vertical-align: middle;">Operational Efficiency:</td> <td rowspan="4" style="font-size: 3em; vertical-align: middle;">{</td> <td>Apparent Losses per service connection per day:</td> <td style="text-align: right; border: 1px solid black;">18.55</td> <td style="text-align: right; font-size: small;">gallons/connection/day</td> </tr> <tr> <td>Real Losses per service connection per day:</td> <td style="text-align: right; border: 1px solid black;">127.98</td> <td style="text-align: right; font-size: small;">gallons/connection/day</td> </tr> <tr> <td>Real Losses per length of main per day*:</td> <td style="text-align: right; border: 1px solid black;">N/A</td> <td></td> </tr> <tr> <td>Real Losses per service connection per day per psi pressure:</td> <td style="text-align: right; border: 1px solid black;">1.47</td> <td style="text-align: right; font-size: small;">gallons/connection/day/psi</td> </tr> <tr> <td colspan="5" style="padding-top: 10px;"> <div style="display: flex; justify-content: space-between;"> <div>From Above, Real Losses = Current Annual Real Losses (CARL):</div> <div style="border: 1px solid black; padding: 2px 20px; text-align: right;">462.63</div> <div style="font-size: small;">million gallons/year</div> </div> <div style="margin-top: 5px;"> <div style="display: flex; align-items: center;"> <span style="background-color: #ADD8E6; padding: 2px 5px; margin-right: 5px;">?</span>                     Infrastructure Leakage Index (ILI) [CARL/UARL]:                     <span style="border: 1px solid black; padding: 2px 20px; margin-left: 10px;">5.38</span> </div> </div> </td> </tr> </table> </div>			Financial:	{	Non-revenue water as percent by volume of Water Supplied:	28.5%	Real Losses valued at Variable Production Cost	Non-revenue water as percent by cost of operating system:	16.5%	Operational Efficiency:	{	Apparent Losses per service connection per day:	18.55	gallons/connection/day	Real Losses per service connection per day:	127.98	gallons/connection/day	Real Losses per length of main per day*:	N/A		Real Losses per service connection per day per psi pressure:	1.47	gallons/connection/day/psi	<div style="display: flex; justify-content: space-between;"> <div>From Above, Real Losses = Current Annual Real Losses (CARL):</div> <div style="border: 1px solid black; padding: 2px 20px; text-align: right;">462.63</div> <div style="font-size: small;">million gallons/year</div> </div> <div style="margin-top: 5px;"> <div style="display: flex; align-items: center;"> <span style="background-color: #ADD8E6; padding: 2px 5px; margin-right: 5px;">?</span>                     Infrastructure Leakage Index (ILI) [CARL/UARL]:                     <span style="border: 1px solid black; padding: 2px 20px; margin-left: 10px;">5.38</span> </div> </div>				
Financial:	{	Non-revenue water as percent by volume of Water Supplied:			28.5%	Real Losses valued at Variable Production Cost																						
		Non-revenue water as percent by cost of operating system:	16.5%																									
Operational Efficiency:	{	Apparent Losses per service connection per day:	18.55	gallons/connection/day																								
		Real Losses per service connection per day:	127.98	gallons/connection/day																								
		Real Losses per length of main per day*:	N/A																									
		Real Losses per service connection per day per psi pressure:	1.47	gallons/connection/day/psi																								
<div style="display: flex; justify-content: space-between;"> <div>From Above, Real Losses = Current Annual Real Losses (CARL):</div> <div style="border: 1px solid black; padding: 2px 20px; text-align: right;">462.63</div> <div style="font-size: small;">million gallons/year</div> </div> <div style="margin-top: 5px;"> <div style="display: flex; align-items: center;"> <span style="background-color: #ADD8E6; padding: 2px 5px; margin-right: 5px;">?</span>                     Infrastructure Leakage Index (ILI) [CARL/UARL]:                     <span style="border: 1px solid black; padding: 2px 20px; margin-left: 10px;">5.38</span> </div> </div>																												
* This performance indicator applies for systems with a low service connection density of less than 32 service connections/mile of pipeline																												

CITY OF BRENTWOOD  
LIST OF PRINCIPAL OFFICIALS AND BONDED AMOUNTS - (UNAUDITED)  
JUNE 30, 2018

Elected:

Mayor	Jill Burgin	\$500,000
Vice Mayor	Mark Gorman	\$500,000
Commissioner	Betsy Crossley	\$500,000
Commissioner	Anne Dunn	\$500,000
Commissioner	Rhea Little, III	\$500,000
Commissioner	Regina R. Smithson	\$500,000
Commissioner	Ken Travis	\$500,000

Appointed:

City Manager	Kirk Bednar	\$500,000
Assistant City Manager	Jay Evans	\$500,000
City Attorney	Kristen Corn	\$500,000
City Recorder	Holly Earls	\$500,000
Finance Director	Richard Parker	\$500,000
City Treasurer	Karen Harper	\$500,000
Human Resource Director	Michael Worsham	\$500,000
Police Chief	Jeff Hughes	\$500,000
Fire Chief	Brian Goss	\$500,000
Planning and Codes Director	Jeff Dobson	\$500,000
Public Works Director	Todd Hoppenstedt	\$500,000
Engineering Director	Mike Harris	\$500,000
Water and Sewer Director	Chris Milton	\$500,000
Library Director	Susan Earl	\$500,000
Community Relations Director	Deanna Lambert	\$500,000
Parks and Recreation Director	David Bunt	\$500,000
Technology Director	John Allman	\$500,000
City Judge	Laurie Jewett	\$500,000



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL  
OVER FINANCIAL REPORTING AND ON COMPLIANCE AND  
OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS  
PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

The Honorable Mayor and Board of Commissioners  
City of Brentwood  
Brentwood, Tennessee

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of City of Brentwood, Tennessee (the "City") as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the City's basic financial statements, and have issued our report thereon dated December 24, 2018.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the City's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control. Accordingly, we do not express an opinion on the effectiveness of the City's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.



### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the City's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Crosslin, PLLC*

Nashville, Tennessee  
December 24, 2018

CITY OF BRENTWOOD, TENNESSEE  
SUMMARY SCHEDULE OF PRIOR YEAR FINDINGS  
YEAR ENDED JUNE 30, 2018

There were no prior year audit findings for the City of Brentwood, Tennessee.