COMPREHENSIVE ANNUAL FINANCIAL REPORT

FOR THE YEAR ENDED JUNE 30, 2007

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PREPARED BY:

DEPARTMENT OF FINANCE CARSON K. SWINFORD, DIRECTOR OF FINANCE

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COMPREHENSIVE ANNUAL FINANCIAL REPORT

FOR THE YEAR ENDED JUNE 30, 2007

TABLE OF CONTENTS

PAGE

INTRODUCTORY SECTION

| Letter of Transmittal | i - x |
|---------------------------------|-------|
| GFOA Certificate of Achievement | xi |
| Organization Chart | xii |
| List of Principal Officials | xiii |

FINANCIAL SECTION

| INDEPENDENT AUDITOR'S REPORT | 1 - 2 | |
|--------------------------------------|--------|---|
| MANAGEMENT'S DISCUSSION AND ANALYSIS | 3 - 18 | 8 |

BASIC FINANCIAL STATEMENTS:

| Government-Wide Financial Statements: | |
|--|----|
| Statement of Net Assets | 19 |
| Statement of Activities | 20 |
| Fund Financial Statements: | |
| Balance Sheet - Governmental Funds | 21 |
| Reconciliation of Balance Sheet to Statement of Net Assets of Governmental Activities | 22 |
| Statement of Revenues, Expenditures and Changes in Fund Balances - Governmental Funds | 23 |
| Reconciliation of the Statement of Revenues, Expenditures and Changes in Fund Balances of Governmental Funds to the Statement of Activities | 24 |

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COMPREHENSIVE ANNUAL FINANCIAL REPORT

FOR THE YEAR ENDED JUNE 30, 2007

TABLE OF CONTENTS (CONTINUED)

FINANCIAL SECTION (CONTINUED)

BASIC FINANCIAL STATEMENTS (CONTINUED):

| Statement of Net Assets - Proprietary Funds | 25 |
|---|---------|
| Statement of Revenues, Expenses and Changes in Fund Net Assets - Proprietary Funds | 26 |
| Statement of Cash Flows - Proprietary Funds | 27 |
| Statement of Fiduciary Net Assets - Fiduciary Funds | 28 |
| Statement of Changes in Fiduciary Net Assets - Fiduciary Funds | 29 |
| Major Fund Budget to Actual Statements: | |
| Statement of Revenues, Expenditures and Changes in Fund Balances - Budget and Actual - General Fund | 30 - 34 |
| Statement of Revenues, Expenditure and Changes in Fund Balance - Budget and Actual - Debt Service Fund | 35 |
| Notes to Financial Statements | 36 - 59 |
| REQUIRED SUPPLEMENTARY INFORMATION Schedule of Funding Progress - Political Subdivision Pension Plan (unaudited) | 60 |
| COMBINING AND INDIVIDUAL FUND STATEMENTS AND SCHEDULES | |
| Description of Nonmajor Governmental Funds | 61 |
| Combining Balance Sheet - Nonmajor Governmental Funds | 62 |
| Combining Statement of Revenues, Expenditures and Changes in Fund Balances - Nonmajor Governmental Funds | 63 |
| Combining Schedule of Revenues, Expenditures and Changes in Fund Balances - Budget (GAAP Basis) and Actual - Special Revenue Funds | 64 - 66 |

COMPREHENSIVE ANNUAL FINANCIAL REPORT

FOR THE YEAR ENDED JUNE 30, 2007

TABLE OF CONTENTS (CONTINUED)

FINANCIAL SCHEDULE SECTION

| | Capital Assets Used in the Operation of the Governmental Funds: | |
|---|---|------------|
| | Schedule by Function and Activity | 67 |
| | Schedule of Changes by Function and Activity | 68 |
| | Schedule of Cash and Cash Equivalents - All Funds | 69 |
| | Schedule of Changes in Property Taxes Receivable - General Fund | 70 |
| | Schedule of Debt Service Requirements - General Obligation Bonds | 7 1 |
| | Schedule of Debt Service Requirements - Business-type Activities Debt Obligations | 72 |
| | Schedule of Utility Rate Structure, Number of Customers and Unaccounted for Water | 73 |
| | Schedule of Expenditures of Federal and State Awards | 74 |
| S | TATISTICAL SECTION (not covered by Independent Auditor's Report) | |
| | | |

Financial Trends

| | Net Assets By Component (unaudited) | 75 |
|----|---|---------|
| | Changes in Net Assets, Last Two Fiscal Years (unaudited) | 76 - 77 |
| | Fund Balances, Governmental Funds (unaudited) | 78 |
| | General Governmental Revenues (By Source) and Other Financing Sources (unaudited) | 79 - 80 |
| Re | evenue Capacity | |
| | Assessed and Estimated Actual Value of Property (unaudited) | 81 |
| | Direct and Overlapping Property Tax Rates (unaudited) | 82 |
| | Principal Property Tax Payers (unaudited) | 83 |
| | Property Tax Levies and Collections (unaudited) | 84 |
| | Taxable Sales By Category (unaudited) | 85 |
| | Direct and Overlapping Sales Tax Rates (unaudited) | 86 |
| | Principal Sales Tax Remitters (unaudited) | 87 |

COMPREHENSIVE ANNUAL FINANCIAL REPORT

FOR THE YEAR ENDED JUNE 30, 2007

TABLE OF CONTENTS (CONTINUED)

STATISTICAL SECTION (CONTINUED) (not covered by Independent Auditor's Report)

Debt Capacity

| Ratios of Outstanding Debt by Type (unaudited) | 88 |
|--|----|
| Ratios of General Bonded Debt Outstanding and Legal Debt Margin (unaudited) | 89 |
| Direct and Overlapping Governmental Activities Debt (unaudited) | 90 |
| Pledged Revenue Coverage (unaudited) | 91 |
| Demographic and Economic Information | |
| Demographic and Economic Statistics (unaudited) | 92 |
| Principal Employers (unaudited) | 93 |
| Operating Information | |
| Full-Time Equivalent City Government Employees By Function/Program (unaudited) | 94 |
| Operating Indicators By Function Program (unaudited) | 95 |
| Capital Asset Statistics By Function Program (unaudited) | 96 |

OTHER REPORT SECTION:

| REPORT ON INTERNAL CONTROL OVER FINANCIAL | |
|--|---------|
| REPORTING AND COMPLIANCE AND OTHER | |
| MATTERS BASED ON AN AUDIT OF THE FINANCIAL | |
| STATEMENTS PERFORMED IN ACCORDANCE | |
| WITH GOVERNMENT AUDITING STANDARDS | 97 - 98 |
| | |
| Schedule of Findings and Responses | 99 |

PAGE

INTRODUCTORY SECTION

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JOE REAGAN MAYOR PAUL L. WEBB, CPA VICE-MAYOR MICHAEL W. WALKER CITY MANAGER



COMMISSIONERS BETSY S. CROSSLEY ANNE DUNN REGINA R. SMITHSON BRIAN J. SWEENEY BILL YOUREE

December 31, 2007

The Honorable Mayor, City Commissioners and Citizens of the City of Brentwood, Tennessee:

The Comprehensive Annual Financial Report of the City of Brentwood, Tennessee (the "City" or "City of Brentwood") for the fiscal year ending June 30, 2007 is hereby submitted as required by state statutes. These statutes require that all general-purpose local governments publish a complete set of financial statements presented in conformity with accounting principles generally accepted in the United States of America (GAAP) and audited in accordance with auditing standards generally accepted in the United States of America by a firm of licensed certified public accountants. Pursuant to that requirement, we hereby issue the comprehensive annual financial report of the City of Brentwood for the fiscal year ended June 30, 2007.

This report consists of management's representations concerning the finances of the City. Consequently, management assumes full responsibility for the completeness and reliability of all of the information presented in this report. To provide a reasonable basis for making these representations, management of the City has established a comprehensive internal control framework that is designed both to protect the government's assets from loss, theft, or misuse and to compile sufficient reliable information for the preparation of the City's financial statements in conformity with GAAP. Because the cost of internal controls should not outweigh their benefits, the City's comprehensive framework of internal controls has been designed to provide reasonable rather than absolute assurance that the financial statements will be free from material misstatement. As management, we assert that, to the best of our knowledge and belief, this financial report is complete and reliable in all material respects.

The City's financial statements have been audited by KraftCPAs, PLLC, a firm of licensed certified public accountants. The goal of the independent audit was to provide reasonable assurance that the financial statements of the City of Brentwood for the fiscal year ended June 30, 2007, are free of material misstatement. The independent audit involved examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used and significant estimates made by management; and evaluating the overall financial statement presentation. The independent auditor concluded, based upon the audit, that there was a reasonable basis for rendering an unqualified opinion that the City of Brentwood's financial statements for the fiscal year ended June 30, 2007, are fairly presented in conformity with GAAP. The independent auditor's report is presented as the first component of the financial section of this report.

The City was not required to undergo a single audit for the year ended June 30, 2007 as prescribed by the provisions of U.S. Office of Management and Budget Circular A-133, Audits of State, Local Governments and Non-Profit Organizations.



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GAAP require that management provide a narrative introduction, overview, and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement MD&A and should be read in conjunction with it. The City of Brentwood's MD&A can be found immediately following the report of the independent auditors.

Profile of the Government

The City of Brentwood is located in middle Tennessee in the northern part of Williamson County, adjacent to the southern border of Metropolitan Nashville-Davidson County. During the last several years, middle Tennessee and specifically Williamson County has been the top growth area of the state, and one of the top growth areas in the country. The City of Brentwood currently occupies a land area of 41.3 square miles and has a certified resident population of 35,262. The City of Brentwood is empowered to levy a property tax on both real and personal properties located within its boundaries. It also is empowered by state statute to extend its corporate limits by annexation into the officially designated urban growth area, when deemed appropriate from a long term planning perspective.

The City was incorporated on May 13, 1969 pursuant to the uniform City Manager- Commission Charter, Title 6, Chapter 18, Tennessee Code Annotated as supplemented and amended. The governing body of the City is the Board of Commissioners which currently consists of seven (7) members who serve four-year terms of office. Non-partisan elections for Commissioners are held every two years on a staggered basis. Commissioners are elected at-large, rather than by district. Following each regular biennial City election, the Commission elects two of its members to serve for a two-year period as Mayor and Vice Mayor, respectively. The Mayor is the presiding officer of the Commission. The Commission is responsible, among other things, for passing ordinances, adopting the budget, appointing committees, and appointing a City Manager, who is chief executive officer of the City. The City Manager is responsible for carrying out the policies and ordinances of the commission, for overseeing the day-to-day operations of the government, and for appointing the heads of the various departments. The City provides a wide range of services characteristic of similar jurisdictions in the State, including public safety (police and fire protection), street maintenance, parks, library, public improvements, planning and zoning and general administrative services. The City also provides water distribution and sewer collection services through the Water and Sewer Fund, a business-type activities fund that has been included as an integral part of the City of Brentwood's financial statements. Electric power is provided by the Nashville Electric Service (NES) and the Middle Tennessee Electric Cooperative. The Nashville Gas Company and Atmos Energy Corporation provide natural gas service in the City.

The annual budget serves as the foundation for the City of Brentwood's financial planning and control. The budget preparation process begins in late fall when City departments begin preparation of six-year Capital Improvements Program requests. During December, the staff initiates the review and evaluation of each request in light of available revenues and in accordance with the City's overall goals and objectives. By early March, the Finance Department compiles a draft Capital Improvements Plan which is submitted to the City Manager for review, refinement and approval. By late March, the consolidated draft document is submitted to the Brentwood City Commission for initial review. The program, as modified by the City Commission, is considered for formal adoption by resolution in June.

In early January, City departments begin assessing resource needs for the coming year relative to capital equipment, including fleet; maintenance requirements; technology; and, proposed new or expended work programs. At the same time, a work session is held with the City Commission to receive initial policy guidance on appropriate service levels and personnel policies. Budget requests and supporting documentation are then prepared by individual departments and submitted in early February for the Finance Department and the City Manager's review.

During February, the Finance Department staff reviews budget submissions and prepares information for the budget review sessions with the City Manager. Generally, the last half of February is set aside for the City Manager's budget review sessions with department heads. Departmental objectives, measures of performance and operating budgets are refined for consolidation in the Proposed Budget document during the month of March. Expenditure and revenue projections for the current fiscal year and estimates for the proposed fiscal year and thereafter are updated with the latest available data. This information permits final adjustments to routine operating expenditures and new and expanded programs for inclusion in the Proposed Budget.

The City Manager's proposed operating budget for the upcoming fiscal year is presented to the City Commission by early May for initial review. Budget work sessions are held with the City Commission by mid May to review the budget and proposed nonroutine work plan. This session provides the opportunity for the City Commission to ask questions about proposed budget and to request additional information or modifications as needed.

After the budget work session, three public hearings are held on the Proposed Budget during and prior to final reading of the Appropriations and Tax Levy Ordinances. The hearings provide formal citizen input to the City Commission on decisions and issues related to the Budget. The first reading of the Appropriations Ordinance is typically held at the second regular meeting in May for the City Commission to formally consider and amend as deemed necessary and adopt the authorized ordinances. By late-June with the approval of second and final readings of the Appropriations Ordinance, the Commission adopts the Budget for the fiscal year beginning July 1, and sets the tax rate for the upcoming year.

Amendments may be made to the original appropriations ordinance at any time during a current fiscal year. Except for emergency expenditures, however, increased appropriations may be made only after the city manager has certified in writing that sufficient unappropriated revenue will be available to cover the additional expenditures.

Budget-to-actual comparisons are provided in this report for each individual governmental fund for which an appropriated annual budget has been adopted. For the general fund, this comparison begins on page 30. The debt service fund comparison is on page 35.

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Factors Affecting Financial Condition

The information presented in the financial statements is perhaps best understood when it is considered from the broader perspective of the specific environment within which the City of Brentwood operates.

Local economy. The City of Brentwood and Williamson County benefit from the highest per capita income and the lowest unemployment rates in the State of Tennessee and United States. The most recently available statistics for June 2007 indicates a 3.3 percent unemployment rate in the county compared to a statewide rate of 4.4 percent and national jobless rate of 4.7 percent. A survey by *American Demographics* magazine ranked Williamson County 10th on a national list of the twenty fastest growing, most educated and affluent American counties. Williamson County is the 12th wealthiest county in the United States based on average wages and salaries. The 2000 U.S. Census indicates that Brentwood's median household income for 1999 is \$111,819. By comparison, the overall Williamson County income is \$69,104 while Tennessee's median household income is \$36,360.

The City's official population has steadily increased from 4,099 in 1970; to 9,433 in 1980, to 16,392 in 1990, to 23,445 in 2000, and to 35,262 in the most recent special census effective July 2006. The census figures reflect a strong but manageable rate of growth (roughly 4% annually) from 1970 to 2007. Recent trends indicate that about 1,500 new residents are moving into the City of Brentwood annually.

Regardless of the ups and downs in the national economy, the Brentwood economy remains relatively strong compared to other communities. The total valuation for new building permits issued during the 2006-2007 fiscal year was \$198,598,659 with 1,410 permits being issued. In fiscal year 2007, Brentwood had a total assessed value of property of \$1,803,046,288, which ranks among the highest of any city in the State of Tennessee regardless of size and population.

The Brentwood area has one of the largest concentrations of suburban office space in the Nashville Metropolitan area with 4.8 million square feet of rentable office space. Roughly 20,000 people are employed in the office complexes in Brentwood. A 2nd quarter 2007 market survey revealed a class A vacancy rate of 4.6% in the Brentwood area, a decrease of .2% from last year's vacancy rate of 4.8%. This vacancy rate is very favorable with overall rates in the Nashville office market and similar sized metropolitan areas in the Southeastern United States. To meet the growing demand, particularly for tenants wanting a significant amount of office space, two new buildings in excess of 100,000 square feet each are under final construction and will be available for occupancy in the fall of 2007.

Many companies locate their national or regional corporate headquarters or offices in Brentwood. The diversity of employment opportunities in the community is significant with the City not dependent on a single, large employer. Comdata (financial services), BellSouth and Aspect Communications (communications), Renal Advantage Inc. and American HomePatient (healthcare management), and Tractor Supply (retailer) are examples of companies who have chosen to locate their national or regional offices in Brentwood.

The Cool Springs Galleria is located adjacent to the City's southern limits with Brentwood's City limits surrounding mall on three sides. The Cool Springs area now has the largest concentration of retail development in the State of Tennessee. Since its opening in 1991, the Mall has spurred significant retail development inside the adjacent Brentwood area and subsequent growth in local sales tax collections. Additional retail development has also occurred in the northern commercial area of the City to serve the office and resident population. The growth in local sales tax collections have allowed the City to maintain a balanced tax structure and be less dependent on the property tax to fund municipal services. It has also allowed the City to maintain the same effective property tax rate for the past sixteen years.

The Brentwood/Williamson County community is firmly committed to providing a quality public education system. In 1999, the *Wall Street Journal* ranked the Williamson County Schools fifth in the nation for students receiving the best education for the lowest cost. In 2005-2006, 99 percent of high school seniors took the American College Test. The countywide score of 22.0 exceeded the national average of 21.1 and the state average of 20.7. The county dropout rate is 1.2 percent, with 95% of Brentwood High and Ravenwood High School seniors going on to institutions of higher learning after graduation. Recently, Brentwood High School placed 227 among Newsweek magazines top 1,000 list, based on the number of students taking the Advanced Placement exam. Of the Tennessee high schools included in this list, four are located in Williamson County. Finally, Williamson County has been very responsive in meeting the growth in student enrollment by constructing new schools in the community as needed.

MAJOR INITIATIVES - For the Year. The significant projects, events and accomplishments during the City's 2006-2007 fiscal year included the following:

- The City of Brentwood's financial position remains strong with an Aaa bond rating from Moody's Investors Services. The City has maintained the highest possible bond rating since January 2000.
- The City Commission continued to focus staff efforts on identifying and addressing the longterm needs of the City through formal adoption of a non-routine work plan setting goals and objectives for all City departments for the 2006-2007 fiscal year.

- The City Commission responsibly addressed the infrastructure demands of a growing community through formulation, update, adoption and implementation of the City's six-year capital improvements program for FY 2007-2012, including a financing and debt management plan. General Obligation Bonds needed to fund improvements are typically issued every other fiscal year; accordingly, no new 20 year bonds were issued in FY 2006-2007. However, because of our strong financial position, the City was able to make a special operating transfer of \$2.4 million from the General Fund to the Capital Projects Fund due to excess revenue collections in the current year over original budget estimates. In addition, a one-time transfer of \$3 million from the unreserved fund balance of the General Fund to the Capital Projects Fund was made to help fund the cost of the Library expansion. The two transfers were possible and desirable due to the lack of need to maintain or increase further the amount in the unreserved fund balance to significantly higher levels than the minimum of 40% required reserves in the fiscal policies and to reduce the amount of long-term debt that would otherwise be needed to fund capital needs.
- Brentwood's and Williamson County's economy and tax base remains very strong when compared to other communities in the United States. The property tax rate that was approved for fiscal year 2007-2008 beginning July 1, 2007 will be \$.49 per \$100 of assessed value, which represents the same effective tax rate for the seventeenth year in a row. The tax rate actually decreased in fiscal year 2006-2007 from \$.59 per \$100 of assessed value due to the recently completed reappraisal of property by the Williamson County Property Assessor. Brentwood continues to have one of the lowest tax rates in the State of Tennessee for any full service municipality with the City property tax bill for the average house valued at \$420,000 being \$515 annually.
- Well in advance of the fiscal year 2008-2009 requirement from the Governmental Accounting Standards Board (GASB 45) to expense post employment benefit obligations for retiree health and life insurance coverage, the City undertook an actuarial study in fiscal year 2004-2005 to determine the future financial obligations to the City. In a fiscally responsible manner, the Board of Commissioners moved immediately rather than delaying three years to begin appropriating funds annually in the fiscal year 2005-2006 to meet this commitment. Also during fiscal year 2005-2006, the City Commission modified the City's post employment benefit program to reduce the City's future financial obligations for eligible employees hired after July 1, 2005. The City has diligently worked with the State of Tennessee to provide a legal mechanism for establishment of an irrevocable trust to ensure a financially sound program according to GASB standards. Establishment of this trust will be finalized in fiscal year 2007-2008 with associated prior, current and future funding to be transferred to this trust to cover the cost of retiree health obligations, which will increase significantly beginning in the year 2016.

- There was a continued priority to enhance productivity and overall responsiveness of the departments through the effective use of new technology and equipment in daily operations. This commitment has kept the overall growth in City staffing levels low while enabling the City to be responsive to expanding service demands (police, fire, parks, public works, library, inspections, etc) from a growing population and service area. The result is that the number of full-time employees per 1,000 residents for the adopted fiscal year 2007-2008 budget will be 6.83 versus 8.54 in fiscal year 1990-1991 or 20% less. To put this productivity gain in perspective, if the City were operating at the same per capita staffing levels today as in FY 1991, the City would have 60 additional full-time employees (301 rather than 241) with an additional cost to the General Fund of \$4.6 million annually. Funding would have required a 51% increase in the City property taxes, a corresponding \$4.6 million cut in current General Fund services or a combination of tax increases and service reductions.
- In Fiscal Year 2005-2006, the City entered into a joint agreement with Williamson County to fund one-half of the capital cost for a new \$3 million Indoor Soccer Arena in Crockett Park. The City's involvement was limited to a 50% share of the capital cost plus providing a site for the facility and extension of water and sewer lines. The County paid for the remaining capital cost and assumed 100% responsibility for annual operating costs. The facility was completed and opened for public use in the spring of 2007.
- In June 2007, to better serve the needs of residents in the fast growing East Brentwood area, the City completed construction and opened a new neighborhood park (Oak Creek Park), located on a twenty acre tract fronting Concord Road, between Concord Pass and Bluff Road.
- With successful negotiation of an agreement in May, 2006 with the Nolensville/College Grove Utility District to take over water service in a limited area, the City initiated \$3.5 million in water system improvements in Fiscal Year 2006-2007 to adequately serve an area expected to have 1,000 new homes over the next 10 years. To pay for this improvement, the City increased water tap fees within this newly acquired service area from \$2,500 to \$5,000 per house with the entire payment due for each subdivision at the time of platting of the first phase of the development.
- Brentwood continues to be one of the most desirable communities in which to live in the Nashville/Middle Tennessee area. Since calendar year 1998, new annual housing starts have ranged from a low of 171 in 1999 to a record high of 635 in 2004. With concerns nationally about the overbuilding of housing, less favorable credit markets, etc., Brentwood is fortunate that the number of new housing started to decline in 2005 to become more in line with market demand. By avoiding an overbuilding of new housing, the Brentwood real estate market has remained relatively strong compared to other fast growing areas in the United States.

MAJOR INITIATIVES - For the Future. The significant challenges, issues and changes that the City will face in the near future include the following:

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- Agreed Sewer Order. The City of Brentwood and the Metropolitan Government of Nashville & Davidson County entered into an agreed order with the Tennessee Department of Environment & Conservation in May 2006 to undertake a comprehensive assessment of City owned and mutually used sewer lines and other facilities to identify locations for repair and upgrades. Certain sewer trunk lines built prior to 1985 were poorly designed and located within and/or close to streams, thereby allowing for storm water infiltration during significant rainfall events and subsequent discharges and line overflows into those streams. A multi-year program will be initiated in Fiscal Year 2007-2008 to rehabilitate existing trunk lines with major infiltration problems, primarily through slip line technology. While the final cost is unknown, the City expects to spend as much as \$10 million in calendar year 2008 through an accelerated program to address the problems. In the interim, both jurisdictions are prohibited from allowing any additional connections to public sewer in the Little Harpeth River drainage basin except for commitments made prior to the agreed order. Fortunately, the current moratorium will continue to have minimal impact on new housing starts as most new development is occurring in the Owl Creek drainage basin, an area not affected by the order. While costly, the City believes the requirements in the agreed order will serve the long term interests of the community by creating a more reliable collection system to serve the community for the next 30 years. Such improvements will also reduce wastewater treatment expenses by reducing the amount of metered storm water that must be treated by Metro Nashville and/or potentially other service providers at their wastewater treatment facilities on the Cumberland River.
- Wastewater Treatment Services/Rate Adjustments. As a result of recent actions by Metro Nashville Water/Sewer Services to unilaterally force significantly higher rate adjustments for trunk and treatment services to its ten wholesale customers including Brentwood, the affected parties came together to form an association to respond in a unified manner. The association hired a consultant to analyze the technical and financial data used to support the rate increases and found significant flaws in the methodology including inappropriate expenses being allocated to wholesale customers. While the wholesale customers have no problem paying their fair share of the cost for services, the association is strongly opposed to efforts by Metro to establish a fee structure that is unrelated to the true cost of services. In July 2007, Metro Nashville filed a lawsuit against Brentwood and two other association members alleging the members owe for past due sewer billings and capital cost allocations. While the City is vigorously opposing this claim, the City has instituted engineering/cost studies to determine if wastewater treatment by Harpeth Valley Utilities District (HVUD) is a feasible alternative. Significant capital investment would be required to transport Brentwood sewer into the HVUD system. To avoid lengthy and costly litigation for all parties, a new negotiated sewer rate/contract with Metro Nashville that is fair and equitable may be a possibility. Regardless of the final wastewater treatment option, the cost for the services (or potential liabilities for disputed costs) are significant and will necessitate consideration of a sewer rate increase for Brentwood customers in FY 2007-2008.

Debt Administration.

The City's total outstanding bonded debt of \$33,274,459 is rated Aaa by Moody's Investors Service, the highest rating possible. The rating confirms the City's commitment to sound financial management and the City's strong and diverse economic base.

Cash management. Cash not required for current operations was invested in savings accounts and short-term (less than one year) certificates of deposits. Deferred compensation funds are invested by the agents with whom they are deposited and are not included in the City's investment activities. All investments were in accordance with the City's Fiscal Management Policies.

Risk management. The City's risk management program includes various risk control techniques, including employee accident prevention training. The City maintains insurance coverage through the Tennessee Municipal League Risk Management Pool, and meets the Pool's guidelines and complies with its rules and regulations. Additional information on the City of Brentwood's risk management activity can be found in Note 8 of the notes to the financial statements.

Pension and other postemployment benefits. The City participates in the Tennessee Consolidated Retirement System (TCRS). The plan is non-contributory, meaning the employees do not make direct contributions to the plan. The City makes contributions to the TCRS on the employee's behalf. Employees become vested after five (5) years of full-time employment and shall be eligible for benefits upon retirement, based on their age, their number of years of employment, and the average of the member's five (5) highest consecutive years of salary.

The City of Brentwood also provides postretirement health care and life insurance benefits for certain retirees who meet the City's eligibility requirements. For detailed information on the City's pension and postemployment benefits, please refer to notes 11-12 of the financial statements.

Awards and Acknowledgements

Certificate of Achievement. The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the City of Brentwood for its comprehensive annual financial report for the year ended June 30, 2006. This was the twentieth consecutive year (fiscal years ended 1986-2006) that the government has achieved this award. The Certificate of Achievement is a prestigious national award that recognizes our conformance with the highest standards for preparation of a state and local government financial report.

In order to be awarded a Certificate of Achievement, a government unit must publish an easily readable and efficiently organized comprehensive annual financial report, whose contents conform to program standards. The CAFR must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year. We believe that our current CAFR continues to meet the Certificate of Achievement requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

Distinguished Budget Presentation Award. The City has been recognized by the Government Finance Officers Association of the United States and Canada (GFOA) with the Distinguished Budget Presentation Award for the fiscal year beginning July 1, 2006. This represents the fourteenth consecutive year the City has met or exceeded the program's requirements. This award represents the highest recognition possible in governmental budgeting.

The award program critiques the budget document on its proficiency as a policy document, a financial plan, an operations guide and as a communications device. The award is valid for a period of one year. Management will continue to improve the City's budget based on comments and suggestions from the review and will conform to program requirements and changes.

Acknowledgments. The efforts of the members of the Finance Department office staff and the cooperation of each of the City's departments were essential in the preparation of this report. Specific appreciation is expressed to City Treasurer Karen Harper on her preparation and thoroughness throughout the audit process.

Also, the City is indebted to the staff of KraftCPAs, PLLC for its valuable guidance and assistance. Credit also must be given to the Mayor and the Board of Commissioners for their unfailing support for maintaining the highest standards of professionalism in the management of the City of Brentwood's finances.

Respectfully submitted,

Michael W. Walker

Michael W. Walker City Manager

Carron K. Swiford

Carson K. Swinford Finance Director

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Certificate of Achievement for Excellence in Financial Reporting

Presented to

City of Brentwood Tennessee

For its Comprehensive Annual Financial Report for the Fiscal Year Ended June 30, 2006

A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.

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President

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Executive Director



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City of Brentwood Organization Chart



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CITY OF BRENTWOOD LIST OF PRINCIPAL OFFICIALS JUNE 30, 2007

Elected:

Mayor Vice Mayor Commissioner Commissioner Commissioner Commissioner

Appointed:

City Manager Assistant City Manager City Attorney City Recorder **Finance Director City Treasurer** Human Resource Director **Police Chief** Fire Chief Planning and Codes Director Public Works Director Water and Sewer Director Library Director **Community Relations Director** Parks and Recreation Director **Technology Director** City Judge

Joe Reagan Paul L. Webb Betsy S. Crossley Anne Dunn Regina R. Smithson Brian J. Sweeney Bill Youree

Michael W. Walker Kirk E. Bednar Roger A. Horner Deborah Hedgepath Carson K. Swinford Karen W. Harper Michael Worsham Ricky V. Watson Kenneth V. Lane Joseph P. Lassus Jeff Donegan Chris Milton Charles A. Sherrill Linda Lynch David M. Bunt John I. Allman, IV Thomas Schlater

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FINANCIAL SECTION

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INDEPENDENT AUDITOR'S REPORT

The Honorable Mayor and Board of Commissioners City of Brentwood Brentwood, Tennessee

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Brentwood, Tennessee (the "City"), as of and for the year ended June 30, 2007, which collectively comprise the City's basic financial statements as listed in the Table of Contents, pages 19 through 59 inclusive. These financial statements are the responsibility of the City's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Brentwood, Tennessee, as of June 30, 2007, and the respective changes in financial position, cash flows and major fund budget to actual comparisons, where applicable, thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated December 31, 2007 on our consideration of the City's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

KraftCPAs PLLC - Certified Public Accountants and Consultants 555 Great Circle Road • Suite 200 • Nashville, TN 37228 • Phone 615-242-7351 • Fax 615-782-4271 • www.kraftcpas.com Also in Columbia and Lebanon, Tennessee • An independently owned member of the RSM McGladrey Network

INDEPENDENT AUDITOR'S REPORT (CONTINUED)

Management's Discussion and Analysis on pages 3 through 18 and the Schedule of Funding Progress - Political Subdivision Pension Plan on page 60 are not a required part of the basic financial statements but are supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City of Brentwood's basic financial statements. The accompanying financial information listed in the introductory information on pages i through xiii, combining and individual nonmajor fund statements on pages 62 through 66, the financial schedules on pages 67 through 74, and statistical sections on pages 75 through 96 are presented for the purpose of additional analysis and are not a required part of the basic financial statements. The combining and individual nonmajor fund financial statements and financial schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, are fairly stated in all material respects to the basic financial statements taken as a whole. The introductory section and statistical section have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we express no opinion on them.

KNAKCPAS PLLC

Nashville, Tennessee December 31, 2007

Management's Discussion and Analysis

As management of the City of Brentwood, Tennessee (the "City" or the "City of Brentwood"), we offer readers of the City's financial statements this narrative overview and analysis of the financial activities of the City for the fiscal year ended June 30, 2007. The analysis focuses on significant financial position, budget changes and variances from the budget, and specific issues related to funds and the economic factors affecting the City.

Management's Discussion and Analysis (MD&A) focuses on current year activities and resulting changes. Please consider the information presented here in conjunction with our Letter of Transmittal (page i) and the City's financial statements (beginning on page 19).

Financial Highlights

- The assets of the City of Brentwood exceeded its liabilities at the close of the most recent fiscal year by \$230,395,762 (net assets). Of this amount, \$47,038,263 (unrestricted net assets) may be used to meet the government's ongoing obligations to citizens and creditors.
- The government's total net assets increased by \$27,593,209 compared to prior year.
- As of the close of the current fiscal year, the City of Brentwood's governmental funds reported combined ending fund balances of \$39,470,313, an increase of \$2,647,479 in comparison with the prior year. Approximately 47% of this total amount, \$18,511,792, is available for spending at the government's discretion (unreserved fund balance).
- At the end of the current fiscal year, unreserved fund balance for the general fund was \$18,511,792, or 63% of FY 2008 budgeted operating general fund expenditures. This demonstrates the City's fiscal discipline and places the City in a strong financial position to meet unexpected emergencies, uncertainties at the State level or a general slowdown in the economy.
- The City of Brentwood's total debt decreased by \$2,932,645 during the current fiscal year. The key factor in this decrease was the payment of principal amounts for existing General Obligation debt (\$1.8M) and Water & Sewer debt (\$1.1M).

Overview of the Financial Statements

This discussion and analysis are intended to serve as an introduction of the City of Brentwood's basic financial statements. The City of Brentwood's basic financial statements comprise three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

Government-wide financial statements. The government-wide financial statements are designed to provide readers with a broad overview of the City of Brentwood's finances, in a manner similar to a private-sector business.

The *statement of net assets* presents information on all of the City of Brentwood's assets and liabilities, with the difference between the two reported as *net assets*. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position of the City of Brentwood is improving or deteriorating.

The *statement of activities* presents information showing how the government's net assets changed during the most recent fiscal year. All changes in net assets are reported as soon as the underlying event giving rise to the change occurs, *regardless of the timing of related cash flows*. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

Both of the government-wide financial statements distinguish functions of the City of Brentwood that are principally supported by taxes and intergovernmental revenues (*governmental activities*) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (*business-type activities*). The governmental activities of the City of Brentwood include general government, public safety, roads and streets, public health, parks and recreation, public library, and community support. The business-type activities of the City of Brentwood include the Water and Sewer Fund, Municipal Center Fund and Emergency Communications District.

The government-wide financial statements can be found on pages 19 - 20 of this report.

Fund financial statements. A *fund* is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City of Brentwood, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the City of Brentwood can be divided into three categories: governmental funds, proprietary funds and fiduciary funds.

-11

Governmental funds. Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on *near-term inflows and outflows of spendable resources*, as well as on *balances of spendable resources* available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for *governmental funds* with similar information presented for *governmental activities* in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between *governmental funds* and *governmental activities*.

The City of Brentwood maintains seven individual governmental funds. Information is presented separately in the governmental fund balance sheet and in the governmental fund statement of revenues, expenditures, and changes in fund balances for the general fund, debt service fund and the capital projects fund, all of which are considered to be major funds. Data from the other four governmental funds are combined into a single, aggregated presentation. Individual fund data for each of these nonmajor governmental funds is provided in the form of *combining statements* elsewhere in this report.

The basic governmental fund financial statements can be found on pages 21 - 24 of this report.

Proprietary funds. There are two different types of proprietary funds. *Enterprise funds* are used to report the same functions presented as *business-type activities* in the government-wide financial statements. The City of Brentwood uses enterprise funds to account for activities in its Water and Sewer Fund, Municipal Center Fund and Emergency Communications District. *Internal service funds* are an accounting device used to accumulate and allocate costs internally among a City's various functions. The City of Brentwood does not use internal service funds.

Proprietary funds provide the same type of information as the government-wide financial statements, only in more detail. The proprietary fund financial statements provide separate information for the Water and Sewer Fund, Municipal Center Fund and Emergency Communications District.

The basic proprietary fund financial statements can be found on pages 25 - 27 of this report.

Fiduciary funds. Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are *not* reflected in the government-wide financial statement because the resources of those funds are *not* available to support a City's own programs. The accounting used for fiduciary funds is much like that used for proprietary funds. The City of Brentwood maintains one fiduciary fund, the Post Employment Benefits Fund.

The basic fiduciary fund financial statements can be found on pages 28-29 of this report.

Budget to Actual Comparisons - Major Funds. The City of Brentwood adopts an annual appropriated budget for its general fund. A budgetary comparison statement has been provided for the general fund to demonstrate compliance with this budget. Budget to actual comparisons for the General Fund and the Debt Service Fund can be found on pages 30 to 35 of this report.

Notes to the financial statements. The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements can be found on pages 36 - 59 of this report.

Other information. Include in Required Supplementary Information, the City of Brentwood's progress in funding its obligation to provide pension benefits to its employees is presented, which can be found on page 60. The combining statements referred to earlier in connection with nonmajor governmental funds are presented immediately following the required supplementary information on pensions. Combining and individual fund statements can be found on pages 61 - 66 of this report.
Government-wide Financial Analysis

As noted earlier, net assets may serve over time as a useful indicator of a government's financial position. In the case of the City of Brentwood, assets exceeded liabilities by \$230,395,762 as of June 30, 2007.

City of Brentwood, Tennessee Net Assets - Primary Government June 30, 2007 and 2006 (amounts expressed in thousands)

| | Governmental Activities | | | ss-Type vities | Total | |
|--|----------------------------|-----------|------------------|-------------------|------------------|-------------------|
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 |
| Current and Other Assets | \$ 53,349 | \$ 48,199 | \$ 12,828 | \$ 7,779 | \$ 66,177 | \$ 55,978 |
| Capital Assets | 161,372 | 143,797 | 53,690 | 53,968 | 215,062 | 197,765 |
| Total Assets | 214,721 | 191,996 | 66,518 | 61,747 | 281,239 | 253,743 |
| Long-term Liabilities Outstanding | 27,137 | 29,119 | 7,653 | 8,748 | 34,790 | 37,867 |
| Other Liabilities | 14,135 | 11,659 | 1,918 | 1,414 | 16,053 | 13,073 |
| Total Liabilities | 41,272 | 40,778 | 9,571 | 10,162 | 50,843 | 50,940 |
| Net Assets: Invested in Capital Assets, | | | | | | |
| net of related debt | 135,813 | 119,010 | 46,037 | 45,221 | 181,850 | 164,231 |
| Restricted | 1,238 | 2,621 | 270 | 270 | 1,508 | 2,891 |
| Unrestricted | 36,398 | 29,587 | 10,640 | 6,094 | 47,038 | 35,681 |
| Total Net Assets | <u>\$173,449</u> | \$151,218 | <u>\$ 56,947</u> | <u>\$ 51,585</u> | <u>\$230,396</u> | <u>\$ 202,803</u> |

By far the largest portion of the City of Brentwood's net assets (79%) reflects its investment in capital assets (e.g., land, infrastructure, buildings, machinery, and equipment), less any related debt used to acquire those assets that are still outstanding. The City of Brentwood uses these capital assets to provide services to citizens; consequently, these assets are *not* available for future spending. Although the City of Brentwood's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities. An additional portion of the City's net assets represents resources that are subject to restrictions as to how they may be used. These include net assets restricted for capital projects (\$76,398), roads and streets (\$581,731), community development projects (\$475,140) and other purposes (\$104,779).

At the end of the current fiscal year, the City of Brentwood is able to report positive balances in all three categories of net assets, both for the government as a whole, as well as for its separate governmental and business-type activities. The same situation held true for the prior fiscal year.

Governmental activities. Governmental activities increased the City of Brentwood's net assets by \$22,231,498, accounting for 81% of the total growth in the net assets of the City of Brentwood. Key elements of this increase are as follows:

The City's Changes in Net Assets For the year ended June 30, 2007 and 2006 (amounts expressed in thousands)

| | | Governmental Activities | | ss-Type vities | Total | | |
|---|-----------|----------------------------|-----------|-------------------|-----------|-----------|--|
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | |
| Revenues: | | | | | | | |
| Charges for services | \$ 752 | \$ 626 | \$ 16,002 | \$ 14,095 | \$ 16,754 | \$ 14,721 | |
| Operating grants and contributions | 915 | 1,039 | - | - | 915 | 1,039 | |
| Capital grants and contributions | 17,295 | - | - | - | 17,295 | - | |
| General revenues: | - | - | - | - | | | |
| Property taxes | 9,306 | 8,931 | - | - | 9,306 | 8,931 | |
| Local option sales tax | 10,510 | 10,098 | - | - | 10,510 | 10,098 | |
| Other business taxes | 3,771 | 3,316 | - | - | 3,771 | 3,316 | |
| Licenses and permits | 1,680 | 1,931 | - | - | 1,680 | 1,931 | |
| State sales tax, income tax, other | | | | | | | |
| taxes and contributions not restricted | | | | | | | |
| to specific programs | 5,501 | 4,171 | - | - | 5,501 | 4,171 | |
| Unrestricted investment earnings | 2,129 | 1,287 | 511 | 307 | 2,640 | 1,594 | |
| Miscellanous | 513 | 532 | - | - | 513 | 532 | |
| Loss on disposal of | | | | | | | |
| property and equipment | (85) | | | | (85) | | |
| Total Revenues | 52,287 | 31,931 | 16,513 | 14,402 | 68,800 | 46,333 | |
| Expenses: | | | | | | | |
| General government | 5,179 | 5,374 | - | - | 5,179 | 5,374 | |
| Public safety | 10,355 | 10,045 | - | - | 10,355 | 10,045 | |
| Roads and streets | 7,999 | 6,135 | - | - | 7,999 | 6,135 | |
| Public health | 76 | 63 | - | - | 76 | 63 | |
| Parks and recreation | 2,113 | 2,536 | - | - | 2,113 | 2,536 | |
| Public library | 1,918 | 1,828 | - | - | 1,918 | 1,828 | |
| Community support | 264 | 262 | - | - | 264 | 262 | |
| Drug education | 58 | 109 | - | - | 58 | 109 | |
| Interest on long-term debt | 1,142 | 1,001 | - | - | 1,142 | 1,001 | |
| Contribution to Post Employment | | | | | | | |
| Benefits Fund | 620 | 617 | 60 | 60 | 680 | 677 | |
| Water and Sewer | - | - | 10,105 | 9,751 | 10,105 | 9,751 | |
| Rental facilities | - | - | 476 | 464 | 476 | 464 | |
| Emergency Communications | | | 842 | 789 | 842 | 789 | |
| Total expenses | 29,724 | 27,970 | 11,483 | 11,064 | 41,207 | 39,034 | |
| Increase in net assets before transfers | 22,563 | 3,961 | 5,030 | 3,338 | 27,593 | 7,299 | |
| Transfers | (332) | (263) | 332 | 263 | | | |
| Increase in net assets | 22,231 | 3,698 | 5,362 | 3,601 | 27,593 | 7,299 | |
| Net assets - beginning | 151,218 | 147,520 | 51,585 | 47,984 | 202,803 | 195,504 | |
| Net assets - ending | \$173,449 | \$151,218 | \$ 56,947 | \$ 51,585 | \$230,396 | \$202,803 | |

- Property taxes of \$9,305,842 were received in FY 2007, an increase of \$375,851 (4%) over the previous year, a result of the increase in the property tax base.
- Local sales taxes of \$10,510,078 were collected in FY 2007, an increase of \$411,900 (4%) over the previous year due to growth in new taxable sales over FY 2006
- Other business taxes of \$3,770,901 were collected in FY 2007, an increase of \$455,020 (14%) over FY 2006. This increase was primarily due to: (1) Business tax collections of \$1,334,663 an increase of \$215,998 (19%) over FY 2006 collections, due to a robust economy, (2) Hotel/Motel tax collections of \$1,077,726, an increase of \$122,319 (13%) over prior year collections, due to increased room occupancy, and (3) Wholesale Liquor tax collections of \$408,774, an increase of \$52,848 (15%) over prior year collections, due to the full 12-month benefit of having additional commercial liquor stores in the Cool Springs area of Brentwood.
- State sales, income and other taxes of \$4,170,870 were received in FY 2007, an increase of \$1,329,823 (32%) over FY 2006 collections, due mainly to: (1) State Income Tax of \$2,400,385, an increase of \$950,582 (66%) over prior year collections, a result of increased investment market returns and (2) State Sales Tax of \$2,241,742, an increase of \$181,294 (9%) over FY 2006 collections.
- Unrestricted investment earnings of \$2,129,264 were received in FY 2007, an increase of \$842,195 (65%) over prior year earnings. The City's investment earnings are mostly tied to the Federal Funds Rate plus a certain basis point. The rate stayed consistent in FY 2007 at 5.25 %.
- Donated capital assets from developers and State amounted to \$17,294,640 primarily from the valuation of streets accepted by the City of Brentwood in fiscal year 2007.



Expenses and Program Revenues - Governmental Activities

As the above graph shows, Public Safety is the largest activity, reflecting the City's commitment to a safe community. Roads and Streets was also a substantial activity. For the most part, expenses closely paralleled inflation and growth in the demand for services.

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Revenue by Source – Governmental Activities



Business-type activities. Business-type activities increased the City of Brentwood's net assets by \$5,361,711, accounting for 19% of the total growth in the government's net assets. Key elements of this increase are as follows:

- The City's Water and Sewer Fund accounts for the majority (96%) of the increase in business-type net assets, with a net income of \$5,168,432 for the year. This is an increase of \$1,659,051 from the prior year. The increase in net income can mainly be attributed to the increase in net water (\$596,327) and sewer (\$201,869) revenues and income from the special water tap fees assessed on the new development in the service area recently taken over from the Nolensville/College Grove Utility District (\$1,788,500).
- The City's Municipal Center Fund recorded net income of \$84,893 for the year, an increase of \$31,934 from the previous year.
- The Emergency Communications District (ECD) recorded net income of \$108,386, an increase of \$69,824 from the previous year.

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Revenues by Source – Business-type Activities



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Financial Analysis of the Government's Funds

As noted earlier, the City of Brentwood uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

Governmental funds. The focus of the City of Brentwood's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the City of Brentwood's financing requirements. In particular, unreserved fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

Asset, Liabilities, and Fund Balances Total Governmental Funds June 30, 2007 and 2006

| | 2007 | 2006 |
|-------------------------------------|---------------------|----------------------|
| Total assets | <u>\$53,495,104</u> | <u>\$ 48,304,511</u> |
| Total liabilities | <u>\$14,024,791</u> | <u>\$11,481,677</u> |
| Fund balances: | | |
| Reserved | 20,958,521 | 18,345,639 |
| Unreserved | 18,511,792 | 18,477,195 |
| Total fund balances | 39,470,313 | 36,822,834 |
| Total liabilities and fund balances | \$ 53,495,104 | \$ 48,304,511 |

As of the end of the current fiscal year, the City of Brentwood's governmental funds reported combined ending fund balances of \$39,470,313, an increase of \$2,647,479 in comparison with the prior year. Approximately 47% of this total amount (\$18,511,792) constitutes unreserved fund balance, which is available for spending at the government's discretion. The remainder of fund balance is reserved to indicate that it is not available for new spending because it has already been committed for future debt service obligations (\$3,537,262), capital projects (\$16,734,749), roads and streets (\$581,731) and drug enforcement and education (\$104,779).

The general fund is the chief operating fund of the City of Brentwood. At the end of the current fiscal year, unreserved fund balance of the general fund was \$18,511,792. A measure of the general fund's liquidity, it may be useful to compare unreserved fund balance to total fund expenditures. Unreserved fund balance represents 58% of total general fund expenditures (including transfers).

Changes in Fund Balances of Governmental Funds For the year ended June 30, 2007 and 2006

| | 2007 | 2006 |
|---|---------------|---------------|
| REVENUES | | |
| Taxes | \$ 23,586,822 | \$ 22,344,048 |
| Licenses and permits | 1,680,610 | 1,930,755 |
| Fines and fees | 457,610 | 392,005 |
| Charges for services | 294,554 | 234,322 |
| Intergovernmental | 6,416,334 | 5,209,874 |
| Uses of money and property | 2,129,264 | 1,287,069 |
| Other | 512,712 | 532,213 |
| TOTAL REVENUES | 35,077,906 | 31,930,286 |
| EXPENDITURES | | |
| Current: | | |
| General government | 4,727,232 | 4,462,687 |
| Public safety | 10,009,079 | 9,405,597 |
| Roads and streets | 3,822,056 | 3,676,825 |
| Public health | 76,310 | 63,753 |
| Parks and recreation | 1,458,493 | 1,284,465 |
| Public library | 1,755,700 | 1,645,071 |
| Community support | 264,226 | 241,243 |
| Drug education | 22,414 | 31,593 |
| Capital outlay | 6,435,501 | 4,692,511 |
| Contribution to Post Employment Benefit Fund | 620,000 | 617,000 |
| Debt service | 2,907,416 | 3,196,222 |
| TOTAL EXPENDITURES | 32,098,427 | 29,316,967 |
| EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES | 2,979,479 | 2,613,319 |
| OTHER FINANCING SOURCES (USES) | | |
| Transfers in/out (net) | (332,000) | (263,400) |
| Proceeds of general obligation bonds | - | 4,800,000 |
| Proceeds of refunding bonds | - | 2,430,000 |
| Payment to refunded bond escrow agent | - | (2,398,471) |
| Bond premium/discount (net) | | (22,205) |
| TOTAL OTHER FINANCING SOURCES (USES) | (332,000) | 4,545,924 |
| NET CHANGES IN FUND BALANCES | 2,647,479 | 7,159,243 |
| FUND BALANCE, BEGINNING OF YEAR | 36,822,834 | 29,663,591 |
| FUND BALANCE, END OF YEAR | \$ 39,470,313 | \$ 36,822,834 |

The fund balance of the City of Brentwood's general fund increased by \$34,597 during the current fiscal year. Key factors in this fund for 2007 are mentioned previously and include:

- Local sales tax increased by \$411,900 (4%) compared to the previous year, a result of the growth of taxable sales at commercial businesses.
- State Income Tax (Hall Tax) increased by \$950,582 over FY 2006 due to higher investment market returns.
- The State Shared Sales tax increased by \$181,294 (9%) from the previous year.
- Residential and commercial property tax collections increased by \$375,851 (4%) over the previous year, a result of the increase in the property tax base.
- Wholesale Liquor tax increased by \$52,848 (15%) compared to FY 2006, the result of having additional commercial liquor stores in the Cool Springs area of Brentwood.
- Hotel/Motel tax revenue increased by \$122,319 (13%) compared to FY 2006 due to increased room occupancy.
- A special transfer from the unreserved fund balance from the General Fund to the Capital Projects Fund of \$3,000,000 was made to help fund a portion of the cost of Library facility expansion and renovation of existing space in FY 2008 and FY 2009. This transfer was possible due to the healthy fund balance in the General Fund which, after the transfer, was \$18.5 million at June 30, 2007.
- The general fund departments demonstrated fiscal responsibility by under-spending the appropriated budget by \$884,582.

The debt service fund has a total fund balance of \$3,537,262, all of which is reserved for the future payment of debt service. The net increase in fund balance during the current year in the debt service fund was \$513,874. Principal payments decreased \$373,575 and interest payments increased \$130,884 over FY 2006 amounts. Please see Note 5 for additional information on the City's long-term liabilities.

The capital projects fund has a total fund balance of \$15,524,550, all of which is reserved for the funding of major capital improvements of the City. The current year net increase of \$3,633,707 is mainly attributable to the FY 2007 special transfer from the unreserved general fund balance of \$3,000,000 to help fund a portion of the cost of Library facility expansion mentioned above.

Proprietary funds. The City of Brentwood's proprietary funds provide the same type of information found in the government-wide financial statements, but in more detail.

Unrestricted net assets of the Water and Sewer Fund at the end of the year amounted to \$9,374,795, for the Municipal Center Fund, \$661,748 and for the Emergency Communications District, \$603,472. The total growth in net assets for the funds was \$5,168,432, \$84,893 and \$108,386, respectively. Other factors concerning the finances of these funds have already been addressed in the discussion of the City of Brentwood's business-type activities.

General Fund Budgetary Highlights

Differences between the original budget and final amended budget (\$2,724,911 in revenues, \$1,200,500 increase in current year appropriations) can be summarized as follows:

Revenues

Increases were made to the following accounts due to higher than originally projected revenue collections:

| Local Sales Tax | \$ | 720,000 |
|-----------------------------------|------------|------------------|
| Property Tax Collections | | 450,000 |
| State Income (Hall) Tax | | 400,000 |
| Interest Income | | 400,000 |
| Hotel Taxes | | 170,000 |
| State Shared Sales Tax | | 125,000 |
| Business Taxes | | 100,000 |
| Corporate Excise Tax | | 350,000 |
| FEMA Grant – Fire | | 6,477 |
| State Grant – Library | _ | 5,000 |
| Total Change in Budgeted Revenues | | |
| | <u>\$2</u> | <u>2,726,477</u> |

As a result of the increase in the revenues noted above, the following increases to current year appropriations were made:

Appropriations

- An Operating Transfer from the General Fund to the Capital Projects Fund of \$2,400,000 funded through projected excess revenue collections in the current year to pay for certain proposed capital improvement projects in FY 2008. These projects include library facility expansion and renovation (\$600,000), safety center east storage building and bays (\$335,000), Concord Road east right-of-way acquisition (\$200,000) and other miscellaneous projects.
- A special transfer from the unreserved fund balance from the General Fund to the Capital Projects Fund of \$3,000,000 to help fund a portion of the cost of Library facility expansion and renovation of existing space in FY 2008 and FY 2009.
- Increasing the appropriation for the Fire activity by \$6,477 for fire equipment and accessories with grant money provided by FEMA.
- Increasing the appropriation for the Library activity by \$5,000 for personnel and supplies related to teaching seniors how to use MP3 players and download audio books from the City's website. Funding was provided by a State grant.

This total General Fund appropriation increase of \$5,411,477 was made possible by higher than estimated revenues and the exceptionally strong position of the General Fund. The General Fund unrestricted fund balance at June 30, 2007, after factoring in the fund balance transfer referenced above is \$18,511,792. With this reduction due to the appropriation amendment, the fund balance still exceeds the stated budget policy objective of maintaining a minimum of 40% reserves (based on the amount of the annual budget appropriation) for future needs and emergencies.

Capital Asset and Debt Administration

Capital assets. The City of Brentwood's investment in capital assets for its governmental and business type activities as of June 30, 2007, amounts to \$215,061,978 (net of accumulated depreciation). This investment in capital assets includes land, buildings and structures, improvements, machinery and equipment, park facilities, roads and bridges.

Major capital asset events during the current fiscal year included the following:

- The acceptance of 55 streets (or sections of streets) within the city limits as public streets, with a valuation (including right-of way) of \$17,294,640.
- A 600+ square foot addition to Fire Station 2 on Wilson Pike, providing dedicated sleeping quarters for firefighters and minor modifications to the existing sleeping space for other uses.
- Completion of an outdoor reading terrace at the library, with funding provided by the Library Foundation.
- Completion of Owl Creek Park, a new neighborhood oriented, passive type park in the eastern end of the city located on 21+ acres fronting Concord Road, east of Concord Pass. Improvements include open play areas, picnic shelter, playground, outdoor basketball court, paved bikeway/walkways with a bridge connection to the adjoining neighborhood, restrooms, parking, infrastructure improvements, fencing and landscaping.
- Improvements to the City's traffic signal system.
- Bikeway extension and improvements from Forged Seat near Crockett Road south to Ravenwood High School
- Substantial improvements to Sunset Road near the Copperstone subdivision area including turn lanes, wider driving lanes with shoulders and extension of an existing drainage culvert.
- Completion of the Indoor Soccer Arena in Crockett Park, with construction costs funded by a 50/50 partnership with Williamson County.
- Improvements to various parks including Crockett and Tower Park.
- Various subdivision improvements to correct miscellaneous, minor storm drainage problems as identified through complaints and field inspection.
- Various building and system additions and improvements were completed in the Water and Sewer Fund at a cost of \$922,442.

City of Brentwood Capital Assets (net of depreciation) June 30, 2007 and 2006

(amounts expressed in thousands)

| | | ımental vities | | ess-Type T vities T | | fotal | |
|-----------------------------------|-------------------|-------------------|---------------|------------------------|-----------|--------------|--|
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | |
| Land | \$ 71,473 | \$ 66,619 | \$ 611 | \$ 611 | \$ 72,084 | \$ 67,230 | |
| Buildings and improvements | 13,916 | 12,552 | 1 ,961 | 2,058 | 15,877 | 14,610 | |
| Utility plant in service | - | - | 48,848 | 50,132 | 48,848 | 50,132 | |
| Improvements other than buildings | 5,614 | 5,859 | 471 | 489 | 6,085 | 6,348 | |
| Machinery and equipment | 4,770 | 4,302 | 730 | 389 | 5,500 | 4,691 | |
| Infrastructure | 63,867 | 52,837 | - | - | 63,867 | 52,837 | |
| Construction in progress | 1,732 | 1,628 | 1,069 | 289 | 2,801 | 1,917 | |
| Total Assets | <u>\$ 161,372</u> | <u>\$143,797</u> | \$53,690 | <u>\$ 53,968</u> | \$215,062 | \$197,765 | |

Additional information on the City of Brentwood's capital assets can be found in Note 4 of this report.

Long-term bonded debt. At the end of the current fiscal year, the City of Brentwood had total long-term bonded debt outstanding of \$33,274,459. Of this amount, \$25,405,000 comprises debt backed by the full faith and credit of the City and \$7,869,459 comprises bonds secured solely by specified revenue sources (i.e. revenue bonds).

City of Brentwood Outstanding Debt General Obligation and Revenue Bonds June 30, 2007 and 2006 (amounts expressed in thousands)

| | Governmental Activities | | | ess-Type vities | Total | |
|---------------------------------------|----------------------------|----------|----------|--------------------|----------|----------|
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 |
| General obligation bonds | \$25,405 | \$27,195 | \$- | \$- | \$25,405 | \$27,195 |
| Revenue and tax bonds | - | - | 7,170 | 8,065 | 7,170 | 8,065 |
| State of Tennessee loan revenue bonds | | | 699 | 947 | 699 | 947 |
| Total | \$25,405 | \$27,195 | \$ 7,869 | \$ 9,012 | \$33,274 | \$36,207 |

The City of Brentwood's total long-term debt decreased by \$2,932,645 (8%) during the current fiscal year. The key factor in this decrease was the payment of principal amounts for existing General Obligation debt (\$1.8M) and Water /Sewer debt (\$1.1M).

The City of Brentwood maintains an "Aaa" rating from Moody's Investors Service for its general obligation and revenue and tax bonds debt. This is the highest bond rating possible and will permit the City to receive favorable interest rates on our bonds.

State statutes set no limit for the amount of general obligation debt a governmental entity may issue. The total long-term bonded debt outstanding for the City of Brentwood of \$33,274,459 translates to approximately \$944 per capita using the 2006 special census population.

Additional information on the City of Brentwood's long-term debt can be found in Note 6 of this report.

Economic Factors and Next Year's Budgets and Rates

- The unemployment rate for the Williamson County is currently 3.3%, a slight increase from a rate of 3.1% a year ago. This compares favorably to the state's average unemployment rate of 4.4% and the national average rate of 4.7%.
- The office space (Class A) occupancy rate of the City of Brentwood's central business district was 95.4% for 2007.
- Inflationary trends in the region compare favorably to national indices.

All of these factors were considered in preparing the City of Brentwood's budget for the 2007 fiscal year.

During the current fiscal year, the total fund balance in the general fund increased to \$18,511,792. The City of Brentwood has not appropriated any of this amount for spending in the 2007 fiscal year budget.

Requests for Information

This financial report is designed to provide a general overview of the City of Brentwood's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to:

City of Brentwood Attn: Finance Director PO Box 788 Brentwood, Tennessee 37024-0788 E-mail: financedirector@brentwood-tn.org (This page left blank intentionally)

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BASIC FINANCIAL STATEMENTS

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STATEMENT OF NET ASSETS

JUNE 30, 2007

| | PRIMARY GOVERNMENT | | | | | |
|---|--------------------|--------------|----|-------------|----|---------------|
| | GOVERNMENTAL | | | ESS-TYPE | | |
| | ACTIVITIES | | | IVITIES | | TOTAL |
| ASSETS | | | | | | |
| Cash and cash equivalents | \$ | 27,594,995 | \$ | 10,384,101 | \$ | 37,979,096 |
| Property tax receivable | Ψ | 9,790,842 | Ψ | - | Ψ | 9,790,842 |
| Sales tax receivable | | 1,332,483 | | - | | 1,332,483 |
| Intergovernmental revenue receivable | | 3,320,467 | | - | | 3,320,467 |
| Accounts receivable | | 227,743 | | 2,354,681 | | 2,582,424 |
| Internal balances | | 419,341 | | (419,341) | | _,00_,121 |
| Inventories | | 62,789 | | 120,584 | | 183,373 |
| Investments | | 10,000,000 | | - | | 10,000,000 |
| Restricted assets: | | 10,000,000 | | | | 10,000,000 |
| Cash | | 438,204 | | 23,757 | | 461,961 |
| Investments | | 36,936 | | | | 36,936 |
| Capital assets: | | 50,750 | | | | 50,750 |
| Utility plant in service | | | | 71,883,960 | | 71,883,960 |
| Land | | 71,472,490 | | 610,716 | | 72,083,206 |
| Buildings and structures. | | 16,912,701 | | 3,748,476 | | 20,661,177 |
| Improvements other than buildings | | 10,846,134 | | 820,733 | | 11,666,867 |
| Furniture, machinery and equipment | | 12,740,775 | | 2,723,316 | | 15,464,091 |
| Infrastructure | | 142,102,883 | | - | | 142,102,883 |
| Construction in progress | | 1,732,082 | | 1,069,142 | | 2,801,224 |
| Accumulated depreciation | | (94,434,659) | (| 27,166,771) | | (121,601,430) |
| Other noncurrent assets | | 124,716 | (| 364,432 | | 489,148 |
| other noncurrent assets | | | | | | |
| Total assets | | 214,720,922 | | 66,517,786 | | 281,238,708 |
| LIABILITIES | | | | | | |
| Accounts payable | | 1,947,272 | | 1,383,993 | | 3,331,265 |
| Accrued salaries and benefits | | 205,953 | | 198,270 | | 404,223 |
| Accrued interest | | 227,083 | | 85,466 | | 312,549 |
| Other payables | | 270,654 | | 213,417 | | 484,071 |
| Liabilities payable from restricted assets | | 299,212 | | 37,345 | | 336,557 |
| Unearned revenue and other funds held | | 11,184,824 | | - | | 11,184,824 |
| Long-term liabilities: | | | | | | |
| Due within one year | | 3,035,000 | | 1,195,691 | | 4,230,691 |
| Due in more than one year | | 24,101,650 | | 6,457,116 | | 30,558,766 |
| Total liabilities | | 41,271,648 | | 9,571,298 | _ | 50,842,946 |
| NET ASSETS | | | | | | |
| Invested in capital assets, net of related debt | | 135,812,978 | | 46,036,765 | | 181,849,743 |
| Restricted for: | | | | | | |
| Roads and streets | | 581,731 | | - | | 581,731 |
| Capital projects | | 76,398 | | - | | 76,398 |
| Debt retirement | | - | | 269,708 | | 269,708 |
| Community development projects | | 475,140 | | - | | 475,140 |
| Other purposes | | 104,779 | | - | | 104,779 |
| Unrestricted | | 36,398,248 | | 10,640,015 | | 47,038,263 |
| Total net assets | \$ | 173,449,274 | \$ | 56,946,488 | \$ | 230,395,762 |
| | * | | | | _ | |

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2007

| | | | PROGRAM REVENUES | | | NET (EXPENSE) REVENUE AND CHANGES IN NET ASSETS | | | |
|--------------------------------|---------------------|--------------|------------------|---------------|---------------|---|--------------------|----------------|--|
| | | | | OPERATING | CAPITAL | PR | NT | | |
| | | СН | ARGES FOR | GRANTS AND | GRANTS AND | GOVERNMENTAL | BUSINESS-TYPE | | |
| FUNCTIONS/PROGRAMS | EXPENSES | | SERVICES | CONTRIBUTIONS | CONTRIBUTIONS | ACTIVITIES | ACTIVITIES | TOTAL | |
| Primary Government: | | | | | | | | | |
| Governmental Activities. | | | | | | | | | |
| General government | \$ 5,179,03 | 1 \$ | 457,610 | \$- | \$- | \$ (4,721,421) | \$- | \$ (4,721,421) | |
| Public safety | 10,354,86 | 1 | - | 32,791 | - | (10,322,070) | - | (10,322,070) | |
| Roads and streets | 7,999,23 | 8 | 64,741 | 877,850 | 17,294,640 | 10,237,993 | - | 10,237,993 | |
| Public health | 76,31 | 0 | - | - | - | (76,310) | - | (76,310) | |
| Parks and recreation | 2,113,05 | 1 | 67,650 | - | - | (2,045,401) | - | (2,045,401) | |
| Public library | 1,917,70 | 5 | 138,322 | 5,000 | - | (1,774,383) | - | (1,774,383) | |
| Community support | 264,220 | | 23,841 | - | - | (240,385) | - | (240,385) | |
| Drug education | 58,27 | | - | - | - | (58,279) | - | (58,279) | |
| Interest on long-term debt | 1,141,64 |) | | | | (1,141,649) | | (1,141,649) | |
| Total governmental activities | 29,104,35 |) | 752,164 | 915,641 | 17,294,640 | (10,141,905) | · | (10,141,905) | |
| Business-type activities: | | | | | | | | | |
| Water and Sewer | 10,105,203 | 3 | 14,903,069 | - | - | | 4,797,866 | 4,797,866 | |
| Rental. facilities | 475,793 | 3 | 478,347 | - | - | - | .2,554 | 2,554 | |
| 911 operations | 842,06 | <u> </u> | 620,309 | | - | | (221,752) | (221,752) | |
| Total business-type activities | 11,423,057 | 7 | 16,001,725 | - | - | - | 4,578,668 | 4,578,668 | |
| . Total primary government | \$ 40,527,40 | 7 \$ | 16,753,889 | \$915,641 | \$ 17,294,640 | (10,141,905) | 4,578,668 | (5,563,237) | |
| | General Revenues: | | | | | | | | |
| | Taxes: | | | | | | | | |
| | Property taxes | | | | | 9,305,843 | - | 9,305,843 | |
| | Local option s | ales tax | | | | 10,510,078 | - | 10,510,078 | |
| | Other business | taxes | | | | 3,770,901 | - | 3,770,901 | |
| | Licenses and p | ermits | | | | 1,680,610 | - | 1,680,610 | |
| | State sales, incon | | | | | 5,500,693 | - | 5,500,693 | |
| | Unrestricted inve | stment ear | nings | | | 2,129,264 | 511,043 | 2,640,307 | |
| | Miscellaneous | | | | | 512,712 | - | 512,712 | |
| | Loss on disposal | of capital a | assets | | | (84,698) | - | (84,698) | |
| | Contributions to Po | st Employr | nent Benefit Fun | d | | (620,000) | (60,000) | (680,000) | |
| | Transfers | 1 7 | | | | (332,000) | 332,000 | <u>-</u> | |
| | Total gen | eral revenu | es and transfers | | | 32,373,403 | 783,043 | 33,156,446 | |
| | Chan | ge in net a | ssets | | | 22,231,498 | 5,361,711 | 27,593,209 | |
| | Net Assets - beginn | ing | | | | 151,217,776 | 51,5 <u>84,777</u> | 202,802,553 | |
| | Net Assets - ending | | | | | \$ 173,449,274 | \$ 56,946,488 | \$230,395,762 | |

BALANCE SHEET

GOVERNMENTAL FUNDS

JUNE 30, 2007

| ASSETS | GENERAL | DEBT SERVICE | CAPITAL PROJECTS | | |
|---|---------------------|-----------------|----------------------|---------------|--------------------|
| A 001770. | | | | | |
| ASSETS: Cash and cash equivalents | \$ 10,518,074 | ¢ 1.570.242 | \$ 13,674,263 | \$ 1,832,396 | ¢ 07.504.005 |
| Receivables: | \$ 10,318,074 | \$ 1,570,262 | \$ 13,674,263 | \$ 1,852,590 | \$ 27,594,995 |
| Property tax | 9,790,842 | _ | | _ | 9,790,842 |
| Sales tax | 1,332,483 | _ | | - | 1,332,483 |
| Intergovernmental | 3,154,190 | - | | 166,277 | 3,320,467 |
| Accounts | 227,264 | - | - | 100,277 | 227,264 |
| Miscellaneous | | - | - | 479 | 479 |
| Due from other funds. | | | | , | .,,, |
| Water and Sewer | 264,786 | - | 336,105 | - | 600,891 |
| Municipal Center | 2,005 | - | | - | 2,005 |
| Emergency Communications District | 18,945 | - | - | - | 18,945 |
| General Fund | - | - | - | 68,804 | 68,804. |
| Inventories of supplies | 62,789 | - | - | - | 62,789 |
| Investments | 5,000,000 | 2,000,000 | 3,000,000 | - | 10,000,000 |
| Restricted assets: | | | | | |
| Cash and cash equivalents | 192,497 | - | 245,707 | - | 438,204 |
| Investments | 36,936 | | <u> </u> | | 36,936 |
| TOTAL ASSETS | \$ 30,600,811 | \$ 3,570,262 | \$ 17,256,075 | \$ 2,067,956 | \$ 53,495,104 |
| LIABILITIES AND FUND BALANCES LIABILITIES: | • (**) (*) | | | | |
| Accounts payable | \$ 654,431 | \$- | \$ 1,121,594 | \$ 171,247 | \$ 1,947,272 |
| Accrued salaries | 205,953 | - | - | - | 205,953 |
| Due to other funds. | 15:072 | 22.000 | | | 48.050 |
| Water and Sewer State Street Aid Fund | 15;072 | 33,000 | - | - | 48,072 |
| Other payables | 68,804 270,654 | - | - | - | 68,804 |
| Retainage payable | 149,842 | - | - 149,370 | - | 270,654 299,212 |
| Unearned revenues and other funds held | 10,724,263 | _ | 460,561 | - | 11,184,824 |
| TOTAL LIABILITIES | 12,089,019 | 33,000 | 1,731,525 | 171,247 | 14,024,791 |
| COMMITMENTS AND CONTINGENCIES | 12,089,019 | | 1,731,323 | 1/1,247 | 14,024,791 |
| COMMITMENTS AND CONTINUENCIES | | | | | |
| FUND BALANCES: Fund balance: | | | | | |
| Reserved for debt service | - | 3,537,262 | | | 3,537,262 |
| Reserved for capital projects | | | 15,524,550 | 1,210,199 | 16,734,749 |
| Reserved for street repairs | - | - | | 581,731 | 581,731 |
| Reserved for drug enforcement and education | | - | - | 104,779 | 104,779 |
| Unreserved | 18,511,792 | | | | 18,511,792 |
| TOTAL FUND BALANCES | 18,511,792 | 3,537,262. | 15,524,550 | 1,896,709 | 39,470,313 |
| TOTAL LIABILITIES AND FUND BALANCES | \$ 30,600,811 | \$ 3,570,262 | <u>\$ 17,256,075</u> | \$. 2,067,956 | \$ 53,495,104 |

RECONCILIATION OF BALANCE SHEET TO STATEMENT OF NET ASSETS OF GOVERNMENTAL ACTIVITIES

JUNE 30, 2007

| Total Governmental Funds Balances | | \$ 39,470,313 |
|--|--------------|----------------------|
| Amounts reported for governmental activities in the statement of net assets are different because: | | |
| Capital assets used in governmental activities are not financial | | |
| resources and therefore are not reported in the governmental funds | | 161,372,406 |
| In the statement of activities, interest is accrued on outstanding | | |
| bonds, whereas in governmental funds, interest expenditures | | |
| are reported when due. | | (227,083) |
| Interfund payable, not due and payable in current period and therefore | | |
| not reported in governmental funds | | (154,428) |
| Long-term liabilities, including bonds payable, are not due and payable in | | |
| the current period and therefore are not reported in the governmental funds: | | |
| Bonds payable | (25,405,000) | |
| Less deferred charges on refunding bonds | 452,170 | |
| Less bond discount | 169,526 | |
| Less bond issuance costs | 124,716 | |
| Compensated absences | (2,353,346) | |
| | | (27,011,934) |
| Net Assets of Governmental Activities | | <u>\$173,449,274</u> |

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STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES -

GOVERNMENTAL FUNDS

FOR THE YEAR ENDED JUNE 30, 2007

| | GENERAL | DEBT SERVICE | CAPITAL PROJECTS | OTHER GOVERNMENTAL FUNDS | TOTAL GOVERNMENTAL FUNDS |
|--|---------------|-----------------|---------------------|--------------------------------|--------------------------------|
| REVENUES | ¢ 22 50(022 | ¢ | ¢ | ¢ | ¢ 22.596.922 |
| Taxes | \$ 23,586,822 | \$ - | \$- | \$ - | \$ 23,586,822 |
| Licenses and permits | 1,013,159 | - | - | 667,451 | 1,680,610 |
| Fines and fees | 457,610 | - | - | - | 457,610 |
| Charges for services | 294,554 | - | - | - | 294,554 |
| Intergovernmental | 5,348,484 | - | 190,000 | 877,850 | 6,416,334 |
| Uses of money and property | 1,089,626 | 257,464 | 582,249 | 199,925 | 2,129,264 |
| Other | 28,120 | | 404,130 | 80,462 | 512,712 |
| TOTAL REVENUES | 31,818,375 | 257,464 | 1,176,379 | 1,825,688 | 35,077,906 |
| EXPENDITURES | | | | | |
| Current: | | | | | |
| General government | 4,723,535 | 3,697 | - | - | 4,727,232 |
| Public safety | 10,009,079 | - | - | - | 10,009,079 |
| Roads and streets | 2,948,912 | - | - | 873,144 | 3,822,056 |
| Public health | 76,310 | - | - | - | 76,310 |
| Parks and recreation | 1,458,493 | - | - | - | 1,458,493 |
| Public library | 1,755,700 | - | - | - | 1,755,700 |
| Community support | 264,226 | - | - | - | 264,226 |
| Drug education | - | - | - | 22,414 | 22,414 |
| Capital outlay | - | - | 5,485,672 | 949,829 | 6,435,501 |
| Contribution to Post Employment Benefits Fund | 620,000 | - | - | - | 620,000 |
| Debt service | <u> </u> | 2,907,416 | | <u> </u> | 2,907,416 |
| TOTAL EXPENDITURES | 21,856,255 | 2,911,113 | 5,485,672 | 1,845,387 | 32,098,427 |
| EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES | 9,962,120 | (2,653,649) | (4,309,293) | (19,699) | 2,979,479 |
| OTHER FINANCING SOURCES (USES) Transfers in | - | 3,167,523 | 7,985,000 | 770,000 | 11,922,523 |
| Transfers out | (9,927,523) | | (42,000) | (2,285,000) | (12,254,523) |
| TOTAL OTHER FINANCING SOURCES (USES) | (9,927,523) | 3,167,523 | 7,943,000 | (1,515,000) | (332,000) |
| NET CHANGE IN FUND BALANCE | 34,597 | 513,874 | 3,633,707 | (1,534,699) | 2,647,479 |
| FUND BALANCE, BEGINNING OF YEAR | 18,477,195 | 3,023,388 | 11,890,843 | 3,431,408 | 36,822,834 |
| FUND BALANCE, END OF YEAR | \$ 18,511,792 | \$ 3,537,262 | \$ 15,524,550 | \$ 1,896,709 | \$ 39,470,313 |

RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES OF THE GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2007

| Net Change in Fund Balance - Governmental Funds | \$ | 2,647,479 |
|---|----|--|
| Amounts reported for governmental activities in the Statement of Activities different from amounts reported for governmental funds in the Statement of Revenues, Expenditures and Changes in Fund Balances because: | | |
| Governmental funds report capital outlays as expenditures. However, the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense for governmental activities: | | |
| Acquisition of capital assets Donated Capital Assets from Developers and State Loss on disposal of assets Depreciation expense | | 6,762,218 17,294,640 (84,698) (6,397,951) |
| Repayment of bond principal is an expenditure in the governmental funds, but reduces long-term liabilities for governmental activities. | | 1,790,000 |
| Repayment of interfund borrowing is an expenditure in the governmental funds, but reduces internal balances in governmental activities | | 19,255 |
| Interest is accrued on the outstanding bonds in the Statement of Activities, whereas in the governmental funds, an interest expenditure is reported when due: | | |
| Accrued interest on debt obligations at June 30, 2007 Accrued interest on debt obligations at June 30, 2006 | | (227,083) 243,897 |
| Governmental funds report the effects of bond issuance costs, premiums, discounts and similar items when debt is first issued, whereas these amounts are deferred and amortized for governmental activities: | | |
| Amortization of bond related costs | | (60,302) |
| Expenses reported for governmental activities do not require the use of current financial resources and are not reported as expenditures in the governmental funds: | | |
| Change in accrual for compensated absences | _ | 244,043 |
| Change in Net Assets of Governmental Activities | \$ | 22,231,498 |

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STATEMENT OF NET ASSETS

PROPRIETARY FUNDS

JUNE 30, 2007

| | WATER AND SEWI | MUNICIPAL ER CENTER FUND | EMERGENCY COMMUNICATIONS DISTRICT | TOTAL |
|--|----------------|--------------------------------|---|---------------|
| ASSETS | | | | |
| Current Assets: | | | | |
| Cash and cash equivalents | \$ 8,981,67 | 8 \$ 679,707 | \$ 722,716 | \$ 10,384,101 |
| Receivables: | | | | |
| Accounts | 1,144,90 | 4 - | 61,211 | 1,206,115 |
| Due from other funds: | | | | |
| General Fund | 15,07 | 2 - | - | 15,072 |
| Debt service | 33,00 | 0 | | 33,000 |
| Water and Sewer | | | 3,387 | 3,387 |
| Unbilled utility revenue | 1,148,56 | 6 - | - | 1,148,566 |
| Inventories of supplies | 120,58 | 4 - | • | 120,584 |
| Restricted cash and cash equivalents | 23,75 | 7 | - | 23,757 |
| Total Current Assets | 11,467,56 | 1 679,707 | 787,314 | 12,934,582 |
| Noncurrent Assets: | | | | |
| Debt service escrow (state loan) | 269,70 | 8 - | - | 269,708 |
| Property, plant and equipment, net of accumulated depreciation | 50,802,67 | | 187,222 | 53,689,572 |
| Bond issue costs and discounts, net of amortization | 94,72 | | - | 94,724 |
| Due from governmental activities | 154,42 | | - | 154,428 |
| Total Noncurrent Assets | 51,321,53 | | 187,222 | 54,208,432 |
| Total Assets | | | | |
| Total Assets | 62,789,09 | 4 3,379,384 | 974,536 | 67,143,014 |
| LIABILITIES | | | | |
| Current Liabilities (payable from current assets): | | | | |
| Current maturities of long-term debt | 1,195,69 | 1 - | - | 1,195,691 |
| Accounts payable | 1,266,41 | 6 15,954 | 101,623 | 1,383,993 |
| Accrued salaries | 20,20 | 6 - | 8,194 | 28,400 |
| Accrued interest | 85,46 | 6 - | - | 85,466 |
| Due to General Fund | 264,78 | 6 2,005 | 18,945 | 285,736 |
| Due to Capital Projects Fund | 336,10 | 5 - | - | 336,105 |
| Due to Emergency Communications District | 3,38 | 7 - | - | 3,387 |
| Other payables | 208,78 | 4 - | 4,633 | 213,417 |
| Compensated absences payable | 119,42 | 3 - | 50,447 | 169,870 |
| Current liabilities (payable from restricted assets): | | | | |
| Retainage payable | 37,34 | 5 | <u>-</u> | 37,345 |
| Total Current Liabilities (payable from current assets) | 3,537,60 | 9 17,959 | 183,842 | 3,739,410 |
| Noncurrent Liabilities: | | | | |
| Long-term debt, net of current maturities | 6,457,11 | 6 | | 6,457,116 |
| Total Noncurrent Liabilities | 6,457,11 | 6 - | - | 6,457,116 |
| Total Liabilities | 9,994,72 | | 183,842 | 10,196,526 |
| NET ASSETS | | | | |
| Invested in capital assets, net of related debt | 43,149,86 | 6 2,699,677 | 187,222 | 46,036,765 |
| Restricted for debt service | 269,70 | | ,- - | 269,708 |
| Unrestricted | 9,374,79 | | 603,472 | 10,640,015 |
| TOTAL NET ASSETS | \$ 52,794,36 | 9 \$ 3,361,425 | <u>\$ 790,694</u> | \$ 56,946,488 |

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET ASSETS

PROPRIETARY FUNDS

FOR THE YEAR ENDED JUNE 30, 2007

| | | AND SEWER FUND | MUNICIPAL CENTER FUND | EMERGENCY COMMUNICATIONS DISTRICT | TOTAL |
|---|-----------|-------------------|-----------------------------|---|------------------|
| OPERATING REVENUES | | | | | |
| Water sales, pledged as security on revenue bonds | \$ | 6,378,675 | \$- | \$- | \$ 6,378,675 |
| Sewer service charges, pledged as security on revenue bonds | | 4,562,924 | - | - | 4,562,924 |
| Rental income | | - | 478,347 | - | 478,347 |
| 911 Fees | | - | - | 605,379 | 605,379 |
| Other | | 3,961,470 | | 14,930 | <u>3,976,400</u> |
| TOTAL OPERATING REVENUES | | 14,903,069 | 478,347 | 620,309 | 16,001,725 |
| OPERATING EXPENSES | | | | | |
| Water purchased | | 3,475,325 | - | - | 3,475,325 |
| Depreciation and amortization | | 1,922,287 | 159,093 | 53,134 | 2,134,514 |
| Sewerage treatment charges | | 1,418,935 | - | - | 1,418,935 |
| Salaries and benefits | | 1,411,020 | - | 625,508 | 2,036,528 |
| Maintenance | | 559,997 | 116,494 | 26,427 | 702,918 |
| Utilities | | 240,244 | 115,472 | 261 | 355,977 |
| Professional services | | 286,831 | 27,892 | 25,000 | 339,723 |
| Communications | | - | 46,112 | 83,531 | 129,643 |
| Other | | 432,433 | 10,730 | 28,200 | 471,363 |
| TOTAL OPERATING EXPENSES | | 9,747,072 | 475,793 | 842,061 | 11,064,926 |
| OPERATING INCOME (LOSS) | | 5,155,997 | 2,554 | (221,752) | 4,936,799 |
| NONOPERATING REVENUES (EXPENSES) | | | | | |
| Contribution to Post Employment Benefits Fund | | (60,000) | - | - | (60,000) |
| Interest income | | 430,566 | 40,339 | 40,138 | 511,043 |
| Interest expense | | (358,131) | | | (358,131) |
| TOTAL NONOPERATING REVENUES (EXPENSES) | | 12,435 | 40,339 | 40,138 | 92,912 |
| TRANSFERS IN | | - | 42,000 | 290,000 | 332,000 |
| CHANGE IN NET ASSETS | | 5,168,432 | 84,893 | 108,386 | 5,361,711 |
| TOTAL NET ASSETS, BEGINNING OF YEAR | | 47,625,937 | 3,276,532 | 682,308 | 51,584,777 |
| TOTAL NET ASSETS, END OF YEAR | <u>\$</u> | 52,794,369 | \$ 3,361,425 | \$790,694 | \$ 56,946,488 |

CITY OF BRENTWOOD, TENNESSEE STATEMENT OF CASH FLOWS

PROPRIETARY FUNDS

FOR THE YEAR ENDED JUNE 30, 2007

| | BUSINESS -TYPE ACTIVITIES - ENTERPRISE FUNDS | | | | | | |
|---|---|-----------------------------|--|--|--|--|--|
| | WATER AND SEWER FUND | MUNICIPAL CENTER FUND | EMERGENCY TOTAL COMMUNICATIONS ENTERPRISE DISTRICT FUNDS | | | | |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | | | | |
| Receipts from customers | \$ 14,224,907 | \$ 478,347 | \$ 612,502 \$ 15,315,756 | | | | |
| Payments to suppliers | (5,563,632) | (319,539) | | | | | |
| Payments to employees | (1,387,383) | 158,808 | (609,973) (1,997,356) (157,407) 7,275,293 | | | | |
| Net cash provided by (used in) operating activities | 7,273,892 | 158,808 | (157,407) 7,275,293 | | | | |
| CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES | | | | | | | |
| Net receipts (payments) on interfund borrowing | (318,932) | 7 | - (318,932) | | | | |
| Contribution to Post Employment Benefit Fund | (60,000) | - | - (60,000) 290,000 290,000 | | | | |
| Contribution (transfer) from General Fund Net cash provided by (used in) noncapital financing activities | (378,932) | | 290,000 (88,932) | | | | |
| Net easily provided by (used in) noncapital financing activities | (570,552) | | (00,52) | | | | |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES Acquisition and construction of capital assets | (1,639,026) | (83,007) | (56,541) (1,778,574) | | | | |
| Proceeds from bond issue Payment of bond issue costs | - | | | | | | |
| Principal paid on long-term debt | (1,142,645) | - | - (1,142,645) | | | | |
| Interest paid on long-term debt | (353,451) | | (353,451) | | | | |
| | | | | | | | |
| NET CASH USED IN CAPITAL AND RELATED FINANCING ACTIVITIES | (3,135,122) | (83,007) | (56,541) (3,274,670) | | | | |
| CASH FLOWS FROM INVESTING ACTIVITIES Interest received | 430,566 | 40,339 | 40,138 511,043 | | | | |
| Interest received | | | | | | | |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | 4,190,404 | 116,140 | 116,190 4,422,734 | | | | |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR | 4,815,031 | 521,567 | 606,526 5,943,124 | | | | |
| CASH AND CASH EQUIVALENTS, END OF YEAR | \$ 9,005,435 | \$ 637,707 | <u>\$ 722,716</u> <u>\$ 10,365,858</u> | | | | |
| Reconciliation of operating income (loss) to | | | | | | | |
| net cash provided by operating activities. | ¢ 5155007 | ¢ 0.554 | ¢ (221 752) ¢ (026 700 | | | | |
| Operating income (loss) | \$ 5,155,997 | \$ 2,554 | <u>\$ (221,752)</u> <u>\$ 4,936,799</u> | | | | |
| Adjustments to reconcile operating income (loss) to net cash provided by operating activities: | | | | | | | |
| Depreciation and amortization | 1,922,287 | 159,093 | 53,134 2,134,514 | | | | |
| (Increase) decrease in: Accounts receivable | (485,002) | | (7,807) (492,809) | | | | |
| Unbilled utility revenue | (193,160) | - | - (193,160) | | | | |
| Inventories of supplies | 24,970 | - | - 24,970 | | | | |
| Increase (decrease) in: | | | | | | | |
| Accounts payable | 297,164 | (4,844 | | | | | |
| Due to (from) other funds Accrued expenses | 374,203 177,433 | 2,005 | 5,069 381,277 15,535 192,968 | | | | |
| Accrued expenses | 177,55 | | | | | | |
| TOTAL ADJUSTMENTS | 2,117,895 | 156,254 | 64,345 2,338,494 | | | | |
| NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES | \$7,273,892 | \$ 158,808 | <u>\$ (157,407)</u> <u>\$ 7,275,293</u> | | | | |
| NONCASH INVESTING, CAPITAL AND FINANCING ACTIVITIES | | | | | | | |
| Capitalized interest | \$ 25,999 | <u>\$</u> | <u>\$\$25,999</u> | | | | |

FIDUCIARY FUNDS

STATEMENT OF FIDUCIARY NET ASSETS

JUNE 30, 2007

| | <u>TRUST FUND</u> POST EMPLOYMENT <u>BENEFITS FUND</u> | | | | |
|--|--|-----------|--|--|--|
| ASSETS | | | | | |
| Cash and cash equivalents | <u>\$</u> | 1,752,276 | | | |
| TOTAL ASSETS | | 1,752,276 | | | |
| NET ASSETS HELD IN TRUST FOR BENEFITS Fund balance reserved for employee's post employment benefits | | 1,752,276 | | | |
| TOTAL NET ASSETS | \$ | 1,752,276 | | | |

FIDUCIARY FUNDS

STATEMENT OF CHANGES IN FIDUCIARY NET ASSETS

FOR THE FISCAL YEAR ENDED JUNE 30, 2007

| | POST EN | ST FUND IPLOYMENT FITS FUND |
|---|---------|-----------------------------------|
| ADDITIONS Contributions: General Fund Water and Sewer Fund Investment earnings: Interest | \$ | 620,000 60,000 91,782 |
| Total Additions | | 771,782 |
| DEDUCTIONS Benefits | | 18,980 |
| Change in Net Assets | | 752,802 |
| NET ASSETS HELD IN TRUST FOR BENEFITS Beginning of year | | 999,474 |
| End of year | \$ | 1,752,276 |

<u>STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE -</u> <u>BUDGET AND ACTUAL</u>

GENERAL FUND

FOR THE YEAR ENDED JUNE 30, 2007

VARIANCE WITH

| | | FINAL BUDGET | | | |
|-----------------------------|--------------|---------------|---------------|------------|--|
| | BUDGETED | _ | | OVER | |
| | ORIGINAL | FINAL | ACTUAL | (UNDER) | |
| REVENUES | | | | | |
| Taxes: | | | | | |
| Local sales tax | \$ 9,680,000 | \$ 10,400,000 | \$ 10,510,078 | \$ 110,078 | |
| Real and personal property | 8,450,000 | 8,900,000 | 8,927,406 | 27,406 | |
| Public utility property tax | 433,000 | 433,000 | 378,437 | (54,563) | |
| Business | 1,067,800 | 1,167,800 | 1,351,433 | 183,633 | |
| Hotel/Motel taxes | 830,000 | 1,000,000 | 1,077,726 | 77,726 | |
| Other | 1,144,000 | 1,144,000 | 1,341,742 | 197,742 | |
| Licenses and permits | 980,000 | 980,000 | 1,013,159 | 33,159 | |
| Fines and fees | 340,000 | 340,000 | 457,610 | 117,610 | |
| Charges for services | 196,500 | 196,500 | 294,554 | 98,054 | |
| Intergovernmental: | | | | | |
| State sales tax | 2,050,000 | 2,175,000 | 2,241,742 | 66,742 | |
| State income tax | 900,000 | 1,300,000 | 2,375,202 | 1,075,202 | |
| Other | 690,045 | 736,522 | 731,540 | (4,982) | |
| Uses of money and property | | | | | |
| Interest earnings | 315,000 | 715,000 | 906,083 | 191,083 | |
| Other | 164,200 | 164,200 | 183,543 | 19,343 | |
| Other | 16,000 | 16,000 | 28,120 | 12,120 | |
| TOTAL REVENUES | 27,256,545 | 29,668,022 | 31,818,375 | 2,150,353 | |
| EXPENDITURES | | | | | |
| Current: | | | | | |
| General government: | | | | | |
| City Commission: | | | | | |
| Personnel Services | 90,460 | 90,460 | 82,973 | (7,487) | |
| Other costs | 40,300 | 40,300 | 32,152 | (8,148) | |
| Capital outlay | 5,000 | 5,000 | 2,672 | (2,328) | |
| City Court: | | | | | |
| Personnel Services | 26,300 | 26,300 | 26,092 | (208) | |
| Other costs | 600 | 600 | 400 | (200) | |
| City Manager's office: | | | | | |
| Personnel Services | 327,990 | 331,390 | 331,356 | (34) | |
| Other costs | 8,295 | 4,895 | 4,748 | (147) | |
| Capital outlay | 4,500 | 4,500 | 1,413 | (3,087) | |
| | | | | | |

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STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE (CONTINUED) -BUDGET AND ACTUAL

GENERAL FUND

FOR THE YEAR ENDED JUNE 30, 2007

| | BUDGETED AMOUNTS | | | | | | FINA | ANCE WITH L BUDGET OVER |
|---------------------------|------------------|---------|----|---------|----|---------|------|-------------------------------|
| | OR | IGINAL | | FINAL | A | CTUAL | J) | JNDER) |
| | | | | | | | | |
| Elections: | | | | | | | | |
| Board of commission | \$ | 20,000 | \$ | 35,550 | \$ | 35,529 | \$ | (21) |
| Finance: | | | | | | | | |
| Personnel Services | | 557,430 | | 557,430 | | 547,256 | | (10,174) |
| Other costs | | 141,000 | | 141,000 | | 139,676 | | (1,324) |
| Capital outlay | | 1,500 | | 1,500 | | 951 | | (549) |
| City recorder: | | | | | | | | |
| Personnel Services | | 78,280 | | 78,280 | | 76,978 | | (1,302) |
| Other costs | | 14,700 | | 14,700 | | 13,542 | | (1,158) |
| Legal services: | | | | | | | | |
| Personnel Services | | 167,060 | | 167,060 | | 166,052 | | (1,008) |
| Other costs | | 68,200 | | 68,200 | | 53,789 | | (14,411) |
| Information/technology: | | | | | | | | |
| Personnel Services | | 358,770 | | 344,270 | | 337,378 | | (6,892) |
| Other costs | | 79,610 | | 79,610 | | 76,439 | | (3,171) |
| Capital outlay | | 58,000 | | 67,500 | | 67,491 | | (9) |
| GIS | | | | | | | | |
| Personnel Services | | 149,980 | | 150,780 | | 150,736 | | (44) |
| Other costs | | 15,050 | | 15,050 | | 12,255 | | (2,795) |
| Capital outlay | | 28,000 | | 32,200 | | 32,189 | | (11) |
| Human resources: | | | | | | | | |
| Personnel Services | | 201,890 | | 203,390 | | 203,203 | | (187) |
| Other costs | | 50,710 | | 52,510 | | 52,463 | | (47) |
| Capital outlay | | 1,500 | | 1,500 | | - | | (1,500) |
| Community relations: | | | | | | | | |
| Personnel Services | | 107,490 | | 107,490 | | 106,315 | | (1,175) |
| Other costs | | 144,200 | | 149,200 | | 149,118 | | (82) |
| Planning and development: | | | | | | | | |
| Personnel Services | | 355,470 | | 346,020 | | 323,778 | | (22,242) |
| Other costs | | 83,515 | | 83,515 | | 59,484 | | (24,031) |
| Capital outlay | | 4,100 | | 13,550 | | 13,507 | | (43) |

(Continued on next page)

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE (CONTINUED) -BUDGET AND ACTUAL

GENERAL FUND

FOR THE YEAR ENDED JUNE 30, 2007

VARIANCE WITH

| | | | | FINAL BUDGET | |
|-------------------------------|-----------|--------------|------------|--------------|--|
| | BUDGETE | D AMOUNTS | | OVER | |
| | ORIGINAL | FINAL | ACTUAL | (UNDER) | |
| Codes enforcement: | | | | | |
| Personnel Services | \$ 638,09 | 0 \$ 638,090 | \$ 616,356 | \$ (21,734) | |
| Other costs | 61,78 | 0 61,780 | 46,506 | (15,274) | |
| Capital outlay | 25,80 | 25,800 | 23,828 | (1,972) | |
| Municipal Center: | | | | | |
| Rent expense | 339,20 | 0 339,200 | 339,200 | - | |
| Insurance/other benefits: | | | | | |
| Personnel | 662,17 | 5 662,175 | 559,561 | (102,614) | |
| Other | 46,84 | 0 46,840 | 38,149 | (8,691) | |
| Total general government | 4,963,78 | 5 4,987,635 | 4,723,535 | (264,100) | |
| Public safety: | | | | | |
| Police department: | | | | | |
| Personnel Services | 4,654,82 | 5 4,608,325 | 4,514,637 | (93,688) | |
| Other costs | 582,99 | 5 582,995 | 480,360 | (102,635) | |
| Capital outlay | 61,39 | 5 61,395 | 54,819 | (6,576) | |
| Fire department: | | | | | |
| Personnel Services | 4,481,69 | 0 4,465,670 | 4,434,776 | (30,894) | |
| Other costs | 372,56 | 0 379,037 | 378,709 | (328) | |
| Capital outlay | 64,85 | 0 80,870 | 80,854 | (16) | |
| Brentwood Safety Center East: | | | | | |
| Other costs | 61,42 | 0 61,420 | 54,374 | (7,046) | |
| Capital outlay | | - 10,550 | 10,550 | | |
| Total public safety | 10,279,73 | 5 10,250,262 | 10,009,079 | (241,183) | |
| Roads and streets: | | | | | |
| Public works: | | | | | |
| Personnel | 1,096,13 | 5 1,096,135 | 1,051,429 | (44,706) | |
| Other | 671,14 | 5 671,145 | 584,960 | (86,185) | |
| Capital outlay | 59,00 | 0 59,000 | 53,069 | (5,931) | |

(Continued on next page)

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STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE (CONTINUED) -BUDGET AND ACTUAL

GENERAL FUND

FOR THE YEAR ENDED JUNE 30, 2007

| | BUDC | GETED | AM | IOUNTS | | | FINA | ANCE WITH L BUDGET OVER |
|----------------------------------|--------|--------|----|-----------|----|-----------|------|-------------------------------|
| | ORIGIN | NAL | | FINAL | Α | CTUAL | (L | NDER) |
| | - | | | | | | | |
| Storm drainage: | | | | | | | | |
| Other costs | \$ | 6,500 | \$ | 6,500 | \$ | 2,500 | \$ | (4,000) |
| Capital outlay | 5 | 50,000 | | 50,000 | | 9,369 | | (40,631) |
| Street lighting/traffic signals: | | | | | | | | |
| Utilities | 36 | 50,000 | | 376,000 | | 375,897 | | (103) |
| Personnel | 9 | 91,470 | | 91,470 | | 88,594 | | (2,876) |
| Other | 9 | 93,350 | | 93,350 | | 70,800 | | (22,550) |
| Capital outlay | 2 | 26,565 | | 10,565 | | 7,856 | | (2,709) |
| Service center: | | | | | | | | |
| Personnel Services | ç | 96,820 | | 97,520 | | 97,446 | | (74) |
| Other costs | 15 | 50,680 | | 149,980 | | 141,150 | | (8,830) |
| Engineering services: | | | | | | | | |
| Personnel Services | 43 | 39,840 | | 439,840 | | 425,523 | | (14,317) |
| Other costs | 4 | 18,500 | | 48,500 | | 18,610 | | (29,890) |
| Capital outlay | 2 | 25,500 | | 25,500 | | 21,709 | | (3,791) |
| Total roads and streets | 3,21 | 5,505 | | 3,215,505 | | 2,948,912 | | (266,593) |
| Public health: | | | | | | | | |
| Co. Health Dept. Contract | 1 | 15,000 | | 15,000 | | 15,000 | | - |
| Co. Animal Control Contract | | 59,750 | | 61,350 | | 61,310 | | (40) |
| Total public health | | 74,750 | | 76,350 | | 76,310 | | (40) |
| Parks and recreation: | | | | | | | | |
| Personnel Services | 74 | 48,215 | | 748,215 | | 718,847 | | (29,368) |
| Other costs | 72 | 29,425 | | 729,425 | | 699,682 | | (29,743) |
| Capital outlay | 2 | 40,000 | | 40,000 | | 39,964 | | (36) |
| Total parks and recreation | 1,51 | 17,640 | | 1,517,640 | | 1,458,493 | | (59,147) |

(Continued on next page)

See accompanying notes to financial statements.

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<u>STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE (CONTINUED) -</u> <u>BUDGET AND ACTUAL</u>

GENERAL FUND

FOR THE YEAR ENDED JUNE 30, 2007

VARIANCE WITH

| | | | | | | | | L BUDGET |
|---|-----------|---------------|-----------|-------------|-----------|---------------|----------|------------|
| | | BUDGETED | AN | | | | | OVER |
| - · · · · · | _0 | RIGINAL | _ | FINAL | | ACTUAL | (L | JNDER) |
| Public library: | ¢ | 1 0 4 5 0 0 5 | • | 1.065.005 | • | 1 0 5 1 4 0 0 | ^ | (14,500) |
| Personnel Services | \$ | 1,065,985 | \$ | 1,065,985 | \$ | 1,051,482 | \$ | (14,503) |
| Other costs | | 723,260 | | 728,260 | | 698,544 | | (29,716) |
| Capital outlay | | 9,500 | _ | 9,500 | | 5,674 | | (3,826) |
| Total public library | | 1,798,745 | | 1,803,745 | | 1,755,700 | | (48,045) |
| Community support: | | | | | | | | |
| Education | | 225,000 | | 225,000 | | 225,000 | | - |
| Economic development | | 10,000 | | 10,000 | | 10,000 | | - |
| International exchange | | 5,000 | | 5,000 | | - | | (5,000) |
| Crockett Historic Center | | 17,200 | | 27,700 | | 27,652 | | (48) |
| Tree committee | - | 2,000 | | 2,000 | _ | 1,574 | | (426) |
| Total community support | | 259,200 | _ | 269,700 | | 264,226 | | (5,474) |
| TOTAL EXPENDITURES | | 22,109,360 | | 22,120,837 | | 21,236,255 | | (884,582) |
| EXCESS OF REVENUES OVER | | | | | | | | |
| EXPENDITURES | | 5,147,185 | | 7,547,185 | _ | 10,582,120 | | 3,034,935 |
| OTHER FINANCING USES | | | | | | | | |
| Transfers to Debt Service Fund | | (3,165,000) | | (3,165,000) | | (3,167,523) | | (2,523) |
| Transfers to Emergency Communication Fund | | (290,000) | | (290,000) | | (290,000) | | - |
| Transfers to Capital Projects Fund | | (300,000) | | (2,700,000) | | (5,700,000) | (| 3,000,000) |
| Transfers to Equipment Replacement Fund | | (770,000) | | (770,000) | | (770,000) | | |
| Contribution to Post Employment Benefits Fund | | (620,000) | | (620,000) | | (620,000) | | |
| TOTAL OTHER FINANCING USES | | (5,145,000) | _ | (7,545,000) | | (10,547,523) | _(| 3,002,523) |
| NET CHANGE IN FUND BALANCE | <u>\$</u> | 2,185 | <u>\$</u> | 2,185 | | 34,597 | \$ | 32,412 |
| FUND BALANCE, BEGINNING OF YEAR | | | | | _ | 18,477,195 | | |
| FUND BALANCE, END OF YEAR | | | | | <u>\$</u> | 18,511,792 | | |

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE -BUDGET AND ACTUAL

DEBT SERVICE FUND

FOR THE YEAR ENDED JUNE 30, 2007

| | BUDGETED ORIGINAL | AMOUNTS FINAL | ACTUAL | VARIANCE WITH FINAL BUDGET OVER (UNDER) |
|--------------------------------------|----------------------|------------------|--------------|--|
| REVENUES | | | | |
| Uses of money and property: | | | | |
| Interest earnings | \$ 90,000 | \$ 90,000 | \$ 257,464 | \$ 167,464 |
| EXPENDITURES | | | | |
| Debt service: | | | | |
| Principal | 1,809,255 | 1,809,255 | 1,809,255 | - |
| Interest | 1,098,170 | 1,098,170 | 1,098,161 | (9) |
| Issuance costs | 25,000 | 25,000 | - | (25,000) |
| Other: | | | | |
| Bank service charges | 6,000 | 6,000 | 3,697 | (2,303) |
| TOTAL EXPENDITURES | 2,938,425 | 2,938,425 | 2,911,113 | (27,312) |
| DEFICIENCY OF REVENUES UNDER | | | | |
| EXPENDITURES | (2,848,425) | (2,848,425) | (2,653,649) | 194,776 |
| OTHER FINANCING SOURCES (USES) | | | | |
| Transfers from Historic Commission | 15,000 | 15,000 | 17,523 | 2,523 |
| Transfers from General Fund | 3,150,000 | 3,150,000 | 3,150,000 | <u> </u> |
| TOTAL OTHER FINANCING SOURCES (USES) | 3,165,000 | 3,165,000 | 3,167,523 | 2,523 |
| NET CHANGE IN FUND BALANCE | \$ 316,575 | \$ 316,575 | 513,874 | <u>\$ 197,299</u> |
| FUND BALANCE, BEGINNING OF YEAR | | | 3,023,388 | |
| FUND BALANCE, END OF YEAR | | | \$ 3,537,262 | |

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NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2007

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Entity

The City of Brentwood (the "City"), located in Williamson County, Tennessee, was incorporated May 13, 1969. The City operates under a City Manager-Commission form of government and provides the following services and facilities, as authorized by its charter: general administrative services, public safety (police and fire protection), roads and streets, parks and recreation, public library, community support, water and sewer utility services and emergency communications services.

The financial statements of the City have been prepared in accordance with accounting principles generally accepted in the United States of America applicable to governmental units, as prescribed by the Governmental Accounting Standards Board (GASB). The following is a summary of the significant accounting policies:

Reporting Entity

The accompanying financial statements present the government and its component units, entities for which the government is considered to be financially accountable. Blended component units, although legally separate entities, are, in substance, part of the government's operations. The Brentwood Emergency Communications District was established in September 2002 and, in accordance with § 24-52 of the *Brentwood Municipal Code*, the Board of Commissioners of the City of Brentwood, Tennessee shall act as the Board of Directors for the District. Due to the "shared governing body" with the primary government, the Emergency Communications District is presented as a blended component unit within the proprietary funds of the June 30, 2007 Comprehensive Annual Financial Report. A separately audited financial statement is prepared for the Emergency Communications District and may be obtained by contacting the Director of Finance (see page 18 for information). Each discretely presented component unit, if any, is reported in a separate column in the government-wide financial statements to emphasize it is legally separate from the government. As of June 30, 2007 and for the year then ended, the City had no discretely presented component units which were required to be included in these financial statements.

Government-wide and fund financial statements

The government-wide financial statements, the statement of net assets and the statement of changes in net assets, report information on all of the nonfiduciary activities of the City. For the most part, the effect of the interfund activity has been removed from these statements. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as general revenues.

Separate financial statements are provided for governmental funds and proprietary funds. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Measurement Focus, Basis of Accounting and Basis of Presentation

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting, as are the proprietary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flow. Property taxes are recognized as revenues in the year for which the City has legal title to the money. Grants and similar items are recognized as revenue as soon as all eligible requirements imposed by the provider have been met.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the City considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when the payment is due.

Property taxes, franchise taxes, licenses, and interest associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenues of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received by the government, at which time it is recognized as revenue.

The City reports the following major governmental funds:

The *general fund* is the City's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

The *debt service fund* accounts for the resources accumulated and payments made for principal and interest on long-term general obligation debt of the governmental funds.

The *capital projects fund* accounts for the acquisition, design and construction of the major capital improvement projects of the City other than improvements financed by the proprietary funds.

The City reports the following major proprietary funds:

The *Water and Sewer Fund* accounts for the activities of the water and sewer department, which operates and maintains a water distribution and a sewer collection system for residents and businesses on a user charge basis. All activities necessary to provide these services are accounted for in such a manner as to show a profit or loss similar to comparable private enterprises.

The *Municipal Center Fund* accounts for the rental operations of the Municipal Center.

The Brentwood Emergency Communication District provides for operation, maintenance, funding and enhancement of the City's existing emergency communications system.

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NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Measurement Focus, Basis of Accounting and Basis of Presentation (Continued)

The fiduciary fund accounts for assets held by the City in a trustee capacity or as an agent on behalf of others. Trust funds account for assets held by the government under terms of a formal trust agreement. The City reports the following fiduciary funds:

The *Post Employment Benefits Fund* accumulates funds for the payment of post employment life and health insurance benefits for qualified employees as determined under City policy based on minimum age and years of service at the time of retirement.

Private sector standards of accounting and financial reporting issued prior to December 1, 1989, generally are followed in both the government-wide and proprietary fund financial statements to the extent that those standards do not conflict with or contradict guidance of the Governmental Accounting Standards Board. Governments also have the option of following subsequent private-sector guidance for their business-type activities and enterprise funds, subject to this same limitation. The government has elected not to follow private-sector guidance.

As a general rule the effect of interfund activity has been eliminated from the government-wide financial statements. Exceptions to this general rule are charges between the government's water and sewer function, and various other functions of the government. Elimination of these charges would distort the direct costs and program revenues reported in the various functions concerned.

Amounts reported as program revenues include 1) charges to the customers or applicants for goods, services, or privileges provided, 2) operating grants and contributions, 3) capital grants and contributions, including special assessments. Internally dedicated resources are reported as general revenues rather than as program revenues. Likewise, general revenues include all taxes.

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the City's proprietary water and sewer and the municipal center funds are charges to customers for sales and services. The City also recognizes as operating revenue the portion of tap fees intended to recover the cost of connecting new customers to the system. The principal operating revenues of the emergency communications district are emergency telephone service charges levied on residential and business service users. Operating expenses for enterprise funds include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the City's policy to use restricted resources first, then unrestricted resources as they are needed.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Measurement Focus, Basis of Accounting and Basis of Presentation (Continued)

Cash and Cash Equivalents

Cash and cash equivalents are stated at cost and consist primarily of demand deposits, short-term (original maturities of three months or less) certificates of deposit and investments in the Local Government Investment Pool of the State of Tennessee. The debt service escrow (state loan), funds held by the State of Tennessee, is not considered to be a cash equivalent by management of the City.

Statutes authorize the City to invest in: (1) U. S. Government securities and obligations guaranteed by the U. S. Government; (2) deposit accounts at state and federal chartered banks and savings and loan associations; and (3) the Local Government Investment Pool of the State of Tennessee. During the current fiscal year, the City invested funds that were not immediately needed in savings accounts and short-term certificates of deposit. Deposits in financial institutions are required by State statute to be secured and collateralized by the institutions. The collateral must meet certain requirements and must have a total minimum market value of 105% of the value of the deposits placed in the institutions less the amount protected by federal depository insurance. Collateral requirements are not applicable for financial institutions that participate in the State of Tennessee's collateral pool.

The State of Tennessee Local Government Investment Pool operates in accordance with appropriate state laws and regulations. The reported value of the pool is the same as the fair value of the pool shares.

Investments

Investments consist primarily of certificates of deposit and are stated at cost, which approximates fair value.

Receivables

All trade and property tax receivables are shown net of an allowance for uncollectible accounts.

Interfund Receivables/Payables

During the year, numerous transactions occur between individual funds for goods provided or services rendered. These receivables and payables, if any, are classified as "due to/from other funds". Other activities between funds that are representative of lending or borrowing arrangements outstanding at the end of the fiscal year are referred to as "due to/from other funds".

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CITY OF BRENTWOOD, TENNESSEE

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Inventories of Supplies and Prepaid Items

Inventories of supplies are valued at cost using the first-in first-out (FIFO) method. Inventories of governmental funds are recorded as expenditures when consumed rather than when purchased.

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both the government-wide and fund financial statements.

Restricted Assets

Certain assets of the general fund, the drug special revenue fund, the capital projects fund and the water and sewer enterprise fund are classified as restricted assets because their use is limited by applicable debt or other agreements.

Capital Assets

Capital assets, which include property, plant, equipment, and infrastructure assets (e.g., roads, bridges, sidewalks and similar items), are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. Capital assets are defined by the City as assets with an initial, individual cost of \$5,000 or more and an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated cost if purchased or constructed. Donated capital assets are recorded at their estimated fair value at the date of donation.

The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend assets lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets of business-type activities is included as part of the capitalized value of the assets constructed. During the year, \$25,999 of capitalized interest was recorded.

Property, plant and equipment of the City is depreciated using the straight-line method over the following estimated useful lives:

| 40 - 50 years |
|---------------|
| 10 - 20 years |
| 33 - 50 years |
| 5 - 20 years |
| 3 - 5 years |
| 10 - 45 years |
| 30 years |
| 60 years |
| |

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Compensated Absences

The City's policy permits employees to accumulate earned but unused annual (vacation) leave and sick days. Annual leave days may accumulate to a maximum of 30 days for employees with up to 5 years of service, 45 days for employees with up to 20 years of service, and 60 days for employees with 20 or more years of service. There is no maximum number of sick days which may be accumulated. Upon termination, employees receive payment for accumulated annual leave days. The City Manager has the authority to pay employees who resign from employment of the City up to 50% of the accrued sick days up to a maximum payment of 30 days.

All annual leave is accrued when incurred in the government-wide and proprietary financial statements. A liability for these amounts is reported in governmental funds only if they have matured, for example, as a result of employee terminations or retirements. The liability will be liquidated from the general fund, the water and sewer fund and the emergency communications district.

Long-term Obligations

In the government-wide financial statements, and proprietary fund types in the fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities, or proprietary fund type statement of net assets.

Bond premiums and discounts, as well as issuance costs, are deferred and amortized over the life of the bonds using the straight-line method. Bonds payable are reported net of the applicable bond premium or discount. Bond issue costs are reported as deferred charges and amortized over the term of the related debt.

In the fund financial statements, governmental fund types recognize bond premiums and discounts, as well as bond issuance costs, during the current period. The face amount of debt issued is reported as other financing sources. Premiums received on debt issuance are reported as other financing sources while discounts on debt issuances are reported as other financing uses. Issuance costs, whether or not withheld from the actual debt proceeds received, are reported as debt service expenditures.

Fund Equity

In the fund financial statements, governmental funds report reservations of fund balance for amounts that are not available for appropriation or are legally restricted by outside third-party for specific purpose. Designations of fund balance represent tentative management plans that are subject to change.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Property Taxes

The City's property tax is levied for the current fiscal year each October 1 on the assessed value listed as of the prior January 1 for all real and personal property located in the City's legal boundaries. Property taxes are secured by a statutory lien effective as of the original assessment date of January 1 and as such an enforceable legal claim to the subsequent fiscal year levy exists at year end.

Assessed values are established by the State of Tennessee at the following rates of appraised market value:

| Public utility property | 55% |
|---|-----|
| Industrial and commercial property: | |
| Real | 40% |
| Personal | 30% |
| Residential, agricultural, homebelt, forest and farm property | 25% |

Taxes were levied at the rate of \$.49 per \$100 of assessed valuation for the year ended June 30, 2007.

Payments may be made during the period from October 1 through February 28 and are delinquent on March 1. Current tax collections of \$8,761,268 were reported as revenue for the year ended June 30, 2007, and were approximately 98.6% of the tax levy.

Of the \$9,790,842 property taxes receivable, \$9,497,786 represents the estimated net realizable 2007 property taxes. This receivable is reported in the Balance Sheet - Governmental Funds with offsetting deferred revenue for the amounts not available at June 30, 2007. Amounts available at June 30, 2007 have been recorded as revenue in the governmental fund statements.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

NOTE 2 - STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY

Budgetary Information

Prior to May 15 of each year, the City Manager formally submits to the Board of Commissioners a proposed operating budget for the fiscal year commencing the following July 1. Public hearings are conducted by the Board of Commissioners to obtain citizen comments on the budget. Prior to June 30, the budget is legally enacted through passage of an ordinance. Annual appropriated budgets for the general fund, special revenue and debt service funds are adopted on a basis consistent with accounting principles generally accepted in the United States of America ("GAAP").

Budgeted amounts shown are those originally adopted, as well as the final budgets which reflect amendments by the Board of Commissioners.

Total expenditures for each of these funds may not exceed the total amount appropriated in the budget ordinance. The City Manager is authorized to transfer budgeted amounts between departments within an individual fund; any revisions that alter the total appropriations for any fund must be approved through the passage of an ordinance by the Board of Commissioners. All annual appropriations lapse at year end.

Excess Expenditures

There were no expenditures exceeding the budgeted level of appropriations. Additionally, total expenditures of the general fund did not exceed appropriated expenditures.

NOTE 3 - DEPOSITS AND INVESTMENTS

The City's cash and cash equivalents and investments at June 30, 2007 were held by financial institutions which participate in the bank collateral pool administered by the Treasurer of the State of Tennessee. Participating banks determine the aggregate balance of their public fund accounts for the City. The amount of collateral required to secure these public deposits must be equal to 105 percent of the average daily balance of public deposits held. Collateral securities required to be pledged by the participating banks to protect their public fund accounts are pledged to the State Treasurer on behalf of the bank collateral pool. The securities pledged to protect these accounts are pledged in the aggregate rather than against each individual account. The members of the pool may be required by agreement to pay an assessment to cover any deficiency. Under this additional assessment agreement, public fund accounts covered by the pool are considered to be insured for purposes of credit risk disclosure.

Custodial risk is the risk that in the event of a bank failing, the City's deposits may not be returned to it. The government does not have a formalized written policy for custodial risk. As of June 30, 2007, the City's deposits were fully insured or collateralized.

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CITY OF BRENTWOOD, TENNESSEE

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NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

NOTE 3 - DEPOSITS AND INVESTMENTS (CONTINUED)

A reconciliation of cash and cash equivalents as shown on the statement of net assets follows:

| Carrying amount of deposits | \$ | 48,417,781 |
|---|-----------|------------|
| Deposits in State of Tennessee Local Government Investment Pool | | 58,992 |
| Cash on hand | | 1,220 |
| Total | <u>\$</u> | 48,477,993 |
| Cash and cash equivalents | \$ | 37,979,096 |
| Cash and cash equivalents - restricted | | 461,961 |
| Investments | | 10,000,000 |
| Investments - restricted | | 36,936 |
| Total | \$ | 48,477,993 |

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

NOTE 4 - CAPITAL ASSETS

Capital assets activity for the year ended June 30, 2007, was as follows:

| | Beginning Balance | Increases | Decreases | Ending Balance |
|---|----------------------|--------------|-----------------------|-------------------|
| | | | | |
| Governmental activities: | | | | |
| Capital assets not being depreciated: | | | | |
| Land | \$ 66,618,850 | \$ 4,853,640 | \$- | \$ 71,472,490 |
| Construction in progress | 1,627,937 | 1,584,868 | (1,480,723) | 1,732,082 |
| Total capital assets not being depreciated | 68,246,787 | 6,438,508 | (1,480,723) | 73,204,572 |
| Capital assets being depreciated: | | | | |
| Buildings and improvements | 15,211,494 | 1,701,207 | - | 16,912,701 |
| Improvements other | | | | |
| than buildings | 10,543,427 | 302,707 | - | 10,846,134 |
| Machinery and equipment | 11,628,374 | 1,495,852 | (383,451) | 12,740,775 |
| Infrastructure | 126,503,576 | 15,599,307 | | 142,102,883 |
| Total capital assets being depreciated: | 163,886,871 | 19,099,073 | (383,451) | 182,602,493 |
| Less accumulated depreciation for: | | | | |
| Buildings and improvements | (2,659,495) | (337,362) | - | (2,996,857) |
| Improvements other | | | | |
| than buildings | (4,683,673) | (548,039) | - | (5,231,712) |
| Machinery and equipment | (7,326,038) | (943,105) | 298,753 | (7,970,390) |
| Infrastructure | (73,666,255) | (4,569,445) | | (78,235,700) |
| Total accumulated depreciation | (88,335,461) | (6,397,951) | 298,753 | (94,434,659) |
| Governmental activities capital assets, net | \$143,798,197 | \$19,139,630 | <u>\$ (1,565,421)</u> | \$161,372,406 |

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CITY OF BRENTWOOD, TENNESSEE

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

NOTE 4 - CAPITAL ASSETS (CONTINUED)

| | Beginning | | | Ending |
|--|----------------------|-------------------|---------------------|---------------|
| | Balance | Increases | Decreases | Balance |
| Business-type activities: | | | | |
| Capital assets not being depreciated: | | | | |
| Land | \$ 610,716 | \$- | \$ - | \$ 610,716 |
| Construction in progress | 289,215 | 1,253,619 | (473,692) | 1,069,142 |
| Total capital assets not being depreciated | 899,931 | 1,253,619 | (473,692) | 1,679,858 |
| Capital assets being depreciated: | | | | |
| Utility plant in service | 71,347,347 | 536,613 | - | 71,883,960 |
| Buildings, structures and improvements | 3,748,476 | - | - | 3,748,476 |
| Improvements other than buildings | 783,156 | 37,577 | - | 820,733 |
| Machinery, equipment and vehicles | 2,255,558 | 487,801 | (20,043) | 2,723,316 |
| Total capital assets being depreciated: | 78,134,537 | 1,061,991 | (20,043) | 79,176,485 |
| Less accumulated depreciation for: | | | | |
| Utility plant in service | (21,215,709) | (1,820,062) | - | (23,035,771) |
| Buildings, structures and improvements | (1,690,250) | (97,730) | - | (1,787,980) |
| Improvements other than buildings | (294,217) | (55,594) | - | (349,811) |
| Machinery, equipment and vehicles | (1,866,073) | (147,179) | 20,043 | (1,993,209) |
| Total accumulated depreciation | (25,066,249) | (2,120,565) | 20,043 | (27,166,771) |
| Business-type activities capital assets, net | <u>\$ 53,968,219</u> | <u>\$ 195,045</u> | <u>\$ (473,692)</u> | \$ 53,689,572 |

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NOTES TO FINANCIAL STATEMENTS (CONTINUED)

<u>JUNE 30, 2007</u>

NOTE 4 - CAPITAL ASSETS (CONTINUED)

Depreciation expense was charged to function/programs for the year ended June 30, 2007, as follows:

| Governmental activities: | | |
|---|-----------|-----------|
| General government | \$ | 248,523 |
| Public safety | | 576,464 |
| Roads and streets | | 4,671,683 |
| Parks and recreation | | 710,306 |
| Public library | | 177,789 |
| Drug education | | 13,186 |
| Total depreciation expense - governmental activities | <u>\$</u> | 6,397,951 |
| Business-type activities: | | |
| Municipal Center | \$ | 159,093 |
| Water and sewer | | 1,908,338 |
| Emergency Communications District | | 53,134 |
| Total depreciation expense - business-type activities | \$ | 2,120,565 |

NOTE 5 - INTERFUND TRANSACTIONS

Interfund receivables and payables are attributable to charges between funds that are outstanding as of June 30, 2007, and are as follows:

| Fund | | nterfund eceivable | nterfund Payable |
|--|----|-----------------------|-------------------------|
| General fund | \$ | 285,736 | \$ 83,876 |
| Debt service fund | | - | 33,000 |
| Capital projects fund | | 336,105 | - |
| Nonmajor funds | | 68,804 | - |
| Water and sewer fund | | 202,500 | 604,278 |
| Municipal center fund | | - | 2,005 |
| Emergency communications | | 3,387 | 18,945 |
| | | 896,532 | 742,104 |
| Government wide statements (governmental activities) | | | 154,428 |
| Total interfund receivables (payables) | \$ | <u>896,532</u> | \$ <u>896,532</u> |

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31

CITY OF BRENTWOOD, TENNESSEE

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

NOTE 5 - INTERFUND TRANSACTIONS (CONTINUED)

Interfund transfers for the year ended June 30, 2007 are attributable to the budgeted allocation of resources from one fund to another and consist of the following:

| | | | Transfer In: | | | | |
|-----------------------|-------------|--------------|--------------------|-----------|------------|-----------|--------------|
| | Debt | Capital | | | | | |
| | Service | Projects | Nonmajor | Eme | ergency | Municipal | |
| Transfer Out: | Fund | Fund | Governmental | Comm | unications | Center | Totals |
| General Fund | \$3,167,523 | \$ 5,700,000 | \$ 770,000 | \$ | 290,000 | \$ - | \$ 9,927,523 |
| Capital Projects Fund | - | - | - | | - | 42,000 | 42,000 |
| Nonmajor Governmental | | | | | | | |
| Funds | | 2,285,000 | | | - | | 2,285,000 |
| Total Transfers | \$3,167,523 | \$ 7,985,000 | <u>\$ 7</u> 70,000 | <u>\$</u> | 290,000 | \$ 42,000 | \$12,254,523 |

Interfund revenues and expenses for the year ended June 30, 2007, included the payment of rental fees for fire hydrant usage totaling \$100,000 by the general fund to the water and sewer enterprise fund. Such amount is included in public safety expenditures reported by the general fund and other operating revenues reported by the water and sewer enterprise fund for the year. The general fund also paid the municipal center enterprise fund rents totaling \$339,200 for the year ended June 30, 2007 for its use of the Municipal Center Building. Such amounts are included in the general government expenditures reported by the general fund and operating revenues reported by the general fund and operating revenues reported by the municipal center enterprise fund for the year. In addition, the water and sewer enterprise fund paid the general fund \$100,000 for its space at the City's Service Center for the year ended June 30, 2007. Such amount is included in uses of money and property reported by the general fund and in other operating expenses reported by the water and sewer enterprise fund and in other operating expenses reported by the water and sewer enterprise fund for the year. The general fund and water and sewer fund contributed \$620,000 and \$60,000, respectively, to the Post Employment Benefits Fund for the year ended June 30, 2007. These amounts are included in expenditures for the respective funds.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

NOTE 6 - LONG-TERM LIABILITIES

Changes in Long-Term Liabilities:

During the year ended June 30, 2007, the changes in long-term liabilities were as follows:

| | Balance July 1, 2006 | Additions | Reductions | Balance June 30, 2007 | Due within one year |
|----------------------------------|-------------------------|---|---------------------|--------------------------|---------------------|
| Government Activities: | | | | | |
| General obligation bonds | \$ 27,195,000 | \$- | \$ 1,790,000 | \$25,405,000 | \$ 2,035,000 |
| Less: Unamortized deferred | | | | | |
| charge on advance refunding | (673,146) | | (51,450) | (621,696) | · <u> </u> |
| Total bonds | 26,521,854 | - | 1,738,550 | 24,783,304 | 2,035,000 |
| Compensated absences | 2,597,389 | 971,770 | 1,215,813 | 2,353,346 | 1,000,000 |
| Total Governmental Activities | | | | | |
| Long-term Liabilities | \$ 29,119,243 | <u>\$ 971,770</u> | <u>\$ 2,954,363</u> | \$27,136,650 | \$ 3,035,000 |
| Business-type Activities: | | | | | |
| Revenue and tax bonds | \$ 8,065,000 | \$- | \$ 895,000 | \$ 7,170,000 | \$ 940,000 |
| State of Tennessee loan program | 947,104 | | 247,645 | 699,459 | 255,691 |
| | 9,012,104 | - | 1,142,645 | 7,869,459 | 1,195,691 |
| Less: Unamortized deferred | | | | | |
| charge on advance refunding | (264,494) | | (47,842) | (216,652) | |
| Total Business-type Activities | | | | | |
| Long-term Liabilities | <u>\$ 8,747,610</u> | <u>\$ </u> | <u>\$ 1,094,803</u> | \$ 7,652,807 | <u>\$ 1,195,691</u> |

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

NOTE 6 - LONG-TERM LIABILITIES (CONTINUED)

Description of long-term liabilities:

Amounts payable at June 30, 2007, were as follows:

| \$1,955,000 1999 General Obligation Refunding Bonds due in | |
|--|--------------|
| increasing annual installments through September 1, 2013, at | |
| varying rates of interest from 4.05% to 4.40% | \$ 1,300,000 |
| | |
| \$5,000,000 2000 General Obligation Public Improvement Bonds due | |
| in increasing annual installments through March 1, 2020, at varying | |
| rates of interest from 4.85% to 4.90% | 445,000 |
| | |
| \$3,030,000 2001 General Obligation Public Improvement Refunding | |
| Bonds due in increasing annual installments through May 1, 2009, | |
| at interest rate of 4.25% | 845,000 |
| | |
| \$5,525,000 2002 General Obligation Refunding Bonds due in | |
| increasing annual installments through September 1, 2019, at varying | |
| rates of interest from 3.80% to 4.80% | 5,420,000 |
| | .,, |

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NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

NOTE 6 - LONG-TERM DEBT (CONTINUED)

Description of long-term liabilities (Continued)

| \$4,425,000 2002 General Obligation Public Improvement Bonds due in increasing annual installments through March 1, 2022, at varying rates of interest from 3.55% to 4.85% | \$ 1,455,000 |
|--|--------------|
| \$6,300,000 2003 General Obligation Refunding Bonds due in increasing annual installments through September 1, 2017, at varying rates of interest from 2.00% to 4.10% | 5,305,000 |
| \$3,685,000 2004 General Obligation Public Improvement Bonds due in increasing annual installments through September 1, 2024, at varying rates of interest from 2.30% to 4.45% | 3,405,000 |
| \$2,430,000 2006 General Obligation Refunding Bonds due in increasing annual installments through September 1, 2021, at varying rates of interest from 3.75% to 3.90% | 2,430,000 |
| \$4,800,000 2006 General Obligation Public Improvement Bonds due in increasing annual installments through September 1, 2025, at varying rates of interest from 3.75% to 4.05% | 4,800,000 |
| Total General Obligation Debt | 25,405,000 |
| Unamortized charge on advance refunding | (621,696) |
| Total General Obligation Bonds, net of unamortized charge | \$24,783,304 |

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NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

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NOTE 6 - LONG-TERM DEBT (CONTINUED)

Description of long-term liabilities (Continued)

Business-type activities debt:

Revenue and Tax Bonds:

| \$1,200,000 1999 Sewer Revenue and Tax Refunding Bonds due in increasing annual installments through September 1, 2013, at varying | |
|--|---------------|
| rates of interest from 4.05% to 4.4% | \$ 865,000 |
| \$1,955,000 2001 Sewer Revenue and Tax Refunding Bonds due in | |
| increasing annual installments through May 1, 2009, at interest rate of 4.25% | 695,000 |
| \$3,000,000 2001 Water Revenue and Tax Bonds due in increasing | |
| annual installments through March 1, 2021, at varying rates of | |
| interest from 4.00% to 4.20% | 700,000 |
| \$3,620,000 2003 Sewer Revenue and Tax Refunding Bonds due in | |
| increasing annual installments through September 1, 2017, at | |
| varying rates of interest from 2.50% to 4.10% | 3,135,000 |
| \$1,775,000 2006 Water Revenue and Tax Refunding Bonds due in | |
| increasing annual installments through September 1, 2020, at | |
| varying rates of interest from 3.75% to 3.85% | 1,775,000 |
| Total Revenue and Tax Bonds | 7,170,000 |

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NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

NOTE 6 - LONG-TERM DEBT (CONTINUED)

Description of long-term liabilities (Continued)

| \$2,990,906 State Loan Program Revenue Bonds, payable in monthly | | |
|---|----------|-----------|
| installments through February 1, 2011, at an interest rate of approximately 3.3%. | \$ | 699,459 |
| or upproximatory 5.57%. | <u> </u> | |
| Total Business-type Activities Debt | | 699,459 |
| Unementional charge on advance refunding | | (216,652) |
| Unamortized charge on advance refunding | | (210,052) |
| Total Business-type Activities Debt, net of unamortized charge | \$ | 482,807 |

The City issues general obligation bonds to provide funds for the acquisition and construction of major capital projects. General obligation bonds and notes payable are direct obligations of the City for which the full faith and credit are pledged. These obligations are payable from the assessment of ad valorem taxes.

All bonds of the Water and Sewer fund are collateralized by the revenues of the department.

Style

CITY OF BRENTWOOD, TENNESSEE

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

NOTE 6 - LONG-TERM DEBT (CONTINUED)

Debt Service Requirements

The annual debt service requirements to maturity for all long-term obligations outstanding as of June 30, 2007, are as follows:

| Governmental Activities | | | | | | | | | | | |
|-------------------------|-----------|------------|-----|-----------|--|--|--|--|--|--|--|
| | | Bonds | | | | | | | | | |
| Year | | Principal | | Interest | | | | | | | |
| 2008 | \$ | 2,035,000 | \$ | 880,800 | | | | | | | |
| 2009 | | 2,120,000 | | 807,769 | | | | | | | |
| 2010 | | 1,715,000 | | 724,592 | | | | | | | |
| 2011 | | 1,770,000 | | 755,569 | | | | | | | |
| 2012 | | 1,850,000 | | 688,152 | | | | | | | |
| 2013-2017 | | 8,635,000 | 2 | 2,339,594 | | | | | | | |
| 2018-2022 | | 5,230,000 | | 865,285 | | | | | | | |
| 2023-2025 | | 2,050,000 | | 150,833 | | | | | | | |
| Totals | <u>\$</u> | 25,405,000 | \$7 | 7,212,594 | | | | | | | |

Business-type Activities

| | Bor | nds | | | State Loan | Prog | gram | | Tota | ıl | |
|---------------------|-----------------|-------------|-----------|---------|------------|----------|--------|-----------|-----------|------------|----------|
| Year | Principal | | Interest | | Principal | Interest | | | Principal | Interest | |
| 2008 | \$ 940,000 | \$ | 260,454 | \$ | 255,691 | \$ | 22,725 | \$ | 1,195,691 | \$ | 283,179 |
| 2009 | 980,000 | | 226,104 | | 263,998 | | 14,417 | | 1,243,998 | | 240,521 |
| 2010 | 640,000 | | 189,385 | 179,770 | | | 5,841 | | 819,770 | | 195,226 |
| 2011 | 665,000 | | 166,421 | | - | | - | | 665,000 | 166,421 | |
| 2012 | 685,000 | | 141,538 | | - | | - | | 685,000 | | 141,538 |
| 2013-2017 | 2,170,000 | | 407,668 | | - | | - | | 2,170,000 | | 407,668 |
| 2018-2021 | 1,090,000 | | 72,163 | | | | - | | 1,090,000 | | 72,163 |
| | | | | | | | | | | | |
| Totals [.] | \$ 7,170,000 | \$ 1 | 1,463,733 | \$ | 699,459 | \$ | 42,983 | <u>\$</u> | 7,869,459 | <u>\$1</u> | ,506,716 |

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

NOTE 7 - UNEARNED REVENUES AND OTHER FUNDS HELD

Unearned revenues consist of the following at June 30, 2007:

| Property taxes: | | |
|--|----|-----------|
| Delinquent taxes | \$ | 272,371 |
| 2007 estimated levy | | 9,497,786 |
| Estimated 2007 Hall Income tax | | 700,000 |
| Developer funds held for incomplete projects | | 460,561 |
| Other | | 254,106 |
| | • | |
| | \$ | 1,184,824 |

NOTE 8 - RISK MANAGEMENT

The City is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The City maintains insurance coverage through the Tennessee Municipal League Risk Management Pool, covering each of those risks of loss. The TML Pool is a cooperative risk sharing arrangement between local government agencies that works in many ways like a traditional insurer. The City pays a premium, receives coverage, and can make claims against that coverage. The City meets the TML Pool's guidelines and complies with its rules and regulations, including loss control requirements as well as its underwriting standards. Rates of the TML Pool are actuarially projected to provide adequate funding to cover loss reserves and expenses, as well as building contingency reserves. Management believes such coverage is sufficient to preclude any significant uninsured losses to the City. Settled claims have not exceeded this commercial coverage in any of the past three fiscal years.

NOTE 9 - CONTINGENT LIABILITIES

The City is currently a defendant in a lawsuit in which The Metropolitan Government of Nashville and Davidson County, Tennessee ("Metro") is asserting that the City owes approximately \$2.6 million for sewer plant upgrades, plus approximately \$1.05 million in incremental sewer treatment fees billed by Metro, but unpaid by the City for the period from August 2006 through year-end. The City has paid Metro at the last stated contract rate (which expired in 2000) for sewer treatment fees, and has accrued approximately \$108,000 for what they believe are reasonable increases in fees for the period noted. At the present time, the outcome of this litigation is unknown and unable to be reasonably estimated, therefore no additional amounts have been accrued as of June 30, 2007.

The City is also a defendant in various other lawsuits. Although the outcome of these lawsuits is not presently determinable, it is the opinion of the City's legal counsel that resolution of these matters will not have a material adverse effect on the City's financial position. Accordingly, no provision for any liability resulting from such litigation has been made in the accompanying financial statements.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

NOTE 10 - DEFERRED COMPENSATION PLAN

The City of Brentwood offers its employees a deferred compensation plan created in accordance with Internal Revenue Code Section 457. The plan, available to all full-time City employees at their option, permits participants to defer a portion of their salary until future years. The deferred compensation is not available to participants until termination, retirement, death, or unforeseeable emergency.

The plan's investments are held in trust by ICMA Retirement Corporation and Nationwide Retirement Services.

Upon two years of full-time service, the City matches, on a dollar for dollar basis, a maximum of up to 3% of the employee's base salary. The City's match for the year ended June 30, 2007 totaled \$224,233.

NOTE 11 - OTHER POSTEMPLOYMENT BENEFITS

The City provides postretirement health care benefits, in accordance with City policies established by resolutions, to all employees who retire from the City on or after attaining age 55 with at least 20 years of service. Retiree health care benefits are provided at two levels. Eligible retirees who are between the ages of 55 and 65 continue coverage under the City's group health insurance plan. The City pays the full cost of group health insurance for these retirees as well as 50 percent of the premiums for dependent health insurance coverage, if applicable. Currently, one retiree is covered under this level of benefits. The second level of benefits applies when a retiree reaches Medicare age and eligibility under the group health insurance plan ceases. At this level, the city reimburses the retiree for the cost of a Medicare supplement policy for the retiree only. Effective July 1, 2002, the amount of this Medicare supplement reimbursement for all future eligible retirees was limited to 50% of the amount paid by the City for the lowest cost, individual coverage under the City's group insurance plan. Currently, five retirees are covered under this level of benefits. Expenditures for postretirement health care benefits are recognized on a pay-as-you-go basis. During the year, expenditures of \$19,412 were recognized for postretirement health care for participants.

The City also provides postretirement life insurance benefits, in accordance with City policies established by resolution. Eligibility criteria was recently amended to limit this benefit only to employees who retire from the City on or after attaining age 55 with at least 20 years of service. Expenditures for postretirement life insurance benefits are recognized on a pay-as-you-go basis. During the year, expenditures of \$1,145 were recognized for postretirement life insurance for participants.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

JUNE 30, 2007

NOTE 12 - EMPLOYEE RETIREMENT SYSTEM AND PLAN

Plan Description

Employees of the City are members of the Political Subdivision Pension Plan (PSPP), an agent multiple-employer defined benefit pension plan administered by the Tennessee Consolidated Retirement System (TCRS). TCRS provides retirement benefits as well as death and disability benefits. Benefits are determined by a formula using the member's high five-year average salary and years of service. Members become eligible to retire at the age of 60 with 5 (five) years of service or at any age with 30 years of service. A reduced retirement benefit is available to vested members at the age of 55. Disability benefits are available to active members with five years of service who become disabled and cannot engage in gainful employment. There is no service requirement for disability that is the result of an accident or injury occurring while the member was in the performance of duty. Members joining the system after July 1, 1979 become vested after 5 (five) years of service and members joining prior to July 1, 1979 were vested after 4 years of service. Benefit provisions are established in state statute found in Title 8, Chapter 34-37 of the Tennessee Code Annotated (TCA). State statutes are amended by the Tennessee General Assembly. Political subdivisions such as the City participate in the TCRS as individual entities and are liable for all costs associated with the operation and administration of their plan. Benefit improvements are not applicable to a political subdivision unless approved by the chief governing body.

The TCRS issues a publicly available financial report that includes financial statements and required supplementary information for the PSPP. That report may be obtained by writing to Tennessee Treasury Department, Consolidated Retirement System, 10th Floor Andrew Jackson Building, Nashville, Tennessee 37243-0230 or can be accessed at <u>www.treasury.state.tn.us/tcrs/PS/</u>.

Funding Policy

The City has adopted a noncontributory retirement plan for its employees by assuming employee contributions up to 5% of annual covered payroll.

The City is required to contribute at an actuarially determined rate; the rate for the year ending June 30, 2007 was 14.80% of annual covered payroll. The contribution requirement of plan members is set by state statute. The contribution requirement for the City is established and may be amended by the TCRS Board of Trustees.



NOTES TO FINANCIAL STATEMENTS (CONTINUED)

<u>JUNE 30, 2007</u>

NOTE 12 - EMPLOYEE RETIREMENT SYSTEM AND PLAN (CONTINUED)

Annual Pension Cost

For the year ended June 30, 2007, the City's annual pension cost of \$1,720,555 to TCRS was equal to the City's required and actual contributions. The required contribution was determined as part of the July 1, 2005 actuarial valuation using the frozen initial liability actuarial cost method. Significant actuarial assumptions used in the valuation include (a) rate of return on investment of present and future assets of 7.5 percent a year compounded annually, (b) projected salary increases of 4.75 percent (graded) annual rate (no explicit assumption is made regarding the portion attributable to the effects of inflation on salaries), (c) projected 3.5 percent annual increase in the Social Security wage base, and (d) projected post retirement increases of 3.0 percent annually. The actuarial value of assets was determined using techniques that smooth the effect of short-term volatility in the market value of total investments over a five-year period. The City's unfunded actuarial accrued liability is being amortized as a level dollar amount on a closed basis. The remaining amortization period at July 1, 2005 was 10 years. An actuarial valuation was performed as of July 1, 2005, which established contribution rates effective July 1, 2006.

Trend Information

| Year <u>Ending</u> | Annual Pension <u>Cost (APC)</u> | Percentage of APC <u>Contributed</u> | Net Pension <u>Obligation</u> |
|-----------------------|--|--|-------------------------------------|
| 6/30/07 | \$1,720,555 | 100.00% | \$0.00 |
| 6/30/06 | \$1,506,686 | 100.00% | \$0.00 |
| 6/30/05 | \$1,313,910 | 100.00% | \$0.00 |

NOTE 13 - COMMITMENTS AND SUBSEQUENT EVENTS

Construction commitments amounting to approximately \$4,200,000 were outstanding as of June 30, 2007.

On August 27, 2007, the City established an irrevocable trust for the purpose of funding post-retirement healthcare benefits for its employees, their spouses, dependents, and beneficiaries in accordance with the terms of the City's post-retirement benefit plan. On September 27, 2007, the city transferred \$2,260,000 that had been accumulating in the Post Employment Benefits Fund since fiscal year 2005 to the International City Management Association Retirement Corporation (ICMA-RC) to begin funding the trust. The Finance Director will serve as the Trustee of the Post Employment Benefits Fund assets.

On December 12, 2007, the City issued \$4,935,000 of General Obligation Improvement Bonds, Series 2007. Interest will be payable annually on March 7 and September 1, and the bonds are due March 1, 2028.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

<u>JUNE 30, 2007</u>

NOTE 14 - ECONOMIC DEPENDENCY

The City, through its water and sewer enterprise fund, purchases water from the Metropolitan Government of Nashville and Davidson County and Harpeth Valley Utility District. All of its sewage is treated by the Metropolitan Government of Nashville and Davidson County.

NOTE 15 - NEW PRONOUNCEMENTS

The Governmental Accounting Standards Board (GASB) has issued Statement No. 43, *Financial Reporting for Postemployment Benefits Other Than Pensions* ("OPEB"), in April 2004, which addresses requirements for reporting OPEB plan assets by trust or agency funds in their financial reports. GASB Statement No. 43 will supersede GASB Statement No. 26, and is effective for fiscal periods beginning after December 15, 2005 for governments with total annual revenues of \$100 million or more; for fiscal periods beginning after December 15, 2006 for governments with total annual revenues of \$10 million or more, but less than \$100 million; and for fiscal periods beginning after December 15, 2007 for governments with total annual revenues of less than \$10 million. The City will be required to implement this statement during fiscal year 2008.

The GASB has issued Statement No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions, in June 2004, which establishes standards for reporting of OPEB plans in the financial statement of state and local government employers. The statement addresses requirements for the measurement, recognition and display of OPEB expense/expenditures, related liabilities or assets, note disclosures, and if applicable, required supplementary information. GASB Statement No. 45 is effective prospectively for fiscal periods beginning after December 15, 2006 for governments with annual revenues of \$100 million or more; for fiscal periods beginning after December 15, 2007 for governments with total annual revenues of \$10 million or more, but less than \$100 million; and for fiscal periods beginning after December 15, 2008 for governments with total annual revenues of less than \$10 million. The City will be required to implement this statement during fiscal year 2009.

The GASB has also issued Statement No. 47, Accounting for Termination Benefits, which provides guidance on how employers should account for benefits associated with either voluntary or involuntary terminations. The requirements of the new statement become effective for fiscal periods beginning after June 15, 2005 (except for those provisions involving other postemployment benefits, which only take effect upon implementation of GASB Statement No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions.

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REQUIRED SUPPLEMENTARY INFORMATION

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SCHEDULE OF FUNDING PROGRESS

POLITICAL SUBDIVISION PENSION PLAN SUPPLEMENTARY INFORMATION (Unaudited)

JUNE 30, 2007

(Dollar amounts in thousands)

| Actuarial Valuation Date | Actuarial Value of Assets (a) | A L | ctuarial accrued iability (AAL) (b) | ת | nfunded AAL UAAL) b) - (a) | Funded Ratio (a/b) | Covered Payroll (c) | UAAL as a Percentage of Covered Payroll ((b-a)/c) |
|--------------------------------|--|--------|---|----|-------------------------------------|--------------------------|---------------------------|---|
| July 1, 2005 | \$ 14,811 | \$ | 17,393 | \$ | 2,582 | 85.15% | \$ 10,298 | 25.07% |
| July 1, 2003 | \$ 11,417 | \$ | 14,327 | \$ | 2,910 | 79.69% | \$ 9,159 | 31.77% |
| July 1, 2001 | \$ 8,980 | \$ | 11,810 | \$ | 2,830 | 76.04% | \$ 7,472 | 37.87% |

Changes in Actuarial Assumptions

An actuarial valuation was performed as of July 1, 2003 which established contribution rates effective July 1, 2005. As a result of the June 30, 2000 experience study, changes were made to two of the significant actuarial assumptions as follows: 1) projected salary increase of 4.75 percent (graded) annual rate (no explicit assumption is made regarding the portion attributable to the effects of inflation on salaries) and 2) projected 3.5 percent annual increases in the Social Security wage base.

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COMBINING AND INDIVIDUAL FUND STATEMENTS AND SCHEDULES

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NONMAJOR GOVERNMENTAL FUNDS

Special Revenue Funds

<u>State Street Aid Fund</u> – This fund accounts for all revenue and expenditures from the City's share of state gasoline taxes. Tennessee state law requires these receipts be kept in a separate fund and used for the construction and maintenance of city streets and certain related street expenditures.

<u>Drug Fund</u> – This fund accounts for funds received directly from the enforcement of laws associated with illegal drug activity. Under state law, the funds are to be used only for the enforcement of the drug laws and for the drug education programs of the Police Department.

<u>Public Works Project Fund</u> – This fund accounts for the collection and disbursement of funds for road improvements needed to meet the traffic demands created by growth in population and business. The funds are disbursed as available to pay for eligible road projects in the Capital Projects Fund.

<u>Equipment Replacement Fund</u> – This fund accounts for the systematic accumulation of funds needed to purchase large vehicles and equipment (generally greater than 40,000) without the issuance of capital outlay notes or general obligation bonds. Funding is provided through annual transfers from the General Fund.

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COMBINING BALANCE SHEET

NONMAJOR GOVERNMENTAL FUNDS

JUNE 30, 2007

| ASSETS AND OTHER DEBITS | STATE STREET AID | | DRUG | | | PUBLIC WORKS PROJECT | | EQUIPMENT REPLACEMENT | | TOTAL ONMAJOR ERNMENTAL FUNDS |
|---|---------------------|---------|-----------|----------|----|-------------------------|----|--------------------------|----|--|
| ASSETS: | | | | | | | | | | |
| Cash and cash equivalents | \$ | 497,710 | \$ | 104,300 | \$ | 76,398 | \$ | 1,153,988 | \$ | 1,832,396 |
| Receivables: | | | | | | | | | | |
| Taxes | | 166,277 | | - | | - | | - | | 166,277 |
| Due From General Fund | | 68,804 | | - | | - | | - | | 68,804 |
| Due From Other Funds Miscellaeous | | - | | - 479 | | - | | - | | - 479 |
| Restricted assets: | | - | | 4/9 | | - | | - | | 479 |
| Cash and cash equivalents | | - | | - | | | | - | | - |
| | | | | | _ | | | | | |
| TOTAL ASSETS AND OTHER DEBITS | \$ | 732,791 | \$ | 104,779 | \$ | 76,398 | \$ | 1,153,988 | \$ | 2,067,956 |
| LIABILITIES: Accounts payable | \$ | 151,060 | \$ | - | \$ | | \$ | 20,187 | \$ | 171,247 |
| Due to General Fund | | - | | - | _ | · | | - | | - |
| TOTAL LIABILITIES | | 151,060 | | | | | | 20,187 | | 171,247 |
| COMMITMENTS AND CONTINGENCIES | | | | | | | | | | |
| EQUITY AND OTHER CREDITS Fund balance: | | | | | | | | | | |
| Reserved for capital projects | | - | | - | | 76,398 | | 1,133,801 | | 1,210,199 |
| Reserved for street repairs | | 581,731 | | - | | - | | - | | 581,731 |
| Reserved for drug enforcement and education | | - | | 104,779 | | | | - | | 104,779 |
| TOTAL EQUITY AND OTHER CREDITS | | 581,731 | | 104,779 | | 76,398 | | 1,133,801 | | 1,896,709 |
| TOTAL LIABILITIES, EQUITY AND OTHER CREDITS | \$ | 732,791 | <u>\$</u> | 104,779 | \$ | 76,398 | \$ | 1,153,988 | \$ | 2,067,956 |

<u>COMBINING STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES -</u> <u>NONMAJOR GOVERNMENTAL FUNDS</u>

FOR THE YEAR ENDED JUNE 30, 2007

| | STATE STREET AID | | DRUG | | PUBLIC WORKS PROJECT | | EQUIPMENT REPLACEMENT | TOTAL NONMAJOH GOVERNMENT <u>FUNDS</u> | |
|---|---------------------|---------|-----------|-----------------|-------------------------|-------------|--------------------------|---|--------------|
| REVENUES | • | | | | • | | • | • • • • • • | |
| Licenses and permits | \$ | - | \$ | - | \$ | 667,451 | \$ - | \$ 667, | |
| Intergovernmental | | 877,850 | | - | | - | - | 877, | |
| Uses of money and property | | 15,454 | | 7,943 | | 100,459 | 76,069 | 199, | |
| Other | - | | | 61,962 | _ | | 18,500 | 80, | 462 |
| TOTAL REVENUES | | 893,304 | | 69 <u>,9</u> 05 | _ | 767,910 | 94,569 | 1,825, | 688 |
| EXPENDITURES Current: | | | | | | | | | |
| Roads and streets | | 873,144 | | - | | - | - | 873, | 144 |
| Drug education | | - | | 22,414 | | - | - | | 414 |
| Capital outlay | | - | | 84,789 | | - | 865,040 | 949, | |
| TOTAL EXPENDITURES | | 873,144 | _ | 107,203 | _ | | 865,040 | 1,845, | 387 |
| EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES | | 20,160 | | (37,298) |) _ | 767,910 | (770,471) | (19, | <u>699</u>) |
| OTHER FINANCING SOURCES (USES) Transfers in Transfers out | | - | | - | _ | (2,285,000) | 770,000 | 770, (2,285, | |
| TOTAL OTHER FINANCING SOURCES (USES) | _ | | | <u>-</u> | _ | (2,285,000) | 770,000 | (1,515, | <u>000</u>) |
| NET CHANGE IN FUND BALANCE | | 20,160 | | (37,298) |) | (1,517,090) | (471) | (1,534, | 699) |
| FUND BALANCE, BEGINNING OF YEAR | _ | 561,571 | | 142,077 | _ | 1,593,488 | 1,134,272 | 3,431, | 408 |
| FUND BALANCE, END OF YEAR | <u>\$</u> | 581,731 | <u>\$</u> | 104,779 | <u>\$</u> | 76,398 | <u>\$1,133,801</u> | <u>\$1,896,</u> | 709 |

<u>COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES -</u> <u>BUDGET (GAAP BASIS) AND ACTUAL</u>

SPECIAL REVENUE FUNDS

FOR THE YEAR ENDED JUNE 30, 2007

| | STA | TE STREET A | ID FUND | DRUG FUND | | | | | | | |
|---|---------------------|-------------------|------------|------------------------------|--------------------|--|------------------|--|--|--|--|
| | | | ORIGINAL | FINAL BUDGETED AMOUNTS | ACTUAL | VARIANCE WITH FINAL BUDGET OVER (UNDER) | | | | | |
| REVENUES | | | (0000000) | | | | (0112221) | | | | |
| Licenses and permits: | | | | | | | | | | | |
| Public works project fees | \$ - | s - | \$- | \$ - | \$- | s - | \$- | | | | |
| Edmondson Branch fees | - | - | - | • | • | - | • | | | | |
| Intergovernmental: | | | | | | | | | | | |
| State fuel taxes | 840,000 | 877,850 | 37,850 | - | - | - | - | | | | |
| Uses of money and property: | | | , | | | | | | | | |
| Interest earnings | 7,000 | 15,454 | 8,454 | 2,000 | 2,000 | 7,943 | 5,943 | | | | |
| Other: | , | | - , | | ., | · j - · - | -, | | | | |
| Gain on sale of equipment | - | - | - | - | - | - | - | | | | |
| Drug related fines and contributions | - | - | - | 25,000 | 25,000 | 61,962 | 36,962 | | | | |
| - | | | | | | | | | | | |
| TOTAL REVENUES | 847,000 | 893,304 | 46,304 | 27,000 | 27,000 | 69,905 | 42,905 | | | | |
| EXPENDITURES | | | | | | | | | | | |
| Current: | | | | | | | | | | | |
| Roads and streets - street repairs | 950,000 | 873,144 | (76,856) | - | - | - | - | | | | |
| Drug education | - | - | - | 20,000 | 22,500 | 22,414 | (86) | | | | |
| Capital outlay | | | - | 98,900 | 96,400 | 84,789 | (11,611) | | | | |
| TOTAL EXPENDITURES | 950,000 | 873,144 | (76,856) | 118,900 | 118,900 | 107,203 | (11,697) | | | | |
| EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES | (103,000) | 20,160 | 123,160 | (91,900) | (91,900) | (37,298) | 54,602 | | | | |
| | | | | | | | | | | | |
| OTHER FINANCING SOURCES (USES) | | | | | | | | | | | |
| Transfers from General Fund | - | - | - | - | - | - | - | | | | |
| Transfers to Capital Projects Fund | | | | <u> </u> | <u> </u> | | <u> </u> | | | | |
| Total Other Financing Sources (Uses) | | | | | <u> </u> | | | | | | |
| NET CHANGE IN FUND BALANCE | <u>\$ (103,000)</u> | 20,160 | \$ 123,160 | <u>\$ (91,900)</u> | <u>\$ (91,900)</u> | (37,298) | <u>\$ 54,602</u> | | | | |
| FUND BALANCE, BEGINNING OF YEAF | ł | 561,571 | | | | 142,077 | | | | | |
| FUND BALANCE, END OF YEAR | | <u>\$ 581,731</u> | | | | <u>\$ 104,779</u> | | | | | |

(Continued on next page)

COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES (CONTINUED) -BUDGET (GAAP BASIS) AND ACTUAL

SPECIAL REVENUE FUNDS

FOR THE YEAR ENDED JUNE 30, 2007

| | | PUBLIC W | /OR | KS PROJ | EC | T FUND | EQUIPMENT REPLACEMENT FUND | | | | | |
|---|--|-------------|-----------|------------|-----|--|----------------------------|----------|---------------------|--|--|--|
| | ORIGINAL AND FINAL BUDGETED AMOUNTS | | | | | ARIANCE WITH INAL BUDGET OVER (UNDER) | | | _ACTUAL_ | VARIANCE WITH FINAL BUDGET OVER (UNDER) | | |
| REVENUES | | | | | | | | | | | | |
| Licenses and permits: | | | | | | | | | | | | |
| Public works project fees | \$ | 475,000 | \$ | 499,785 | \$ | 24,785 | \$ | - | \$- | \$- | | |
| Edmondson Branch fees | | 80,000 | | 167,666 | | 87,666 | | - | - | - | | |
| Intergovernmental: | | | | | | | | | | | | |
| State fuel taxes | | - | | - | | - | | - | - | - | | |
| Uses of money and property: | | | | | | | | | | | | |
| Interest earnings | | 52,625 | | 100,459 | | 47,834 | 20,00 | 0 | 76,069 | 56,069 | | |
| Other: | | | | | | | | | | | | |
| Gain on sale of equipment | | - | | - | | - | | - | 18,500 | 18,500 | | |
| Drug related fines and contributions | | - | | | | - | | - | • | <u> </u> | | |
| TOTAL REVENUES | | 607,625 | | 767,910 | | 160,285 | 20,00 | 0 | 94,569 | 74,569 | | |
| EXPENDITURES | | | | | | | | | | | | |
| Current: | | | | | | | | | | | | |
| Roads and streets - street repairs | | - | | - | | - | | - | - | - | | |
| Drug education | | - | | - | | - | | - | - | - | | |
| Capital outlay | | | | - | _ | <u>-</u> | 929,40 | 0 | 865,040 | (64,360) | | |
| TOTAL EXPENDITURES | | | | | | | 929,40 | 0 | 865,040 | (64,360) | | |
| EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES | | 607,625 | | 767,910 | | 160,285 | (909,40 | റ | (770,471) |) 138,929 | | |
| | | 001,020 | | | - | 100,200 | | <u> </u> | (,,,,,,,,) | | | |
| OTHER FINANCING SOURCES (USES) Transfers from General Fund | | | | | | - | 770,00 | 0 | 770,000 | - | | |
| Transfers to Capital Projects Fund | | (2,285,000) | (| 2,285,000) |) _ | | | - | | | | |
| Total Other Financing Sources (Uses) | | (2,285,000) | _(| 2,285,000) |)_ | | 770,00 | 0 | 770,000 | · | | |
| NET CHANGE IN FUND BALANCE | <u>\$</u> | (1,677,375) | (| 1,517,090) |) § | 160,285 | \$ (139,40 | 0) | (471) | <u>\$ 138,929</u> | | |
| FUND BALANCE, BEGINNING OF YEAR | | | | 1,593,488 | | | | | 1,134,272 | | | |
| FUND BALANCE, END OF YEAR | | | <u>\$</u> | 76,398 | | | | | <u>\$ 1,133,801</u> | | | |

(Continued on next page)
COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES (CONTINUED) -BUDGET (GAAP BASIS) AND ACTUAL

SPECIAL REVENUE FUNDS

FOR THE YEAR ENDED JUNE 30, 2007

| | TOTALS | | | | | | |
|--|---------------------------------|------------------------------|--------------|--|--|--|--|
| | ORIGINAL BUDGETED AMOUNTS | FINAL BUDGETED AMOUNTS | ACTUAL | VARIANCE WITH FINAL BUDGET OVER (UNDER) | | | |
| REVENUES | | | | | | | |
| Licenses and permits: | | | | | | | |
| Public works project fees | \$ 475,000 | - | | | | | |
| Edmondson Branch fees | 80,000 | 80,000 | 167,666 | 87,666 | | | |
| Intergovernmental: | | | | | | | |
| State fuel taxes | 840,000 | 840,000 | 877,850 | 37,850 | | | |
| Uses of money and property: | | | | | | | |
| Interest earnings | 81,625 | 81,625 | 199,925 | 118,300 | | | |
| Other: | | | | | | | |
| Gain on sale of equipment | - | - | 18,500 | 18,500 | | | |
| Drug related fines and contributions | 25,000 | 25,000 | 61,962 | 36,962. | | | |
| TOTAL REVENUES | 1,501,625 | 1,501,625 | 1,825,688 | 324,063 | | | |
| EXPENDITURES | | | | | | | |
| Current: | | | | | | | |
| Roads and streets - street repairs | 950,000 | 950,000 | 873,144 | (76,856) | | | |
| Drug education | 20,000 | 22,500 | 22,414 | (86) | | | |
| Capital outlay | 1,028,300 | 1,025,800 | 949,829 | (75,971) | | | |
| TOTAL EXPENDITURES | 1,998,300 | 1,998,300 | 1,845,387 | (152,913) | | | |
| EXCESS (DEFICIENCY) OF | | | | | | | |
| REVENUES OVER (UNDER) | | | | | | | |
| EXPENDITURES | (496,675) | (496,675) | (19,699) | 476,976 | | | |
| OTHER FINANCING SOURCES (USES) | | | | | | | |
| Operating transfers from General Fund | 770,000 | 770,000 | 770,000 | - | | | |
| Operating transfers to Capital Projects Fund | (2,285,000) | (2,285,000) | (2,285,000) | | | | |
| Total Other Financing Sources (Uses) | (1,515,000) | (1,515,000) | (1,515,000) |) | | | |
| NET CHANGE IN FUND BALANCE | \$ (2,011,675) | <u>\$ (2,011,675)</u> | (1,534,699) | \$ 476,976 | | | |
| FUND BALANCE, BEGINNING OF YEAR | | | 3,431,408 | | | | |
| FUND BALANCE, END OF YEAR | | | \$ 1,896,709 | | | | |

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FINANCIAL SCHEDULE SECTION

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CAPITAL ASSETS USED IN THE OPERATION OF THE GOVERNMENTAL FUNDS

SCHEDULE BY FUNCTION AND ACTIVITY

JUNE 30, 2007

| | | | IMPROVEMENT | S | CONSTRUCTION | | | |
|---|---------------|---------------------|--------------|--------------|-----------------------|---|---------------|--|
| | | BUILDINGS AND | OTHER THAN | | | IN | | |
| FUNCTION AND ACTIVITY | LAND | STRUCTURES | BUILDINGS | EQUIPMENT | INFRASTRUCTURE | PROGRESS | TOTALS | |
| General government: | | | | | | | | |
| Finance/administration | \$ - | \$- | \$- | \$ 354,961 | \$ - | s - | \$ 354,961 | |
| Planning and development | - | - | - | 590,572 | - | • | 590,572 | |
| Other - unclassified | 10,600 | 250,209 | 184,081 | 1,652,593 | 80,775 | 7,582 | 2,185,840 | |
| Galer - unclașsificu | 10,000 | | | 1,002,000 | 00,775 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 2,100,040 | |
| Total General Government | 10,600 | 250,209 | 184,081 | 2,598,126 | 80,775 | 7,582 | 3,131,373 | |
| Public Safety: | | | | | | | | |
| Police | - | 7,500 | - | 2,844,948 | - | - | 2,852,448 | |
| Fire | 501,573 | 4,191,895 | 14,389 | 3,521,673 | - | | 8,229,530 | |
| | | | | | | | | |
| Total Public Safety | 501,573 | 4,199,395 | 14,389 | 6,366,621 | | | 11,081,978 | |
| Roads and Streets: | | | | | | | | |
| Public works | 68,015,537 | 1,475,589 | - | 1,708,272 | 139,245,557 | 1,724,500 | 212,169,455 | |
| Other | 411,162 | 767,003 | | 750,420 | 168,144 | | 2,096,729 | |
| | | | | | | | | |
| Total Roads and Streets | 68,426,699 | 2,242,592 | | 2,458,692 | 139,413,701 | 1,724,500 | 214,266,184 | |
| Parks and Recreation | 2,533,618 | 2,968,996 | 10,290,734 | 645,365 | 2,608,407 | <u>-</u> | 19,047,120 | |
| Public Library | <u> </u> | 7,251,509 | 356,930 | 571,496 | <u> </u> | | 8,179,935 | |
| Drug Special Revenue Fund | | | | 100,475 | | | 100,475 | |
| Total governmental funds capital assets | \$ 71,472,490 | <u>\$16,912,701</u> | \$10,846,134 | \$12,740,775 | <u>\$ 142,102,883</u> | <u>\$ 1,732,082</u> | \$255,807,065 | |

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CAPITAL ASSETS USED IN THE OPERATION OF GOVERNMENTAL FUNDS

SCHEDULE OF CHANGES BY FUNCTION AND ACTIVITY

FOR THE YEAR ENDED JUNE 30, 2007

| FUNCTION AND ACTIVITY | BALANCE JULY 1, 2006 | ADDITIONS | DEDUCTIONS | TRANSFERS | BALANCE JUNE 30, 2007 |
|---|-------------------------|--------------|---------------------|-------------|--------------------------|
| General government: | | | | | |
| Finance and administration | \$ 37,313 | \$- | \$- | \$ 317,648 | \$ 354,961 |
| Planning and development | 640,590 | 17,280 | (67,298) | - | 590,572 |
| Other - unclassified | 2,390,868 | 137,668 | (25,048) | (317,648) | 2,185,840 |
| Public safety: | | | | | |
| Police department | 2,702,497 | 403,335 | (253,384) | - | 2,852,448 |
| Fire department | 7,923,515 | 305,290 | (19,969) | 20,694 | 8,229,530 |
| Roads and streets | 191,858,024 | 22,446,606 | (17,752) | (20,694) | 214,266,184 |
| Parks and recreation | 18,581,513 | 465,607 | - | - | 19,047,120 |
| Public library | 7,922,001 | 257,934 | - | - | 8,179,935 |
| Drug special revenue fund | 77,337 | 23,138 | | | 100,475 |
| Total governmental funds capital assets | \$232,133,658 | \$24,056,858 | <u>\$ (383,451)</u> | <u>\$ -</u> | \$ 255,807,065 |

SCHEDULE OF CASH AND CASH EQUIVALENTS AND INVESTMENTS

JUNE 30, 2007

| | Amount |
|--|---------------|
| MAJOR GOVERNMENTAL FUNDS | |
| General Fund | |
| Pinnacle - demand deposits | \$ 10,709,351 |
| Pinnacle - Certificate of Deposit | 5,000,000 |
| Bancorpsouth - Certificate of Deposit | 36,936 |
| Cash on hand | 1,220 |
| Total General Fund | 15,747,507 |
| Debt Service Fund | |
| Pinnacle - demand deposits | 1,570,262 |
| Pinnacle - Certificate of Deposit | 2,000,000 |
| Total Debt Service Fund | 3,570,262 |
| Capital Projects Fund | |
| Pinnacle - demand deposits | 13,674,263 |
| Tennessee Commerce Bank - demand deposits | 98,284 |
| First Tennesse/First Horizon - demand deposits | 88,431 |
| Pinnacle - Certificate of Deposit | 3,000,000 |
| Local Government Investment Pool | 58,992 |
| Total Capital Projects Fund | 16,919,970 |
| NONMAJOR GOVERNMENTAL FUNDS | |
| State Street Aid | |
| Pinnacle - demand deposits | 497,710 |
| Drug Fund | |
| Pinnacle - demand deposits | 104,300 |
| Public Works Project Fund | |
| Pinnacle - demand deposits | 76,398 |
| | 10,000 |
| Equipment Replacement Fund | 1 1 52 000 |
| Pinnacle - demand deposits | 1,153,988 |
| Total Nonmajor Governmental Funds | 1,832,396 |
| MAJOR PROPRIETARY FUNDS | |
| Water and Sewer Fund | |
| Pinnacle - demand deposits | 9,005,435 |
| | |
| Municipal Center Fund | 670 707 |
| Pinnacle - demand deposits | 679,707 |
| Emergency Communications District | |
| Pinnacle - demand deposits | 722,716 |
| TOTAL CASH AND CASH EQUIVALENTS | \$ 48,477,993 |

SCHEDULE OF CHANGES IN PROPERTY TAXES RECEIVABLE - GENERAL FUND

FOR THE YEAR ENDED JUNE 30, 2007

| Fiscal Year | BALANCE JUNE 30, 2006 | LEVY | COLLECTIONS | ADJUSTMENTS | BALANCE JUNE 30, 2007 |
|----------------|--------------------------|--------------------|-----------------------|------------------|--------------------------|
| 2007 | \$- | \$8,885,916 | \$ (8,761,268) | \$- | \$ 124,648 |
| 2006 | 294,292 | - | (254,371) | - | 39,921 |
| 2005 | 28,807 | - | (16,694) | - | 12,113 |
| 2004 | 6,797 | - | (284) | - | 6,513 |
| 2003 | 9,361 | - | - | 5,269 | 14,630 |
| 2002 | 8,510 | - | - | 5,810 | 14,320 |
| 2001 | 27,790 | - | - | 9,381 | 37,171 |
| 2000 | 10,456 | - | - | 7,046 | 17,502 |
| 1999 | 10,052 | - | - | 112 | 10,164 |
| 1998 | 9,036 | - | (2) | - | 9,034 |
| 1997 | 4,189 | - | (574) | - | 3,615 |
| 1996 | 3,447 | <u> </u> | | <u> </u> | 3,447 |
| Total | <u>\$ 412,737</u> | <u>\$8,885,916</u> | <u>\$ (9,033,193)</u> | <u>\$ 27,618</u> | <u>\$ 293,078</u> |

All uncollected delinquent taxes have been filed, as required, with Williamson County's Clerk and Master.

CITY OF BRENTWOOD, TENNESSEE SCHEDULE OF DEBT SERVICE REQUIREMENTS - GENERAL OBLIGATION BONDS JUNE 30, 2007

| | 1999 G.O. Refunding Bonds | | | 2000 G.O. Bonds | | | | 2001 G.O. Refunding Bonds | | | | |
|------|------------------------------|-----------|----|--------------------|----|-----------|----|------------------------------|-----------|----------|-----------|---------|
| Year | F | rincipal |] | Interest |] | Principal | | Interest | F | rincipal | I | nterest |
| 2008 | \$ | 195,000 | \$ | 51,189 | \$ | 215,000 | \$ | 21,698 | \$ | 410,000 | \$ | 35,912 |
| 2009 | | 205,000 | | 42,986 | | 230,000 | | 11,270 | | 435,000 | | 18,488 |
| 2010 | | 170,000 | | 35,163 | | - | | - | | - | | - |
| 2011 | | 170,000 | | 27,979 | | - | | - | | - | | - |
| 2012 | | 180,000 | | 20,498 | | - | | - | | - | | - |
| 2013 | | 185,000 | | 12,604 | | - | | - | | - | | - |
| 2014 | | 195,000 | | 4,290 | | - | | - | | - | | - |
| 2015 | | - | | - | | - | | - | | - | | - |
| 2016 | | - | | - | | - | | - | | - | | - |
| 2017 | | - | | - | | - | | - | | - | | - |
| 2018 | | - | | - | | - | | - | | - | | - |
| 2019 | | - | | - | | - | | - | | - | | - |
| 2020 | | - | | - | | - | | - | | - | | - |
| 2021 | | - | | - | | - | | - | | - | | - |
| 2022 | | - | | - | | - | | - | | - | | - |
| 2023 | | - | | - | | - | | - | | - | | - |
| 2024 | | - | | - | | - | | - | | - | | - |
| 2025 | | | | | | | | | | - | | |
| | \$ | 1,300,000 | \$ | 194,709 | \$ | 445,000 | \$ | 32,968 | <u>\$</u> | 845,000 | <u>\$</u> | 54,400 |

| | 2003 G.O. Refunding Bonds | | | 2004 G.O. Public Improvement Bonds | | | 2006 G.O. Public Improvement Bonds | | | | |
|------|------------------------------|-----------|-----------|---------------------------------------|-----------------|----|---------------------------------------|----|-----------|----|-----------|
| Year | F | Principal | - | Interest | Principal | | Interest | | rincipal | | Interest |
| 2008 | \$ | 685,000 | \$ | 168,155 | \$ 145,000 | \$ | 122,074 | \$ | 175,000 | \$ | 181,054 |
| 2009 | | 705,000 | | 149,018 | 145,000 | | 118,503 | | 185,000 | | 174,304 |
| 2010 | | 735,000 | | 127,418 | 150,000 | | 114,538 | | 190,000 | | 167,273 |
| 2011 | | 750,000 | | 104,205 | 155,000 | | 110,305 | | 200,000 | | 159,960 |
| 2012 | | 475,000 | | 83,705 | 155,000 | | 105,810 | | 205,000 | | 152,366 |
| 2013 | | 295,000 | | 70,230 | 160,000 | | 100,925 | | 215,000 | | 144,491 |
| 2014 | | 305,000 | | 59,501 | 165,000 | | 95,642 | | 220,000 | | 136,335 |
| 2015 | | 320,000 | | 47,855 | 175,000 | | 89,945 | | 230,000 | | 127,898 |
| 2016 | | 330,000 | | 35,340 | 180,000 | | 83,820 | | 240,000 | | 119,085 |
| 2017 | | 345,000 | | 21,833 | 185,000 | | 77,340 | | 245,000 | | 109,991 |
| 2018 | | 360,000 | | 7,380 | 190,000 | | 70,495 | | 255,000 | | 100,616 |
| 2019 | | - | | - | 205,000 | | 63,085 | | 265,000 | | 90,866 |
| 2020 | | - | | - | 210,000 | | 54,990 | | 275,000 | | 80,673 |
| 2021 | | - | | - | 220,000 | | 46,280 | | 285,000 | | 69,961 |
| 2022 | | - | | - | 230,000 | | 36,940 | | 300,000 | | 58,625 |
| 2023 | | - | | - | 235,000 | | 27,058 | | 310,000 | | 46,575 |
| 2024 | | - | | - | 245,000 | | 16,676 | | 320,000 | | 33,975 |
| 2025 | | - | | - | 255,000 | | 5,674 | | 335,000 | | 20,875 |
| 2026 | | - | | - | | | | | 350,000 | | 7,088 |
| | <u>\$</u> | 5,305,000 | <u>\$</u> | 874,640 | \$ 3,405,000 | \$ | 1,340,100 | \$ | 4,800,000 | \$ | 1,982,011 |

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| | 2002 Refundin | | 2002 G.O. Bonds | | | | |
|----|------------------|-------------|--------------------|-----------|----|---------|--|
| I | Principal | Interest | ŀ | Principal |] | nterest | |
| | | | | | | | |
| \$ | 25,000 | \$ 242,425 | \$ | 185,000 | \$ | 58,293 | |
| | 25,000 | 241,475 | | 190,000 | | 51,725 | |
| | 270,000 | 235,600 | | 200,000 | | 44,600 | |
| | 280,000 | 224,390 | | 205,000 | | 36,800 | |
| | 610,000 | 205,618 | | 215,000 | | 28,600 | |
| | 635,000 | 178,844 | | 225,000 | | 19,785 | |
| | 660,000 | 150,348 | | 235,000 | | 10,223 | |
| | 690,000 | 119,965 | | - | | - | |
| | 725,000 | 87,593 | | - | | - | |
| | 350,000 | 62,780 | | - | | - | |
| | 365,000 | 46,065 | | - | | - | |
| | 385,000 | 28,344 | | - | | - | |
| | 400,000 | 9,600 | | - | | - | |
| | - | - | | - | | - | |
| | - | - | | - | | - | |
| | - | - | | - | | - | |
| | - | - | | - | | - | |
| | - | _ | | _ | | - | |
| | | | | | | | |
| \$ | 5,420,000 | \$1,833,047 | <u>\$</u> | 1,455,000 | \$ | 250,026 | |

2006 G.O. Refunding Bonds **Totals Bonds** Interest Principal Interest Principal \$ \$ \$ 2,035,000 \$ 880,800 -2,120,000 807,769 -1,715,000 724,592 10,000 91,930 1,770,000 755,569 10,000 91,555 1,850,000 688,152 15,000 91,086 1,730,000 617,965 265,000 85,836 2,045,000 542,175 270,000 75,805 1,685,000 461,468 280,000 65,493 1,755,000 391,331 295,000 54,711 1,420,000 326,655 305,000 43,461 1,475,000 268,017 315,000 31,758 1,170,000 214,053 325,000 19,516 1,210,000 164,779 340,000 6,630 845,000 122,871 530,000 95,565 -545,000 73,633 ---565,000 50,651 -590,000 26,549 _ • 350,000 7,088 --\$ 2,430,000 <u>\$ 657,781</u>. \$25,405,000 \$ 7,219,682

<u>CITY OF BRENTWOOD, TENNESSEE</u> <u>SCHEDULE OF DEBT SERVICE REQUIREMENTS - BUSINESS-TYPE ACTIVITIES DEBT</u> <u>JUNE 30, 2007</u>

| | a | 1999 Sewer Revenue and Tax Refunding Bonds | | 2001 Sewer Revenue and Tax Refunding Bonds | | | | 2001 Water Revenue and Tax Bonds | | | | |
|------|-----------|---|----|---|----|----------|----|-------------------------------------|-----------|-----------|----|---------|
| Year | F | rincipal |] | Interest | F | rincipal | I | nterest | F | Principal | I | nterest |
| 2008 | \$ | 105,000 | \$ | 34,659 | \$ | 340,000 | \$ | 29,537 | \$ | 130,000 | \$ | 28,515 |
| 2009 | | 115,000 | | 30,146 | | 355,000 | | 15,088 | | 135,000 | | 23,315 |
| 2010 | | 120,000 | | 25,240 | | - | | - | | 140,000 | | 17,915 |
| 2011 | | 125,000 | | 20,064 | | - | | - | | 145,000 | | 12,245 |
| 2012 | | 125,000 | | 14,720 | | - | | - | | 150,000 | | 6,300 |
| 2013 | | 135,000 | | 9,096 | | - | | - | | - | | - |
| 2014 | | 140,000 | | 3,080 | | - | | - | | - | | - |
| 2015 | | - | | - | | - | | - | | - | | - |
| 2016 | | - | | - | | - | | - | | - | | - |
| 2017 | | - | | - | | - | | - | | - | | - |
| 2018 | | - | | - | | - | | - | | - | | - |
| 2019 | | - | | - | | - | | - | | - | | - |
| 2020 | | - | | - | | - | | - | | - | | - |
| 2021 | | | | - | | - | | | | <u>-</u> | | |
| | <u>\$</u> | 865,000 | \$ | 137,005 | \$ | 695,000 | \$ | 44,625 | <u>\$</u> | 700,000 | \$ | 88,290 |

| | 2006 Wate and Tax Refu | | Totals | Bonds | | n Program e Bonds |
|------|---------------------------|------------|--------------|---------------------|------------|----------------------|
| Year | Principal | Interest | Principal | Interest | Principal | Interest |
| 2008 | \$- | \$ 66,903 | \$ 940,000 | \$ 260,454 | \$ 255,691 | \$ 22,725 |
| 2009 | - | 66,903 | 980,000 | 226,104 | 263,998 | 14,417 |
| 2010 | - | 66,903 | 640,000 | 189,385 | 179,770 | 5,841 |
| 2011 | - | 66,903 | 665,000 | 166,421 | - | - |
| 2012 | - | 66,903 | 685,000 | 141,538 | - | - |
| 2013 | 170,000 | 63,715 | 490,000 | 116,013 | - | - |
| 2014 | 175,000 | 57,246 | 505,000 | 96,794 | - | - |
| 2015 | 185,000 | 50,496 | 380,000 | 79,821 | - | - |
| 2016 | 185,000 | 43,559 | 390,000 | 65,181 | - | - |
| 2017 | 195,000 | 36,434 | 405,000 | 49,859 | - | - |
| 2018 | 205,000 | 28,934 | 430,000 | 33,547 | - | - |
| 2019 | 210,000 | 21,153 | 210,000 | 21,153 | - | - |
| 2020 | 220,000 | 13,035 | 220,000 | 13,035 | - | - |
| 2021 | 230,000 | 4,428 | 230,000 | 4,428 | | <u> </u> |
| | <u>\$ 1,775,000</u> | \$ 653,515 | \$ 7,170,000 | <u>\$ 1,463,733</u> | <u> </u> | <u>\$</u> 42,983 |

| 2003 Sewer Revenue | | | | | | | | |
|-------------------------|-----------|----|----------|--|--|--|--|--|
| and Tax Refunding Bonds | | | | | | | | |
| I | Principal | | Interest | | | | | |
| | | | | | | | | |
| \$ | 365,000 | \$ | 100,840 | | | | | |
| | 375,000 | | 90,652 | | | | | |
| | 380,000 | | 79,327 | | | | | |
| | 395,000 | | 67,209 | | | | | |
| | 410,000 | | 53,615 | | | | | |
| | 185,000 | | 43,202 | | | | | |
| | 190,000 | | 36,468 | | | | | |
| | 195,000 | | 29,325 | | | | | |
| | 205,000 | | 21,622 | | | | | |
| | 210,000 | | 13,425 | | | | | |
| | 225,000 | | 4,613 | | | | | |
| | - | | - | | | | | |
| | - | | - | | | | | |
| | - | | | | | | | |
| | | | | | | | | |
| \$ | 3,135,000 | \$ | 540,298 | | | | | |

| Total Debt Requirements | | | | | | | | |
|-------------------------|--------------|--|--|--|--|--|--|--|
| Principal | Interest | | | | | | | |
| | | | | | | | | |
| \$ 1,195,691 | \$ 283,179 | | | | | | | |
| 1,243,998 | 240,521 | | | | | | | |
| 819,770 | 195,226 | | | | | | | |
| 665,000 | 166,421 | | | | | | | |
| 685,000 | 141,538 | | | | | | | |
| 490,000 | 116,013 | | | | | | | |
| 505,000 | 96,794 | | | | | | | |
| 380,000 | 79,821 | | | | | | | |
| 390,000 | 65,181 | | | | | | | |
| 405,000 | 49,859 | | | | | | | |
| 430,000 | 33,547 | | | | | | | |
| 210,000 | 21,153 | | | | | | | |
| 220,000 | 13,035 | | | | | | | |
| 230,000 | 4,428 | | | | | | | |
| | | | | | | | | |
| \$ 7,869,459 | \$ 1,506,716 | | | | | | | |

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UTILITY RATE STRUCTURE, NUMBER OF CUSTOMERS AND UNACCOUNTED FOR WATER

FOR THE YEAR ENDED JUNE 30, 2007

| | Number of <u>Customers</u> |
|-------|-------------------------------|
| Water | 7,861 |
| Sewer | 8,556 |

Rate Structure

Water

| Residential, institutional, retail, and certain other commercial c | usto | mers: | |
|--|------|----------|--------------------------------|
| First 2,000 gallons | \$ | 11.62 | (minimum bill) |
| Next 8,000 gallons | | 4.07 | per 1,000 gallons |
| Thereafter | | 4.65 | per 1,000 gallons |
| | | | |
| Commercial office customers: | | | |
| Gallons equivalent to total square footage of building space | \$ (| 0.005814 | (approx. per ft ²) |
| Usage exceeding 1 gallon per square foot (up to 10,000 gallons | | 4.07 | per 1,000 gallons |

4.65

per 1,000 gallons

Sewer

Thereafter

In City Limits: 100% of water bill - residential customers 100% of water bill - commercial office, institutional and certain other commercial customers 125% of water bill - commercial retail customers

Outside City Limits (Sewer Only customers):

100% of water bill - residential customers

135% of water bill - commercial office, institutional and certain other commercial customers 130% of water bill - commercial retail customers (sewer only); 105% institutional

Water Loss Percentage

Gallons lost as a % of total gallons purchased 28.3%

SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE AWARDS

FOR THE YEAR ENDED JUNE 30, 2007

| Grant Description | Federal CFDA# | Grant Number | Grant Period | Federal Grant Amount | State Grant Amount | Accrued (Deferred) 7/1/06 | Other Adjustments | Federal Receipts | State Receipts | Expenditures | Accrued (Deferred) 6/30/07 |
|---|------------------|------------------|--------------------|----------------------------|--------------------------|---------------------------------|----------------------|---------------------|-------------------|------------------|----------------------------------|
| FEDERAL AWARDS: | | | | | | | | | | | |
| FEDERAL EMERGENCY MANAGEMENT AGENO Passed through the Tennessee Emergency Management Agency: Disaster Assistance | | HSFEEM-05-P-5142 | 2 N/A | \$ 98,414 | \$ | - \$ 4,574 | \$ - | \$ - | s - | s - | \$ 4,574 |
| Fire Act Grant | 97 044 | EMW-2004-FP-2980 |) N/A | \$ 72,000 | \$ | - (1,701 |) - | 6,477 | - | 8,097 | (81) |
| TOTAL FEDERAL EMERGENCY MANAGEMENT | | | | | | 2,873 | | 6,477 | | 8,097 | 4,493 |
| BUREAU OF JUSTICE ASSISTANCE | | | | | | | | | | | |
| Bulletproof Vest Grant | 16 607 | N/A |)7/01/2002-09/30/0 | ´\$ 4,697 | | | | 4,697 | | 4,697 | |
| TOTAL BUREAU OF JUSTICE ASSISTANCE | | | | | | | | 4,697 | | 4,697 | |
| TOTAL EXPENDITURES OF FEDERAL AWARDS | | | | | | \$ 2,873 | <u>\$</u> | \$ 11,174 | <u>\$</u> | <u>\$ 12,794</u> | \$ 4,493 |
| STATE AWARDS: | | | | | | | | | | | |
| State of Tennessee Department of State, Tennessee State Library and Archives Technology Grant | N/A | N/A | 2/1/06 - 8/4/06 | | \$ 5,00 |) <u>\$</u> | <u>\$</u> | <u>\$</u> | <u>\$ 5,000</u> | <u>\$ 5,000</u> | \$ <u>-</u> |
| GIS Mapping Maintenance Grant | N/A | N/A | 7/1/05 - 6/30/06 | | \$ 10,00 |) | | | 10,000 | 10,000 | |
| TOTAL EXPENDITURES OF STATE AWARDS | | | | | | <u>\$</u> | <u>\$</u> | <u>\$</u> | <u>\$_15,000</u> | | ····· |
| TOTAL EXPENDITURES OF FEDERAL AND STA | ΓE AWAR | DS | | | | <u>\$</u> 2,873 | <u>\$</u> | <u>\$ 11,174</u> | \$ 15,000 | \$ 27,794 | \$ 4,493 |

24

NOTE 1 - BASIS OF PRESENTATION

The Schedule of Expenditures of Federal and State Awards includes the grant activity of the City of Brentwood, Tennessee and is presented in accordance with accounting principles generally accepted in the United States of America, which is the same basis of accounting as the basic financial statements. This schedule is presented in accordance with the requirements of OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations.

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STATISTICAL SECTION

(Not Covered by Report of Independent Certified Public Accountants)

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ъ. •

STATISTICAL SECTION

(Not Covered by Report of Independent Certified Public Accountants)

This part of the City of Brentwood's comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the City's overall financial health

CONTENTS

| | Page |
|---|---------|
| <u>Financial Trends</u> These schedules contain trend information to help the reader understand how the City's financial performance and well-being have changed over time. | 75 - 80 |
| <u>Revenue Capacity</u> These schedules contain information to help the reader assess the factors affecting the City's ability to generate its property and sales taxes. | 81 - 87 |
| <u>Debt Capacity</u> These schedules present information to help the reader assess the affordability of the City's current levels of outstanding debt and the City's ability to issue additional debt in the future. | 88 - 91 |
| Demographic and Economic Information These schedules offer demographic and economic indicators to help the reader understand the environment within which the City's financial activities take place and to help make comparisons over time and with other governments. | 92 - 93 |
| Operating Information These schedules contain information about the City's operations and resources to help the reader understand how the City's financial information relates to the services the City provides and the activities it performs. | 94 - 96 |

Sources: Unless otherwise noted, the information in these schedules is derived from the comprehensive annual financial reports for the relevant year. The City implemented Statement 34 in 2002; schedules presenting government-wide information include information beginning in that year.

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1

NET ASSETS BY COMPONENT (UNAUDITED)

LAST SIX FISCAL YEARS

| | | | FISCAL Y | YEAR | |
|---|-----------------------|-----------------------|-----------------------|--|-----------------------|
| | 2002 | 2003 | 2004 | 2005 2006 | 2007 |
| Governmental activities | | | | | |
| Invested in capital assets, net of related debt | \$ 111,507,818 | \$ 114,258,066 | \$ 115,634,124 | \$ 119,610,848 \$ 119,009,8 | \$135,812,978 |
| Restricted | 1,779,755 | 2,146,192 | 2,584,725 | 2,774,389 2,621,3 | 1,238,048 |
| Unrestricted | 26,245,771 | 26,543,145 | 28,721,929 | <u>25,135,008</u> ⁽¹⁾ <u>29,586,5</u> | 36,398,248 |
| Total governmental activities net assets | <u>\$ 139,533,344</u> | <u>\$ 142,947,403</u> | <u>\$ 146,940,778</u> | <u>\$ 147,520,245</u> <u>\$ 151,217,7</u> | <u>\$ 173,449,274</u> |
| Business-type activities | | | | | |
| Invested in capital assets, net of related debt | \$ 35,705,366 | \$ 38,641,105 | \$ 39,366,472 | \$ 41,920,206 \$ 45,220,6 | \$ 46,036,765 |
| Restricted | 269,708 | 269,708 | 269,708 | 269,708 269,7 | 269,708 |
| Unrestricted | 4,767,441 | 4,153,065 | 5,530,180 | 5,793,961 6,094,4 | 10,640,015 |
| Total business-type activities net assets | \$ 40,742,515 | \$ 43,063,878 | \$ 45,166,360 | <u>\$ 47,983,875</u> <u>\$ 51,584,7</u> | \$ 56,946,488 |
| Primary government | | | | | |
| Invested in capital assets, net of related debt | \$ 147,213,184 | \$ 152,899,171 | \$ 155,000,596 | \$ 161,531,054 \$ 164,230,4 | 98 \$181,849,743 |
| Restricted | 2,049,463 | 2,415,900 | 2,854,433 | 3,044,097 2,891,0 | 1,507,756 |
| Unrestricted | 31,013,212 | 30,696,210 | 34,252,109 | 30,928,969 35,681,0 | 47,038,263 |
| Total primary government net assets | \$ 180,275,859 | \$ 186,011,281 | \$ 192,107,138 | <u>\$ 195,504,120</u> ⁽¹⁾ <u>\$ 202,802,5</u> | \$ 230,395,762 |

Note: The city began to report accrual information when it implemented GASB Statement 34 in fiscal year 2002.

⁽¹⁾ A prior period adjustment was posted to unrestricted governmental net assets in the 2005 CAFR in the

amount of \$3,967,712 relating to property tax reporting under GASB statements 33, 34 and 36 as interpreted

by the State of Tennessee Comptrollers office

CHANGES IN NET ASSETS (UNAUDITED)

LAST SIX FISCAL YEARS

| | | | FISCAL | YEAR | | |
|--|---------------|---------------|---------------|----------------------|---------------|---------------|
| | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 |
| EXPENSES | | | | | | |
| Governmental Activities: | | | | | | |
| General government | \$ 3,316,423 | \$ 3,698,287 | \$ 4,000,165 | \$ 4,507,895 | \$ 5,364,225 | \$ 5,179,031 |
| Public safety | 7,912,829 | 8,749,676 | 8,208,457 | 9,212,802 | 10,043,600 | 10,354,861 |
| Roads and streets | 6,255,259 | 7,126,358 | 7,605,857 | 7,051,097 | 6,134,385 | 7,999,238 |
| Public health | 50,407 | 51,481 | 61,668 | 71,764 | 63,753 | 76,310 |
| Parks and recreation | 1,435,002 | 2,097,688 | 1,636,532 | 1,805,863 | 2,535,784 | 2,113,051 |
| Public library | 1,437,096 | 1,624,828 | 1,612,919 | 1,705,640 | 1,828,744 | 1,917,705 |
| Community support | 192,150 | 273,959 | 259,765 | 239,793 | 261,678 | 264,226 |
| Drug education | 16,282 | 17,174 | 17,051 | 14,837 | 108,669 | 58,279 |
| Other | 3,626 | 5,160 | 15,012 | 19,553 | 10,368 | - |
| Interest on long-term debt | 1,115,403 | 1,123,385 | 1,010,769 | 1,108,444 | 1,001,149 | 1,141,649 |
| Total governmental activities | 21,734,477 | 24,767,996 | 24,428,195 | 25,737,688 | 27,352,355 | 29,104,350 |
| Business-type activities: | | | | | | |
| Water and Sewer | 7,782,407 | 8,766,131 | 8,946,321 | 9,032,664 | 9,751,321 | 10,105,203 |
| Rental facilities | 414,450 | 445,070 | 447,752 | 422,084 | 463,648 | 475,793 |
| 911 operations | <u> </u> | | 673,869 | 681,704 | 788,595 | 842,061 |
| Total business-type activities | 8,196,857 | 9,211,201 | 10,067,942 | 10,136,4 <u>52</u> | 11,003,564 | 11,423,057 |
| TOTAL PRIMARY GOVERNMENT EXPENSES | \$ 29,931,334 | \$ 33,979,197 | \$ 34,496,137 | \$ 35,874,140 | \$ 38,355,919 | \$ 40,527,407 |
| PROGRAM REVENUES | | | | | | |
| Governmental Activities: | | | | | | |
| Charges for services. | | | | | | |
| General government | 193,582 | 233,958 | 230,690 | 226,857 | 392,005 | 457,610 |
| Roads and streets | 27,000 | 33,669 | 46,124 | 43,697 | 55,324 | 64,741 |
| Parks and recreation | 22,551 | 12,515 | 22,764 | 27,275 | 29,101 | 67,650 |
| Public library | 81,087 | 85,458 | 95,863 | 93,996 | 125,556 | 138,322 |
| Community support | 20,231 | 19,081 | 21,973 | 24,877 | 24,341 | 23,841 |
| Operating grants and contributions | 663,100 | 747,889 | 762,606 | 1,046,504 | 1,039,004 | 915,641 |
| Capital grants and contributions | | 4,233,595 | 4,050,713 | 3,339,186 | <u> </u> | 17,294,640 |
| Total governmental activities and program revenues | 1,007,551 | 5,366,165 | 5,230,733 | 4,802,392 | 1,665,331 | 18,962,445 |
| Business-type activities: | | | | | | |
| Charges for services | | | | | | |
| Water and Sewer | 10,280,933 | 10,494,678 | 10,905,650 | 11,673,752 | 13,065,468 | 14,903,069 |
| Rental facilities | 389,208 | 448,253 | 437,162 | 449,008 | 490,188 | 478,347 |
| 911 operations | - | 279,944 | 431,622 | 451,578 | 538,212 | 620,309 |
| Operating grants and contributions | - | - | - | - | - | - |
| Capital grants and contributions | | | | | | |
| Total business-type activities program revenues | 10,670,141 | 11,222,875 | 11,774,434 | 12,574,338 | 14,093,868 | 16,001,725 |
| TOTAL PRIMARY GOVERNMENT PROGRAM EXPENSES | \$_11,677,692 | \$ 16,589,040 | \$ 17,005,167 | <u>\$ 17,376,730</u> | \$ 15,759,199 | \$_34,964,170 |

CHANGES IN NET ASSETS, LAST TWO FISCAL YEARS (CONTINUED)

LAST SIX FISCAL YEARS

| 2002 2003 2004 2005 2006 2007 NET (EXPENSE)/REVENUE Governmental activities \$ (20,726,926) \$ (19,401,831) \$ (19,197,462) \$ (20,935,296) \$ (22,687,024) \$ (10,141,905) Buintess-type activities \$ (16,253,642) \$ (17,390,157) \$ (17,490,970) \$ (18,497,410) \$ (22,296,720) \$ (5,563,237) GENERAL REVENUES AND OTHER CHANGES IN NET ASSETS \$ (16,253,642) \$ (17,390,157) \$ (17,490,970) \$ (18,497,410) \$ (22,296,720) \$ (5,563,237) GENERAL REVENUES AND OTHER CHANGES IN NET ASSETS \$ (16,253,642) \$ (17,390,157) \$ (17,490,970) \$ (18,497,410) \$ (22,296,720) \$ (5,563,237) GENERAL REVENUES AND OTHER CHANGES IN NET ASSETS \$ (18,253,642) \$ (17,390,157) \$ (17,490,970) \$ (18,497,410) \$ (22,296,720) \$ (5,563,237) Generating Taxes \$ (16,253,642) \$ (17,390,157) \$ (17,490,970) \$ (18,497,410) \$ (22,296,720) \$ (5,563,237) Generation activities \$ 7,648,716 \$ 8,109,218 \$ 8,218,733 \$ 8,473,452 \$ 8,929,991 \$ 9,305,843 Local option taxes | | | | FISCAL | YEAR | | |
|---|---|------------------------|----------------|-----------------|------------------------|-----------------|---------------------------------------|
| Governmental activities \$ (20,725,926) \$ (19,401,831) \$ (19,197,462) \$ (20,935,296) \$ (25,687,024) \$ (10,141,905) Business-type activities 2,473,284 2,011,674 1,706,492 2,437,886 3,099,304 4,578,668 TOTAL PRIMARY GOVERNMENT NET EXPENSE \$ (18,497,410) \$ (22,587,024) \$ (10,141,905) GENERAL REVENUES AND OTHER CHANGES IN NET ASSETS \$ (18,497,410) \$ (22,59,720) \$ (5,563,237) Governmental activities: Taxes 7,644,789 7,765,996 7,822,42 8,691,778 10,908,176 10,10,078 Lacenses and permits 1,432,356 1,595,673 1,990,453 1,709,803 3,315,881 3,770,028 3,371,904 3,425,382 4,170,870 5,500,693 Unrestricted earnings 1,065,776 1,094,616 1,844,238 1,247,069 2,22,232 1,227,244 1,207,005 3,14,03 1,227,069 2,21,22,244 1,207,005 1,207,063 3,315,881 3,770,028 3,737,004 3,042,139 3,425,382 4,170,870 5,500,693 1,227,064 1,63,610 1,322,103 | | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 |
| Governmental activities \$ (20,725,926) \$ (19,401,831) \$ (19,197,462) \$ (20,935,296) \$ (25,687,024) \$ (10,141,905) Business-type activities 2,473,284 2,011,674 1,706,492 2,437,886 3,099,304 4,578,668 TOTAL PRIMARY GOVERNMENT NET EXPENSE \$ (18,497,410) \$ (22,587,024) \$ (10,141,905) GENERAL REVENUES AND OTHER CHANGES IN NET ASSETS \$ (18,497,410) \$ (22,59,720) \$ (5,563,237) Governmental activities: Taxes 7,644,789 7,765,996 7,822,42 8,691,778 10,908,176 10,10,078 Lacenses and permits 1,432,356 1,595,673 1,990,453 1,709,803 3,315,881 3,770,028 3,371,904 3,425,382 4,170,870 5,500,693 Unrestricted earnings 1,065,776 1,094,616 1,844,238 1,247,069 2,22,232 1,227,244 1,207,005 3,14,03 1,227,069 2,21,22,244 1,207,005 1,207,063 3,315,881 3,770,028 3,737,004 3,042,139 3,425,382 4,170,870 5,500,693 1,227,064 1,63,610 1,322,103 | | | | | | | |
| Business-type activities 2,473,284 2,011,674 1,706,492 2,437,886 3,090,304 4,578,668 TOTAL PRIMARY GOVERNMENT NET EXPENSE \$ (18,253,642) \$ (17,390,157) \$ (17,490,970) \$ (18,497,410) \$ (22,596,720) \$ (5,563,237) GENERAL REVENUES AND OTHER CHANGES IN NET ASSETS Governmental activities \$ (7,648,716) \$ 8,109,218 \$ 8,218,733 \$ 8,473,452 \$ 8,929,991 \$ 9,305,843 Local option taxes \$ 7,644,789 7,765,996 7,882,242 \$ 8,691,778 10,098,176 10,510,078 Locenses and permits 1,452,356 1,595,673 1,990,455 1,709,803 3,315,881 3,770,901 Other taxes 3,780,028 3,773,964 3,081,239 3,425,382 4,170,870 5,500,693 Unrestricted earnings 786,729 499,447 435,633 71,4103 1,287,069 2,129,264 Miscellancous 98,843 429,150 106,310 352,127,12 129,069 2,129,264 Uarestricted earnings - (2,174) - - - (300,000) <td< th=""><th></th><th>\$ (20.726.026)</th><th>¢ (10 401 921)</th><th>\$ (10 107 462)</th><th>\$ (20.025.206)</th><th>¢ (35 697 034)</th><th>¢ (10.141.005)</th></td<> | | \$ (20.726.026) | ¢ (10 401 921) | \$ (10 107 462) | \$ (20.025.206) | ¢ (35 697 034) | ¢ (10.141.005) |
| TOTAL PRIMARY GOVERNMENT NET EXPENSE \$ (18,253,642) \$ (17,490,970) \$ (18,497,410) \$ (22,596,720) \$ (5,563,237) GENERAL REVENUES AND OTHER CHANGES IN NET ASSETS Governmental activities: Taxes \$ 7,648,716 \$ 8,109,218 \$ 8,218,733 \$ 8,473,452 \$ 8,929,991 \$ 9,305,843 Local option taxes 7,644,789 7,765,996 7,882,242 8,691,778 10,098,176 10,510,078 Local option taxes 1,422,356 1,595,673 1,990,455 1,709,803 3,315,881 3,770,901 Sate sales, income, and other taxes 1,665,976 1,094,616 3,434,238 2,894,447 1,930,755 1,806,610 Sate sales, income, and other taxes 3,780,028 3,773,964 3,081,239 3,425,182.2 4,170,870 5,500,693 Umestimicted earnings 786,729 499,447 436,363 731,403 1,287,006 2,22,264 Loss on disposal of capital assets - - - (2,174) - - (46,608) Contributions to Post Employment Benefit Fund - - - - - (60,000) (630,000) (630,000) (60,000) < | | | | | | | , |
| GENERAL REVENUES AND OTHER CHANGES IN NET ASSETS Gövernmental activities' Taxes Property taxes \$ 7,648,716 \$ 8,109,218 \$ 8,218,733 \$ 8,473,452 \$ 8,929,991 \$ 9,305,843 Local option taxes 7,644,789 7,765,996 7,882,242 \$ 8,691,778 10,098,176 10,010,778 Local option taxes 1,432,356 1,595,673 1,994,616 1,834,238 2,894,347 1,930,755 1,680,610 Sate sales, income, and other taxes 3,780,028 3,773,964 3,081,229 3,425,382 4,170,870 5,500,693 Unrestricted earnings 786,729 49,447 436,633 731,403 1,2287,669 2,129,264 Miscellameous 98,843 429,150 64,603 106,310 532,213 512,712 Loss on disposal of capital assets - (2,174) - (300,000) (617,000) (620,000) Transfers - (230,000) (317,036) (250,000) (232,000) (322,000) Total government activities 222,457,437 22,815,890 23,190,837 25,482,475 29,384,555 32,373,403 <th>, , , , , , , , , , , , , , , ,</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> | , , , , , , , , , , , , , , , , | | | | | | |
| Governmental activities: Taxes Property taxes \$ 7,648,716 \$ 8,109,218 \$ 8,218,733 \$ 8,473,452 \$ 8,929,991 \$ 9,305,843 Local option taxes 7,644,789 7,765,996 7,882,242 8,691,778 10,098,176 10,510,078 Local option taxes 1,432,356 1,595,673 1,990,455 1,709,803 3,315,881 3,770,901 Other taxes 1,065,976 1,094,616 1,834,238 2,894,347 1,930,755 1,660,610 Sate sales, income, and other taxes 3,780,028 3,573,964 3,081,239 3,425,382 4,170,870 5,500,693 Unrestricted earnings 786,729 499,447 436,363 731,403 1,287,069 2,129,264 Miscellaneous 1065,310 532,213 512,712 Loss on disposal of capital assets - (2,174) - - - (84,698) Contributions to Post Employment Benefit Fund - - (250,000) (217,02) (232,000) (332,000) Total government activities 209,876 5 | TOTAL PRIMARY GOVERNMENT NET EXPENSE | <u>\$ (18,253,642)</u> | \$(17,390,157) | \$ (17,490,970) | <u>\$ (18,497,410)</u> | \$ (22,596,720) | \$ (5,563,237) |
| Taxes Property taxes \$ 7,648,716 \$ 8,109,218 \$ 8,218,733 \$ 8,473,452 \$ 8,929,991 \$ 9,305,843 Local option taxes 7,644,789 7,765,996 7,882,242 8,691,778 10,098,176 10,010,78 Local option taxes 1,432,356 1,595,673 1,990,455 1,709,803 3,315,881 3,770,901 Other taxes 1,065,976 1,094,616 1,814,228 2,804,347 1,930,755 1,680,610 Sate sales, income, and other taxes 3,780,028 3,751,964 3,081,239 3,425,382 4,170,870 5,506,693 Unrestricted earnings 786,729 499,447 436,363 731,403 1,287,069 2,129,264 Missecilaneous 98,843 429,150 64,603 106,310 532,213 512,712 Loss on disposal of capital assets - (2,174) - - (84,698) Contributions to Post Employment Benefit Fund - - (250,000) (317,036) (250,000) (332,000) Total government activities 229,876 59,689 78,954 129,629 307,198 511,043 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<> | | | | | | | |
| Property taxes \$ 7,648,716 \$ 8,109,218 \$ 8,218,733 \$ 8,473,452 \$ 8,929,991 \$ 9,305,843 Loceal option taxes 7,644,789 7,765,996 7,882,242 8,691,778 10,098,176 10,010,078 Locenses and permits 1,065,976 1,094,616 1,834,238 2,894,347 1,930,755 1,680,610 Sate sales, mcome, and other taxes 3,778,0028 3,573,964 3,081,239 3,423,382 4,170,870 5,500,693 Unrestricted earnings 7,862,279 499,447 436,363 731,403 1,287,069 2,129,264 Miscellaneous 98,843 429,150 64,603 106,310 532,213 512,712 Loss on disposal of capital assets - (2,174) - - (84,698) Contributions to Post Employment Benefit Fund - - (300,000) (617,000) (623,000) (332,000) Total government activities 222,457,437 22,815,890 23,190,837 25,482,475 29,384,555 32,373,403 | | | | | | | |
| Local option taxes 7,644,789 7,765,996 7,882,242 8,691,778 10,998,176 10,510,078 Licenses and permits 1,432,235 1,595,673 1,990,455 1,709,803 3,315,881 3,770,901 Other taxes 1,065,976 1,094,616 1,834,238 2,894,347 1,930,755 1,680,610 Sate sales, income, and other taxes 3,780,028 3,573,964 3,081,239 3,425,382 4,170,870 5,500,693 Unrestructed earnings 786,729 499,447 436,363 731,403 1,287,069 2,129,264 Miscellaneous 98,843 429,150 64,603 106,310 532,213 512,712 Loss on disposal of capital assets - (2,174) - - (84,698) Contributions to Post Employment Benefit Fund - - (300,000) (617,000) (620,000) Total government activities 222,457,437 22,815,890 23,100,837 25,482,475 29,384,555 32,373,403 Business-type activities 209,876 59,689 78,954 129 | | ¢ 7.649.716 | ¢ 9 100 219 | ¢ 0.10.722 | ¢ 9.472.453 | ¢ 000.001 | ¢ 0.20¢ 942 |
| Licenses and permits 1,432,356 1,990,455 1,709,803 3,315,881 3,770,901 Other taxes 1,065,976 1,094,616 1,834,238 2,894,347 1,930,755 1,660,610 Sate sales, income, and other taxes 3,780,028 3,573,964 3,081,239 3,425,382 4,170,870 5,500,693 Unrestricted earnings 786,729 499,447 436,636 731,403 1,287,069 2,129,264 Miscellaneous 98,843 429,150 64,603 106,310 532,213 512,712 Loss on disposal of capital assets - (2,174) - - (84,698) Contributions to Post Employment Benefit Fund - - (250,000) (317,036) (250,000) (263,400) (332,000) Total government activities 22,457,437 22,815,890 23,190,837 25,482,475 29,384,555 32,373,403 Business-type activities 209,876 59,689 78,954 129,629 307,198 511,043 Contributions to Post Employment Benefit Fund - - - (60,000) (60,000) Transfers 209,876 | | | | | | | · · · · · · · · · · · · · · · · · · · |
| Other taxes 1,065,976 1,094,616 1,834,238 2,894,347 1,930,755 1,680,610 Sate sales, income, and other taxes 3,780,028 3,573,964 3,081,239 3,425,382 4,170,870 5,500,693 Unrestricted earnings 786,729 499,447 436,363 731,403 1,287,069 2,129,264 Miscellaneous 98,843 429,150 64,603 106,310 532,213 512,712 Loss on disposal of capital assets - (2,174) - - - (84,698) Contributions to Post Employment Benefit Fund - - (300,000) (617,000) (620,000) Total government activities 22,457,437 22,815,890 23,190,837 25,482,475 29,384,555 32,373,403 Business-type activities 209,876 59,689 78,954 129,629 307,198 511,043 Contributions to Post Employment Benefit Fund - - - (60,000) (60,000) Transfers _ 209,876 399,689 395,990 379,629 | - | | | | | | , . |
| Sate sales, mcome, and other taxes 3,780,028 3,573,964 3,081,239 3,425,382 4,170,870 5,500,693 Unrestricted earnings 786,729 499,447 436,363 731,403 1,287,069 2,129,264 Miscellaneous 98,843 429,150 64,603 106,310 532,213 512,712 Loss on disposal of capital assets 2,174) - - (84,698) Contributions to Post Employment Benefit Fund - (2,174) - - (84,698) Total government activities 22,457,437 22,815,890 23,190,837 25,482,475 29,384,555 32,373,403 Business-type activities 209,876 59,689 78,954 129,629 307,198 511,043 Contributions to Post Employment Benefit Fund - - - (60,000) (60,000) Total government activities 209,876 59,689 78,954 129,629 307,198 511,043 Contributions to Post Employment Benefit Fund - - - - (60,000) (60,000) Transfers 209,876 309,689 395,990 379,629 | • | | | | | | |
| Unrestructed earnings 786,729 499,447 436,363 731,403 1,287,069 2,129,264 Miscellaneous 98,843 429,150 64,603 106,310 532,213 512,712 Loss on disposal of capital assets - (2,174) - - (84,698) Contributions to Post Employment Benefit Fund - - (300,000) (617,000) (620,000) Transfers 22,457,437 22,815,890 23,190,837 25,482,475 29,384,555 32,373,403 Business-type activities 229,876 59,689 78,954 129,629 307,198 511,043 Contributions to Post Employment Benefit Fund - - 250,000 _263,400 332,000 Transfers 209,876 59,689 78,954 129,629 307,198 511,043 Contributions to Post Employment Benefit Fund - - - (60,000) (60,000) Transfers _ 250,000 317,036 250,000 _263,400 332,000 Total business-type activities 209,876 309,689 395,990 379,629 510,598 7 | Sate sales, income, and other taxes | , , | | | | • • | |
| Loss on disposal of capital assets - (2,174) - - (84,698) Contributions to Post Employment Benefit Fund - - (20,000) (617,000) (620,000) Transfers - (250,000) _ (250,000) (263,400) (232,000) Total government activities 22,457,437 22,815,890 23,190,837 25,482,475 29,384,555 32,373,403 Business-type activities 209,876 59,689 78,954 129,629 307,198 511,043 Contributions to Post Employment Benefit Fund - - 250,000 _ 263,400 332,000 Total povernment activities 209,876 59,689 78,954 129,629 307,198 511,043 Contributions to Post Employment Benefit Fund - - - - 60,000) (60,000) Transfers 209,876 309,689 395,990 379,629 510,598 783,043 Total business-type activities 209,876 309,689 395,990 379,629 510,598 783,043 TOTAL PRIMARY GOVERNMENT \$ 22,667,313 \$ 23,125,579 | Unrestricted earnings | 786,729 | , . | | | | |
| Contributions to Post Employment Benefit Fund - - (300,000) (617,000) (620,000) Transfers (250,000) _(217,036) (220,000) (263,400) (332,000) Total government activities 22,457,437 22,815,890 23,190,837 25,482,475 29,384,555 32,373,403 Business-type activities 209,876 59,689 78,954 129,629 307,198 511,043 Contributions to Post Employment Benefit Fund 250,000 317,036 250,000 60,000) (60,000) Transfers 209,876 399,689 317,036 250,000 63,400 332,000 Total business-type activities 209,876 309,689 395,990 379,629 510,598 783,043 Total business-type activities 209,876 309,689 395,990 379,629 510,598 783,043 TOTAL PRIMARY GOVERNMENT \$ 22,667,313 \$ 23,125,579 \$ 23,586,827 \$ 29,895,153 \$ 33,156,446 CHANGE IN NET ASSETS | | 98,843 | 429,150 | 64,603 | 106,310 | 532,213 | 512,712 |
| Transfers | · · | - | (2,174) | - | | - | · · · / |
| Total government activities 22,457,437 22,815,890 23,190,837 25,482,475 29,384,555 32,373,403 Business-type activities Unrestricted investment earnings 209,876 59,689 78,954 129,629 307,198 511,043 Contributions to Post Employment Benefit Fund | | - | - | - | · · · · | . , , | · · · |
| Business-type activities Unrestricted investment earnings 209,876 59,689 78,954 129,629 307,198 511,043 Contributions to Post Employment Benefit Fund - - - (60,000) (60,000) Transfers - 250,000 317,036 250,000 _263,400 332,000 Total business-type activities 209,876 309,689 395,990 379,629 510,598 783,043 TOTAL PRIMARY GOVERNMENT \$ 22,667,313 \$ 23,125,579 \$ 23,586,827 \$ 25,862,104 \$ 29,895,153 \$ 33,156,446 | Transfers | | (250,000) | (317,036) | (250,000) | (263,400) | (332,000) |
| Unrestricted investment earnings 209,876 59,689 78,954 129,629 307,198 511,043 Contributions to Post Employment Benefit Fund - - (60,000) (60,000) Transfers - 250,000 317,036 250,000 _263,400 332,000 Total business-type activities 209,876 309,689 395,990 379,629 510,598 783,043 TOTAL PRIMARY GOVERNMENT \$ 22,667,313 \$ 23,125,579 \$ 23,586,827 \$ 25,862,104 \$ 29,895,153 \$ 33,156,446 | Total government activities | 22,457,437 | 22,815,890 | 23,190,837 | 25,4 <u>82,475</u> | 29,384,555 | 32,373,403 |
| Contributions to Post Employment Benefit Fund - - (60,000) (60,000) Transfers - 250,000 317,036 250,000 263,400 332,000 Total business-type activities 209,876 309,689 395,990 379,629 510,598 783,043 TOTAL PRIMARY GOVERNMENT \$ 22,667,313 \$ 23,125,579 \$ 23,586,827 \$ 25,862,104 \$ 29,895,153 \$ 33,156,446 CHANGE IN NET ASSETS - <td>Business-type activities</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | Business-type activities | | | | | | |
| Transfers 250,000 317,036 250,000 263,400 332,000 Total business-type activities 209,876 309,689 395,990 379,629 510,598 783,043 TOTAL PRIMARY GOVERNMENT \$ 22,667,313 \$ 23,125,579 \$ 23,586,827 \$ 25,862,104 \$ 29,895,153 \$ 33,156,446 CHANGE IN NET ASSETS | Unrestricted investment earnings | 209,876 | 59,689 | 78,954 | 129,629 | 307,198 | 511,043 |
| Total business-type activities 209,876 309,689 395,990 379,629 510,598 783,043 TOTAL PRIMARY GOVERNMENT \$ 22,667,313 \$ 23,125,579 \$ 23,586,827 \$ 25,862,104 \$ 29,895,153 \$ 33,156,446 CHANGE IN NET ASSETS | Contributions to Post Employment Benefit Fund | - | - | - | - | (60,000) | (60,000) |
| TOTAL PRIMARY GOVERNMENT \$ 22,667,313 \$ 23,125,579 \$ 23,586,827 \$ 25,862,104 \$ 29,895,153 \$ 33,156,446 CHANGE IN NET ASSETS | Transfers | | 250,000 | 317,036 | 250,000 | 263,400 | 332,000 |
| CHANGE IN NET ASSETS | Total business-type activities | 209,876 | 309,689 | 395,990 | 379,629 | 510,598 | 783,043 |
| | TOTAL PRIMARY GOVERNMENT | \$ 22,667,313 | \$ 23,125,579 | \$ 23,586,827 | \$ 25,862,104 | \$ 29,895,153 | \$ 33,156,446 |
| | | | | | | | |
| Governmental activities \$ 1,730,511 \$ 3,414,059 \$ 3,993,375 \$ 4,547.179 \$ 3,697.531 \$ 22,231,498 | CHANGE IN NET ASSETS | | | | | | |
| | Governmental activities | \$ 1,730,511 | \$ 3,414,059 | \$ 3,993,375 | \$ 4,547,179 | \$ 3,697,531 | \$ 22,231,498 |
| Business-type activities 2,683,160 2,321,363 2,102,482 2,817,515 3,600,902 5,361,711 | Business-type activities | 2,683,160 | 2,321,363 | 2,102,482 | 2,817,515 | 3,600,902 | 5,361,711 |
| TOTAL PRIMARY GOVERNMENT \$ 4,413,671 \$ 5,735,422 \$ 6,095,857 \$ 7,364,694 \$ 7,298,433 \$ 27,593,209 | TOTAL PRIMARY GOVERNMENT | \$ 4,413,671 | \$ 5,735,422 | \$ 6,095,857 | \$ 7,364,694 | \$ 7,298,433 | <u>\$ 27,593,209</u> |

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FUND BALANCES, GOVERNMENTAL FUNDS (UNAUDITED)

LAST TEN FISCAL YEARS

| | | | | | FISCA | LYEAR | | | | |
|---|--|---|--|---|---|---|---|---|---|---|
| | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 |
| General Fund Reserved Unreserved | \$ 6,994,471 | \$ - | \$ - <u>11,452,090</u> | \$ - _14,187,576 | \$ - | \$ - | \$ - | \$ | \$ - | \$ - <u>18,511,792</u> |
| Total general fund | <u>\$ 6,994,471</u> | <u>\$ 9,340,062</u> | <u>\$11,452,090</u> | \$14,187,576 | \$17,038,588 | <u>\$14,080,418</u> | <u>\$14,682,705</u> | \$ 16,508,469 | <u>\$18,477,195</u> | <u>\$ 18,511,792</u> |
| All Other Governmental Funds Unreserved | \$- | \$- | \$- | \$- | \$- | \$- | \$- | \$- | \$- | \$- |
| Reserved Reserved for debt services Reserved for capital projects Reserved for street repairs Reserved for drug enforcement and education | 2,345,863 4,615,036 181,943 4,182 | 2,331,572 4,346,909 192,658 12,892 | 2,499,952 10,490,459 332,709 19,633 | 2,777,528 3,747,077 391,458 50,715 | 2,896,376 5,854,488 411,206 63,541 | 2,927,189 9,277,744 426,405 80,621 | 2,954,569 12,459,881 436,285 110,618 | 2,952,006 9,539,741 568,726 94,649 | 3,023,388 14,618,603 561,571 142,077 | 3,537,262 16,734,749 581,731 104,779 |
| Total all other governmental funds | <u>\$ 7,147,024</u> | <u>\$ 6,884,031</u> | <u>\$13,342,753</u> | <u>\$ 6,966,778</u> | <u>\$ 9,225,611</u> | <u>\$12,711,959</u> | <u>\$15,961,353</u> | <u>\$13,155,122</u> | <u>\$18,345,639</u> | \$20,958,521 |

CHANGES IN FUND BALANCES, GOVERNMENTAL FUNDS (UNAUDITED)

LAST TEN FISCAL YEARS

| | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| REVENUES | | | | | | | | | | |
| Taxes | \$ 12,340,738 | \$ 13,967,041 | \$ 15,556,655 | \$ 16,467,521 | \$ 16,012,683 | \$ 16,888,286 | \$ 17,740,061 | \$ 20,059,577 | \$ 22,344,048 | \$ 23,586,822 |
| Licenses and permits | 736,959 | 1,063,628 | 530,945 | 745,512 | 1,432,356 | 1,595,673 | 1,990,455 | 1,709,803 | 1,930,755 | 1,680,610 |
| Fines and fees | 153,217 | 184,145 | 191,895 | 209,596 | 193,582 | 233,958 | 230,690 | 226,857 | 392,005 | 457,610 |
| Charges for services | 85,162 | 99,399 | 139,830 | 126,134 | 150,869 | 150,722 | 186,724 | 189,845 | 234,322 | 294,554 |
| Intergovernmental | 3,487,707 | 3,984,371 | 4,020,980 | 4,430,779 | 4,443,128 | 4,321,853 | 3,843,845 | 4,471,886 | 5,209,874 | 6,416,334 |
| Uses of money and property | 862,686 | 1,877,101 | 1,528,044 | 1,609,349 | 786,729 | 499,447 | 436,363 | 731,403 | 1,287,069 | 2,129,264 |
| Other revenues | 22,470 | 31,794 | 65,377 | 63,393 | 98,843 | 429,151 | 64,603 | 106,310 | 532,213 | 512,712 |
| TOTAL REVENUES | 17,688,939 | 21,207,479 | 22,033,726 | 23,652,284 | 23,118,190 | 24,119,090 | 24,492,741 | 27,495,681 | 31,930,286 | 35,077,906 |
| EXPENDITURES | | | | | | | | | | •* |
| General government | 2,211,900 | 2,471,079 | 2,518,629 | 2,852,441 | 3,166,656 | 3,533,496 | 3,917,644 | 4,220,253 | 4,457,292 | 4,727,232 |
| Public safety | 4,811,560 | 5,187,357 | 5,753,262 | 6,106,661 | 7,727,574 | 8,216,680 | 8,050,701 | 8,713,433 | 9,405,597 | 10,009,079 |
| Roads and streets | 1,842,410 | 1,960,215 | 2,016,888 | 2,328,418 | 2,523,168 | 3,157,457 | 3,188,370 | 3,180,765 | 3,676,825 | 3,822,056 |
| Public health | 81,763 | 58,722 | 59,820 | 47,955 | 50,407 | 51,481 | 61,668 | 71,764 | 63,753 | 76,310 |
| Parks and recreation | 727,524 | 807,826 | 858,316 | 860,067 | 938,071 | 1,033,789 | 1,083,375 | 1,125,016 | 1,284,465 | 1,458,493 |
| Public library | 683,002 | 954,538 | 1,026,194 | 1,119,074 | 1,241,578 | 1,429,472 | 1,464,382 | 1,518,773 | 1,645,071 | 1,755,700 |
| Community support | 163,584 | 147,117 | 180,940 | 160,703 | 174,410 | 254,373 | 238,031 | 239,793 | 241,243 | 264,226 |
| Drug education | 4,100 | 4,995 | 22,130 | 13,195 | 15,931 | 12,965 | 12,842 | 10,628 | 31,593 | 22,414 |
| Other | 25,352 | 21,780 | 32,178 | 34,443 | 3,626 | 5,160 | 4,920 | - | 5,395 | - |
| Capital outlay | 9,641,726 | 5,179,821 | 3,767,882 | 11,525,319 | 6,103,653 | 2,909,224 | 3,024,562 | 5,800,950 | 4,692,511 | 6,435,501 |
| Contribution to Post Employment Benefits Fu | u - | - | - | - | - | - | - | 300,000 | 617,000 | 620,000 |
| Debt service | | | | | | | | | | |
| Interest | 806,596 | 999,829 | 923,707 | 1,132,089 | 1,047,671 | 1,142,662 | 992,536 | 1,073,377 | 967,277 | 1,098,161 |
| Principal | 979,632 | 1,300,400 | 1,236,235 | 1,312,134 | 1,516,235 | 1,594,153 | 1,885,285 | 1,971,459 | 2,182,830 | 1,809,255 |
| Total expenditures | 21,979,149 | 19,093,679 | 18,396,181 | 27,492,499 | 24,508,980 | 23,340,912 | 23,924,316 | 28,226,211 | 29,270,852 | 32,098,427 |
| Excess of revenues | | | | | | | | | | |
| over (under) expenditures | (4,290,210) | 2,113,800 | 3,637,545 | (3,840,215) | (1,390,790) | 778,178 | 568,425 | (730,530) | 2,659,434 | 2,979,479 |

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(continued on following page)

CHANGES IN FUND BALANCES, GOVERNMENTAL FUNDS (CONTINUED) (UNAUDITED)

LAST TEN FISCAL YEARS

| OTHER FINANCING SOURCES (USES) | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 |
|---|-------------------|---------------------|-----------------|-----------------------|----------------|-------------------|---------------------|----------------------|---------------------|---------------|
| Transfers in | \$ 4,450,000 | \$ 4,315,000 | \$ 5,345,000 | \$ 4,500,000 | \$ 5,455,000 | \$ 5,550,000 | \$ 7,891,000 | \$ 5,722,750 | \$ 7,267,668 | \$ 11,922,523 |
| Transfers out | (4,450,000) | (4,315,000) | (5,345,000) | (4,500,000) | (5,455,000) | (5,800,000) | (8,241,500) | (5,972,750) | (7,531,068) | (12,254,523) |
| Proceeds of general obligation bonds | 4,878,930 | • | 5,000,000 | - | 4,425,000 | - | 3,685,000 | • | 4,800,000 | - |
| Proceeds of refunding bonds | 3,215,808 | 1,933,550 | - | 3,032,399 | 5,525,000 | 6,300,000 | - | - | 2,430,000 | - |
| Payment of refunded bond escrow agent | (3,331,653) | (1,954,928) | - | (3,018,280) | (5,442,996) | (6,213,361) | - | - | (2,398,471) | - |
| Bond discount | (23,439) | (9,824) | (66,795) | (11,314) | (154,009) | (86,639) | (51,181) | | (68,320) | |
| Total other financing sources (uses) | 4,739,646 | (31,202) | 4,933,205 | 2,805 | 4,352,995 | (250,000) | 3,283,319 | (250,000) | 4,499,809 | (332,000) |
| Net Change in Fund Balance | <u>\$ 449,436</u> | <u>\$_2,082,598</u> | \$ 8,570,750 | <u>\$ (3,837,410)</u> | \$ 2,962,205 | <u>\$ 528,178</u> | <u>\$ 3,851,744</u> | <u>\$ (980,530</u>) | <u>\$ 7,159,243</u> | \$ 2,647,479 |
| Debt service as a percentage of noncapital expenditures | 14 5 % | 6 <u>165</u> % | 6 <u>14 8</u> % | 153 % | 6 <u>139</u> % | 6 <u>13 4</u> % | 6 138 % | 6 <u>136</u> % | 6 <u>128</u> % | 113 % |

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ASSESSED AND ESTIMATED ACTUAL VALUE OF PROPERTY (UNAUDITED)

LAST TEN YEARS

| FISCAL YEAR * | C | OMMERCIAL | R | ESIDENTIAL | FARM | PERSONAL PROPERTY | FAL TAXABLE ESSED VALUE | TA | X RATE | ESTIMATED IUAL TAXABLE VALUE | TAXABLE ASSESSED VALUE AS A PERCENTAGE OF ACTUAL TAXABLE VALUE | |
|------------------|----|-------------|----|---------------|------------------|----------------------|--------------------------------|----|--------|------------------------------------|--|---|
| 1998 | \$ | 208,034,800 | \$ | 472,791,525 | \$ 11,181,075 | \$ 36,733,836 | \$ 728,741,236 | \$ | 0.73 | \$ 2,577,949,260 | 28.27 | % |
| 1999 | | 236,029,840 | | 508,103,475 | 10,887,750 | 44,016,477 | 799,037,542 | | 0.73 | 2,812,207,304 | 28.41 | % |
| 2000 | | 265,147,440 | | 536,013,825 | 10,292,500 | 51,577,205 | 863,030,970 | | 0.73 | 3,019,310,362 | 28.58 | % |
| 2001 | | 273,909,440 | | 561,516,575 | 12,413,225 | 57,086,665 | 904,925,905 | | 0.59 | 3,170,090,586 | 28.55 | % |
| 2002 | | 369,548,600 | | 687,874,675 | 18,279,225 | 57,928,744 | 1,133,631,244 | | 0.59 | 3,940,595,768 | 28.77 | % |
| 2003 | | 374,386,880 | | 792,314,650 | 21,657,400 | 59,050,023 | 1,247,408,953 | | 0.59 | 4,388,056,313 | 28.43 | % |
| 2004 | | 364,462,800 | | 843,183,500 | 20,731,675 | 52,582,710 | 1,280,960,685 | | 0.59 | 4,541,525,809 | 28.21 | % |
| 2005 | | 363,673,680 | | 909,352,450 | 18,717,150 | 55,414,120 | 1,347,157,400 | | 0.59 | 4,803,732,363 | 28.04 | % |
| 2006 | | 366,105,640 | | 990,004,350 | 19,816,550 | 60,646,436 | 1,436,572,976 | | 0.59 | 5,153,907,817 | 27.87 | % |
| 2007 | | 442,380,280 | | 1,274,199,450 | 23,068,300 | 63,428,258 | 1,803,046,288 | | 0.49 | 6,543,443,179 | 27.56 | % |

* The fiscal year listed corresponds to the preceding tax year levy (2006 fiscal year would represent the 2005 tax levy) This represents the period for which the taxes were levied.

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DIRECT AND OVERLAPPING PROPERTY TAX RATES (UNAUDITED)

LAST TEN FISCAL YEARS

| | | | OVERLAPPING |
|----------------|----|-------------|------------------|
| | | DIRECT RATE | RATE * |
| | | CITY OF | WILLIAMSON |
| FISCAL YEAR ** | _ | BRENTWOOD | COUNTY |
| 1998 | \$ | .73 / 100 | \$ 2.91 / 100 |
| 1999 | | .73 / 100 | 2.91 / 100 |
| 2000 | | .73 / 100 | 2.91 / 100 |
| 2001 | | .73 / 100 | 2.91 / 100 |
| 2002 | | .59 / 100 | 2.57 / 100 |
| 2003 | | .59 / 100 | 2.57 / 100 |
| 2004 | | .59 / 100 | 2.79 / 100 |
| 2005 | | .59 / 100 | 2.79 / 100 |
| 2006 | | .59 / 100 | 2.79 / 100 |
| 2007 | | .49 / 100 | 2.26 / 100 |
| | | | |

- * Overlapping rates are those of local and county governments that apply to property owners within the City of Brentwood.
- ** The fiscal year listed corresponds to the preceding tax year levy (2006 fiscal year would represent the 2005 tax levy). This represents the period for which the taxes were levied.

PRINCIPAL PROPERTY TAX PAYERS (UNAUDITED)

CURRENT YEAR AND NINE YEARS AGO

| | | FY 2007 | | | | | FY 1998 | | | | | | | | |
|-----------------------------------|----|-------------------------|------|--|-----------|--------------------------|---------|-----|---|--|--|--|--|--|--|
| TAXPAYER | Ta | able Assessed Value* | Rank | Percentage of Total City Taxable Assessed Value | Та | xable Assessed Value* | Ra | ink | Percentage of Total City Taxable Assessed Value | | | | | | |
| Bellsouth Telecommunication | \$ | 57,098,207 | 1 | 3.05 % | \$ | 74,218,138 | \$ | 1 | 9.24 % | | | | | | |
| Highwoods/Tenn Holdings LB | Ψ | 31,029,080 | 2 | 1.66 | Ψ | 5,017,800 | Ŷ | 9 | 0.62 | | | | | | |
| SBP Nashville LLC | | 20,720,040 | 3 | 1.11 | | - | | , | - | | | | | | |
| Kirkland Properties | | 13,258,520 | 4 | 0.71 | | - | | | - | | | | | | |
| Duke Realty LP | | 12,315,880 | 5 | 0.66 | | - | | | - | | | | | | |
| Brentwood Retail II Corp | | 10,641,480 | 6 | 0.57 | | 7,383,860 | | 5 | 0.92 | | | | | | |
| Wells Fund XII-Reit Joint | | 9,344,000 | 7 | 0.50 | | - | | | - | | | | | | |
| Gateway Kentfield | | 9,072,160 | 8 | 0.49 | | - | | | - | | | | | | |
| Developers Diversified | | 8,860,280 | 9 | 0.47 | | - | | | - | | | | | | |
| Highwoods/Forsyth LP | | 8,142,440 | 10 | 0.44 | | 5,343,240 | | 8 | 0.67 | | | | | | |
| Highwoods Realty LP | | • | | - | | - | | | - | | | | | | |
| Service Merchandise Company, Inc. | | - | | - | | 11,638,261 | | 2 | 1.45 | | | | | | |
| Williams, W. Fred, Trustee | | - | | - | | 10,196,160 | | 3 | 1.27 | | | | | | |
| Koger Office Parks | | - | | - | | 9,041,400 | | 4 | 1.13 | | | | | | |
| The Northwestern Life | | - | | - | | 5,524,400 | | 6 | 0.69 | | | | | | |
| Principal Mutual Life | | - | | - | | 5,429,240 | | 7 | 0.68 | | | | | | |
| Springvest Associates LP | | | | <u> </u> | | 4,856,120 | | 10 | 0.60 | | | | | | |
| Total | \$ | 180,482,087 | | 9.65 % | <u>\$</u> | 138,648,619 | | | 17.27 % | | | | | | |
| Total Assessment | \$ | 1,870,541,447 | ** | | \$ | 802,970,374 | *** | | | | | | | | |

· · · ·

* Source: - 1996 and 2005 Williamson County Assessment ** Total Assessment Value for Tax Year 2006 *** Comptroller of the Treasury Office of Assessed Properties

CITY OF BRENTWOOD

PROPERTY TAX LEVIES AND COLLECTIONS (UNAUDITED)

LAST TEN YEARS

| COLLECTED WITHIN THE FISCAL | | | | | | | | | | | | |
|-----------------------------|------|------------|--------|-----------|------------|---------|------------|---------------------------|-----------|------------|--|--|
| | | | | YEAR OF | THE LEVY | | | TOTAL COLLECTIONS TO DATE | | | | |
| | TAZ | XES LEVIED | | | | | ECTIONS IN | | | | | |
| FISCAL YEAR ENDED | FOR | THE FISCAL | | | PERCENTAGE | SUE | SEQUENT | | | PERCENTAGE | | |
| JUNE 30, | YEAR | | AMOUNT | | OF LEVY | | YEARS | | MOUNT | OF LEVY | | |
| 1998 | \$ | 5,958,781 | \$ | 5,863,248 | 98.4% | \$ | 86,499 | \$ | 5,949,747 | 99.8% | | |
| 1999 | Ψ | 6,369,408 | Ψ | 6,274,712 | 98.5% | 4 | 84,532 | Ψ | 6,359,244 | 99.8% | | |
| 2000 | | 6,847,053 | | 6,734,519 | 98.4% | | 95,032 | | 6,829,551 | 99.7% | | |
| 2001 | | 6,998,153 | | 6,788,687 | 97.0% | 172,295 | | | 6,960,982 | 99.5% | | |
| 2002 | | 7,288,260 | | 7,111,642 | 97.6% | | 162,298 | | 7,273,940 | 99.8% | | |
| 2003 | | 7,359,856 | | 7,252,397 | 98.5% | | 92,829 | | 7,345,226 | 99.8% | | |
| 2004 | | 7,545,119 | | 7,419,009 | 98.3% | | 119,597 | | 7,538,606 | 99.9% | | |
| 2005 | | 7,935,424 | | 7,802,864 | 98.3% | | 120,447 | | 7,923,311 | 99.8% | | |
| 2006 | | 8,448,015 | | 8,153,723 | 96.5% | | 254,371 | | 8,408,094 | 99.5% | | |
| 2007 | | 8,885,916 | | 8,761,268 | 98.6% | | - | | 8,761,268 | 98.6% | | |

Taxes are assessed as of January 1 and are due October 1 of each year. Taxes become delinquent after February 28 of the following year and a penalty of 2% accrues on the first day of each month that taxes remain delinquent up to a maximum of 24%.

* The fiscal year listed corresponds to the preceding tax year levy (2007 fiscal year would represent the 2006 tax levy). This represents the period for which the taxes were levied.

TAXABLE SALES BY CATEGORY (UNAUDITED)

LAST TEN CALENDAR YEARS

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | |
|--|----------------|-----------------------|-----------------------|-----------------------|----------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|---|
| Apparel stores | \$ 11,531,724 | \$ 9,912,017 | \$ 23,723,225 | \$ 21,359,004 | \$ 18,737,690 | \$ 21,632,712 | \$ 24,338,837 | \$ 28,153,688 | \$ 33,176,460 | \$ 36,457,952 | |
| General merchandise | 7,022,714 | 7,125,554 | 28,830,839 | 46,236,814 | 47,309,337 | 53,182,206 | 59,671,979 | 69,488,049 | 79,666,952 | 93,660,949 | |
| Food stores | 70,174,977 | 78,342,153 | 80,202,622 | 74,524,758 | 70,510,655 | 63,603,432 | 72,234,838 | 84,458,519 | 105,320,600 | 115,270,158 | |
| Eating and drinking establishments | 36,151,544 | 42,415,382 | 43,449,080 | 50,713,596 | 50,275,927 | 45,522,175 | 46,851,981 | 51,765,342 | 59,831,570 | 65,246,260 | |
| Home furnishings and appliances | 43,868,584 | 57,801,223 | 103,231,405 | 115,476,309 | 113,639,490 | 112,718,865 | 116,455,912 | 128,593,275 | 136,363,416 | 132,412,981 | |
| Building materials and farm tools | 58,493,319 | 52,691,702 | 55,443,658 | 50,354,021 | 40,537,254 | 41,154,270 | 45,042,058 | 53,174,769 | 58,575,236 | 62,970,713 | |
| Auto dealers, supplies, and service stations | 8,243,952 | 10,380,235 | 14,986,422 | 18,309,588 | 20,683,524 | 21,817,433 | 24,583,902 | 26,465,210 | 27,832,270 | 26,828,090 | |
| Other retail stores | 34,210,540 | 42,213,712 | 50,724,012 | 54,307,251 | 53,700,244 | 64,228,381 | 62,715,173 | 68,611,909 | 89,553,218 | 102,239,437 | |
| All other outlets | 143,186,193 | 175,106,310 | 155,862,809 | 184,965,178 | 188,895,364 | 157,129,029 | 142,956,303 | 150,830,862 | 168,440,298 | 186,754,941 | |
| | | | | | | | | | | | , |
| Total | \$ 412,883,547 | <u>\$ 475,988,288</u> | <u>\$ 556,454,072</u> | <u>\$ 616,246,519</u> | \$ 604,289,485 | <u>\$ 580,988,503</u> | <u>\$ 594,850,983</u> | <u>\$ 661,541,623</u> | <u>\$ 758,760,020</u> | <u>\$ 821,841,481</u> | |
| City/County direct sales tax | 2 25% | 2.25% | 2.25% | 2.25% | 2.25% | 2.25% | 2 25% | 2 25% | 2 25% | 2.25% | |

Source: Tennessee Department of Revenue, Research Division.

DIRECT AND OVERLAPPING SALES TAX RATES (UNAUDITED)

LAST_TEN FISCAL YEARS

| | | Williamson | State of | |
|--------------------------|------------------|------------|-----------|---|
| Fiscal Year | City Direct Rate | County | Tennessee | |
| 1 998 | 1.125 % | 1.125 % | 6.00 | % |
| 1999 | 1.125 | 1.125 | 6.00 | |
| 2000 [.] | 1.125 | 1.125 | 6.00 | |
| 2001 | 1.125 | 1.125 | 6.00 | |
| 2002 | 1.125 | 1.125 | 6.00 | |
| 2003 | 1.125 | 1.125 | 7.00 | |
| 2004 | 1.125 | 1.125 | 7.00 | |
| 2005 | 1.125 | 1.125 | 7.00 | |
| 2006 | 1.125 | 1.125 | 7.00 | |
| 2007 | 1.125 | 1.125 | 7.00 | |

Note: The total local option sales tax of 2.25% consist of the City's rate of 1.125% and County rate of 1.125%, earmarked entirely for Williamson County schools. The local option tax can be increased by a maximum of .50% to 1.175% by a referendum vote of the citizens.

SALES TAX REVENUE PAYERS BY INDUSTRY (UNAUDITED)

FISCAL YEARS 1999 AND 2006

| | | 1 | 998 | | 2006 | | | | | | | | | | |
|---------------------------------|---------------------|--------------------------------------|----------------------|------------------------|---------------------|------------------------|----------------------|------------------------|--|--|--|--|--|--|--|
| Sector | Number of Filers | Percentage Tax of Total Liability | | Percentage of Total | Number of Filers | Percentage of Total | Tax Liability | Percentage of Total | | | | | | | |
| 1 Retail Trade | 510 | 50 % | \$ 7,667,888 | 67 % | 611 | 49 % | \$ 14,702,026 | 78 % | | | | | | | |
| 2 Services | 328 | 31 | 2,180,586 | 19 | 366 | 30 | 2,716,715 | 14 | | | | | | | |
| 3 Manufacturing | 53 | 5 | 462,574 | 4 | 63 | 5 | 659,479 | 3 | | | | | | | |
| 4 Wholesale Trade | 66 | 6 | 237,289 | 2 | 96 | 8 | 226,936 | 1 | | | | | | | |
| 5 Construction | 23 | 2 | 191,178 | 2 | 24 | 2 | 169,872 | 1 | | | | | | | |
| 6 Finance Insurance Real Estate | 21 | 2 | 16,302 | - | 14 | 1 | 8,210 | - | | | | | | | |
| 7 Transportation and Utilites | 26 | 2 | 556,113 | 5 | 12 | 1 | 333,440 | 2 | | | | | | | |
| 8 Agriculture | 14 | 1 | 25,282 | - | 11 | 1 | 26,628 | - | | | | | | | |
| 9 Other, Non Classified | 10 | 1 | 137,633 | 1 | 37 | 3 | 192,583 | 1 | | | | | | | |
| Total | 1,051 | 100 % | <u>\$ 11,474,845</u> | 100 % | 1,234 | 100 % | <u>\$ 19,035,889</u> | 100 | | | | | | | |

Source: Tennessee Department of Revenue, Research Division.

Notes:

1. Figures subject to revision due to amended taxpayer returns.

2. Figures represent local sales tax collected by merchants during the period, not disbursements from the Department of Revenue.

÷.

3. Changes in local telecommunications sourcing rules in 2003 reduced the number of taxpayers reporting in the Transportation and Utilities sector.

4. Does not include Brentwood 's share of county clerk or out-of-state taxpayer amounts.

RATIOS OF OUTSTANDING DEBT BY TYPE (UNAUDITED)

LAST TEN FISCAL YEARS

| | | GOVERNMENT ACTIVITIES | BUSINESS TYPE ACTIVITIES | | | | | | | | | |
|-------------|------|--------------------------|--------------------------------|------------|----|-----------|----|------------------------|---------------------------------------|---|-----|----------|
| FISCAL YEAR | GENE | RAL OBLIGATION BONDS | WATER & SEWER REVENUE BONDS | | | | | AL PRIMARY VERNMENT | PERCENTAGE OF PERSONAL INCOME * | | PER | CAPITA * |
| 1998 | \$ | 21,175,000 | \$ | 14,555,000 | \$ | 2,433,835 | \$ | 38,163,835 | 25.85 | % | \$ | 1,674 |
| 1999 | | 20,272,065 | | 13,520,000 | | 2,224,431 | | 36,016,496 | 32.37 | | | 1,539 |
| 2000 | | 23,775,000 | | 12,355,000 | | 2,095,217 | | 38,225,217 | 31.16 | | | 1,630 |
| 2001 | | 22,535,000 | | 14,170,000 | | 1,954,186 | | 38,659,186 | 35.47 | | | 1,445 |
| 2002 | | 25,790,000 | | 12,970,000 | | 1,809,196 | | 40,569,196 | 33.80 | | | 1,517 |
| 2003 | | 24,565,000 | | 12,000,000 | | 1,644,258 | | 38,209,258 | 36.29 | | | 1,429 |
| 2004 | | 26,380,000 | | 10,720,000 | | 1,419,262 | | 38,519,262 | 45.37 | | | 1,258 |
| 2005 | | 24,430,000 | | 9,385,000 | | 1,186,957 | | 35,001,957 | 49.93 | | | 1,143 |
| 2006 | | 27,195,000 | | 8,065,000 | | 947,104 | | 36,207,104 | 47.86 | | | 1,183 |
| 2007 | | 25,405,000 | | 7,170,000 | | 699,459 | | 33,274,459 | 58.26 | | | 944 |

Note: Details regarding the City's outstanding debt can be found in the notes to the financial statements.

*Calculated information provided on page 92 (Demographic and Economic Statistics).

CITY OF BRENTWOOD

RATIOS OF GENERAL BONDED DEBT OUTSTANDING AND LEGAL DEBT MARGIN (UNAUDITED)

LAST TEN FISCAL YEARS

| | FISCAL YEAR | | | | | | | | | | | | | | | | | | |
|--|-------------|----------|----|--------|-----------|----------|----|--------|-----------|--------|-----------|--------|-----------|--------|--------------|----|--------|-----------|--------|
| (dollars in thousands, except per capita) | | 1998 | _ | 1999 | | 2000 | | 2001 | _ | 2002 | | 2003 | | 2004 | 2005 | _ | 2006 | | 2007 |
| General bonded debt outstanding general obligation bonds | <u>\$</u> | 21,175 | \$ | 20,272 | <u>\$</u> | 23,775 | \$ | 22,535 | <u>\$</u> | 25,790 | <u>\$</u> | 24,565 | <u>\$</u> | 26,380 | \$ 24,430 | \$ | 27,195 | <u>\$</u> | 25,405 |
| Percentage of estimated actual property value | | 2.91% | | 2.54% | | 2.75% | | 2.49% | | 2.27% | | 1.97% | | 2.06% | 1.81% | | 1.89% | | 1.41% |
| Per capita | | 928.73 | | 866.33 | | 1,014.08 | | 842.59 | | 964.36 | | 918.56 | | 861.61 | 797.92 | | 888.23 | | 720.46 |
| - | | | | | | | | | | | | | | | | | | | |
| Less: Amounts set aside to repay general debt | | 2,346 | | 2,332 | _ | 2,500 | | 2,778 | | 2,896 | | 2,927 | | 2,955 | 2,952 | _ | 3,023 | | 3,537 |
| Total net debt applicable to debt limit | \$ | 18,829 | \$ | 17,940 | \$ | 21,275 | \$ | 19,757 | \$ | 22,894 | \$ | 21,638 | \$ | 23,425 | \$ 21,478 | \$ | 24,172 | \$ | 21,868 |
| Legal debt limit | | <u> </u> | | | | - | _ | | _ | | _ | | | | - | | | | |
| Legal debt margin | | N/A * | | N/A * | | N/A * | | N/A * | | N/A * | | N/A * | | N/A * | N/A * | | N/A * | | N/A * |
| Legal debt margin as a percentage of the debt limit | | N/A * | | N/A * | | N/A * | | N/A * | | N/A * | | N/A * | | N/A * | N/A * | | N/A * | | N/A * |

* The City has no legal debt margin set by ordinance.

** Property value obtained from page 80 (Assessed and Estimated Actual Value of Property)

***Per capita information calculated with information obtained on page 92 (Demographic and Economic Statistics).

DIRECT AND OVERLAPPING GOVERNMENTAL ACTIVITIES DEBT (UNAUDITED)

AS OF JUNE 30, 2007

| | | EST | IMATED | | | | | | |
|-------------------|-------------------|----------------|---------------------|---------|--|--|--|--|--|
| | DEBT | ESTIMATED | SH | ARE OF | | | | | |
| | OUTSTANDING | PERCENTAGE | DIRECT AND | | | | | | |
| GOVERNMENTAL UNIT | (IN THOUSANDS) | APPLICABLE (1) | OVERLAPPING DEBT (2 | | | | | | |
| | | | | | | | | | |
| Direct: | | | | | | | | | |
| City of Brentwood | \$ 25,405 | 100.0% | \$ | 25,405 | | | | | |
| Overlapping: | | | | | | | | | |
| Williamson County | 386,220 | 30.6% | | 118,204 | | | | | |
| Total | <u>\$ 411,625</u> | | <u>\$</u> | 143,609 | | | | | |

- (1) Determined by ratio of assessed valuation of property subject to taxation in City of Brentwood to valuation of property subject to taxation in Williamson County as of 6/30/2007
- (2) Amount in debt outstanding column multiplied by percentage applicable.
CITY OF BRENTWOOD, TENNESSEE

PLEDGED REVENUE COVERAGE (UNAUDITED)

LAST TEN FISCAL YEARS

| | WATER & SEWER REVENUE BONDS | | | | | | | | | | | | |
|--------|-----------------------------|------------|-----------------|-----------|-----------|-----------|-----------|------------------------------|----------|---------|-------|-----------|----------|
| | | UTILITY | | LESS: | | NET | | | | | | | |
| FISCAL | | SERVICE | ICE OPERATING | | AVAILABLE | | | DEBT SERVICE REQUIREMENTS*** | | | | | |
| YEAR | C | CHARGES* | GES* EXPENSES** | | REVENUE | | PRINCIPAL | | INTEREST | | TOTAL | | COVERAGE |
| | | | | | | | | | | | | | |
| 1998 | \$ | 7,337,212 | \$ | 4,290,543 | \$ | 3,046,669 | \$ | 1,075,909 | \$ | 615,930 | \$ | 1,691,839 | 1.80 |
| 1999 | | 7,823,211 | | 4,247,068 | | 3,576,143 | | 1,200,909 | | 680,431 | | 1,881,340 | 1.90 |
| 2000 | | 8,196,249 | | 4,658,988 | | 3,537,261 | | 1,165,002 | | 614,839 | | 1,779,841 | 1.99 |
| 2001 | | 10,220,200 | | 5,169,932 | | 5,050,268 | | 1,225,001 | | 555,813 | | 1,780,814 | 2.84 |
| 2002 | | 10,481,682 | | 5,513,158 | | 4,968,524 | | 1,200,000 | | 652,953 | | 1,852,953 | 2.68 |
| 2003 | | 10,547,074 | | 6,441,834 | | 4,105,240 | | 1,185,000 | | 582,659 | | 1,767,659 | 2.32 |
| 2004 | | 10,971,029 | | 6,654,397 | | 4,316,632 | | 1,280,000 | | 468,904 | | 1,748,904 | 2.47 |
| 2005 | | 11,781,930 | | 6,771,726 | | 5,010,204 | | 1,335,000 | | 415,304 | | 1,750,304 | 2.86 |
| 2006 | | 13,320,702 | | 7,551,700 | | 5,769,002 | | 1,365,000 | | 321,380 | | 1,686,380 | 3.42 |
| 2007 | | 15,333,635 | | 7,824,784 | | 7,508,851 | | 895,000 | | 327,361 | | 1,222,361 | 6.14 |

*Includes nonoperating revenues (includes water and sewer tap fees beginning in 2001).

**Does not include depreciation and amortization.

***Does not include payments on State loans.

CITY OF BRENTWOOD, TENNESSEE

DEMOGRAPHIC AND ECONOMIC STATISTICS (UNAUDITED)

LAST TEN CALENDAR YEARS

| - | CALENDAR YEAR | POPULATION | | PERSONAL INCOME (IN THOUSANDS OF DOLLARS) ^{<i>a</i>} | PEF | PER CAPITA RSONAL INCOME ^{<i>a</i>} | MEDIAN AGE ^a | SCHOOL ENROLLMENT ^b | UNEMPLOYMENT |
|---|------------------|------------|-----------------|---|-----|---|-------------------------|-----------------------------------|--------------|
| | 1 998 | 22,800 | ¹ \$ | 986,602 | \$ | 43,272 | 37.9 | 5,643 | 1.9% |
| | 1999 | 23,400 | 1 | 1,165,835 | | 49,822 | 39.1 | 5,957 | 2.0% |
| | 2000 | 23,445 | 3 | 1,191,217 | | 50,809 | 38.4 | 6,101 | 1.9% |
| | 2001 | 26,745 | 1 | 1,371,056 | | 51,264 | 38.3 | 6,135 | 2.1% |
| | 2002 | 26,743 | 4 | 1,371,056 | | N/A | 40.2 | 6,731 | 2.4% |
| | 2003 | 26,743 | 4 | 1,386,705 | | 51,853 | 41.2 | 7,112 | 2.7% |
| | 2004 | 30,617 | 5 | 1,747,527 | | 57,077 | 42.0 | 7,768 | 2.8% |
| | 2005 | 30,617 | 5 | 1,747,527 | | N/A | 36.9 | 8,528 | 4.2% |
| | 2006 | 30,617 | 5 | 1,732,953 | | 56,601 | 42.9 | 8,872 | 3.1% |
| | 2007 | 35,262 | 6 | 1,938,705 | | 54,980 | 43.3 | 9,512 | 3.3% |
| | | | | | | | | | |

¹ Based on City Planning Department estimate.

² Based on 1997 special census report

³ Based on 2000 US Bureau of the Census report

⁴ Based on 2002 special census report

⁵ Based on 2004 special census report

⁶ Based on 2004 special census report

^a Source - Williamson Economic Development Council

^b Williamson County Public Schools located in Brentwood

^c Tennessee Dept. of Employment Security. Represents Williamson County as a whole (no data for Brentwood individually)

CITY OF BRENTWOOD, TENNESSEE

PRINCIPAL EMPLOYERS (UNAUDITED)

CURRENT YEAR AND NINE YEARS AGO

| | | 2007 | | | | 1998 | |
|-----------------------------------|-----------|------|---------------|---|---------------|------|------------|
| | | | PERCENTAGE OF | | PERCENTAGE OF | | |
| | | | TOTAL CITY | | | | TOTAL CITY |
| EMPLOYER | EMPLOYEES | RANK | EMPLOYMENT | - | EMPLOYEES | RANK | EMPLOYMENT |
| Comdata | 864 | 1 | 5.23 | % | 743 | 2 | 6.02 % |
| Community Health System | 800 | 2 | 4.85 | | - | | - |
| AT&T/Cingular Wireless | 800 | 3 | 4.85 | | 425 | 3 | 3.44 |
| EDS | 570 | 4 | 3.45 | | - | - | - |
| Tractor Supply Company | 425 | 5 | 2.57 | | - | | - |
| Davita | 415 | 6 | 2.51 | | - | | - |
| Mars Petcare US | 375 | 7 | 2.27 | | | | |
| Lattimore Black Morgan & Cain | 325 | 8 | 1.97 | | - | | - |
| City of Brentwood | 294 | 9 | 1.78 | | 198 | 8 | 1.60 |
| Goldleaf Financial | 170 | 10 | 1.03 | | | | |
| Service Merchandise | - | | - | | 1,225 | 1 | 9.92 |
| FISI-Madison Financial | - | | - | | 370 | 4 | 3.00 |
| Quorum | - | | - | | 212 | 5 | 1.72 |
| The Murray Ohio Manufacturing Co. | - | | - | | 185 | 6 | 1.50 |
| Kroger Company | - | | - | | 165 | 7 | 1.34 |
| YMCA | | | | | 150 | 9 | 1.21 |
| Tennessee Baptist Convention | | | | | 96 | 10 | 0.78 |
| Total | 5,038 | | 30.51 | % | 3,769 | | 30.53 % |
| Total employment | 16,510 | * | | | 12,350 | ** | |

Source:

* Total employment numbers from US Department of Labor, Bureau of Labor Statistics

** Estimate based on current percentage of work force

CITY OF BRENTWOOD

FULL-TIME EQUIVALENT CITY GOVERNMENT EMPLOYEES BY FUNCTION/PROGRAM (UNAUDITED)

LAST TEN FISCAL YEARS

| | FULL-TIME EQUIVALENT EMPLOYEES AS OF JUNE 30 | | | | | | | | | | | |
|--------------------------|--|------|------|------|------|------|------|------|------|------|--|--|
| FUNCTION/PROGRAM | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | | |
| · | | | | | | | | | | | | |
| GENERAL GOVT. | | | | | | | | | | | | |
| City Manager | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | | |
| Administration | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | | |
| Finance | 6 | 5 | 5 | 6 | 7 | 7 | 7 | 7 | 7 | 8 | | |
| Human Resources | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 1 | | |
| Information Technology | - 1 | 1 | 2 | 2 | 3 | 3 | 3 | 3 | 4 | 4 | | |
| Planning and Development | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | | |
| Codes | 6 | 5 | 5 | 7 | 7 | 8 | 7 | 9 | 9 | 8 | | |
| GIS | - | - | - | - | - | - | - | - | - | 2 | | |
| | 23 | 21 | 22 | 25 | 27 | 28 | 27 | 29 | | 32 | | |
| POLICE | 25 | 21 | 22 | 20 | 27 | 20 | 27 | 2) | 20 | 22 | | |
| Officers | 41 | 44 | 52 | 51 | 53 | 55 | 55 | 55 | 54 | 62 | | |
| Civilians | 10 | 11 | 10 | 10 | 11 | 12 | 13 | 13 | 13 | 10 | | |
| | | | | 10 | | | | | | | | |
| FIRE | | | | | | | | | | | | |
| Firefighters & Officers | 41 | 41 | 41 | 41 | 55 | 55 | 55 | 57 | 57 | 57 | | |
| Civilians | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | | |
| | | | | | | | | | | | | |
| PUBLIC WORKS | | | | | | | | | | | | |
| Engineering | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 4 | 4 | 4 | | |
| Public Works - Streets | 15 | 16 | 17 | 18 | 21 | 21 | 21 | 20 | 22 | 19 | | |
| | | | | | | | | | | | | |
| UTILITES | | | | | | | | | | | | |
| Water | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 12 | 11 | 11 | | |
| Wastewater | 10 | 10 | 10 | 11 | 10 | 11 | 10 | 12 | 12 | 12 | | |
| | | | | | | | | | | | | |
| PARKS & RECREATION | 10 | 9 | 9 | 11 | 10 | 15 | 15 | 16 | 19 | 17 | | |
| LIBRARY | 11 | 11 | 11 | 11 | 11 | 21 | 23 | 23 | 23 | 26 | | |
| | | | | | | - | | | | | | |
| TOTAL REGULAR FULL-TIME | 175 | 177 | 186 | 192 | 212 | 232 | 234 | 242 | 246 | 251 | | |

Source: City of Brentwood Personnel Department

CITY OF BRENTWOOD

OPERATING INDICATORS BY FUNCTION/PROGRAM (UNAUDITED)

LAST TEN FISCAL YEARS

| | FISCAL YEAR | | | | | | | | | | | | |
|---|-------------|------------|------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|--|--|--|
| FUNCTION/PROGRAM | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | | | |
| General Government | | | | | | | | | | | | | |
| Building permits issued | 775 | 709 | 748 | 717 | 1,171 | 1,706 | 1,807 | 1,337 | 1,629 | 1,410 | | | |
| Building inspections conducted | 3,151 | 3,834 | 5,196 | 8,226 | 12,002 | 14,421 | 17,824 | 18,184 | 17,332 | 16,313 | | | |
| Police | | | | | | | | | | | | | |
| Physical arrests | 817 | 867 | 820 | 814 | 807 | 809 | 728 | 740 | 812 | 965 | | | |
| Parking Violations | 105 | 140 | 133 | 85 | 104 | 104 | 65 | 62 | 58 | 36 | | | |
| Traffic Violations | 3,300 | 3,666 | 4,475 | 3,425 | 3,827 | 5,954 | 5,094 | 7,407 | 8,464 | 11,002 | | | |
| Fire | | | | | | | | | | | | | |
| Emergency responses | 1,332 | 1,838 | 1,842 | 2,111 | 2,074 | 2,178 | 2,261 | 2,232 | 2,408 | 2,467 | | | |
| Fires extinguised | 112 | 120 | 146 | 144 | 103 | 89 | 78 | 87 | 123 | 112 | | | |
| Inspections (Commercial) | 315 | 288 | 253 | 319 | 289 | 347 | 421 | 434 | 453 | 470 | | | |
| Public Works | | | | | | | | | | | | | |
| Street resurfacing (miles) | 13.3 | 14.44 | 16.95 | 19.10 | 19.68 | 22.23 | 23.01 | 19.28 | 25.35 | 17.68 | | | |
| Potholes repaired | 99 | 103 | 104 | 201 | 292 | 379 | 326 | 367 | 258 | 228 | | | |
| Library | | | | | | | | | | | | | |
| Volumes in collection | 72,000 | 74,223 | 81,459 | 92,369 | 101,794 | 103,220 | 111,689 | 118,000 | 134,355 | 143,145 | | | |
| Total volumes borrowed | 225,000 | 335,997 | 327,690 | 432,424 | 459,065 | 506,633 | 542,852 | 550,693 | 458,589 | 480,268 | | | |
| Water | | | | | | | | | | | | | |
| New connections | 171 | 164 | 112 | 135 | 181 | 173 | 162 | 148 | 128 | 111 | | | |
| Water main breaks | 8 | 7 | 11 | 6 | 7 | 6 | 7 | 9 | 9 | 13 | | | |
| Monthly average daily flow | 81,885,000 | 92,470,000 | 93,000,000 | 93,000,000 | 104,666,500 | 104,666,500 | 104,666,500 | 105,000,000 | 105,000,000 | 153,305,000 | | | |
| Wastewater | | | | | | | | | | | | | |
| Average daily sewage treatment (thousands of gallons) | 4,755.67 | 4,250.06 | 4,396.16 | 4,682.73 | 6,056.46 | 6,340.26 | 7,018.00 | 5,851.00 | 6,137.00 | 5,589.00 | | | |

Source: Various City Departments

CITY OF BRENTWOOD

CAPITAL ASSET STATISTICS BY FUNCTION/PROGRAM (UNAUDITED)

LAST TEN FISCAL YEARS

| | FISCAL YEAR | | | | | | | | | | | | |
|---|-------------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--|--|--|
| FUNCTION/PROGRAM | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | | | |
| Police | | | | | | | | | | | | | |
| Stations | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | | | |
| Patrol Units | 34 | 43 | 48 | 54 | 54 | 61 | 59 | 59 | 64 | 65 | | | |
| Fire Stations | 3 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | | | |
| Public Works | | | | | | | | | | | | | |
| Streets (miles) | 317 | 317 | 317 | 317 | 342 | 351 | 351 | 417 | 417 | 417 | | | |
| Streetlights | 1,900 | 1,900 | 2,025 | 2,110 | 2,165 | 2,565 | 2,565 | 2,600 | 2,607 | 3,249 | | | |
| Traffic signals | 31 | 31 | 35 | 35 | 35 | 35 | 35 | 35 | 39 | 40 | | | |
| Parks and Recreation | | | | | | | | | | | | | |
| Acreage | 339 | 379 | 379 | 379 | 379 | 379 | 397 | 455 | 560 | 580 | | | |
| Playgrounds | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | | | |
| Baseball/softball diamonds | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | | | |
| Soccer/football fields | 8 | 8 | 10 | 10 | 12 | 12 | 15 | 15 | 15 | 15 | | | |
| Water | | | | | | | | | | | | | |
| Water mains (miles) | 167 | 167 | 181 | 194 | 194 | 208 | 216 | 216 | 216 | 235 | | | |
| Fire hydrants | 1,321 | 1,321 | 1,321 | 1,511 | 1,671 | 1,671 | 1,912 | 2,100 | 2,045 | 2,100 | | | |
| Storage capacity (thousand of gallons) | 9,000 | 9,000 | 10,300 | 10,300 | 10,300 | 12,288 | 14,000 | 14,000 | 14,000 | 14,790 | | | |
| Wastewater | | | | | | | | | | | | | |
| Sanitary sewers (miles) | 168 | 168 | 187 | 204 | 204 | 220 | 235 | 240 | 245 | 260 | | | |

Source: Various City Departments

OTHER REPORT SECTION

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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Honorable Mayor and Board of Commissioners City of Brentwood Brentwood, Tennessee

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Brentwood, Tennessee (the "City"), as of and for the year ended June 30, 2007, which collectively comprise the City's basic financial statements and have issued our report thereon dated December 31, 2007. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the City's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the City's internal control control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the City's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted other matters that we reported to the City's management in a separate letter dated December 31, 2007.

This report is intended solely for the information and use of the City Commissioners, management and the City's regulatory agencies and is not intended to be and should not be used by anyone other than these specified parties.

KRAHEPAS PLLC

Nashville, Tennessee December 31, 2007

<u>CITY OF BRENTWOOD, TENNESSEE</u> SCHEDULE OF FINDINGS AND RESPONSES

YEAR ENDED JUNE 30, 2007

PRIOR YEAR FINDINGS

None

CURRENT YEAR FINDING

None

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